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Try Selling by Telephone
It＇s the man with the＂punch＂who
the orders，nineteen times out of twenty

The long arm of the Bell Telephone delivers that＂punch．＂Crossing the city will drop you wherever the＂goods want－ d＂sign is out．

How about a selling－by－telephone ampaign？If Jones is starting on a tedious bag and pull a chair up to the telephone． Show him how he can cover a dozen towns in a single forenoon－economizing and Don＇t put it off，for the hastler
who telephones may be cutting
in ahead of the boys who are in ahead of the boys who
using your businesa card？


THIS DELIGHTFUL COUPE
 tour people in perfect comfort．The car whils compact amd enus io yot amply large．The decite and finish are superb．Very many
 uee．With tho window，droped it io as airy and cool at an open car．Yet in an inatant the car can be colosed tightly adsimat rain anow，cold or dust．Phyvicians like it．For social unas，afternoons Therseare meny other desirable facturses－abouf which we would like to telly you GOMERY－SCHWARTZ MOTOR CAR CO．


Opse Eresiap

