ROCLAMATION. | Court of Common Pleas, Orphans' | Iury called for the regular meeting of may have business in their respective things to their offices appertaining to the 5th day of August in the year beforeable M. Ward | Court, Court of Quarter Sessions of Quarter Sessions Court will convene on districts, requiring to report to the the repondable M. Ward Court, Court of Quarter Sessions of Quarter Sessions of Court of Quarter Sessions of Quarter Sessions of Court of Quarter Sessions of Quarter Sessions of Quarter Sessions of Court of Quarter Sessions of Quarter Sessi sisting of the County of Centre:

And the Grand Jury to convene on he 28th day of July. A. D. he 28th day of July. A. D. directed, for holding a at 10 o'clock A. M. And the traverse men, and also such Constables, (that

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## The Facts About the Milk Situation

## Sheffield Producers Co-operative Association

August 9, 1932

TO OUR MEMBERS:

During the next two weeks the Emergency Milk Committee, which is in fact the Dairymen's League, will have hundreds of workers interviewing our members. There are some facts concerning the present situation which we desire to call to your attention:

We urge our members not to be misled by promises that cannot be fulfilled and by statements which cannot be proven by

Sheffield plants will remain open for Sheffield Producers only and will continue to provide them a market without signing any contract. The Sheffield Producers Co-operative Association will continue to have, as it has had since its organization, the best market for milk in New York.

It will be well to remember, when you are told during the last days of this campaign that any percentage of the Sheffield Producers have signed the Provisional League Contract, that the statement is made largely for the purpose of rushing you into signing on the dotted line. Take the time to investigate this and all other statements.

It is well to remember that by signing the Provisional League Contract you will receive League price for your milk and you will obligate yourself to allow the Dairymen's League to deduct from your monthly milk check such amounts as they may require for expenses and for League Certificates of Indebtedness.

It is well to remember that in signing the Provisional League Contract you agree to deliver your milk to any League plant they designate.

It is well to remember that Sheffield Producers receive full payment in cash for all their milk every month, and that the expense of selling your milk through our organization has amounted to less than one-quarter of a cent per hundred pounds.

It is well to remember that the present drive for members by the Dairymen's League is attributed by many well-informed people to the great need of the League for more members to help pay, by deductions from their milk checks, the debts of the League.

It is well to remember that this drive of the Dairymen's League has also another purpose, namely, to smash the Sheffield Producers Co-operative Organization and to get for the League the Sheffield market — acknowledged the best market in New York and to remove the Sheffield price being above League price.

It is well to remember, that even if the League announces that it has accomplished its object, namely, to sign a certain percentage of Sheffield Producers, that enough Sheffield Producers will remain steadfast to our organization to make an even stronger organization in the future than it has been in the past, with the assured opportunity of continuing to have the Sheffield Farms Market.

It is well to remember that what the Dairymen's League, under the guise of the Emergency Milk Committee, is now proposing to do, has actually been done by the Sheffield Producers Co-operative Association for the last ten years, and it has been done without binding its members by a written contract. We have always controlled our surplus. During 1931 we handled a larger percentage of surplus than the League did.

We feel confident that the Sheffield Producers Association will win this fight, and that it will emerge stronger than ever and in better shape to serve its members.

Remember always, the Sheffield Producers Co-operative Association, Inc., has Sheffield Farms committed to keep its plants open and buy its milk through your Association and continue to pay producers direct for it.

Fellow Dairymen: Do not be misled. Remember that many statements made by the League in former years have been proven to be false.

Think this thing through for yourself. Do not be influenced by well-paid glib talkers and well-paid disloyal former members who promise much. Investigate all statements and satisfy yourself as to the truth. Do not be rushed into signing anything. Read the Provisional League Contract carefully and consider all its provisions thoroughly.

Consider what the Sheffield Producers Organization has done for you and then consider what the League has not done for its members. If you do these things faithfully you cannot go wrong.

SHEFFIELD PRODUCERS CO-OPERATIVE ASSOCIATION, INC.

C. W. HALLIDAY, Secretary.

## Sheffield Farms Company, Inc.

TO SHEFFIELD PRODUCERS:

August 9, 1932

Eleven years ago the majority of the producers then delivering to Sheffield Farms Company elected to form a co-operative association, and through that association bargain with the Sheffield Farms Company for the sale of the producers' milk. They then established some very definite principles. They determined to confine themselves to an association with one purpose, and that was to secure for the producer the greatest possible return for his milk and to hold the cost of operations of that association down to a minimum. This group elected a board of directors and officers. After thorough investigation into their responsibility and after having found that a majority of our producers were in favor of this, our company decided to negotiate with them for the purchase of our milk supply. They have lived up to the purpose established then, in holding down the cost of operating the association, which has enabled their membership to secure a higher cash price regularly than that paid by any association operating in the territory they cover. Their success has created envy and enmity from other not as well managed associations. The fact that the price received by members has been higher than other associations could pay has forced the other association to endeavor to discredit and destroy this more successful co-operative. These efforts of destruction have not met with success as is evidenced by the fact that the membership of the Sheffield Producers Co-operative Association, Inc., has grown to 15,000 members, which is approximately five times its original size. In its operation it has not made the mistakes in business judgment that other co-operatives have and therefore has no debts. A member is not liable for any obligation or deduction from his check. He knows he is to receive in cash the full price negotiated for his milk.

The Sheffield Producers Association in 1931 handled a larger percentage of surplus milk than was handled by the co-operative association attacking them and the price to producers was higher each month. The membership knows that there are two ways of holding membership in an association — one is, to sign a contract, and this is the necessary way if the co-operative is handled on such an expensive plan that it cannot return as much to its members as those members can get some other way. The other way to hold members is by operating the association on business principles in such a manner that the members get more than others. In the final analysis the co-operative association has the one great purpose of securing a higher price for its members than can be obtained by independent producers.

The directors of Sheffield Producers Co-operative Association, Inc., have made arrangements with our company to continue buying their milk through their association.

Our company will keep its plants open so that the members will have a continued market for their milk.

The original plan of this co-operative organization has not been changed and we feel assured that it will be operated on the same economic principles that it has in the past.

The directors of the association have not incurred debts which members will be asked to pay.

No producer will be required to sign a contract but is free to withdraw if he can secure a better price for his product.

Personally, I feel that the members of this truly co-operative organization, because of its set-up and efficient management, will continue to receive a greater price each month than can be paid by any organization which has to extract money from each producer's check to pay for mistakes and debts created through ambitious and ill-advised business ventures.

I further feel that producers will not be misguided by an endeavor on the part of ambitious men affiliated with other co-operative associations to win away any appreciable number of members by promises, similar to those made ten and eleven years ago, which have not been made good.

The Sheffield Producers Co-operative Association has demonstrated each month for ten years that its contention, made at the time of its inception, that its method of marketing milk through a properly operated co-operative association was the proper way, was true then and is true now, and we are confident that the next ten years will prove to be even better. Co-operative associations, trade associations, labor unions and business organizations are only as good as their principals and ability of their respective managements.

We firmly believe in producers' co-operative bargaining associations. We have yet to see an organization of producers that has been as outstandingly successful over a period of years as the Sheffield Producers Co-operative Association, Inc., and we are therefore willing to commit ourselves to buying from that organization at prices to be mutually negotiated between us in the future with the understanding that if at any time we fail to arrive at an agreement on price both sides will agree to arbitration.

SHEFFIELD FARMS CO., INC. L. A. VAN BOMEL, President

SHEFFIELD DAIRYMEN have regularly received highest prices for milk.

Below is the amount of money that Sheffield dairymen have received more than they would have received had their milk been sold at Dairymen's League Cash Prices.

Here are the figures by stations:

Plants	T 1 1001	First six
Afton, N. Y	Total 1931	months 1932
Allegany, N. Y.	\$39,710.11 12,772.92	\$13,573.23 5,952.69
Bainbridge, N. Y	28,425.86	10,430.54
Bellefonte, Pa	30,557.92	10,340.58
Black River, N. Y	26,458.34 33,121.51	10,547.88 12,028.35
Boonville, N. Y. (5 mos.)	10,364.04	12,519.14
Brainardsville, N. Y	15,883.40	4,773.16
Bridgewater, N. Y	44,343.18 21,965.73	7,105,14
Cambridge, N. Y	41,364.81	14,420.29
. Canton, N. Y	172,646.04	58,008.00
(Including Pierrepont) Canton, Pa	17,546,43	13,379.16
Central Bridge, N. Y,	32,372.10	12,810.21
Centre Hall, Pa.	19,634.39	6,144.90
Centre Lisle, N. Y	26,397.66 42,037.00	9,844.64
Charlotte, Vt	20,434.47	8,877.13
Chateaugay, N. Y	78,412.20	25,773.93
Cherubusco, N. Y	31,630.18 10,530.08	11,018.46 5,265.99
Clyde, N. Y. (5 mos.)	7,000.82	7,877.01
Cebleskill, N. Y	66,339.31	24,664.20
Constable, N. Y.	16,423,42 26,058.04	5,521.02 7,967.95
Constableville, N. Y	23,162.28	10,488.17
Cooperstown, N. Y	34,222.01	12,387.55
Cowley, Pa	12,263.80	8,354.39
Croghan, N. Y	42,034.87 17,855.80	15,417.72 6,856.11
Davenport Centre, N. Y.	11,605.95	5,766.85
Deer River, N. Y	32,894.18	12,558.74
Delaney, N. Y.	11,933.15	5,744.82
Douglas Crossing, N. Y E. Worcester, N. Y	36,279.07 26,013.68	12,656.73 8,689.92
Eaton, N. Y	30,259.81	12,005.57
Edmeston, N. Y	32,095.90	10,888.12
Ellenburg, N. Y	53,175.76	22,985.05
Elton, N. Y	25,400,67 45,196,83	9,812.25 17,334.35
Fitch, N. Y.	20,081.19	6,769.20
Florence, Vt	19,677.02	7,637.23
Foster, Pa.	36,564.62	12,040.08
Franklin Depot, N. Y Franklinville, N. Y	19,368.73 55,611.05	8,683.65 18,972.45
Glenfield, N. Y	32,410.57	12,510.07
Grand Gorge, N. Y	40,855.95	15,408.82
Grover, Pa	12,759.20	4,902.81
Guilford, N. Y	26,575.69 8,691.46	9,544.36
Harkness, N. Y.	15,771.52	4,209.22 5,915.05
Hermon, N. Y	28,764.06	11,988.26
Heuvelton, N. Y	71,000.55	22,569.53
Hobart, N. Y.	6,333.17 90,070.51	2,259.26 32,658.50
Houghton, N. Y.	15,388.67	5,502.17
Howard, Pa	22,743.96	7,879.42
Interlaken, N. Y	10,920.54	4,935.64
Jersey Shore, Pa	14,014.88	5,093,13 16,582,11
LaFargeville, N. Y.	62,531,88	24,096.09
Lakewood, Pa	13,369.35	5,388.53
Lewisburg, Pa	31,250.75	11,563.53
Limerick, N. Y	38,916.41 58,868.71	17,167.30 20,944.16
Locke, N. Y	34,659.39	13,113.25
Lowville, N. Y	103,997.30	44,485.96
Malone, N. Y	60,896.88	21,618.54
Martville, N. Y.	25,959.03	10,003.03
Maryland, N. Y	12,840.12	4,377.78
McGraw, N. Y	22,912.08	8,374.37
Middleburg, Pa	28,690.86 27,275.89	10,052.34
Mill Hall, Pa.	20,679.19	7,371.23
Moravia, N. Y	28,667.49	10,790.98
Morrisonville, N. Y	14,666.48	5,721.05
Mt. Upton, N. Y Nelson, Pa	36,894.52 7,847.04	12,314.26 3,062.76
New Berlin, N. Y	22,746.90	8,563.26
New Haven Junetion, Vt.	39,703.23	17,598.26
New Milford, Pa Nunda, N. Y	33,672.50 15,371.27	11,710.39
Oneonta, N. Y.	61,740.01	4,966.17 29,419.29
Peruton, N. Y	15,935.05	5,993.89
Plattsburg, N. Y Portlandville, N. Y	22,942.36	9,493.32
Pulaski, N. Y	15,857.67	6,742.07
Rensselaer Falls, N. Y	26,991.51	12,496.95
Richmondville, N. Y	40,103.42	15,338.73
Roaring Branch, Pa Roxbury, N. Y	11,887.90	4,429.65 5,477.83
Seward, N. Y.	36,084.97	15,655.94
Sherburne, N. Y	20,608.68	7,402.73
Smiths Basin, N. Y	40,063.57	14,989.74
Smithboro, N. Y	19,207.71	7,183.55 11,347.66
South Gilbon, N. Y	16,323.56	5,124.71
South Harrisburg, N. Y	************	6,286.86
South Kortright, N. Y	48,725.67	16,284.50
Spring Mills, Pa Stamford, N. Y	16,101.19 25,860.36	5,102.29 11,411.26
Starlight, Pa	9,459.28	3,749.17
Starrucca, Pa	14,841.93	6,395.15
Stephentown, N. Y	19,441.10	6,471.24
Throop, N. Y	27,034.24 17,761.15	10,278.12 6,568.65
Truxton, N. Y	11,180.75	5,668.44
Tully, N. Y	43,254.53	15,091.57
Ulster, Pa	29,828.62 36,970.90	10,803.77
Walton, N. Y.	65,792.00	30,374.29
West Edmeston, N. Y	22,254,85	7,162.71
Whiting, Vt.	28,405.84	10,915.00
Woods Corners, N. Y Wysox, Pa	77,023,24	28,298.39 18,449.55
Grand totals	500 307 70	#1 202 405 15

\$3,580,397.70 \$1,393,405.15