### EDUCATION TOUR TO AID FOREIGN TRADE PLANNED BY ROAD

ehigh Valley Will Send Experts On South American Business to Manufacturers Along Its Line.

NEW YORK, Sept. 15 .- The Lehigh alley Railroad Company has made up mind that if the manufacturers along line do not benefit by the trade op-

its line do not certent by the trade opportunities of the United States in South
America and other foreign countries it
will not be its fault.
Within the next ten days a special
train will leave this city. On board
there will be men thoroughly versed in
South American trade requirements. This special train will stop first at Easton. Pa., and there under the auspices of the Chamber of Commerce or some other association of business men the delegation will explain just what South America wants, how it wants it, when it wants it, how it wants it sent and how

wants it, how it wants it sent and how it wants to pay for it. Following the meeting in Easton the train will stop at Allentown, Bethlehem, Wilkes-Barre, Pittston, Scranton, Bing-hamton, Elmira, Ithaca, Geneva, Auburn (on a branch line), Rochester, and the tour will end finally with a monster meet-

ing at Buffalo.

The railroad company was led to foster the campaign because figures show that in the cities along its route manufacin the children in the control of turers produce 75 per cent. In variety of the goods required by South America. With anthracite coal out of considerawith the road goes through a country which produces 50 per cent. of the cement of the United States just now eagerly sought by Latin American countries. It produces also iron, steel, woolen goods and silks, agricultural and other machintools of all kinds, paints, railroad pment of all kinds, from tracks to

The one feature which South America has most needed is facility for bringing its products to water's edge. Steamships its troducts to water's edge. Steamships to carry its merchandise to any part of the world are, under normal conditions, plentifil, and the world desires its natural products, its wheat and corn and meats and hides, and coffee and cocoa, and ribber and tin. The demand for rallway materials used in the process or increasing these facilities formerly was supplied by Germany, Belgium, England and France. Now the manufacturers of the United States will have to supply them.

#### ATTACK GRADE CROSSINGS

Lower Delaware Citizens Begin Agitation Following Barnard Death. DOVER, Del., Sept. 15.-Elimination of grade crossings in towns in lower Delaware is being agitated today as the result of the accident in Wyoming late result of the action in which former state Senator Remsen C. Barnard, a wealthy canner, was killed when an express train crashed into an automobile e was driving.

Eleven persons have been killed in five years at the crossing where Senator Barnard met death. Friends of Senator Barnard this morn-

for the inquest, declared they would seek to have a bill introduced into the General Assembly next winter to com-pel the Delaware Rallroad to eliminate

### SHOT AT FRIEND'S CHARGE

Complainanant Says Attempt on Life Followed Remonstrance.

James Sullivan, 23 years old, of 4074 Wal-lace street, was held in \$800 ball this norning, facing a charge of assault with intent to kill, preferred by William J. Mitchell 25 years old, of 828 Lex street. Sullivan, it is alleged, after a quarrel last night in a saloon left with threats of revenge and purchased a revolver in a nearby pawnshop. Mitchell, Sullivan's friend, suspecting the man's purpose, says he met him at the corner of Preston and Warren streets and remonstrated with him, whersupon Suilivan drew the revolver and fired at Mitchell. The bullet missed its mark and crashed through the window of a crowded poolroom on the opposite corner, narrowly missing a number of men.

### THE WEATHER

For Philadelphia and vicinity: Generally fair tenight and Wednesday; not much change in temperature; moderate winds, mostly northeast. For further details, see

WEATHER CONDITIONS.

WEATHER CONDITIONS.

The eastern area of high barometer has remained nearly stationary during the last 3t hours, but has decreased slightly in energy. Fair weather has continued in most districts under its influence, with no decided change in temperature. Showers and thunderstorms have continued in the contral and upper Mississippi valley and the western portion of the Lake region, and have caused a moderate decrease in temperature, while in the northern plains states, and the Rocky Mountain and plateau districts there has been a decided rese.

In Dudley Bartlett, chief of the Foreign Trade Bureau of the Philadelphia Commercial Muses, who says American manufacturers will profit by the Canadian interdiction of importations from Germany and Austria-Hungary in the direct result of the war in Europe, Mr. Bartlett says, urging Philadelphia manufacturers to take advantage of it.

"Canada imported \$16,000,000 worth of goods from Germany and Austria-Hungary." said Mr. Bartlett, "and Russia, France and Belgium sent in \$25,000,000 more. All these trade channels are factively closed by the war, but the de-

U. S. Weather Bureau Bulletin beervations made at 8 p. m. Eastern Time:

| Observations made at 8 p. m. | Eastern Time: Observations made at 8 p. m. | Dastern Time: Termp. | Last Rain-Veloc. | Termp. | Last Rain-Veloc. | Termp. | Last Rain-Veloc. | Addisons. | Termp. | Last Rain-Veloc. | Termp. | Last Rain-Veloc. | Addisons. | Termp. | Last Rain-Veloc. | Addisons. | Termp. | Term 48 2.04 60 ... 64 ...

NEWS OF THE PORT Steamships Arriving Today

Graciana (Br.). Leith, merchandise, Churles Cirds, Norfolk, merchandise,

Steamships Sailing Manchioneal (Nor.), Henrichsen, for Port An-tonia, Page, for Boston.

Steamships Due Faciana Scot Maktart Foint. Scot 28 Fast Point Sept 1CM Marrier Oct 28

Steamships to Sail.



DANZIG, THE CITY OF HOMES, THREATENED BY RUSSIANS

This city, one of the most beautiful in Germany, is now reported to be invested by a Russian army. The photograph shows one of the quiet streets, the Fradengasse, with the Maria Church in the background.

### SOUTH AMERICA AND CANADA AWAIT OUR TRADE INVASION

Manufacturers Organize Committee to Extend Markets in Foreign Field.

Representative Philadelphia business ing the South American markets to Penn-

sylvania manufacturers.

Complete information relating to the South American trade field will be fur-nished by the Commercial Museum, which is prepared to point out profitable South American markets for every sort of manufactured merchandise. Dr. W. P. Wilson, director of the Museum, has offered the committee the unrestricted use of

the Foreign Trade Bureau. Prominent members of the committee are Alba B. Johnson, of the Baldwin Locomotive Works: A. T. Freeman, of Company: Henry T. Prominent members of the committee John B. Stetson Company; Henry T. Plerce, of the Barber Asphalt Paving Company; Edward Roberts, of Henry Disston & Sons, and Charles S. Calwell, of the Corn Exchange National Bank.

"Made in America" merchandise will find an eager market in Canada, according to Dudley Bartlett, chief of the Foreign Trade Bureau of the Philadelphia Commercial Museum, who says American

more. All these trade channels are effectively closed by the war, but the demand for the imports still exists. It is hardly likely that Canadian manufacturers at this time are in a position to make up the deficit. This leaves two alternatives — importation from Great Britain or from the United States. It is hardly reasonable to expect that British manufacturers will be able to take advantage of the present opportunity."

### OPPOSES FREIGHT TAX

Chamber of Commerce Committee Makes Vigorous Protest.

A vigorous protest against the impo-sition of the 3 per cent. war tax on freight bills now being considered by Congress, has been made by the Freight Committee of the Philadelphia Chamber of Commerce, of which Coleman Sellers, Jr., is chairman. A telegram embodying the committee's protest has the committee's protest has been sent to President Wilson.

A wide range of subjects was discussed

by the committee at its first meeting since the summer recess. Opposition to Government ownership of vessels was made, while the proposed assistance to any steamship line to ply between the United States and South America was independent. indorsed.
The committee has demanded a per-

sonal hearing before Congress to protest against the Clayton bill relative to exclusive agency contracts.

TO COMPETE FOR ACADEMY

Examination Will Determine An-

### SHARP RECOVERY IN GRAIN MARKET WITH TRADING UNCERTAIN

Philadelphia Merchants and Some Operators Look for Rates to Be Determined by Others Fear Further Pressure—Receipts Heavy.

CHICAGO, Sept. 15 .- There was a sharp men and manufacturers have formed a committee to work with the Commercial committee to work with the Commercial Museum for an invasion of the vast trade fields opened by the European war. Or- bought. December opened up one cent at ganization of the committee is the first 107 to 105 and May 14 higher at 113. The step taken in Pennsylvania toward opencrowd was nervous, as there was great uncertainty as to how much long wheat remained to come out. Sentiment was divided, some traders looking for a good rally, while others feared further pres-

future course of values would depend largely on the attitude of foreigners and the extent of the demand from abroad. Broomhall said that there was a noticeable improvement in the inquiry on the recent break. He said, however, that the demand from France had been satisfied for the time being. Spot wheat at Paris was easy and down 15 cent, but flour there held firm. Arrivals of wheat at French points are large, and the prospects are for continued heavy arrivals. Native wheat is of good quality, and harvesting

been expected.

There has been heavy rain in the United Kingdom, causing fear of damage, and storage facilities are inadequate. North Africa yesterday shipped 200,000 bushels of wheat to the United Kingdom. The stock of wheat at Liverpool is 4,200,000 bushels, an increase of 520,600 bushels for the week. Receipts at United States points were again heavy, but rains in the Central West are against the move-

and threshing results are better than had

Arrivals at Minneapolis and Duluth today were 1297 cars, against 1207 cars a year ago: at Winnipeg. 1294 cars, against 815 cars a year ago; at Chicago, 710 cars, against 202 cars a year ago. The visible supply in the United States is \$1,784,600 bushels, an increase of 1,756,000 bushels for the week. The weather in Argentina continued fine.

Corn was stronger on light offerings. Corn was stronger on light offerings. There was buying by commission houses, which considered yesterday's decline due largely to the break in wheat. The market at Liverpool was heavy on free plate offers and shipments from the Danube. The visible supply in the United States is 5.658,000 bushels, an increase of 546,000 bushels for the week. The receipts here today were 300 cars. today were 300 cars. Oats also moved upward on small offer-

ings. There was a good cash business with good bids here at workable limits. Cash houses were the best buyers. The visible supply in the United States is 23,765,000 bushels, an increase of 2,810,000 bushels for the week. The receipts of oats here today were 606 cars. outs here today were 606 cars.

#### VILLA SELLS BURROS TO FRENCH GOVERNMENT

Will Be Used Instead of Missouri Mules to Transport Supplies.

EL PASO, Tex. Sept. 15. More than 19,000 long-eared Mexican burros have been sold to the Franch Government for time in the European war by General Francisco Villa, it was learned here today. The animals will be shipped at once to Havre from Galveston. They will be used by the French army instead of Mis-

napolis Appointments From N. J.

TRENTON. Sept. 15—A competitive examination for all youth of the State will be held at the Batton High School. Elizabeth, next Saturday, beginning at 9 o'clock in the morning.

The test will be for the purpose of allowing l'nited States Senator Martine to make two selections for principals and alternates for appointments to the Annapolis Naval Academy from New Jersey. Senator Martine made this announcement today.

## WAR RISK BUREAU TELLS OF CARGO INSURANCE PLANS

Good Rally, While Nature of Shipments and Dangers Involved in Reaching Foreign Ports.

> Instructions were received in this city ment, covering conditions under which the bureau is to Issue war risk insurance. The bureau asks that all applications for insurance of this sort be directed to it at Washington and that the necessary policies and forms will be ready for distribution in a few days. It is announced that the Government does not plan to complete for war risk business with the marine insurance companies, but that it

any war risk. Underwriters doing a marine business have already indersed the plans of the new bureau. There is a large demand for this class of business, because of the war. Exporters have found it difficult to get enough insurance to cover their ship ments, underwriters generally having about all they can do to handle the regular marine business, aside from war risks.

will take either excess lines or part of

It is announced that only American mills and cargoes can be insured and that the rates must be paid in advance. The Government will be liable only for the amount named in the policy and there will be no provisional insurance. For instance, on a cargo valued at be-tween \$15,000 and \$20,000 the insured must name \$20,000 as the amount of insurance to be carried. Should it be found, after the ship has reached its destination that the value of the cargo is less than the face of the policy the bureau will pay a return premium for the amount of surance in excess of the actual value. The new war risk policies will be rated almost exclusively on the voyage and character of the cargoes and the risks involved in reaching the port for which the vessel is cleared. vessel is cleared.

The new fire insurance company which has been suggested by J. S. Freling-huysen, C. V. Meserole and other New York interests will shortly be launched according to present plans. It is proposed that the company will hav a capital of \$200,000. The capital has already been subscribed and the company will be formally launched as soon as those back of the project are ready to begin actual business. As yet no name has been selected,



The difference between a house and a home is often only a matter of-

And the difference between fine workmanship, good paints, prompt service and satisfaction—and the other kind of a job is simply a matter of

#### Kuehnie Painting and Decorating

Get Our Batimate Pirat 28 South 16th St. ISSUES OF MUNICIPAL BONDS ARE HARD HIT BY WAR IN EUROPE

August Sales 50 Per Cent. Smallest record of any one month since April, 1908, the amount for that month having been \$8,199,344. Lower Than Previous Month-Many Offerings Postponed and Bids for Others Rejected.

Like the markets for other securities, the municipal bond market shows the effect of the European war. It has been almost described by dealers, and since the closing of the Stock Exchanges on July 30, offerings have brought unusually low

Many municipalities were forced to postmany municipalities were forced to post-pone their offerings, others rejected bids as unsatisfactory, while in ten instances no bids at all were received. Bonds on which no bids were recorded totaled \$2,219,000. This, too, despite the fact that the interest rates carried by the proposed leaves ranged from 4 to 5% per cent. unusually attractive rates for municipals. Nearly all of the issues that were sold during the month of August were taken.

by banks in the individual communities or by private investors. Prices were usually at par, regardless of the interest rates, which have been exceptionally high,

rates, which have been exceptionally high, in most instances.

For the month of August the total sales of both permanent and short-term bonds by states and municipalities amounted to \$18,901,305, against \$25,226,576 in July, a decrease of nearly 50 per cent. A little more than half of this total is made up by the sales of permanent honds, the total for the month being \$8,572,412. This is the smallest record of any one month since

The long-term bonds reported sold in July totaled \$31,280,934; in June, \$41,105,495, and in August, 1913, \$19,192,732. Of the entire amount of \$10,227,953 temporary loans in the month \$0,202,953 is accounted for in the short-term financing of New York city. For the eight months' period, ending August 31, the aggregate sales of

ending August 31, the aggregate sales of permanent bonds was \$358,884,285.

No bids were received for scheduled offerings of \$210,000 Columbus, O., School 445; \$700,000 Hamilton County, O., 445; \$41,000 Sanducky, O., 445; \$75,000 Butler, Mo., 58; \$87,000 Los Angeles County, Cal., School 545; \$400,000 San Diego, Cal., 58; \$15,000 South Amboy, N. J., 58; \$31,000 Watertown, Mass., 48; \$50,000 Yankton, S. D., 58; and \$700,000 Wyandotts County. D., 5s; and \$100,000 Wyandotte County, Kan., bridge bonds. Approuncement was made in Washing

announcement was made in washing ton today by Secretary of War Garrison that the offering of \$2,400,000 4 per cent. Porto Rican bonds, bids for which were to have been opened today, has been withdrawn. The bids which had been received were returned unopened.

City Controller Parmly, of Newark, this belief.

mercial institutions temporary loans aggregating 6 per cent. interest, as follows Chase National Bank. \$1,000.000
Bond & Goodwin 170.000
Commercial Campaity Company 10.000
Runtington, L. L. Bank 25.000
Bryting National Bank 5.000
H. Lee Anabey 500.000

**BULL MOOSE COMMITTEE** 

TO MEET AT HARRISBURG

Substitution of McCormick for Lewis Is Expected.

HARRISBURG, Pa., Sept. 15 .- Members of the Washington Party State Committee and other leaders of the Bull Moose herd seem to be in no hurry to come here for tomorrow's meeting of the State Committes. None is on the ground today and none is expected until tomorrow morning, with possible exceptions in the cases of members from distant countles, who have to come today to make sure of being

State Chairman A. Nevin Detrich has reserved his usual headquarters on the second floor of the Bolton House, but no other reservations seem to have been made. Detrich has wired that he will be here tomorrow morning. The west end contingent is expected to

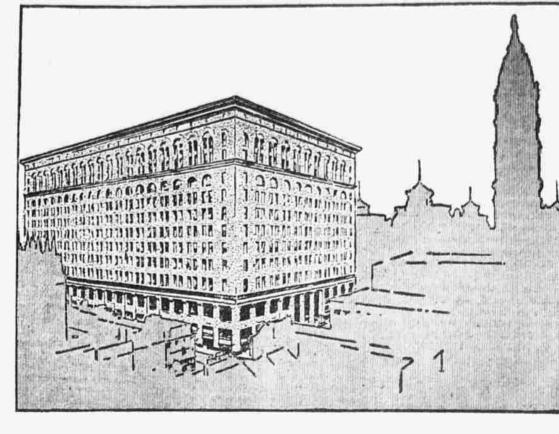
ome over on a night train and the Phil-idelphia men will arrive late tomorrow

Substitution of Vance C. McCormick for Governor in place of Dean Lewis is con-fidently expected, and the returns of the Maine election have not tended to lessen

Store Opens 8.30 A. M.

WANAMAKER'S

Store Closes 5.30 P. M.



Grand Organ Recitals 9, 11 and 5.15

# THE WANAMAKER STORE Announces for Tomorrow

The first great Autumn sale of hosiery and underwear-many thousand pair of hose and pieces of underwear in both Fall and medium weights at prices averaging one-third less than usual. East Aisle and Subway Floor)

A special collection of young women's Autumn suits and new afternoon dresses to sell at \$13.75 each. (Second Floor, Chestnut)

A showing of new imported broadcloths to be used for coat suits. These are in 125 different shades; a collection not likely to be duplicated or equaled. (First Floor, Chestnut)

First showing of men's new tweed hats and caps from Lincoln Bennett, London. (Main Floor, Market)

Last showing of the Callot gown copies in the Little Gray Salons at 11 and 2.30 (First Floor, Central)

First showing of the new Parisienne corsets for Fall. These conform to the new fashion lines. (Third Floor, Chestmut)

Opening up of the new marabou and ostrich boas. These pretty things include many charming novelties that every woman will want to see. (Main Floor, Central)

A little special sale of a hundred new bed quilts at \$2.75, \$3.75 and \$9. New blankets in the same place. (Fifth Floor, Market)

Showing of complete assortment of finest new English sultings for gentlemen's wear, in the London Tallering Shop. (Subway Gallery, Chestmut)

Opening up of the new Autumn silks in the Lower Price Store. A large and varied assortment, including many sliks arranged in dress lengths at low prices. (Subway Floor, Chestnut)

JOHN WANAMAKER