

reason is plain-the article did not fulfill the promises of the manufacturer. This applies more particularly to a medicine. A medicinal preparation that has real curative value almost sells itself, as like an endless chain system the remedy is mmended by those who have been benefited to those who are in need of it.

A prominent druggist says, "Take for example Dr. Kilmer's Swamp-Root, a preparation I have sold for many years and never hesitate to recommend, for in almost every case it shows excellent results, as many of my customers testify. No other kidney remedy has so large a

According to sworn statem

ally wear it out. A crop rotation which includes a legume at least once in every four years must be followed century. noteworthy from the report that the if fertility is to be maintained. In addition, all crop refuse available, such as stubble, straw and manure, in the scrub, grade, and cross-bred is necessary.

The average increase in crop yields for each ton of manure applied per acre has been found to be worth \$3.31 diana, Pennsylvania, Michigan, and in an Ohio experiment extending over a period of 14 years. Manure is too ish. valuable to be wasted around the barnyards. When it is thrown from the censing only pure bred stallions and stable into the barnyard, it contains,



ever, did not attain any importance until the latter part of the Eighteenth Cuticura Soothes Baby Rashes That itch and burn, by hot baths of Cuticura Soap followed by gentle anointings of Cuticura Ointment.

Nothing better, purer, sweeter, especially if a little of the fragrant Cuticura Talcum is dusted on at the fin-25c each .-- Advertisement. Five Minutes to Live

verified testimony of thousands who have used the preparation, the success of Dr. Kilmer's Swamp-Root is due to the fact, so many people claim, that it fulfills almost every wish in overcoming kidney, liver and bladder ailments, corrects urinary troubles and neutralizes the uric acid which causes rheumatism.

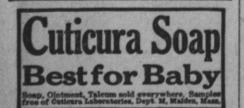
You may receive a sample bottle of Swamp-Root by parcel post. Address Dr. Kilmer & Co., Binghamton, N. Y., and enclose ten cents; also mention this paper. Large and medium size bottles for sale at all drug stores .- Advertisement.

Popular Proverb

The expression, "Out of the frying pan into the fire," means that in trying to extricate yourself from one evil, you fell into a greater. The ancient Greeks used to say, "Out of the smoke, into the flame," and the French say, "Tombre de la poele dans la braise," that is, to fall from the stove into the hot coals.



which contains proven directions Handy "Bayer" boxes of 12 tablets Also bottles of 24 and 100-Druggists Aspirin is the trade mark of Bayer Manu-facture of Monoaceticacidester of Salicylicacid





Clothes Mender-Sews, Mends, Darns, From Socks to Shirts, From Gloves to Gowns-Yours by the Minute.

A "make-over" shop is usually more

profitable than a regular dressmaking

establishment. The proprietress may

buy old clothes of good materials, less

worn-out than out-of-date. These may

be cut down, combined if necessary,

and made over into up-to-date models.

The public mender, darner and sew-

er-on-of-buttons, too, is almost sure to

"make good" financially. She should

procure space in some well situated

shop, preferably a dyeing establishment, and display a sign which might

read something like this: Public

In any of these projects, a little advertising at the beginning through newspapers and personal communication will help. But the woman who sews-and specializes-need not worry about her market.

PUTTING THE "COUNT" IN **OVERDUE ACCOUNTS**

TT ISN'T how much "nerve" you have. but how much tact; not how "hardbolled" you are, but how diplomatic. That's what counts in the bill-collecting business, says a girl who is official bill collector for almost every merchant on her "Main Street." Here's why:

"Is your idea of a bill collector a person with an over-amount of 'push' and a disagreeably aggressive way? Such a person inspires antagonism. and is not a success," she declares, "That's the reason a girl bill collector is often preferred to a man-a girl. more frequently than a man, has a little 'way with her' that will make the person approached want to pay her rather than lower himself in her estimation."

That means she must have polse. personality, and, above all, dignity, Of course, the prospective bill collector must first of all find her clients. In every small town there are stores, shops or factories whose business does not justify the employment of a permanently salaried collector.

The tact that will make her a good collector will also get her clients. The rules she must observe in dealing with clients and debtors are the same. She must be dignified in speech, dress and action. She must not use slang, must not boast or joke. And she must exhibit self-respect, and demand the re spect of others.

Perhaps she already knows some business and professional men who probably would have business for her. She should pass by the biggest businesses in the town, at first, in favor of the "little fellows." When she has results to show, and the confidence that comes from achieving those resultsthen she may give the larger firms her attention. As she is acquiring her clients, and before she has approached a single person on the subject of neglected bills, she must be studying her subject. She can find books to give her the experience of collection ex-

perts. Eventually, the successful girl collector may want to organize a collecting and adjusting agency in her town.

The girl who is sure of herself, but remember that 90 per cent of business today is carried on by credit extension.

jacks by a law becoming effective on the average, 80 per cent water if January 1, 1924.

mand for animals of these classes,

and ready sale at good prices." It is

decline in the number of public-serv-

ice stallions and jacks was greatest

classes, this condition being a favor-

able indication of a better class of

foals in the future. Four states-In-

West Virginia-licensed only pure

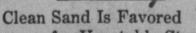
bred stallions and jacks during 1922.

Iowa joined the ranks of states li-

The complete report on stallion enrollment and the horse-breeding situation contains comments by secretaries of stallion enrollment boards in various states, statistical summaries on the number and breeding of jacks and stallions in states keeping suitable records, names and addresses of state and national officials in charge of horse and mule breeding work, and a list of pedigree registry associations. Copies of the report may be procured on application to the United States Department of Agriculture, Washington, D. C.

Most Practical Way to Save Water in the Soil

How to save water in the soil is a very important matter. We know that soil is moist in the spring when the seeds are planted, and that this moisture dries up and goes off in the air. Covering up the soil prevents this moisture from drying up, and the most practical way of covering it is with a thin layer of loose, dry earth and make this covering by raking the bed every few days, once a week anyway, and oftener if the top of the soil becomes hard and crusty, as it does after a rain, therefore, instead of pouring moisture, in the shape of water, on the bed, keep the moisture in the soll with this covering of dirt. However, if the soil becomes dry in spite of you so the plants do not thrive, then water the bed, do not sprinkle it, but water it by wetting clear through at evening. Then in the morning when the surface begins to get dry, begin raking again to keep the water from getting away in the air. Sprinkling the plants every day or two is one of the surest ways of spoiling them.



for Vegetable Storing Sand makes a very good medium for the storing of potatoes, carrots, beets and parsnips. These vegetables should be kept cool, fairly moist, and free from contact with circulating air, In order to be stored without wilting or starting growth. In the absence of milk. As ewe's milk is richer than a suitable storage house, the use of sand is most effective.

The sand for storing purposes should be free from organic matter. It should to prevent indigestion. also be renewed each year, as the sand in which vegetables have been the previous winter.

place alternate rows of roots and sand three feet. In the case of red raspin a box on the basement floor. Or uncertain of the field, needs only to the roots may be placed in a conical back, and experience has proved that pile covered with a layer of sand about eight inches deep.

from cattle, and 70 per cent if from horses. This water contains the major portion of the salts which give manure its fertilizing value. Expose such material to the rain and the liquid manure will soon be replaced by rainwater if the manure pile is where it will drain easily. Manure exposed from April 1 to

September 30 at the New York experiment station lost 43 per cent of its value. Wherever practicable, then, a tight manure pit is a good investment. The one shown here is on the farm of Emil Anderson, Branch county, Mich. Besides conserving the manure, it keeps the barnyard in a much cleaner condition and in case contagi-



The best time to fix the farm machinery is before it needs repairs.

During summer the gardener needs to cultivate his pep along with his pepper. . . .

The average duckling is ready for market between ten and twelve weeks of age at which time individuals of the Pekin variety should weigh between five and six pounds.

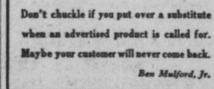
There is absolutely no danger spraying boars or brood sows while they are pregnant. Spray brood sows with crude oil after they have been put in a thoroughly clean farrowing pen. This prevents the pigs from getting lice from their mother. . . .

The time to set trees and shrubs is in early spring, as early as the ground is fit to work. They may be set up to the first of June if kept dormant, but it is just as well to remember that the later the planting the less likely the success, within certain limits.

Boys and girls have often got started with good flocks of sheep by raising such orphan lambs on cow's even Jersey milk, there is no need to dilute cow's milk for feeding, though a little lime water is sometimes added

The old wood may be cut from stored may contain rot spores from the raspberries and blackberries, and If new canes are making a very strong The common method of storing is to growth, they may be cut back, say to berries, it is unnecessary to cut them it is a better practice to keep back only black caps and blackberries.

ing before sudden death, five minutes to say what it had all meant to us every telephone booth would be occupled by people trying to call up odler people to stammer that they loved them. You would want to tell a whole lot of people that you love them, but had been too clumsy and too shy to admit it .-- Christopher Morley in Century Magazine,



Presidential Qualification There is nothing in the federai Constitution fixing the qualifications of candidates for the Presidency. A man A MINE OF WEALTH TO FARMERS of any age might be nominated, if his party decided to nominate him, and he M. J. GROVE LIME CO. might be elected, if he secured the requisite number of votes, but no one can qualify and be inaugurated Presi- W. N. U., BALTIMORE, NO. 34-1924. dent unless he be a natural born citizen of the United States at least 35

years of age. No eraser wipes out a lie.



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