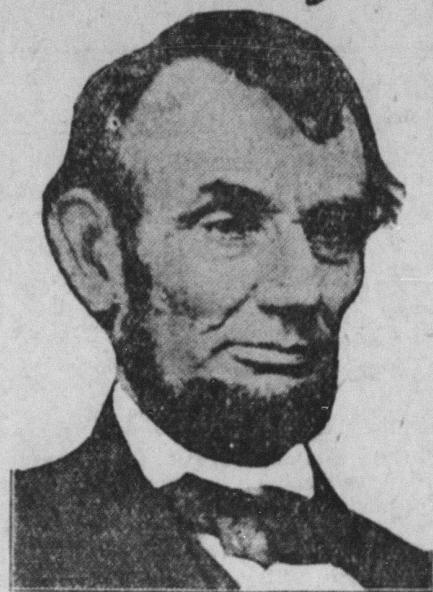


"Did He Really Say It?"

By ELMO SCOTT WATSON

NE of the favorite beliefs of the American people—probably because of the subtle flattery which it implies—is that Lincoln once said, "You can fool all the people some of the time, and some of the people all the time, but you can't fool all the people all the time." Although some persons confuse this quotation with P. T. Barnum's "the people like to be fooled," probably ninety-nine out of every hundred who have occasion to quote this epigram believe implicitly that the words are Lincoln's.



ABRAHAM LINCOLN
"You can fool all the people some of the time, and some of the people all the time, but you can't fool all the people all the time."



GEN. W. T. SHERMAN
"War is hell!"

informed man on the life of Lincoln today, whose investigations gave to the world last year the truth about Lincoln's famous Bixby letter, recently set out to learn the truth about the "fool the people" quotation, which is said to have been uttered at Clinton, Ill., between the second and third joint debates with Douglas. His conclusion in the matter, as given in an article in a recent issue of the Dearborn Independent, is incorporated in the following statement:

To my mind the strongest negative argument is not that so few people remember hearing Lincoln say those words, but that, if he really said them at Clinton when Douglas was not present, he did not repeat so apt a phrase in one or more of the five remaining joint debates. He missed five excellent opportunities to use effectively an undeniably apt expression.

Nevertheless I incline to the belief that Lincoln actually used those words

late John Dickinson Sherman, feature writer for the Western Newspaper Union until his death in 1925, then Hyde Park correspondent for the Chicago Tribune, and his friend, Clarence P. Dresser, Hyde Park correspondent of the City Press, succeeded in boarding the Vanderbilt special when it stopped at Michigan City, Ind., for water. After the train was on its way they were admitted to Mr. Vanderbilt's private car and granted an interview.

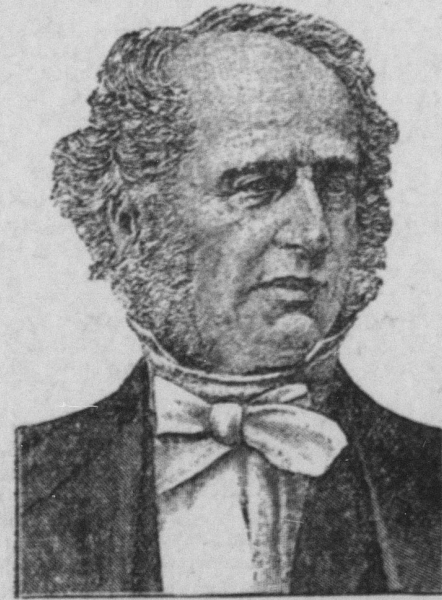
In the course of the interview Mr. Sherman put this question to the railroad magnate, "Do your limited express trains pay or do you run them for the accommodation of the public?" "Accommodation of the public!" exclaimed Mr. Vanderbilt, "the public be damned! We run them because we



ADMIRAL W. S. SIMS
"We can start at once. We made preparations on the way."

have to. They do not pay. We have tried again and again to get the different roads to give them up; but they will run them and, of course, as long as they run them, we must do the same."

Did General Sherman ever say, "War is hell"? According to one version, he made this historic declaration at a reunion of his brother's brigade at Caldwell, Ohio. Another says that he uttered it at the graduating exercises of the Michigan Military academy at Orchard Lake, Mich., on June 19, 1870. The epigram, say some, is only an abbreviated quotation, the full text of which is, "I am tired and sick of war. Its glory is all moonshine. It is only those who have neither fired a shot nor heard the shrieks and groans of the wounded, who cry aloud for blood, more vengeance, more desolation. War is hell!" Others main-



CORNELIUS VANDERBILT
"The public be damned!"

and at Clinton. The evidence is far from conclusive, but it is not lacking in probability. It sounds like Lincoln, and the occasion alleged is one in which the words might appropriately have been used.

But if Lincoln never spoke this clever apothem, then it would almost seem possible to fool all the people all the time; for all the people, virtually, believe these words to have been Lincoln's.

If "the people" remember that Lincoln said they couldn't be fooled all the time, because they like to believe that, then "the public" well remembers that it was once damned by a Vanderbilt, probably because of popular prejudice against Wall Street and men of money. The "public be damned" phrase is one over which there has been much dispute. It is usually, and erroneously, ascribed to "Commodore" Cornelius Vanderbilt, and members of the Vanderbilt family have often denied that it was ever uttered by one of their number. There has also been some dispute as to the circumstances under which it was uttered, but the facts in the case are these:

In 1882 William H. Vanderbilt, son of the "Commodore," was on his way to Chicago on a special train. The



HORACE GREELEY
"Go West, young man, go West."

tain that Sherman never said it, but that the expression was first used by Charles Francis Adams at the thirteenth annual dinner of the Confed-

erate Veterans' camp of New York on January 26, 1903. It has never been found in any of Sherman's sayings or writings. So there you are!

Horace Greeley was not the first to say, "Go West, young man, go West!" although history says that he did. The man who first said it was John L. B. Soule, editor of the Terre Haute (Ind.) Express. In an editorial about the West's opportunities for young men he declared that Horace Greeley could never have given a young man better advice than contained in the words, "Go West, young man." This was stated merely as Soule's opinion of what Greeley might have said, but newspapers all over the country repeated the saying and credited it to Greeley. Finally the famous editor of the New York Tribune reprinted Soule's editorial with this footnote: "The expression of this senti-



ADMIRAL GEORGE DEWEY
"You may fire when ready, Gridley!"

ment has been attributed to the editor of the Tribune erroneously. But so fully does he concur in the advice it gives that he indorses most heartily the epigrammatic advice of the Terre Haute Express and joins in saying, "Go West, young man, go West."

Admiral Dewey, standing on the bridge of the Olympia at the battle of Manila bay and watching the oncoming Spanish fleet, remarked quietly, "You may fire when ready, Gridley." So says history, and it has become one of our favorite quotations. But in an interview published in the Chicago Evening Post of October 29, 1899, Dewey is quoted as saying "that the American policy toward Aguinaldo should be 'straight from the shoulder' with plenty of force behind it, that he did not tell Gridley to fire when ready, and that he does not want to be President."

And it is now known that Pershing did not stand before the tomb, make



GEN. JOHN J. PERSHING
"Lafayette, we are here!"

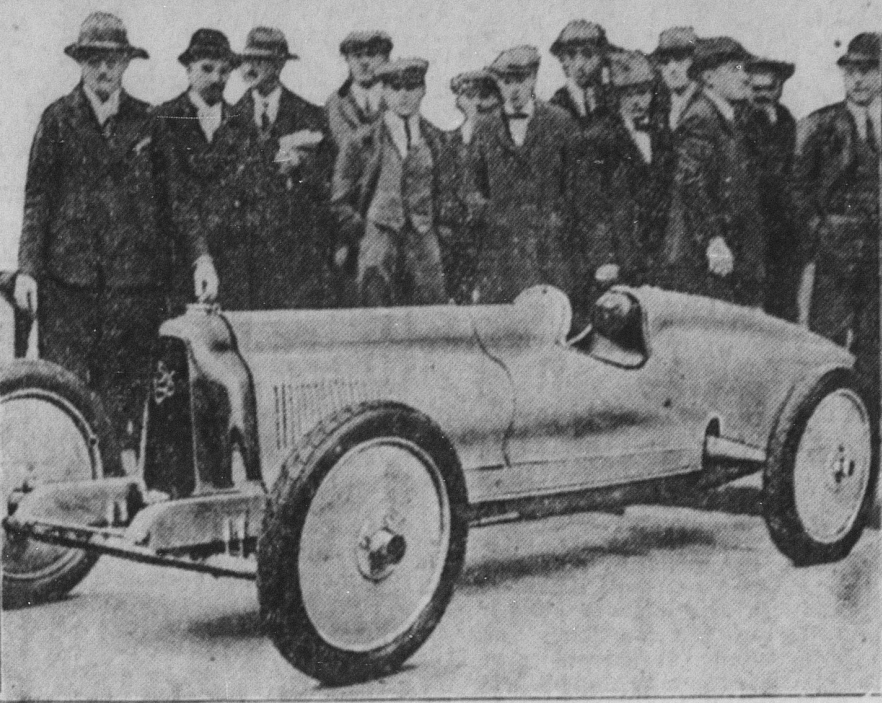
an appropriate gesture and say, "Lafayette, we are here!" That yarn originated when Colonel Stanton of Pershing's staff stood before the tomb and said, "Lafayette, nous sommes la!" But it was soon tacked onto the commanding general, and even President Wilson in a speech before the French chamber credited it to Pershing. The general himself has denied that he ever said it, as he has denied that his either did not look or if he did look, that he did not heed.

A railroad track is itself a signal of danger and one attempting to cross it must first look and listen, and, if necessary, stop, look and listen for an approaching train. This rule is only the standard of necessary caution and care.

valentines for the ensuing year. By and by the women were released from the obligation to make gifts and only the men sent presents or missives expressive of affectionate sentiment.

Famous English River
Caesar says that at the time of his invasion of Britain the River Thames in England was called "Tamesis." Other early writers call it "Tamesa." In early Saxon times the river was called "Thamis." The Thames above Oxford often is called "Isis."

NEW MYSTERY RACER ARRIVES IN LONDON



The photograph shows the new mystery English racing car which, on a test, easily made 140 miles an hour and has killed its last driver.

SPARK PLUG'S INSIDE STORY

Sillimanite Used for Cores Found Only After Wearisome Search.

These small porcelain plugs on which your motor depends for its efficiency and power are the basis of an industry running into the millions in production and value.

Within their insignificant bodies they carry a tale of adventure and research surpassed by those of few other industries.

They tell of the long patient search for sillimanite, a mineral highly resistant to electric shock, almost impervious to high temperature and of great mechanical strength.

Search by Scientists. They recount the toils of scientists in research laboratories and their dangerous climbs through the immense crevices of the volcanic mountains of California, digging out this mineral, once believed too rare for commercial use, and now being sent down mountainsides by the tons.

Even after its delivery into the commonplace factories of the industry, the mineral goes on through hundreds of delicate operations to come out finally as a mere spark plug!

All this care and research and adventure have built up an industry that produces 80,000,000 spark plugs annually, at a value of some \$20,000,000. The sillimanite that goes into their manufacture is the discovery of one producer, bringing out 50 of the 50 millions of spark plugs annually.

But the products of the others may be of the synthetic sillimanite, a laboratory product, or of porcelain compounds.

Many Other Uses.

Besides being installed in motor cars they're the things that help make all the gasoline-propelled boats, airplanes, tractors and stationary engines go. Of the 80,000,000 output 58,000,000 are used in passenger cars each year, 14,000,000 in trucks and the rest in all other forms of gasoline motors.

A spark plug will last five years and more, but it's the conviction of spark-plug makers that they should be replaced annually if the motorist would economize in gasoline and oil.

Regard Railroad Track as Real Danger Signal

Every motorist on approaching a railroad crossing should look and listen for trains, according to the legal department of the National Automobile club. The courts have ruled that travelers upon a public highway, in attempting to cross over railroad crossings, must look and listen attentively for the approach of trains. If such a traveler, by the exercise of reasonable care, could have seen the approach of a train by looking in time to have avoided injury, it will be presumed, in case he is injured, that he either did not look or if he did look, that he did not heed.

A railroad track is itself a signal of danger and one attempting to cross it must first look and listen, and, if necessary, stop, look and listen for an approaching train. This rule is only the standard of necessary caution and care.

Shattering Glass Cause of Motor Car Accidents

Sixty-five per cent of the injuries received in automobile accidents are caused by broken and flying glass from windshields and windows, according to the first analysis ever made of the causes of injury to motorists, completed by the Massachusetts Mutual Liability Insurance association.

No figures on this subject have ever been collected before, and the insurance body therefore undertook its own investigation of all accidents on which detailed data were available. The results show that in 1,000 accidents, involving 1,500 motorists, 720 people were injured. Of these, 467, or 65 per cent, were cut by glass fragments. The accidents occurred in 25 states. The injuries varied from slight cuts to severed jugular veins resulting in death.

Cold Weather Adds to Traffic Hazards

Winter weather brings increased traffic hazards, points out Walter G. King, president of the National Safety Council, who calls attention to the fact that both motorists and pedestrians should be extremely careful when snow, hail and sleet are likely to obscure the vision of people both afoot and at the steering wheel.

Here are some suggestions: Be sure your auto is equipped with a windshield cleaner. Many drivers prefer the automatic device which permits motorists to keep both hands free for driving and stopping purposes.

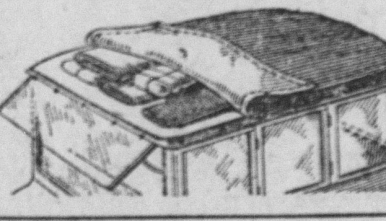
Brakes that function efficiently are absolutely essential at all times and especially during this kind of weather. They should be tested frequently and regularly.

Chains shouldn't be left in the garage these days. When the tires are worn, the car is especially liable to skid if the brakes are applied suddenly. With good tires the danger is somewhat minimized.

Have all of your equipment in good condition. Don't ignore the steering gear, headlights and tail-lights, horns, batteries and other apparatus, if you would avoid accidents.

Luggage Stored on Top of a Closed Automobile

As shown, the top of an inclosed auto body can be used as a fine luggage compartment that will hold extra coats, blankets or parcels and pre-



The Top Deck of a Closed Car Converted into a Fine Luggage Compartment by Fitting With a Loose Cover Provided With Snaps.

serve them from dirt and rain. It is particularly useful for motor campers and long-distance tourists. The construction is very simple. A row of snap fasteners should be placed at intervals around the edge of the top. A piece of auto top material can be cut to the proper shape and the socket part of the fasteners attached to it. Be sure to have the cover loose enough so that there will be room for as much baggage as you intend to place under it.

Of course a luggage compartment of this type is more suitable for such articles as rolled-up blankets, tents or other items that have no hard, sharp corners to scratch the material of the top.—Popular Science Monthly.

AUTOMOBILE NOTES

Some cars seem to be able to get fifty lies to the gallon of gasoline.

The colleges are serving another great need by concentrating most of the 1920 flivvers in a few places.

The automobile is replacing the railroads in Denmark, says a special government commission report.

The available tonnage capacity of all motor trucks expressed in ton miles is about 1.9 per cent of the railroad capacity.

Boston is rapidly developing an "automobile truck row" that is rivaling the "automobile row" of the passenger car.

One of the few champions that came through the summer with the title unscathed was the locomotive at the crossing.

The old-fashioned vaudeville artist who used to give a program of animal imitations is now in business. He makes crick horns for collegiate roadsters.



Play Time
What fun—that "home circus" happiness will hardly be complete without Monarch Cocos and Teenie Weenie Peanut Butter sandwiches. They "go right to the spot" with the youngsters.



Every genuine Monarch package bears the Lion Head, the oldest trademark in the United States covering a complete line of the world's finest food products—Coffee, Tea, Cocos, Cakes, Pickles, Peanut Butter, Canned Fruits and Vegetables, and other superior table specialties.

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Monarch is the only nationally advertised brand of QUALITY FOOD PRODUCTS sold exclusively through the best who own and operate their own stores.

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Established 1853
Chicago Pittsburgh New York
Boston Los Angeles Tampa

Peculiar Sight
Probably one of the first men to see the sun set twice on the same day is an English airman. Flying from London to Paris late one evening, he saw the sun go down. A passenger then asked him to climb another 5,000 or 6,000 feet. There the sun came into view once more, and they watched it sink below the horizon for the second time.

How True
There are no sleeping cars on the road to success.



ADD TO YOUR INCOME. Men to service article for distribution in your territory, during spare time. Write UNITED INDUSTRIES, Bishop Street, Toledo, Ohio.

Tone up that sick-looking Fern
Put a teaspoonful of Superior Plant Food in the pitcher when you water your house plants and then watch results! You will be surprised at the new glow of health and rich beauty your plants will show almost at once. A 1 lb. can contains 600 treatments. Three-ounce can (making 12 1/2 gallons), 50c. Trial package sent postpaid for 10c. Send for your supply of guaranteed Plant Food.

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Money Grows on Bushes—Collect silkworm cocoons for us. Easy, interesting. Instructions and prices 10c. Free. Biological Supply House, 212 Wylie St., Oil City, Pa.

PUMPS
Kanawha Wood Pumps, Red Jacket—easy to fix—Pumps, Tires hand, power and Electric Pumps, Backs Valveless Electric Pumps, Hydro-Pneumatic, Steel and Wood Tanks, Pump Jacks, White and Jumbo Jr. Engines, Wind Mills, etc.

Catalogue Free. Ask your dealer or write us direct. KANAWHA PUMP WORKS, Baltimore, Md.

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Cord Wood Saws
Saw Tables with Diston Peerless Saws, Wide Gasoline Saws, White Gasoline Log and Tree Saws, White and Jumbo Jr. Gasoline Engines, Aermotor Gasoline Pumps and Wind Mills, Pump Jacks, Wood and Steel Tanks, Gehl and H. V. Fodder Cutters, Corn Shellers.

Duplex and Star Feed Grinders, Dancy Electric and Hand Churns, Ohio Colony Brooder Stoves.

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All styles, 150 illustrations, 50c—50c getting white eggs and copy of "The Full Egg Basket." Send 2c. INLAND POULTRY JOURNAL, Smith Bldg., Indianapolis, Ind.

Saint Valentine's Day

It is a popular error to assume that February 14 is to be associated with a single saint. The day belongs to no fewer than seven persons in the comprehensive ecclesiastical calendar, and the head of an eighth is venerated at this time. They came from France, Belgium, Spain and Africa, and the best-known members of the group were a bishop of Urbina and a priest of Rome, both of the Third century, A. D.

History and legend are vague in reciting the details of their personal history. The lover's festival is apparently to be connected not with the birthday of these holy men but with an early pagan festival that was part of the Roman Lupercalia. The medieval custom in England and on the continent was to put the names of young men and women in a jar and draw them out on Saint Valentine's eve. Those whose names were thus linked had to make presents to each other and agree to be each other's