

FASHIONS, CLUB NEWS, ALL PRACTICAL ARTICLES FOR MATRON AND WORKING GIRL

MODES OF THE HOUR



The Girl Who Works By ELLEN ADAIR

TO SALESGIRLS This week the articles and letters under the department of "The Girl Who Works" are intended particularly for salesgirls. It is hoped that the letter will find them of special value and assistance.

THE SALESGIRL AT THE PRESENT TIME

That the present time is exceedingly trying to the average salesgirl leaves no room for doubt. The near approach of Christmas brings a perfect mob of shoppers to the stores, and the rush and bustle are at their height.

A Waist for the Salesgirl

The little shirt-waist illustrated here should prove very practical in design for the salesgirl. Its lines are excellent, and it possesses a very smart, well cut air.

Appearance as an Aid to Business

Most of the stores require the salesgirl to wear a uniform of black skirt and a white or black shirtwaist. This is a very good idea, as it saves a great deal of expense to the salesgirl and usually insures a neat appearance.

The Successful Salesgirl

Now that Christmas is coming the trials of the salesgirl's life are double. She has twice as many fussy women to wait on, twice as many packages to

Around the Clubs

This week promises to be a very busy one in the women's club world. Every one is working for the Belgians, or some charitable society, during many Christmas workers are on hand, too.

Tuesday, at 3:30 o'clock, the junior social section of the New Century Club, of 134 South Street, will hold a Red Cross tea. Every one is expected to bring some work or to assist with the work which has been set out.

Ice as a Winkle Eraser

Did you ever use ice as an aid to beauty? Specialists all over the country are advising its use for sagging tissues. It not only makes them firm, but acts as a general beautifier.

What She Ate

A wealthy woman with more money than good looks gave \$500 to a complexion specialist for advice, of which this is the gist: Eat plenty of carrots, drink chocolate in moderation and chew lots of green salads.

HOW TO COOK GAME

By a Clever Chef. In choosing game, it is best to buy it quite fresh, and, if preferred, it can be hung to suit the taste of those who will eat it.

A Novel Powder-bag

Such a pretty receptacle can be made with soft silk to hold one of the "solid" powder boxes which are so much used, especially when traveling. It is also a useful accessory for a vanity bag.

A Pear Pin-cushion

A fruit pin cushion is now one of the latest freaks of the moment. Pear pin-cushions are so realistic that at first glance they make one imagine that they are the genuine article.

Concerning Women

Miss Eleanor De G. Cuyler is third on the list of New York's personal property tax list with \$1,000,000. Women are advised by John D. Rockefeller to take up golf to prevent their getting old.



A Dainty Little Frock for the 10-Year-Old for the Engaged Girl

The engaged girl of today frequently has the wrong idea about her engagement. She thinks it consists of teas and luncheons, and theatre parties, and suppers in her honor, and all the attention she requires for Jim or Bob.

Across the Counter

The holiday showing of children's furs is a very attractive one, and the practical Christmas gift promises to be a favorite this year. There is a tiny little set of white angora for the 2 or 3-year-old that only costs \$1.25.

The Ways of Women

Over 6000 women in New York are employed as tailresses. Canada has an active rifle association composed of women. Only 5 per cent. of the women in India can read and write.

Fruit as a Trimming

Milady no longer wears a flower in her corsage, or under her left ear, or perched on her coat collar, or peeping through her fur or in any of the queer places Fashion demands. In short, she wears fruit! So says one of fashion's expounders.

W.A. Bender

ALL THAT YOU GET HERE IS FRESH Large and reliable thing for individual service. No dear table d'hôte for the banquet, evening dinner or home spread. Equally welcome from the famous dry belt. Reasonable prices and prompt deliveries. Always a careful attention to mail and telephone orders.

W.A. Bender - ONLY THE BEST - BUTTER, EGGS AND POULTRY - KEATING FARM MARKET - Broad and Chestnut Sts.

While the changes in fashions for children are allied to the changes in fashions for women, they are not so radical, nor is there the same breathless scramble to keep up with the procession. It is a child's right to be as well dressed as her school-mates and play-fellows in so far as possible. This is not unobtrusiveness or foolish rivalry, but merely a recognition of the fact that womankind at any age can be made self-conscious and over-sensitive by the lack of proper apparel.

THE CHRISTMAS GIFT

Now is the time when the mere man is at a woman's mercy. He wanders about with a forlorn look and follows his sisters with an unusual and restless meekness. He listens with a dreadful attentiveness while they discuss what they'll give Eleanor or Jane. This wily attitude deceives no one; it is perfectly plain that he is looking for a Christmas present for a girl. If he should come up to you, as he did to Aunt Bessie the other day, you may be interested in her answer, so here it is:

Snapshots in the Market

The season for fruits and vegetables is very well advanced, although supplies are particularly plentiful. Eggplant sells from 15 cents to 25 cents apiece. Hubbard squash costs from 15 cents to 40 cents apiece.

Furs of the Better Grade

Theo. J. Siefert, 1425 Walnut St. A set of blue opossum, large enough for a girl of the same age, is priced at \$12.50. A set of red fox for a girl of 18 costs \$15 for muff and scarf.

WINTER RESORTS

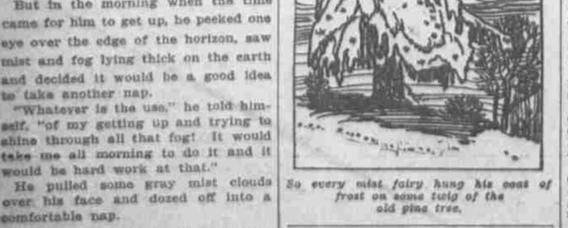
Ledger Central will supply you with full information about winter resorts in any section of the country. Tell you exact locations, seasons, attractions, and facilities for recreation or rest. Give you particulars regarding train schedules and connections, sailing dates of steamship lines for any port, Pullman and boat accommodations, cost of travel, and hotel rates en route and at resorts.

This service is entirely without charge. Simply call at the BALCONY LEDGER CENTRAL Broad and Chestnut Sts.

CHILDREN'S CORNER

Fog Fairy Coats

ONE morning the sun got up very late. He really had intended to get up early in a nice, proper sun fashion; and he had gone to bed at night with a rosy splash of color and that perfectly good intention in his mind.



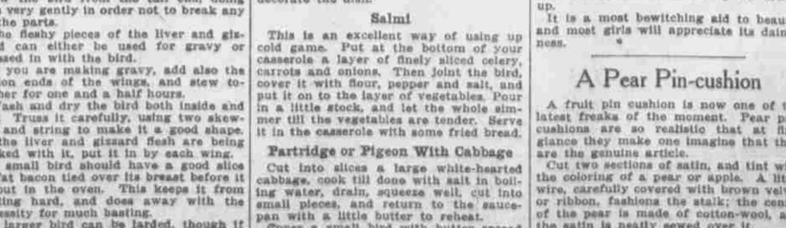
So every mist fairy hung his coat of frost on some twig of the old pine tree.

Now, all night the fog and mist had been spreading across the earth, over fields and forests and towns and cities. And the little fog and mist fairies as they talked and played together talked of the day that was coming. "I've always wanted to see the earth," declared one, "for up in the clouds where I've lived I couldn't see but little of the world below."

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