# LANCASTER DAILY INTELLIGENCER, TUESDAY, MAY 24, 1881.

in Silk and Surah; Plain and Ombra'e.

De. a pair. Fine Lisle, 4 Elastics, 25c. a pair. Fine Lisle, Long Lace Top, 25c. a pair.

RIBBONS.

GLOVES.

and Underwear.

TRIMMINGS AND LACES

IN GREAT VARIETY.

ASTRICH BRO'S

TIDNEY WORT.

MEDICAL.

THE GREAT CURE

RHEUMATISM.

As it is for all diseases of the KIDNEYS, LIVER AND BOWELS,

## mancaster Entelligencer.

### TUESDAY EVENING, MAY 24, 1881.

### Introductory.

There is a vital force giving impulse and direction to progress in the world of business which may be known as the force of concentration. Its working are seen in commerce, in manufactures, and even in agriculture; but are especially noticeable in the consolidation of railroads, which has formed such a remarkable feature in the history of the past quarter of a cen-tury, and which is still going on even more rapidly than heretofore. By this princi-ple of consolidation the cumbersome and costly organization of fifty little local railroad companies, with fifty presidents, fifty boards of directors and fifty sets of officials, clerks and agents, are done away with, and one competent manager, with an efficient staff, conducts the affairs of the consolidated line fifty times better than before.

counters.

their power to bestow.

grade, and in every form, size, color and

quality of each known to trade. In every

line of goods there are out-of-the-way

dred thousand will ever want, and there-

The advantages and - economies of concentration, so strikingly illustrated by the example of the railroads, are still more obvious and more important in what has been known as retail trade, where the transactions of fifty small dealers are con solidated into one great business. The gain is not only seen in the conduct of the traffic, as in the case of the railroads, but it is also seen in the buying and manufac-turing of goods dealt in. Not only can the goods be handled and sold as far less expense and with far greater satisfaction to all parties, but the reduction of invoice cost in large lots from first hands is a still more significant consideration. Concentration in this branch of commerce breaks down the distinction that has heretofore existed between wholesale and retail traffic.

Grand Depot every few days, and there-tore the stock must include everything Descriptive. To bring the concentrating principle that can be called for. into practical effect in business three pri-Another point to note in the aspect of the business is that the extent of the trade mary requisites must be secured : Firss, an appreciative spirit in the community ; second, ample capital; third, and most indispensable of all, an organizing intelligence, with genius for instituting order, system and discipline, backed by unflinching courage and persistence of purpose. tail house ever enjoying such an advantage. What will strike a stranger, however, Philadelphia, the city of homes, with a The experienced expert who represents as the most remarkable cutting up of population accounted conservative, but the establishment abroad deals directly quick to understand and adopt better with manufacturers, and original packconditions for the household, has furnished the first requisife of an appreciative public. Mr. John Wanamaker has supplied the second and third terms of the equation, the material resources, and the mental and moral forces to make the same available. The working together of these several factors has resulted in the marvelous development of that aggregation of agencies for the supply of all human wants, known throughout the civilized world as Wanamaker's Grand Depot. the entire manufacture of novelties in Here business is carried on by the modern choice and desirable fabrics. methods, with all the aids afforded by Accommodation, furthermore, extends modern invention, by steam, by electricity, by the pneumatic dispatch, and the best purchases if found in any way unsatisfacappliances known to the arts. Here the tory, the purchase money being promptly and unhesitatingly refunded if desired. potent principle of concentration and consolidation is fully carried out. Here the The common and trying experience of tinding that goods do not look\_quite the requirements of the individual, of the family, and of the community are supplied same at home as they did in the store, from the first sources of supply, with no and are not, after all, just what the buyer bute to. Here all the wants that civili-zation imposes upon mankind are brought into contact with all the resources that civilization has developed for meeting such wants. The Grand Depot.

this success has been attained are simple cost \$500 and the working force consisted | enough, as the methods of all great enter- of the firm and two cutters, the latter also prises necessarily are. The watchwords aiding in the store.

The venture prospered according to the of the business are, veracity, courtesy magnitude from the first, the principles lying at the foundation of Mr. Wanamaand accommodation, and these are made effective throughout the establishment by ker's success being as potent then as now. It was slow work for a time, however, means of organization, order and discipline. Veracity gives accurate informa and the first Saturday, when the sales reached a hundred dollars, was marked as an important era. As trade increased the tion as to the quantity, quality and char-acter of every article dealt in, not leaving it to the keen bargainer to get the better of the unsophisticated, but putting each on the sure foundation of knowing exactly place was from time to time enlarged and altered, the sales going on during the changes without interruption. The first what they are getting. If a piece of goods enlargement was the hiring of a second-floor-room in No. 1 South Sixth street ; is part cotton and part wool, it is not only stated, but the proportion of each is given, and so with everything that crosses the then the entire building was taken, and subsequently the other stores to the cor-

ner of Minor street. Oak Hall, now six Courtesy treats all alike with kindness stories high, has a front of 67 feet on Marand polite attention, old and young, rich ket and runs through with this width 180 and poor, friends and strangers, the buyer feet to Minor street. The premises forof a paper of pins or of a ten thousand merly occupying this place accommodated dollar trousseau, or of nothing at all. And forty-five different tenants engaged in as many different kinds of business. In place this is another matter not left to chance, but in every department ladies and gentlemen are in waiting, whose office it is to of the two cutters there are now from welcome visitors and to extend to them sixty to seventy in the stock and custom any aid, assistance or information within departments together. Oak Hall to day gives employment to 2,300 people, being one of the great centres of industry Accommodation offers to the buyer the

very thing wanted at the lowest possible which contribute most largely to the supprice, and offers, furthermore, every posport of the working population of Philsible facility for supplying the want adelphia. The stock carried by the house quickly, easily and conveniently. In ev-ery one of the many lines of goods repre-lion of dollars and the sales during a busy sented skilled superintendents are contime will often reach from \$25,000 to \$30,-

stantly on the watch to keep up a full sup-ply in each detail of the stock, in each A large A large amount of manufacturing is done on the premises, the upper floors be-ing devoted to these purposes. On the sixth floor, for example, is the shirt factory which, taken by itself, would be consideritems which only one customer in a huned a very large establishment, turning out, fore no ordinary store pretends to keep as it does, a hundred dozen shirts daily, such things always in stock, but the hun- and giving work to seven hundred hands. and giving work to seven hundred hands. Another branch of manufactures, located dred thousand customers call at the on the fifth floor, is that of neckties and

scarfs, with an output of a hundred thou-sand dollars per annum. The cutting rooms are also located on these upper the business is that the extent of the trade floors, and some idea may be formed of the in foreign goods, amounting to millions of extent of the work done by the statement dollars annually, enables Mr. Wanamaker that of the goods used for trousers' pock-

to retain the services of a resident buyer ets seven bales of thirty pieces each are in Europe, this being the only strictly recut up in one day. cloths is done in the mail order department, where six thousand yards of goods are annually cut into samples and sent out ages from France, from Germany, from through all the land. This interesting de-England, as put up at the factory, are shipped straight to the Grand Depot and partment extends the trade of Oak Hall opened to supply the consumers, passing into every state and territory in the Union through no other hands on the way. The and the business done through its agency foreign buyer, being always in the mar-ket, and purchasing in the largest lots, not only secures the lowest prices at which goods can be made, but is kept advised of is rapidly approaching a miltion dollars per annum. On the third floor is the salesroom for tine clothing, the stock of gentlemen's

dress suits here being larger than all the other stocks of similar goods in Philadelphia together. This floor also accommolates the immense lines of spring overcoats and the wide variety of suits that to the customer the privilege of returning come under the denomination of flannels.

> The customs department is on the second floor back, a very spacious, well lighted and pleasant room, where the stock of cloths and the amount of business done is on the same extensive scale that measures the trade of Oak Hall throughout.

KIDNEY WORT

How often persons have been annoyed by burrs clinging to their dress or clothing, and	SCHEDULE - On and after MONDAY, MAY 16th, 1881, trains on the Pennsyl- vauia Railroad will arrive and leave the Lan- caster and Philadelphia depots as follows:		6
how seldom have they, when cleaning them, given it a thought that Burdock Root is the most valuable blood cleanser and purifier known, and is sold by every druggist under the name of Burdock Blood Bitters. Price \$1, trial size locents. For sale at H. B. Cochran's Drug Store, 137 North Queen street.			
brug store, ist North Queen street.	EASTWARD.	Lanc'ter Philad's	BUSINESS SUITS.
Trouble Saved. It is a remarkable fact that Thomas' Eclec- tric Oli is as good for internal as external use. For discases of the lungs and throat, and for rheumatism, neuralgia, crick in the back, wounds and sorea, it is the best known remedy, and much trouble is saved by having italways on hand. For sale at H. B. Cochran's Drug Store, 137 North Queen street. ASTRICH BROYS ADVEBTISEMENT.	Cincinnati Express. Fast Line,	5:08 " 7:25   8:00 " 10:10   8:05 " 10:10   8:45 " "   9:10 " 12:01 "   1:10 " " "   1:10 " " "   1:20 " 3:20 "   2:00 " 5:00 "   3:05 " 5:20 "   4:18 " 6:45 "   4:35 " 6:35 "   6:25 " 9:30 "	BU. We have
A STRICH BROS.' ADVERTISEMENT.	Mail		suits now rea
	W BOTWARD.	Leave Arrive Philad'a Lanc'ter	ing; and yet
ASTRICH BROTHERS' LANCASTER BAZAAR, 13 EAST KING STREET, Are how showing one of the Finest Selec- tions of MILLINERY	Way Passenger, Mail Train No. Lvia MLJoy, Mail Train No. 2, via Col'bia, Niagara & Chicago Express Sunday Mail, Fast Line, Frederick Accommodation, Dillerville Local, via Mt.Joy Harrisburg Accommodation, Harrisburg Express, Columbia Accommodation, Harrisburg Express, Cincinnati Express, Pacific Express,	12:30 A.M. 5:00 A.M 10:20 ** 10:20 ** 10:25 ** 9:00 ** 11:55 ** 10:50 ** 12:10 ** 2:30 P.M. 2:30 P.M. 5:50 ** 2:30 P.M. 5:50 ** 5:30 ** 7:30 ** 6:25 ** 8:50 ** 9:10 ** 11:30 **	The low wool. \$8.50 ming, making selling, out of many of you and work, an We'll tak
EVER SHOWN IN LANCASTER. Trimmed and Untrimmed Hats in great variety. Parasols cheaper than ever. Trimmed Silk Parasols \$1.44,	Pacific Express, east, on Sunday, when flag ged, will stop at Middletown, Elizabethtown, Mt. Joy, Landisville, Bird-in-Hand, Leman Place, Gap, Christiana, Parkesburg, Coates ville, Oakland and Glen Loch. Fast Line, west, on Sunday, when flagged, will stop at Downingtown, Coatesville, Parkes-		. see now as la
Flowers and Feathers in all shades, Plain and Ombra'e.	burg, Mt. Joy, Elizabethtown and Middletown.		WAN

Fince, Gap, Christiana, Parkesburg, Coates ville, Oakland and Glen Loch. Fast Line, west, on Sunday, when flagged, will stop at Downingtown, Coatesville, Parkes-burg, Mt. Joy, Elizabethtown and Middletown. Hanover accommodation west, connecting at Lancaster with Niagara and Chicago Express at light in the own through to Hanover at 11:00 a.m., will run through to Hanover. Frederick Accommodation, west, connects at Lancaster, with Fast Line, west, at 2:30 r. M., and will run through to Frederick.

UARPETS.

Fine Real Lisle Gloves, Pearl Top, 2 Elastics REAT BARGAINS IN CARPETS, I claim to have the Largest and Finest

CARPETS Ladies', Gents' and Children's Hosiery In this City. Brussels and Tapestry CARPETS

Three-ply, Extra Super, Super, All Wool, Halt Wool and Part Wool Ingrains : from the best to the cheapest—as low as 25c. per yard. We have a new CORSET which we sell at 49c. It is the best ever seen for the price. All the

FINEST AND CHOICE PATTERNS that ever can be seen in this city. I also have a Large and Fine Stock of my

Chain and Rag Carpets, AS LOW AS 35c. PER YARD. Also MAKE CARPETS TO ORDER at short notice. Satisfaction guarenteed. APNo trouble to show goods if you do not wish to purchase. I earnestly solicit a call.

> H. S. SHIRK. 203 WEST KING STREET.

LANCASTER PA.

CARPETS, &C. It cleanses the system of the acrid poison that causes the dreadful suffering which only the victims of Rhoumatism can realize. Thousand of Cases of the worst forms of this terrible disease have been quickly re-lieved, in a short time Pertectly Cared. NEW CARPETS 40.000 YARDS.

New Designs, Beantifully Colored. 50 cents. 85 cents. 60 cents. 90 cents. 75 cents. \$1.00. INGRAINS {75 cents. \$1,00, 85 cents. \$1,10, 90 cents. \$1,20, TAPESTRY

DUSINESS SUITS.

# BUSINESS SUITS

CLOTHING.

We have somewhere in the region of one hundred styles of business suits now ready to put on. A list of them would be the dullest of reading; and yet we want you to know substantially what they are like.

The lowest price is \$8.50, and the highest is \$20. They are all of wool. \$8.50 is very little to get all-wool cloths, sponging, cutting, trimming, making, watching, handling, rent, book-keeping, advertising and selling, out of ; but we manage to do it by dividing the costs among so many of you that one hardly feels his share at all; he pays for materials and work, and very little more.

We'll take another day for the rost; but you may as well come and see now as later. Seeing is better than reading.

# WANAMAKER & BROWN OAK HALL, MARKET AND SIXTH. PHILADELPHIA. THE LARGEST CLOTHING HOUSE IN AMERICA. ONE PRICE CLOTHING HOUSE. ONE PRICE CLOTHING HOUSE. CHILDREN'S SUITS. LARGE NEW LOT JUST GOT IN. 1,000 Different Lots to Select From. Ladies, you are invited to examine our mammoth selection of Boys' and Children's Suits, whether you intend to buy or not. It is our business and pleasure to SHOW goods; as that is the only way we can convince you that we are Headquarters for Clothing, and the only house in the city **RETAILING AT WHOLESALE PRICES.**

The phenomenal growth of the Grand Depot marks an era in the history of trade plainly pointing the way which the business of the future is destined to pursue. The establishment occupies the square between Thirteenth and Juniper streets, extending through to Kelly street, with an Arcade reaching to Chestnut street. The ground floor of the depot measures two and a half acres, the largest single floor area devoted to business purposes in the world. The galleries and basements together measure about two and a half acres, making five acres all told, packed fall for the most part from floor to ceiling with the choicest products of the mill and the factory, the furnace and the forge, the workshop and the studio. To enter the depot at Chestnut street and proceed straight through the main avenue to Market street involves a walk of over a hundied and eighty yards, and there are very few public avenues in the greatest cities where so many people will be encountered and so much worth seeing will be met to attract the eye. On an ordinary busy day there will be twenty-five hundred people an hour passing both ways under the clock at the entrance of the Arcade; and during a pressing season, as about Christ-mas time, it is within reasonable limits to say that a throug of forty thousand visitors surges through the main avenue daily.

As is very commonly remarked, a view of the main floor from the antique gallery, west of the Chestnut street entrance, strikingly recalls the Centennial exhibition. There is the same wealth of display, extending about as far as the eye can reach, the riches of the world brought together

from all lands and representing all departments of art and industry, tastefully arranged to be shown with advantage. There is the sameness of spaciousness, and, what is especially noticeable, the same ample illumination, the whole place being light, bright and cheerful. Then there are the same groups and crowds of sightseers moving about the many aisles and avenues, now gathering around some attractive exhibit and again scattering through the various departments.

Such a general view will show that most of these departments, forty-six in number, are arranged in circles about the common centre. The centre is the heart of the establishment, the seat of activity for the circulating medium, a vital tide which flows to and from the extremities at the sales counters in a steady double current during business hours. The veins and arteries of this system of circulation consist of a series of brass pneumatic tubes radiating from this centre to all parts of the depot, coming within convenient reach of every point in the place where goods are soid. At these points the articles sold and the money paid in for the same are given into the hands of a receiver, who incloses the cash in a light steel cylinder, having the interior diameter of a silver dollar, together with a statement of the sale, and sends it flying through the pneumatic tube to the heart of the house. Here the correct change is made by experts, five and twenty in number, who have this for their sole business : the transaction is registered and the return made to the selling counter through the tube. In the meantime the goods, if to be delivered at once to the buyer, have been wrapped up and are handed over, with the change, the whole operation oc-cupying only a few seconds. The Grand Depot inaugurated this method, and, as it is already being adopted in New York, it is proper to make note of the fact. This one feature of introducing the pneuwalls. matic dispatch is destined of itself to work a revolution in business methods, and it is only just that Mr. Wanamaker should be credited with the foresight and sagacity which effected this among many other improvements. The Business.

#### The underlying id a of Mr. Wana

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money refunded, and this not as a special favor, but as a part of the system of mak ing the supply of personal and family re-Chestnut street is famous for its handsome

pleasant as possible.

quirements as easy, as economical, and as stores, and the store of John Wanamaker & Co., located next below the Continental hotel, is one of the handsomest on the Another advantage offered in the same direction is the saving of time and trouble street. Its magnificent show windows, in supplying all wants under one roof. with mediaval stained glass upper sec-There is none of the weariness of posting tions, and artistic displays of choice fabrics about from street to street, and ranning and fine habiliments, constitute one of the down town, and across town, and back most attractive features of this metropoliagain, so trying to strength and patience, tan thoroughfare. The interior of the and so costly in time and temper, especbuildings maintain the same elegant charially in bad weather, such as often occurs acter as the front-the lofty apartments. during the spring and autumn shopping grand stairway, luxurious fittings, artistic seasons. Here everything is at hand and decorations, costly pictures, and general air of refinement and good taste conveying accessible without going beyond the doors. The business of the Grand Depot now inan impression of solid wealth and unstintcludes the furnishing of everything except ed liberality. The proportions of the provisions and fuel that man, woman or premises are 55 feet front by 238 feet child can desire for comfort, convenience leep, the same depth as the Continental or adornment. From infancy to age all hotel, the buildings being four stories the incidents and all the accidents of life high.

are provided for in this marvelous store-The salesrooms on the ground floor are house of the products of man's industry the finest in Philadelphia and are devoted and skill gathered from the four quarters mainly to the display of the general stock, to gentleman's furnishing goods, and to of the globe. All the wants of persons, youths' and boys' clothing. The latter department occupies the ground floor and in all classes and conditions, have here galleries of the store adjoining the hotel. originally constructed as a jewel box-a a variety of corresponding articles from superb casket on a large seale-and, in which to make judicious selections. adapting it to the accommodation of What is there that human beings, boys ladies and children, the only changes made

or girls, men or women, old or young, rich are such as to afford the best fecilities for or poor, can ask for that they cannot find serving them satisfactorily. in some one of the forty-six principal de-The custom salesroom on the second partments of the Grand Depot ? floor is by far the largest and finest apartment devoted to gentlemen's drapery in The Original Building.

The premises originally consisted of the Pennsylvania freight depot, long deserted. It was a substantial structure, but dilapidated in appearance, having a double pitched roof, descending from a height of about thirty feet at the ridge to about ten feet at the caves. The building had a front of two hundred feet on Market street, broken by great doorways, where the carof the world can produce. tracks ran in. It was supplemented by a four-story brick freight office on the Thirteenth street corner, and by three trussroof additions running from Thirteenth to Juniper street, on Kelly street. This property was bought by Mr. Wan-amaker in 1875, and after effecting neces-

making of these garments are in every way worthy of the cloths, the best skill and sary alterations the business was opened in 1876 with a stock of clothing. From this best workmanship and the best taste, so that a gentleman in want of a spring overinception the development of the Grand coat, for instance, can obtain one that Depot has been uninterrupted and unprecshall represent in every respect the very edentedly rapid, the traffic extending in acme of the tailoring art from the stock in the salesroom. This high grade of excelnew directions every day and increasing at the rate of millions of dollars annually, lence, however, is not attained by neglect until now it ranks as the largest retailing establishment in the country. This unex-ampled enlargement has made constant of more popular grades, as the stock, amounting in value to about \$500,000, also ncludes goods that will compare in prices changes in the premises an absolute ne with any offered elsewhere : men's suits, cessity, and there has hardly been a secufor instance, as low as \$6.50, and boys' lar day in the five years since 1876 but suits at \$3.25. what artisans and mechanics have been at This business was established by Mr. work in some part of the place. It has been idly said that Mr. Wanamaker kept Wanamaker in April, 1869, and during the thirteen years of its existence it has men at work making alterations for the gradually extended until it now requires sake of constantly presenting something new to the public, for the sake of someover 200 employees on the premises and

600 outside, with sales amounting to thing to talk about, for the sake of adver-\$1,000,000 annually. tisement; but let those who have said or From its first inception to the present heard such statements reflect for a monoment it has had the advantage of diment on the fact that the trade of the rect personal supervision by Mr. Samuel Grand Depot has expanded from this one Wanamaker, whose constant presence line with which it opened to include fortyevery day and all day has impressed upon six separate and distinct lines of goods, the establishment that character of thorwares and merchandise ; or on another oughness and perfection in work and of fact, that the working force of the place, unfailing courtesy in dealings which makes the store one of the pleasantest and beginning with thirty persons has in-creased to an army of two thousand most profitable places to visit in Philadelemployees actually engaged within the phia.

Rheumatic Diseases. Oak Hall. These ailments follow from torpid liver and John Wanamaker began business at a John Wanamaker began business at a time when people generally were failing, giving up and retiring from trade more extensively than ever before. It was during the dark days that preceded the outbreak of the war, when business men were embar-

becoming apparel here than in a dozen or-dinary clothing houses. The Chestnut Street Store. he system As it has been proved by thousands that

KIDNEY WORT.

s the most effectual remedy for cleansing the system of all morbid secretions. It should be used in every household as a SPRING MEDICINE.

Always cures Billousness, Constipation, Piles and all Female Diseases. Ar It is put up in Dry Vegetable Form, in AP tin cans, one package of which makes aix AP quarts of medicine. AP Also in Liquid Form, very Concentrated

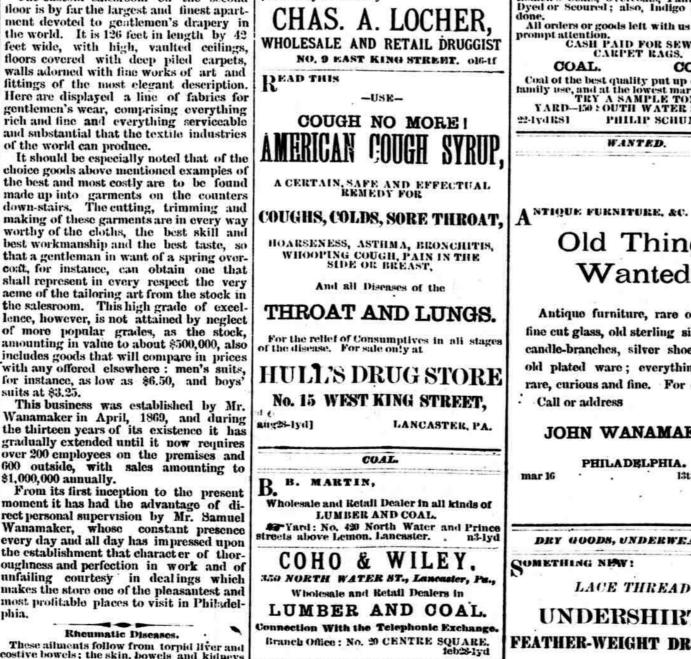
Ar for the convenience of those who cannot be readily prepare it. It acts with equal be efficiency in either form.

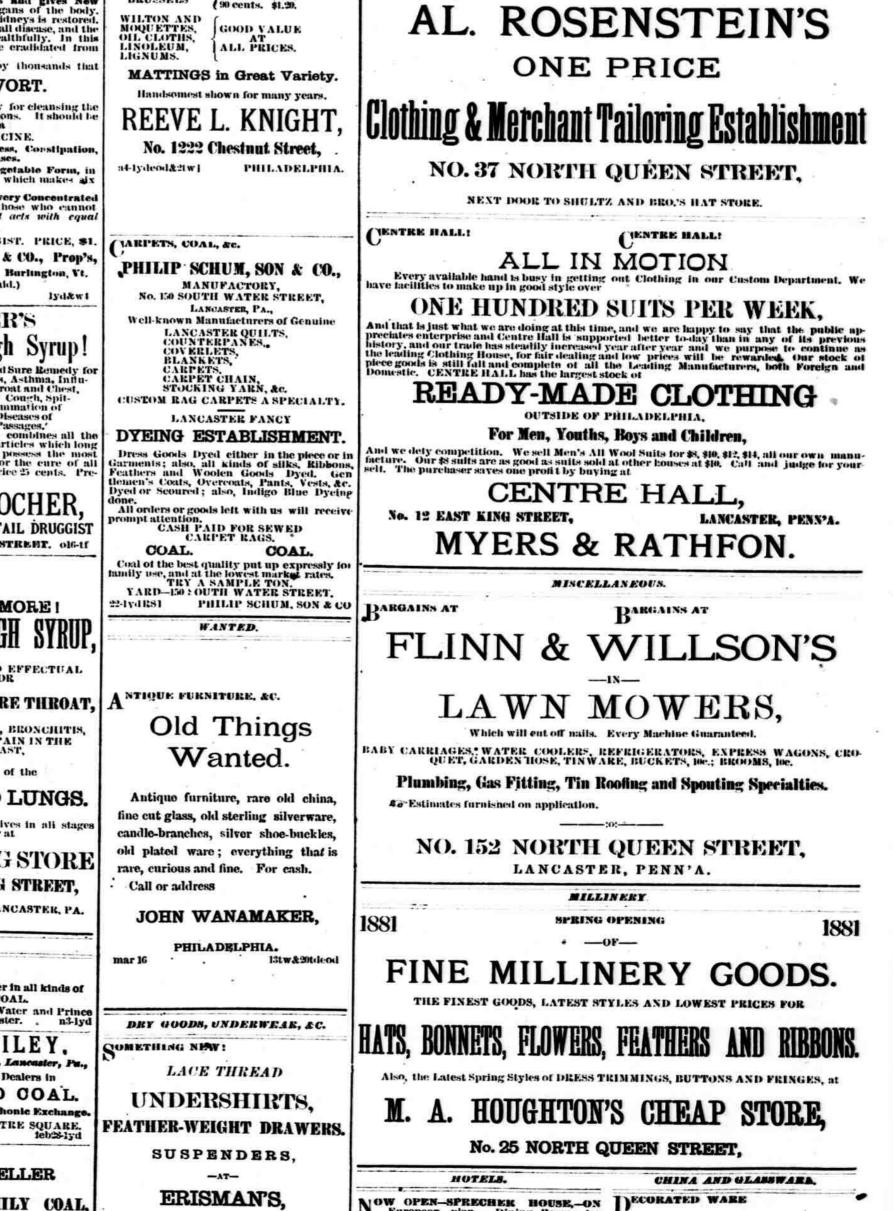
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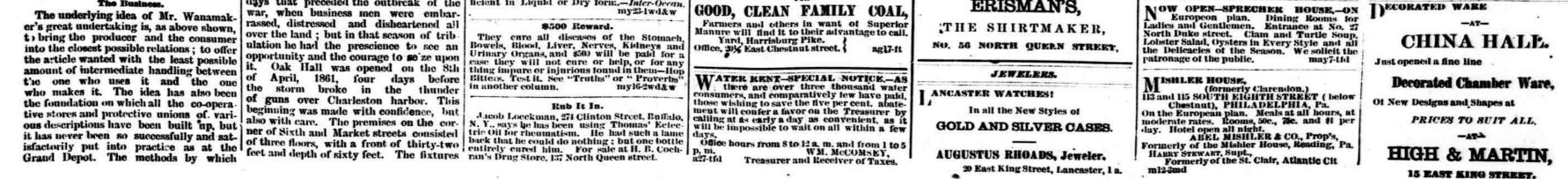
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