WOMEN WHO WEAR FLAG ON STOGKINGS CRITICISED FOR ACT

Mre S. P. Sowlen M chell, Head of Patriotic So cieties, Calls Americans in London Irreverent.





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| AUSTRIAN CRUISER SUNK | FIELDER ALSO BLAMES WAB |
| :---: | ---: |
| IN BATTLE AT KIAO-CHAU | FOR DEMOCRATIC LOSSE | IN BTTLE AT KIAOCHAU FOR DEMOCRATICLOSSES



Women's and Misses'
S1.25 GLOVES $\$ 1.25$ GLOVES .... $\$ 1$

## Lit Brothers

Market Eighth Filbert Seventh

Tomorrow-A Very House Dresses, Kimnonos \& Petticoats


## The Newest <br> Millinery

Is Sand Color


A Fine Display at $\$ 5.98, \$ 6.98$ to ${ }^{\$ 10}$

Nemo Corsets "EXPORT The FRECLAL" ${ }^{\text {Th }}$


They Sell Regularly for

"Have you tried
the telephone?
The ripest apples are always in the top of the tree, where they are hardest to reach.

Your ripest trade prospects, Mr. Merchant, don't hang outside the office door; they're often
tucked away in the remote corners, hard to reach if you stick to old-fashioned methods.
Have you tried the telephone-have you put it to work on your salesforce? You can't afford to
overlook a single prospective customer just now and remember that the trade is sitting back wait ing for the satasman who gets there firs
with a proposition that speals for itself. $r$ itself
You're satisfled that your goods and prices are
inht, ${ }^{n}$ aren't you? But if you are failing to keep "right", aren't you? But if you are failing to kee
in constant Bell Telephone touch with every singlo old and prospective customer, someone with up-lodate selling methods is mighty apt to pick tho rip
ones before you get there. aes before you get there.

How about your ${ }^{\text {efflling-by }}$ -
tolophonecampaign? yourted it yet?

New Silks Will Tempt You to Buy ${ }^{81.50}$ to $82.5098 \mathrm{c},{ }^{8} 1.25^{88} 1.49$

 ${ }^{81.50}$ to 82.50 New $98 c^{\text {to } \$ 2.25}$ ROMA 3 KK

A November Clothing Sale


 Men's Sults, Overcoats \& Balmacaans
 BOYS' SUITS AND REEFERS $\frac{\$ 4.50 \text { Values... }}{\$ 7.50 \text { Values. }}$
810 and 812 Valuen

