

GRAND ORGAN
9, 11 and 5:15

WANAMAKER'S

Store Opens 8:30 A. M.
Store Closes 5:30 P. M.

WANAMAKER'S

It is only at Wanamaker's in Philadelphia
that you can buy the ANGELUS

WANAMAKER'S

WEATHER
Fair

Giving the Facts Two Days in Advance of a Piano Sale Such as No Other Store in the World Could Hold

When You Buy a Piano In This Store

you establish an unerring connection with the service of this Store.

Whoever has a Wanamaker piano or player-piano, no matter how low the price, has all the advantages of the skill and experience and cheerful willingness of the most expert piano organization in the world.

Expert musicians, including Dr. Irvin J. Morgan, the Grand organist, are at your service to render whatever assistance you may desire in the selection of an instrument.

Careful and experienced packers and movers will deliver it at your home.

Tuners, about whose skill there can be no question, will adjust any misplacement of the piano mechanism, due to delivery, immediately upon notification.

A telephone call or a card at any time will bring expert inspection of the instrument.

All used pianos offered in the Wanamaker Sale have been overhauled and put in good condition by experts of the Schomacker factory.

(In Egyptian Hall—at Wanamaker's Next Monday)

Twice a year, in January and in August, it is NECESSARY BY COMPULSION for the Wanamaker Store to hold great sales of pianos, always bringing in several hundred instruments at prices so low as not to be understood without explanation.

These sales are not held to attract crowds to the Store, or to "bait" the advertising, or to try to lure customers in to see something cheap and to buy something dear, but are

Absolutely Necessary Sales

to clear out our crowded warerooms to make way for new business.

Every day this largest Piano Store in the world is selling new pianos of five great names that are not to be had elsewhere; selling more pianos than any other, and very frequently when it sells a new piano it brings in an old one taken in exchange for part payment of the new one.

It is these used pianos that make these sales necessary; they must be cleared away.

This explanation is given because, without it, it would seem the height of absurdity to sell even old square pianos with famous names at prices as low as \$10 and \$15 and \$20 and \$25 and \$30 and \$35.

Without such good facts behind the Sale it would not seem reasonable for us to be putting on the market upright pianos at such prices as \$75 and \$80 and \$90 and \$100, in nearly all cases less than half their original prices, though they are instruments in splendid condition and with years and years of usefulness yet ahead of them.

But There Is Good Reason

—and the great sale starts next Monday; and for every home in or near Philadelphia, where a piano is needed, it is a sale most marvelously good and timely.

If a piano is needed in your home, spread out this list before the whole family and let everybody have a choice in the selection. Make a note of several instruments from which you would like to choose, and come in here to Egyptian Hall on Monday morning, so as to be sure of your choice among the first.

There won't be another such opportunity again for six months at least.



Nobody Can Recall When We Had So Many Marbles and Bronzes at Halved Prices

But then this is a china clearaway such as we have never had both in extent and variety of merchandise and in lowness of prices—everything at half.

The marbles and bronzes are, perhaps, the best feature of it today. Certainly they are very unusual, and the demand for them equally so.

Bronzes, \$6 to \$27.50.
Marble heads and figures, \$6.50 to \$40.
Sèvres vases, \$1.75 to \$87.50.
Vienna bronzes, \$4.50 to \$75.

Also quite a collection of art pottery, including vases of various sizes and shapes, fruit baskets, fruit compotes, center-pieces, and so on.

(Fourth Floor, Central)



Better and Better Are the Spring's Fashions in Millinery

Ready now are some charming new hats — and it is amazing how many women are buying Spring millinery.

New sailors. New hats with military tendencies.
New small hats. New silk hats.
New linen and crepe hats.

They are smart as they are new, are very piquant and becoming, quite moderate in price; and distinct, exclusive models from our own ateliers.

(Second Floor, Chestnut)

Prices Swing Backward on Many Fine Clocks

One might well call them works of art and they are the sort that are appropriately used in the furnishing of handsome drawing rooms.

None of their real value but quite a considerable part of their prices have been lost from their having been here a bit longer than they should.

A marble and bronze mantel clock set, \$375.
A very handsome mantel clock set, \$175.
A crystal clock set, \$165.
A marble and bronze clock set, \$100.
A sphinx mantel clock, \$135.
Others again as low as \$75.

(Jewelry Store, Chestnut and Thirteenth)

Japanese Bamboo Basketry at Never-Before Prices

The Japanese basket weavers are waking up to the possibility of the American market, and one result has been to make possible prices much lower than heretofore.

Waste paper baskets, substantially made, mahogany finish, 75c, 85c, \$1.
Other waste, paper baskets, especially sturdy, 85c, \$1.15, \$1.35.
Flower-pot covers, also used for waste baskets, 50c to \$1.75.
Wastaria baskets, also suitable for fruit, candy, sandwiches, etc., 10c to \$1.

Little favor baskets, many varieties, 10c, 12c, 15c.
(Subway Floor, Central)

White Dress Linens a Fine Feature of the White Sale

The following groups are typical of hundreds in point of genuine in-woven excellence:

Extra heavy oyster white linen, 1 yard wide, 85c a yard.
Medium-weight linen for shirtwaists and children's clothing, 1 yard wide, 50c a yard.

"Old Bleach" linen, the celebrated Irish goods made from firm round regular thread, 54 inches wide, \$1.50 a yard.
Heavy white Irish linen, 90 inches wide, 80c a yard.
French oyster white linen, a very fine heavy grade, 90 inches wide, \$1.35 a yard.

(First Floor, Chestnut)

Used Upright Pianos

Sale Price	Sale Price
Grovesteen & Fuller \$75	Clinton \$155
Weser 80	Emerson (two) 155
Fackler 85	Kroeger 155
Marshall & Wendell 85	Ropelt 155
Decker Bros. 90	Harrington 160
Weser 90	Kohler & Campbell 160
Mathushek 95	Chas. M. Stieff 160
Schomacker 95	Emerson 165
Mathushek 100	Kohler & Campbell 165
Oeser & Winter 100	Lauter 165
Schomacker 100	Lester 165
Marshall & Wendell 105	Schomacker 165
Mathushek 110	Autopiano 170
Stultz & Bauer 110	Behr Bros. 170
Weber 110	Crown 170
Cornish & Co. 115	C. J. Hepp & Sons 170
Haines 115	Kohler & Campbell 170
J. G. Ramsdell 115	Lester 170
Schumann & Sons 115	Angelus Piano 175
Vose 120	Albrecht 175
Lindeman 120	Autopiano 175
Hallett & Cumston 120	A. B. Chas 175
Swick Piano Co. 120	Chickering 175
Schlmer 120	Lester 175
Weser Bros. 120	Autopiano 180
Decker Bros. 125	Ludwig 180
Gabler & Bro. 125	Pease 180
Hardman 125	Starr 180
Hallett & Davis 125	Emerson 180
Krakauer Bros. 125	Estay 180
New England 125	Lindeman & Sons 185
Sturz & Sons 125	Witney 185
Wagner 125	Autopiano 185
Weser 125	Autopiano 190
Albrecht 130	Kroeger 190
Bailey 130	Pease 190
Decker Bros. 130	Schomacker 190
Fischer 130	Vose 190
Harvard 130	Emerson 195
Sumner 130	Emerson 195
Walraven 130	Vose 195
Augustus Baus 135	Emerson 195
Gabler 135	Lindeman & Sons 210
Opera (Peek & Son) 135	Emerson 210
Royal 135	Emerson 215
B. Shoninger 135	C. Kurtzmann & Co. 215
Sterling 135	Lester 215
Vose 135	Blasius 225
Walraven 135	Emerson (three) 225
Behr Bros. 140	Estay 225
R. M. Bent 140	Emerson 225
Bell 140	C. Kurtzmann & Co. 225
Decker Bros. 140	H. P. Miller 225
Haines Bros. 140	Emerson 235
Muehlfield 140	Emerson 235
Schubert 140	Emerson 235
Weberfield 140	Knabe 235
Columbus 145	C. Kurtzmann & Co. 235
Haines Bros. 145	Lindeman & Sons 235
James & Holstrom 145	Angelus Piano 240
Krell 145	Emerson (two) 240
Lindeman & Sons 145	Emerson 250
Painter & Ewing 145	Emerson 255
Royal 145	Emerson (two) 260
Vincenzo 145	Emerson (two) 265
Walraven 145	Chickering 265
Curtis 150	Emerson (two) 275
J. C. Campbell 150	Schomacker 275
Estay 150	Emerson (two) 285
Howard 150	Steinway 325
Kohler & Lang 150	Chickering & Sons 335
Lester 150	Knabe 350
H. P. Miller 150	Knabe 355
Williams & Sons (Epworth) 150	Knabe 360
J. C. Campbell 155	Knabe 365

New Upright Pianos Reduced

Sale Price
Lindeman (two) \$255
Emerson (two) 280
Emerson (two) 290
Emerson (two) 320
Schomacker 350
Schomacker 375
Chickering 395
Knabe 450
Knabe 495

Player-Pianos

Used 88-Note Player-Pianos	Sale Price
Lindeman \$325	
J. C. Campbell 335	
Lindeman 355	
Autopiano 375	
Marshall & Wendell 400	
Autopiano 415	
Lindeman 445	
Lindeman 450	
Emerson 450	
Lindeman-Angelus 535	
Emerson-Angelus 635	
Schomacker-Angelus 735	
Schomacker-Angelus 750	
Chickering-Angelus 850	
Knabe-Angelus 875	
Emerson-Angelus Grand 885	

New Player-Pianos Reduced

Sale Price
Lindeman & Sons (six) \$350
Lindeman & Sons (two) 465
Emerson Player-Piano 525
Emerson Player-Piano 535
Marshall & Wendell-Ampico 750
Knabe-Angelus 925

Used Organs

Sale Price
Newman Bros. \$10
Larhuff 15
Aeolian 25
Chase, A. B. 35
Vocalion 335

Used 88-Note Angelus Piano- Players

Sale Price
Angelus \$265
Angelus 275

Terms on Which You May Buy Pianos

Any piano in this Sale, no matter how low or how high the price, will be delivered upon an initial payment, the balance to be paid in small amounts over an extended period.

Wanamaker piano terms are liberal, frank, open and fair. You can complete arrangements in a few minutes, and have your piano sent home very quickly.

Square Pianos

Sale Price	Sale Price
Chickering \$10	Gabler \$20
Freeman 10	Hazelton 20
Nunns, Clark & Co. 10	Hale 20
Thorne 10	Bent 25
Raven & Bacon Co. 15	Chickering 25
Footo 15	Waters 25
Naverson 15	Dearborn, Geo. 25
Hening, Schobe & Meyer 15	Gabler 25
Philadelphia 15	Haines 25
Peek & Sons 15	Steinway 25
Schomacker 20	Schomacker 25
Curtis 20	Schomacker 25
Calenberg & Vaupel 20	Weber 30
Peek 20	Steinway 30
Gabler 20	Steinway 35
	Schomacker 35
	Chickering 35

No Other Piano Sale in the World Is Like This

Where else will you find a continual yet ever changing exposition of from 300 to 500 pianos of famous names always on display, ranging all the way from a good, reliable Lindeman piano for as little as \$220 to a magnificent Stoddard-Ampico Electric Player-Piano at \$1200?

Where else will you find a semi-annual piano sale that, in a single day, has sold nearly 300 instruments to go into good homes in and about Philadelphia?

Where else will you find a piano sale going at the rate of 100 pianos sold in an hour?

Grand Pianos in the Sale

Used Grand Pianos	Sale Price
Chickering \$115	
Knabe 190	
Chase Bros. 275	
Chickering 285	
Decker 290	
Chickering 375	
Steinway 385	
Chickering 485	
Schomacker 525	
Schomacker 535	
Schomacker 585	
Schomacker 590	
Schomacker 600	
Chickering 650	

New Reduced Grand Pianos

Sale Price
Emerson \$500
Knabe 625
Chickering 650
Schomacker (two) 650
Chickering 675
Schomacker 750
Schomacker 800
Knabe 800
Knabe 850
Knabe 875