## WANT A JOB? NEED A MAN? CONSULT LEDGER CENTRAL

Expert There Gives Advice to Seekers and Relieves Employer of Burden of Engaging Help.

There is a man in our town and he like the individual in the nursery lingle. is wondrous wise. He stands benind a counter up at Ledger Central and his sole business is to devise ways and means for getting good men who are out of jobs back into the niche which best suits them, and to find expert help for employers who have not the time to give to pick such help themselves.

He works on the theory that there never was an able man who couldn't get a job if he tried hard enough,

There are many men who have bottled up within them the kind of efficiency that a far-seeing employer would be only too glad to pay for, but the cork is shoved into the bottle so tight that no one ever knows just what the bottle

The man up at Ledger Central has made a specialty of prying open these CHILD WAYWARDS The man up at Ledger Central has corks. He is an employment specialist, and if there's or, thing he knows above all others it is how to market ability.

He's a firm believer in the psychology of advertising. Two men may have an equal amount of experience and an equal amount of gray matter, and yet one of them in seeking to sell his ability will tive way as to be irresistible. The other who knows that he is just as efficient as the first man, but hasn't his gift of saying so, "gets lost in the shuffle."

The man behind the counter at Ledger Central is there to help just this person. He knows just the sort of information an advertisement ought to contain in order to bring results; he knows just by it ought to be worded, what it sould say and what it should leave unsaid. And his knowledge is free to all

TAKES BURDEN FROM EMPLOYERS. He has helped him out in many a contingency. For instance, a man came to month was the remuneration offered and six hundred letters from applicants desiring the job were received.

Obviously to have given each one of these letters individual attention would have meant the consuming of much time and yet the advertiser felt that he wanted to get the best applicant. So the employment specialist helped him in the weeding out process and that facilitated things greatly.

In many cases the Ledger Central ex-

pert takes the entire burden from the business man's shoulders and actually employs the kind of man wanted with-

The employment specialist up there has had a wide experience. The next you want a job or a man for a job, put him to the test.

### COLLEGE SAFETY METHODS

Demonstration Will Be Part of State Welfare Conference.

STATE COLLEGE, Pa., Nov. "Safety first" methods, as taught at the Pennsylvania State College, will be demonstrated by the schools of mining and engineering at the exhibit of the Penn-sylvania Industrial Welfare and Effi-ciency conference to be held in the State capitol at Harrisburg, beginning on Monday next. The conference will be under the joint auspices of the Department of Labor and Industry, and the engineering sociaties of Pennsylvania.

The basic idea of the exhibition is the naintenance of interest by manufacturers in the latest and best methods of preventing accidents in their shops.

### TYPHOID IN CHATHAM

of Epidemic Near West Chester Unknown.

WEST CHESTER, Nov. 12. - An epi demic of typhoid fever has developed at Chatham, this county. Dr. Joseph Scattergood, a representative of the State
Health Department, is in charge of the
outbreak, but hopes it will not spread.
The origin of the disease has not been
ascertained.

The first cases developed in the family of Charles Lee, a Negro, where several cases soon were found when a physician was called to attend the first one.

the kind east breeze took the belated butterfly on his back and helped him to fly. The sun by this time was way up in the sky, and the air was warm and pleasant.

"I like earth much better than I thought I would," the butterfly said. "That's good," replied the east breeze cordially; "and you'll like it still better after you've been seen more."

more."

The butterfly held on tight, and they flew over the fields and meadows. But he couldn't help a feeling of disappointment as he looked at the earth. "Oh, dear," he sighed, "I thought the meadow would be green!"

"It is in summer time," explained the east breeze; "but this is fall!"

"Is everything fall?" asked the butterfly, "Won't I see any summer?"

The east breeze thought a minute. "As far as I can see just now," he replied kindly, "everything has on winter clothes. Can't you sleep some place for the winter and wake up next summer? That would be a fine acheme.

I know the very taleg for you to

CHILDREN'S CORNER

BEFORE THE SANDMAN COMES

OF COURSE, you remember how see!" he explained. "Why didn't I the kind east breeze took the think of it before? I will blow you

"As far as I can see just now," he replied kindly, "everything has on winter clothes. Can't you sleep some place for the winter and wake up next summer? That would he a fine achieme.

The butterfly shook his head.

Thank you very much for your suggestion," he said, politely, "but you see a butterfly has but one day to live—I camnot wait for another summer?

The cast breeze was very much remembered some other duties!

Without saying a word, he slipped away and the poor little butterfly was left all alone on the great lake!

He looked around in dismay. What should he do? And just then he spied a boat. Of course, he knew nothing about boats; he only thought it looked solid and comfortable and safe. So he flew over to it and rested on the smooth deck. And there he stayed until the shore was reached.

The cast breeze was very much

The east breeze was very much impressed with what the butterfly said and he tried his best to think of something for the butterfly to something for the butterfly to things he could casely see!

The east breeze was very much institute was the last exploring be did. He spent the rest of his day looking at the safe of something for the butterfly to things he could casely see!

The east breeze was very much institute was the last exploring be did. He spent the rest of his day looking at the safe of his day looking at the safe

WHEN THE CITY STRIVES TO GIVE WAYWARD YOUTH USEFUL HABITS: WELFARE WORKERS' GRAVEST PROBLEM

EVENING LEDGER PHILADELPHIA, WEDNESDAY, NOVEMBER 11, 1914.





WOMAN PSYCHOLOGIST LEARNS MUCH FROM MOVEMENTS OF BOY'S WRITING HAND

GIRLS, ONCE WAYWARD, PLAY CHECKERS ON ROOF

## REFORMED THROUGH SCIENTIFIC STUDY

present his proposition in such an attrac- Methods of Juvenile Court in Caring for Youthful Delinquents Here Attract Attention of Welfare Workers.

There is a work being done in this city which has attracted the attention of child welfare workers not only throughout the State, but also in such big juve-He is a friend of the employer also. nile reform work centres as Chicago, Denver and Los Angeles. This work is being done at the House of Detention, Ledger Central not so very long ago and 22d and Arch streets, where H. P. placed an advertisement in the paper Richardson is the director and where for a clerk. Seventy-five dollars a Judge James E. Gorman presides in the Juvenile Court.

The work of the House of Detention received a great impetus with the organization of the juvenile division of the Municipal Court last January. With the coming of Judge Gorman as the head of the Juvenile Court, the establishment of the new probation system, composed of a large corps of probation officers. The organization of the medical and pay-chologic clinic upon a broader basis, under the management of Dr. Walter S. Cornell, and the general system of co-operation between these departments, all out the employer being so much as done with the one purpose in view of bothered with a single letter or applicant. The whole affair is handled for and dependent boys and girls of the city. him. He simply signifies the sort of man | may be said to be making history as far wants and Ledger Central gets that | as juvenile reform work in Pennsylvania is concerned.

> product of environment and heredity and, in most cases, poverty, bad surroundings and lack of opportunity do more to make a naturally good boy "bad" than any-

THE PSYCHOLOGIC TESTS.

In order to differentiate between these two classes of children, the psychologic clinic of the House of Detention, supervised by Doctor Cornell, does some remarkable work. There, in the course of one day, as many as 20 children will be brought and will receive the Binet test. administered by Jean D. Modell, psychologist of the clinic.

Under the careful analysis and observation of this young woman, the boy or girl is subjected to a careful, kind and yet rigid examination, the results of which are forwarded to Judge Gorman, who is thereby guided scientifically in his disposal of the case.

Sometimes Miss Modell will observe a child as long as two weeks before giving her decision as to the mental capacity of the young offender. In certain cases Doctor Cornell and Miss Modell may keen a boy or girl under observation for two months. Great care is taken that no child may be wronged by failure to determine the proper cause for the offense it may have committed.

At the same time a probation officer is assigned to make a close investigation of the home surroundings of the child, the nomic status of the family, the physical aspects of its parents and immediate relatives. All this is taken into consideration by the authorities in question in giving their decision. When one remem-bers that some 5600 cases were brought up at the House of Detention since last

over to the lake-it is just the same summer and winter. It is always

blue and beautiful. I am sure you

will like to see it."
The butterfly was sure he would like it, too, so, quickly as possible, they blew over to the great blue

"Oh, lan't it beautiful," cried the delighted butterfly. "It's bigger than my dreams! Can't we go out on it?" Now the east breeze hadn't thought

of going out on the lake, but the butterfly was so interested and hap-py he hated to refuse him anything. So he blew out over the water—way out over the water—out onto the great

big lake! And then-just when they were way

out-and the butterfly needed him the most of all-the east breeze suddenly remembered some other duties!

January it is easy to conceive the amount of work that has been done.

MUST SOLVE PROBLEM. "There is no use trying to fool our-selves in treating the question of child deficiency and delinquency superficially, as we have been doing and are still doing in many cases. The trouble is that hitherto we have been simply disposing of the bad boy or girl by sending them of the bad boy or girl by sending them to a private institution or into the country to be exploited by some selfish farmer. This way of treating the problem will not do if we want to save the children and prevent the creation of additional criminals to fill our jails, prisons and penitentiaries."

This is the inevitable reply that is given by Julge Gorman when another the country and the country of the count

given by Judge Gorman when ap-proached on the subject of juvenile re-form work. Judge Gorman has ab-sorbed all the good things learned by long years of observation and experi-ence in this field and has added a few theories of his own.

theories of his own.

For example, he is so interested in the work of establishing in Philadelphia a number of parental schools, where children whose mothers must go out to work or whose home surroundings are detri-mental to their health and character could be sent, that he has often re-peated: "I will send the children to the Bellevue-Stratford, if necessary, and make the county pay for their support, as long as Philadelphia persists in keeping its eyes closed to the interests and the immediate needs of the depend-

Judge Gorman maintains that It is neither right nor just that the city should throw the work of providing for the homeless, dependent and deficient children upon the shoulders of private individuals and institutions.

"It is a crime that a city as big as

Philadelphia should neglect the estab-lishment of parental schools," he says. "At the House of Detention we have a special school for the children," contained the Judge. "Miss Irma Schlichter and Mrs. Grace Condon, the two teachers, are doing their best in teaching the children during their brief stay at the house. But the facilities are inadequate. We must have more room and we must have a regular parental school where many of these children should reside for certain definite periods of time. Why canney that the county pays to private institutions for keeping the children in keeping them ourselves and teaching and training them along constructive and scientific lines in-stead of permitting the care and education of these children, if it may be said that they are getting any education at all, to go on in a slipshod manner?"

AGAINST COUNTRY HOMES. Judge Gorman is a strong opponent of sending children into the country. He thinks that they are mistreated there, are given scant opportunities to go to school and do not receive the care and attention which their condition and the safety of society demand.

He would like to see the House of Refuge entirely abolished as far as it is being used in keeping incorrigible and unmanageable children.

"Very often," said Judge Gorman, "we send children to the House of Refuge who have no business to be there, in company with children of distinctly vic-ious traits. But we cannot help ourselves. We have no other place to send them and until the city wakes up to this fact we will be compelled to continue the practice.

The work of the House of Detention, Judge Gorman believes, would be infinitely more valuable and productive of far greater results if it should be given better facilities in disposing of the hundreds of children which are brought to

CHILDREN ONLY CONCERN. "Nothing is too good for the children," he said. "No matter how much we do for them we cannot do too much. The child problem is perhaps the most important problem before us in dealing with criminology. The mare we do for the man. We must give our children all the opportunities in the world to tread the straight path. Those of them who so astray do so through no fault of their They are but victims of forces cannot control. But we can control them and we must try to do so. For we ust ever remember that it is the child today that will lead us into the life

Live Stock Day Postponed STATE COLLEGE, Nov. 11.-Live Stock Day, scheduled for next Saturday at nsylvania State College, has been in-nitely postponed because of the prevslency of the "foot and mouth" disease Though no infaction has been reported among the cattle of Centre County, authorities have taken the precaution to protect the valuable herd of prize stock here, worth 180,000.

Legislative Committee Hearing TRENTON, Nov. II.—The joint appropriations committee of the Legislature will hold its first public hearing in the Smale chamber at the State House at II o'clock on the morning of November 18. The committee will inquire into the business methods and expenditures of the various departments and institutions with the idea of recommanding economies and reforms to the next Legislature.

Phils. Orchestra Aids Hospital A varied program of selections from Schubert, Handel and Mozart was given last night by the Philadelphia Orchestra at the Stetson Auditorium, 4th street and Montgomery avenue, at the stath annual concert for the benefit of the Stetson Hospital Nove than 200 persons attended. The concert was one of the few the grobmits will give this 174x away from the 15

wforms to the next Legislature.



## RICH WOMAN WHO WED

Brothers Order Gates Barred to Former Miss Coppell.

ENGLEWOOD, N. J., Nov. 11. - The home of Mrs. Robert Douglass Conners, the former Elizabeth C. Coppell, who married her chauffeur, is now barred

Two policemen stand on guard at the to keep out Mrs. Connors or her husband. 51 years old, while her husband is 42, servants and locked the doors.

has taken a husband, the Towers, by the wording of the will of her father, the CHAUFFEUR LOSES HOME late George Coppell, wealthy railroad Philadelphia Woman Sends Gift for financier, is no longer hers.

The bride's two brothers, Herbert and Arthur Coppell, who are connected with street, received a personal letter yesterday the banking firm of Maitland, Coppell & from Miss Margaret Wilson, daughter of Co., apparently are incensed over the secret marriage of their sister, which took place last April.

The Coppell brothers appealed to the Tenafly authorities yesterday on hearing Two policemen stand on guard at the rumors of their sister's marriage, and being informed that their sister, who was dent's daughter sent them to Miss Mabel at that time with her husband in Atlantic New that the wealthy woman, who is They immediately discharged all the Nichols, who has been a cripple for 14

THANKED BY MISS WILSON

Belgians. Miss Cara Nichols, of 1405 South 49th

the President, thanking her for her work in aid of Belgian aufferers. Miss Nichols sent 14 pairs of wrist warmers to Miss Wilson and asked that they be forwarded to Belgium. The Presi-Boardman, of the Red Cross Relief Fund.

# QUERIES

Building, at Broad and Chestnut streets will be answered in this column.

A. (a) It would be a good plan, when your windows need washing in freezing cold weather, to do it with a soft cloth dipped in alcohol. (b) The name "Charles" was originally derived from an old Teuton word meaning man, manly or noble spirited, and was first applied more generally among rulers, kings and princes. (c) The nearest elementary night school for boys to 5th and Venango streets is located at Ontario and Howard. streets, or York and Memphis streets. The nearest night high school would be Northeast High School, at 5th and Le-

A. In order to change a name merely to comply with the pronunciation, such as Louis to Lewis, or Smythe to Smith, it is not necessary to patition the courts. The entire changing of a surname, however, is an entirely different matter, and the law makes various provisions according to the conditions existing.

A. We understand she will carry a crew of about 23.

Q I would like to know the date when Benjamin Franklin was been. T. T. J. A. Benjamin Franklin was born on

Q. We often hear the Charing Cross Rati-road Station in London spoken of and would like to know if there is any historical sig-nificanc, attached to the name. B. D. L.

A. At the village of Charing, London, stood the last of the memorial crosses erected in memory of Eleanor, Queen of Edward I of England, in conformity with her will. She died November 28, 1290, but the cross remained until the year 1547, when it was destroyed as a monument of popish superstition. The present cross was erected for the Southeastern Bailway Company in 1885 by E. M. Barry, and the houses at Charing Cross were built about 1678 and altered about 1829. The first stone of Charing Cross Hospital was laid by the Duke of Sussex, September 15, 1831. Hungerfordbridge of Charing Cross Bridge, was opened May 1, 1845, and taken down in July, 1862, and the materials were employed in crecting Clifton suspension bridge, beginning March, 1883.

#### CLUSTER OF CONVENTIONS

Wilmington Entertains Two Besides Grange.

WILMINGTON, Nov. 11 .- In addition to the convention of the National Grange in this city tomorrow, Wilmington will entertain two others.

One will be the convention of the Home

Missionary Society of the Wilmington Methodist Episcopal Conference, which includes Delaware, the Eastern shore of Maryland and two counties in Virginia. The other will be the annual meeting of the Homeopathic State Medical Society.

Tuberculosis Day in New Jersey TRENTON, Nov. 11 .- November 29 will be tuberculosis day in New Jersey, according to the proclamation of Governor Fielder, in which he calls upon the peoand wrote her appreciation to Miss ple to observe the day in conjunction with the National Association for the Study and Prevention of Tuberculosis.

# Another Philadelphia Food Ship to Go to the Starving Belgians

After careful deliberation at the meeting yesterday at noon of the Newspaper Publishers and Editors of the morning and evening newspapers, at which the Consul of Belgium at Philadelphia and F. B. Reeves, Esq., Treasurer of the American Red Cross Society, were present, on the report then presented that sufficient contributions had been reported to load the "Thelma," and that there was a continuous flow of givers and gifts at the places open to receive moneys and goods, it was resolved that inasmuch as the destitution and want is likely to continue, that it was the duty of the present

organization to act as recipients of the generous offerings of the Philadelphia people, and to provide some way to ship them to Belgium.

It was then announced that one or two ships were to be had; and a citizen present agreed to supply a ship at the earliest possible moment, that the loading might go on and the sailing made with as little delay as possible.

The headquarters in the Lincoln Building, Broad Street and South Penn Square, will remain open; and the newspapers also will continue to receive funds.

Telephones: Filbert 2456 and Filbert 2457

Benjamin G. Wells ... Philadelphia Press John J. Gollier . . . . Evening Telegraph M. F. Hanson . . . . . Philadelphia Record James Elverson, Jr. .. Philadelphia Inquirer Cyrus H. K. Curtis .... Public Ledger Cyrus H. K. Curtis . . . Evening Ledger E. A. Van Valkenburg . North American W. L. McLean ..... Evening Bulletin