

### EAST HAS ITS OWN IDEALS

Not All Wisdom, Virtue and Honesty Can Be Claimed as the Prerogative of the West.

It is more important to introduce ready-made cigarettes than it is to supply an example of unparalleled commercial honesty, China owes us a great deal. Otherwise it is vice versa. As an expert manager and as a member of the committee on foreign trade of the National Association of Manufacturers, I have learned much from foreigners in methods of merchandising, in courtesy and in breadth of business vision. The credit losses of American manufacturers average less in their dealings with the far East than they do in their domestic relations. Unjustified claims, petty exactions and semi-dishonesty are less frequent in foreign than in home trade.

An incident which happened in a New York hotel may give a hint as to why orientals are slow at accepting American ideals at our own valuation. An expert manager was discussing with his Bombay agent the details of a campaign to cover the markets of India and Afghanistan. An American friend, calling the manager aside, whispered:

"How can you bear to talk with a nigger?"

The exporter explained his long friendship with the Indian and the importance of their business relations. Then he turned to introduce the two men. The Bombay merchant had hastily put on his right glove and shook hands with his hand covered.

"Why the glove?" the exporter asked when they were alone.

"How else could I return the insult of his first glance without embarrassing you, good friend? The fact that he did not appreciate the insult makes my enjoyment the keener."—Exchange.

### FIRST SETTLERS IN GEORGIA

James Oglethorpe Leader of Colonists Who Had Homes Where Now Is City of Savannah.

The first white settlers in Georgia landed at Yamacraw bluffs, on the site of the future city of Savannah, 186 years ago, and the event is now annually commemorated as "Georgia day." James Oglethorpe was the leader of the colonists, who made the trip from England in the good ship *Ann*, commanded by Capt. John Thomas, and the party included 35 families, besides General Oglethorpe and Rev. Thomas Bosonworth. Through Mary Musgrave, the Indian wife of a Carolina white man, the colonists obtained the consent of the Creeks to establish a settlement, Mary acting as interpreter, accounts say. Just a week later the first house was commenced and the settlement that sprang up on the spot later became the city of Savannah. It is noteworthy that Hebrews were among the first settlers in Georgia. Forty Jews were sent out to the colony and reached Savannah in the July following Oglethorpe's landing. A government was soon organized and one of the first acts of the trustees, passed in August of 1733, was to prohibit rum in Georgia. Before the year was passed a party of Saxons and another of Bavarians reached Georgia.

### Fellow-Beings.

In that simple and beautiful record of a holy life, the Journal of John Woolman, there is a passage of which I have been more than once reminded in my intercourse with my fellow-beings: "Some glances of real beauty may be seen in their faces who dwell in true meekness. There is a divine harmony in the sound of that voice to which divine Love gives utterance." Quite the ugliest face I ever saw was that of a woman whom the world calls beautiful. . . . On the other hand, there are faces which the multitude at the first glance pronounce homely, unattractive, and such as "nature fashions by the gross," which I always recognize with a warm heart-thrill; not for the world would I have one feature changed; they please me as they are; they are hallowed by kind memories; they are beautiful through their associations; nor are they any the less welcome that with my admiration of them "the stranger intermeddeth not."

### Merely Changed Music.

How bands were once sometimes recruited for the navy is suggested by an old tale of maritime warfare. When the frigate *United States* captured the British frigate *Macedonian*, about a hundred years ago, it also captured a band of eight French, German and Italian musicians. The band had first put to sea in a French frigate, which was captured by a Portuguese vessel and brought into Lisbon. There the musicians had been persuaded to enlist on the *Macedonian*. After their capture by the *United States* one judges that they played just as cheerfully for American sailors as they had already played for French, Portuguese, and British.

**Variation of Dialects.**  
Dialects of variation in spoken languages are the result of peculiarities of speech, first involuntarily adopted by individuals and then perpetuated and extended by the unconscious imitation of others. They are not premeditated or assignable to any definite cause, except the constant tendency of language to become diversified. The same causes that have produced different languages among different nations tend to produce dialectic variations in the language of every nation. The results are apparent, but the cause cannot be defined.

Alfalfa hay for sale.—S. W. Smith.

### SKETCH OF PRE-HISTORIC MAN

Early Painting Proves That Thousands of Centuries Ago Humanity Walked on Four Feet.

The Paris *Figaro* gives an account of a recent remarkable discovery of paintings in a pre-historic cave of South France. In particular, a sketch has been found of a man who went in all fours and possessed a tail. The account runs, in part:

"Count Bezaud and his sons discovered on the walls of the subterranean galleries some engravings estimated to be 30,000 years old, and in such quantity and variety that the extraordinary ensemble of pre-historic art work constitutes a veritable museum."

"The animals figured in the cave are considerable in number, and include reindeers, bisons, horses, both isolated and in groups; bears, elephants and rhinoceroses. The representation of felines are very rare in pre-historic art, but MM. Bezaud have photographed in their cave a genuine lion, executed in bas-relief. They have made out, also, several birds, including swans and ducks, as well as three predatory night fliers."

"The human figure is likewise represented in the cave, which, in recognition of the sons of Count Bezaud, has been baptized 'the Cave of the Three Brothers.' A silhouette is particularly remarkable, almost baffling. It represents a man in motion—a man of powerful body, whose head and shoulders are joined by an enormous neck; a man whose upper and lower limbs and whose hands and feet are perfectly human, but whose vertebral column is prolonged in an exterior appendage resembling that of the anthropoid—a man at last, 'who walks on four feet!'"

### HONOR MARTYRS OF NIPPON

Japanese Catholics Have Set Aside February 5 as the Holiest Day in Their Calendar.

The Catholics of Japan have set aside February 5 as the festival of the martyrs of Nippon. This day is their holiest day of the year. St. Francis Xavier introduced Christianity to Japan early in the sixteenth century, but it has not made much progress among the population of 70,000,000 people, who follow Shinto and Buddha. There are about 115,000 Christians in Japan, of whom 75,000 are Catholics and 40,000 Protestants.

A number of Jesuit missionaries followed St. Francis to the east, and no opposition to Christianity was encountered until 30 years after the pioneer's death. Then a rigid persecution was begun and thousands of Christians were murdered. All Christian rites were forbidden. Japanese converts banded together in a confraternity of martyrs, for the purpose of dying for Christ. Many brave children joined the organization. All, or as many as were caught, were put to death. Nobles as well as the poor shared the same fate. Some were buried alive and left to die of starvation, while others were beheaded. The festival of Nippon commemorates these martyrs' deaths.

### Undoubted Truth.

A party of tourists were taking a stroll through the ancient city of St. Andrews. All happened to be strangers to the city, and were naturally anxious for information. Coming to a massive archway adorned with sculptures, spanning the street, one of the party went up to a man who was working at the side of the arch and asked: "Can you please tell us what this is?" Without turning his head, the man replied: "This? This is a wall!" "Yes, yes; but it's this building, this arch, we would like to know something about." The native came out to the middle of the street where the visitors were standing and looked perhaps more attentively at the arch than he had ever done in his life before. Though willing, he could give no information; he didn't seem to know its name even. "Weel," he said sagely at length, "there's nae doot it is a very ancient place!"

### Drink Plenty of Milk.

Drink milk. Drink more milk. Pure, fresh, rich milk is a food fit for the gods. Babies cannot live without milk, and growing children grow faster for it.

It gives vitality to youth, power to middle life and to old age it brings a goodly portion of the health and strength of former years.

It should be used more largely by people of all ages, classes and conditions. Milk steadies the nerves and adds to the health, physical strength and mental energy of those who use it. It excels coffee and with it tea is not to be compared.

We may drink it at meals and between meals. It is delicious, refreshing, invigorating. It is one of nature's best gifts to man.

### Glimpses of Personalities.

If you would get new, surprising slants at human character, spend a half hour turning the pages of reference books in a public library.

What a forlorn outlook on life has the man who upon the margin of a page in "The Riddle of the Universe" pencilled this comment: "There is no hereafter. I know it absolutely."

And who was the saddening, aging spinster who in the prim, precise lines of a schoolteacher wrote in a pathetically drooping hand upon the margin of a page in an encyclopedia dealing with "Marriage" these non-revealing words: "I wish I was married!"—*Haverhill Gazette.*

This is happy Christmas day.

### USE CANNON MADE OF WOOD

People of at Least Three Countries Employ That Material and Have Found It Satisfactory.

Anyone familiar with modern weapons of war and the high explosives used in them would naturally suppose a wooden cannon of little use. Wooden cannon have been used with considerable success in Cuba, Haiti and the Dominican Republic.

The wood used is very tough, having a twisted grain that curls about the log in such a way that to split the timber with the ordinary means is almost impossible.

The best trees are selected and a piece of the log five or six feet in length and one foot in diameter is cut. After the bark has been removed and the log made perfectly round, it is swung up on a crude truss and a hole is burned into it from one end. The log is wound with fresh rawhide, which shrinks and hardens. When the cannon is covered another layer is wound on after certain treatment, and this is continued until the weapon has increased several inches in diameter. Then the weapon is treated to a hot blast, which tends further to contract the hide binding until it becomes almost as strong as wire. These crude cannon have been employed in a number of instances, and it is astonishing, so it is said, how many times they can be fired before they burst or are otherwise disabled.

### DISPUTE OVER HUMAN BONES

Discovery in Florida Gives Scientists Opportunity to Indulge in a Lively Squabble.

Geologists and anthropologists are having a lively controversy among themselves over certain human remains which have been unearthed at Vero, Fla. Human bones were found in geological formations of the pleistocene or glacial period; man existed in America during that early age. But, objects interpose, the skeletal remains are those of a modern sort of man, a regular Indian type. So recent type at that period is incredible. The individual must have been buried in the recent strata.

The other side answers that burial is out of question. The formation of the earth above the bones indicated gradual natural accumulation, and not the heaping of earth into a grave. That the bones were scattered some twenty feet from the others, which indicates that they drifted while on the surface (how could buried bones move twenty feet through the soil); and, further, that the fact of the remains being of a modern type of man merely shows that this modern type of man lived in the pleistocene age.

### Fortune Telling in Germany.

Very curious forms of divination are practiced in Germany. The methods of forecasting the future vary, of course, in different localities. In many parts of Germany for instance, a girl who is desirous of knowing the vocation of her future lover is told to listen to the singing of a large kettle. With more or less accuracy the trade or occupation is determined according to the various tones.

A popular German amusement is the telling of fortunes by means of walnut shells. Good or ill-luck is foretold according to their movements in a bowl of water. Casting lead is another amusement to which the German devotes himself. The molten metal is poured into a basin of cold water after being placed over a spirit lamp. In tracing the various shapes assumed by the lead great amusement is afforded. For they are all presumed, by the way, to be symbolic as regards the future.

### Sympathy in Plants.

Plants possess feelings and emotion similar to human creatures, and it may be found some day they possess powers of reasoning.

Plants which have been occupying a large sunny window become attached to each other, and it very frequently happens that when separated they become sick and finally die. A begonia becomes very much attached to a fuchsia, and if the fuchsia is removed the begonia will be apt to show in its appearance that something is seriously wrong.

Plants seem to be aware of each other's presence, even in the garden. It is difficult to say how far such things really go in plant life, and it is a study we should all take more interest in as we observe the curious things in nature.

### "Doctor Jim's" Burial Place.

The body of Sir Starr Jameson, better known as "Doctor Jim," of raid fame, rests beside that of his beloved leader and friend, Cecil Rhodes, amid the solitudes of the lofty, lonely Matopos, in Matabeleland. The remains were removed from England for that purpose.

The lead shell in which "Doctor Jim's" body was incased was quietly removed from Kensal Green cemetery and shipped to Africa. Thence the remains were conveyed to Bulawayo and onward through some of the most charming scenery in Rhodesia to that famous lonely hill in the 5,000 feet high Matopos, called by Doctor Jim's friend, Cecil Rhodes, "The View of the World."

### The Busy Wife.

"I see by the paper that your wife is going to preside at the Woman's club meeting tomorrow night."

"Indeed! It doesn't say what she's doing tonight, does it?"—*Life.*

Buy Red Cross stamps.

### HOW PLANTS ARE "MATED"

Breeders Today Able to Control With Much Definiteness the Character of the Offspring.

Plants very commonly depend for their cross-fertilization upon insects, which carry pollen from flower to flower. But, of course, the matings thus accomplished are purely haphazard.

The plant breeder to get worth while results must select the destined parents and control the character of the offspring by making sure that a particular flower receives only certain pollen, the latter being the male element.

He accomplishes this by artificial impregnation—a matter easy enough, especially in a greenhouse. The pollen may be carried in a watchglass and applied with the tip of a little brush. There are, however, other methods.

To make the flower safe against other and accidental pollens, it is enclosed in a tiny bag of cheesecloth. Then the breeder is sure of his parents, and it remains only to be seen how the offspring will turn out. It may prove a valuable new variety.

Suppose that a fruit is concerned. The latter, to prevent injury by insects or birds, may be further protected by a cheesecloth bag big enough to allow for its full development. Thus it grows to ripe perfection and, when it is ready to be picked, judgment can be given as to its value.

### SUNLIGHT IS FOE OF DEATH

The More a Man or Woman Can Get of It, the Healthier and Happier Will They Be.

One time we were tramping the forests of North Carolina in search of game. When none came and we wished to return to camp we discovered we were lost—completely "turned around." Then we recalled reading one time, "Light is life, moss always grows on the north side of the tree trunk—farthest removed from the rays of the sun." We set about looking for moss, and sure enough it was on the same side of each tree. With this as a guide it didn't take us long to find our way back to the place whence we came. But the point we wish to make is that the moss would not have been on the north side of the tree if it hadn't been impossible for the sun's rays to reach it. Moss thrives on death. And death is always found in the wake of the sunless path. The more sunlight there is in your life the more you live. The freer you are from moss and the things that thrive without light, the better man or woman you are. Get all the sunlight you can into your sleeping and waking hours.—*Millwaukee Journal.*

### Historic Printing Press.

A printing press with a remarkable history is preserved by the University of Oregon. On it was printed, 73 years ago, the first number of the Oregon Spectator at Oregon City. This was the first press to be used west of the Rocky mountains, and it was transported to Oregon City by George Abernathy, the first provisional governor of Oregon. The old Washington hand press was in use in Oregon City until the late sixties, when it was removed to Eugene. While being transported up the Willamette river the press was shipwrecked, but after a time it was raised and continued its journey. For nearly half a century it was in use at Eugene, where it was presented to the state university. The University of Washington at Seattle also has a famous old handpress, which was used in 1847 to print the *California Star*, the first paper in San Francisco, and later was used in printing the first number of the *Portland Oregonian* in 1850, and the first paper in Seattle in 1853.

### Light From the Moon.

The light of the moon is due entirely to reflection of the light of the sun, and the different phases of the moon to its position in relation to the position of the earth and the sun. When there is a new moon, half of the surface of the moon is illuminated, but the greater portion is turned from the earth and only a delicate crescent appears to us. At the first quarter, half of the illuminated surface is turned toward us, and at the fifteenth day the moon reaches a point in the heavens directly opposite to that which the sun occupies. She is then in opposition, and the whole of the illuminated surface is turned toward us, and we have a full moon. From opposition the moon passes on in her orbit, gradually decreasing in size, or rather less and less of the illuminated part being turned toward the earth.

### Governing "D. C."

By the Constitution of the United States, congress has the sole right to govern the District of Columbia. But congress, for convenience, delegates its powers to three commissioners. Two are appointed from civil life by the president, with the consent of the senate. One must be an engineer officer of the army, of the rank of captain, at least. He is detailed by the president for service as a commissioner, at the president's pleasure. The other commissioners serve three years. The commissioners have practically supreme power to govern, subject to the laws as interpreted by the court of appeals of the District.

### Hardly Flattering.

He—"I wonder why Edith never asked me to call." She—"Perhaps she thought you might take her at her word."—*Boston Transcript.*

Corn for sale.—S. W. Smith.

## Christmas Offerings

This year of all years marks the return of all our boys from the home camps and from abroad, and with them is brought joy and pleasure. This is actually the first Christmas after the war to celebrate your happiness. We want to help you celebrate by offering you

### A Huge Reduction in all Lines of Wearing Apparel . . . . .

We have a most pleasing and large variety of articles to serve as gifts and our assortment is complete in every line.

On account of our stock being so large and brim full of good values, we are going to cut it down and sacrifice it for your benefit. Take advantage of our offer and purchase for the present as well as for the future needs.

The following prices indicate a few of our Christmas offerings:

- Ladies' Plush Coats reduced from \$59 and \$69 to \$38.50.
- Ladies' \$45 and \$50 Broad Cloth Coats reduced to \$27.50 and \$29.50.
- Ladies' \$40 to \$50 Silvertone Coats reduced to \$27.50 to \$32.50.
- Ladies' \$25 to \$35 Valour Coats reduced to \$10.50 to \$15.50.

### Ladies' Suits at Half Price.

Also a large variety of other merchandise at prices within everybody's reach.

THE POINT IS THIS: Do not hesitate to avail yourself of these reductions in a period when prices are soaring upward. This is the time of year when you are most in need of garments. It is up to you. Decide to day on your winter needs, and allow us to satisfy your desires in wearing apparel at money saving prices.

## KESSLER'S

Department Store Millheim  
(The Home of Good Merchandise)

## Perfection's Price In Tire Building

A tire-maker's first problem is to decide how much he can give for the money. This, and every other question in tire building, depends upon policies.

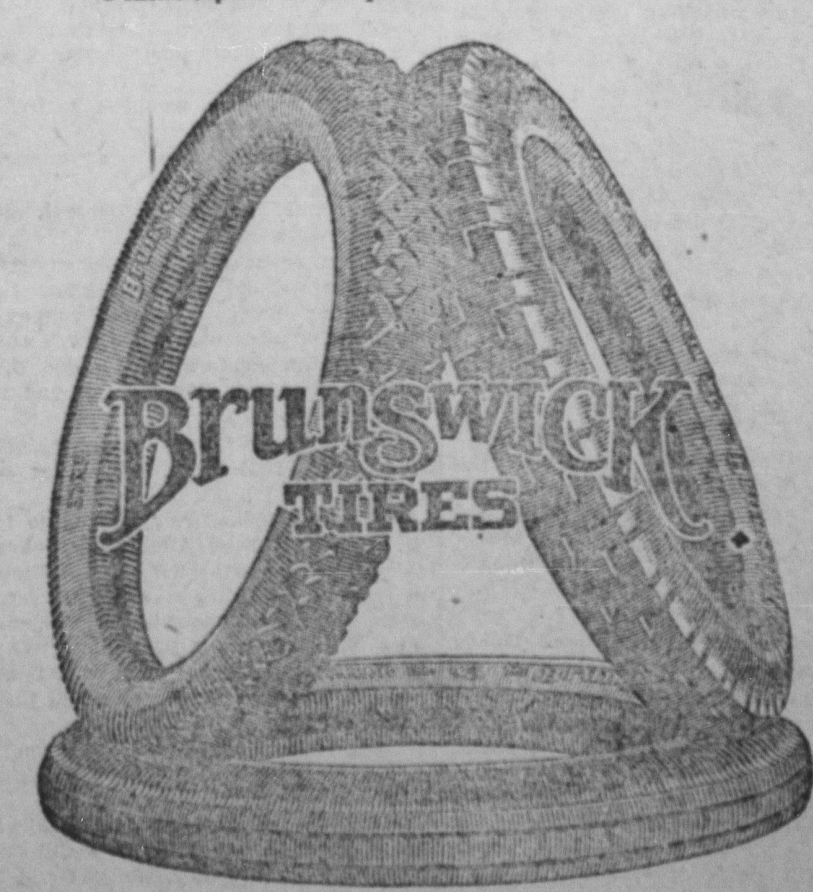
A super-tire, such as The Brunswick, can be made only by a concern which knows well and appreciates that there is nothing exclusive in the tire industry except high standards.

Since 1845 the House of Brunswick has held first place in every line it entered. Brunswick Tires, as more and more motorists come to know them, will certainly be awarded that coveted place held only by the super-tire.

Motorists who buy one Brunswick usually adopt it for complete equipment. Yet this is not strange, since the first one so completely proves its superiority.

If the name of Brunswick certifies to you, as to most men, an extraordinary tire, at no higher price, would it not be good business to test one or two Brunswick Tires?

THE BRUNSWICK-BALKE-COLLENDER CO.  
Philadelphia Headquarters: 1002 Arch Street



There's a Brunswick Tire for Every Car  
Cord—Fabric—Solid Truck

D. A. BOOZER, CENTRE HALL, PA.