


## Three Extraordinary Gifts <br> It is not Christmas without a Tree and Music

Music is the merry part of Christmas. Surely then a musical Christmas gift is doubly appropriate-and of musical gifts nowhere in Philadelphia can you find a nobler or grander selection of world-famous instruments than at the House that Heppe built.

## (4)

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Vietrola VIII, $\$ 40 \quad$ Vietrola IX, $\$ 50$ Victrola X, 375
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## Heppe Pianos

The Heppe Piano is known all over the world an the (hree eounding-board" piano. Heppe Pianot have THREE counding bourd-oil oher upright pianos have but ONE Thees extra sounding boards give the Heppe Pianon 1200 very

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in upright and grand styles includes
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The H. C. Schomacker, $\$ 850$ up
The Heppe, 3365 up
The Francesca, \$875 up

## The Heppe Rental-Payment Plan

For those who do not care to make a cash settlement or to open a charge account, we have arranged a "rental-payment" plan, whereby you may secure the instrument you desire at a small rental rate and apply all payments to the purchase of your instrument. Catalogues and full particulars of this plan, together with a complete schedule' of its terms, will be sent on request, or fully explained if you call at either of our stores.
C. J. HEPPE \& ..... SON
1117-1119 Chestnut Street
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