

WHERE FALSE HAIR COMES FROM

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LOVE your hair!" he said. And Helene Gast smiled content. "Shake down your splendid hair," the lover said. "The sun will light it glorious!" In lazy happiness the Alpine village girl took out four pins, threw back her head, and gave a shake; down came the rippling, billowing cascade. Exultant, he who seemed but a dull Dauphinois peasant, without poetry or esthetics, spread the massive ash-blond tresses for the sun to strike fire and gay gilt reflects from them. "I love your hair, Helene," he said, and he said true. But in his heart he dreamed: "I might get eight hundred francs for it, if I could bluff that Paris buyer."

One hair was bought only by the hair-lacking. The old, easy-going hair-buyer, half a peddler, went through Brittany, the Limousin and the Correze with a stock of gay shawls, parasols and umbrellas, and by throwing a gold-piece here and there he could pick up the standard shades and qualities from poor girls who were ignorant or hopeless. At present false hair unashamedly confessed, is rampant on heads beautifully endowed by nature. The vast hats of two years required great quantities of puffing to frame the face beneath them. And now that rich woman of America and Europe seem confirmed in the craze of matching their own splendid tresses, to pile hair on hair, in great coiffures with large hats, small hats or no hats at all, the price of standard qualities has quadrupled; fancy hair attains extraordinary prices. Paris hairdressers rejoice in this new style buyer.

Such a one had come to Saint Martin d'Uriage. He was scouring all Savoy and Dauphiny, but to nine peasant girls in ten he remained the peddler out of whom good money might be luckily extorted for long and wavy heads of hair, in standard browns, blacks, pale blonds and red blonds. It was his rich dealings with the tenth girl that sent them fluttering, and all the more because the recent prize-winner had been Mere Grivonne, aged sixty-seven, but still lively in wind and limb. After a week of dickering, the buyer had given her sixty dollars in bright ten-franc gold pieces, and clipped—what no one on the mountain-side had noticed she possessed—a heavy head of silvery white hair of the rarest tint and quality.

The buyer, boarding with Monbelun, the miller, was going over his stock and his correspondence. The Paris wholesale house for which he traveled in connection with the most expensive of the world's hair-dressers urged by mail and telegram for hair, more hair!

Hair for twists and turbans! The era of frizzettes and chichis has passed. No more does milady stick a dozen little puffs around her head. Do you remember how she used to sit pensively? You thought she was dreaming of you, but she was only wondering if her frizzettes were coming out. Her present alert confidence is due to the knowledge that her immense false twist is surely tight. Wound round and round, it makes the whole back of her present low coiffure.

Hair for wigs! The ultra-fashionables pull their own beautiful hair back and wind it tight. On with the wig! Is it because they have not very lovely hair of their own? Undeceive yourself. They have enough, but they want more. The new flat coiffures may look simple; but the great turbans demand long, thick hair. Moreover, the beauty of the effect depends on unsmused smoothness, hard to attain day by day. Our women have the habit of false hair. The present style is suited to the wig. The wig is always smooth and smart. On with the wig!

The automobile was the first pretext for wigs. Speed and dust will cut and dirty Madame's precious locks, and the wind breaks down the undulations of the hot irons. Women who can not stand severely flat effects upon their swelling Marcellite waves upon the sides. Now, you can run the hot iron through false undulations without injuring your precious hair; whence transformations.

If the foundation of a wig is like a cap, that transformation is a mere band. See the fair one putting on her transformation! Fresh from the hot iron, waving splendidly, it is a crown of up-swelling tresses. Delicately she crowns herself with it. Upwards she smooths its rising wavelets, mixing them slightly with her own hair, underneath to where they meet at the crown, and then the big false braid conceals the meeting.

Hair! More hair! The buyer going over stock and correspondence saw that he must shear what girls he could on market day, and quit Saint Martin d'Uriage



for a more ignorant locality. His Paris house was selling long tresses of standard blond and brunette at \$18 apiece, and the hair to make them was averaging \$12. Transformations of the same tints and quality were selling at between \$25 and 50. Wigs were selling at between \$40 and \$60 per kilo. Yet here were girls with less than half a kilo on their heads refusing to be shorn for less than \$30. Do not be surprised at these figures. They are moderate—for "live" hair cut from vigorous European girls. The cheap article is brittle from strong chemical treatment—and dead Chinese women! Half the present false hair comes from China.

Some comes from an island in the Caribbean sea where the most malignant leprosy cases are sent by the Cuban authorities. A little while ago the head of the glove department of a New York department store purchased a switch in the false hair department. Within two weeks from the time she began to wear the switch the upper part of her body was attacked with a disease which several doctors after consultation pronounced to be leprosy.

Cheap false hair is dangerous. It all comes from Indian and Chinese people. If you must have false hair, see to it that it is live hair. It will cost more, but it's safe. It is said that there are three qualities of hair in the market: fine soft hair, cut from the heads of live white girls, cheap hair that comes from dead women of other races, and still cheaper which is made into so-called "rats" and is said to derive its being mostly from different kinds of animals and to be "filthy, beastly stuff."

"I will put a notice in the 'Place' that I am quitting Saint Martin d'Uriage after next market day," he said to Monbelun, the miller. "The young men are standing in their own light not to order their own girls to come up and get their money!"

"The young men are willing to sell," replied the miller, "but they yearn for better prices. A poor girl's hair is her marriage portion; but at the rates you offer, it is as safe on her head. You can always walk down to Grenoble and sell it at need; and meanwhile more liberal buyers may happen along. Our young men know that hair is gone up."

"A little knowledge is a dangerous thing," the buyer asked. "Because I have given heavy prices for a few rare heads, they must not think that common hair is scarce. In the next village I will find twenty marriageable girls who are willing to trade off their useless locks for the price of a young donkey."

He knew the miller would retail his talk on market day. The miller in these remote centers is the general exchange. Incoming peasants bring their bag of grain to him across the donkey's back, take home a third in flour, and trade the rest. Not twice a year do they go to Grenoble, twenty miles down and back, up the innumerable steep facets of the mountain side. They fear the city's unknown ways. The buyer knew this when he added:

"As for the girls selling at Grenoble, why, we send hair to Grenoble ready made up!"

But the buyer would not leave Saint Martin d'Uriage without a certain treasure.

"Our client is a millionaire American," the great hair-dresser wrote. "We can offer you one hundred percent on the lowest price you have to pay in case you succeed; and as the lady has honored us with practically unlimited order, I will not conceal from you that I am giving this same commission to several buyers. You have carte blanche to match the sample."

Long the buyer had been waiting for a certain young man to come to him.

Now the young man, having seen the miller, happened to stroll by. "Have you the cutting?" questioned the buyer.

"No," the young man answered. "I refuse to ask her for it till I know your price. I will not wound her feelings uselessly. I will not sell my girl's hair for a trifle. Put on stamped paper that you will give \$160 and I will see about it. Don't forget that my girl's hair is naturally wavy."

"Absurd!" cried the buyer. "Here, I will tell you the whole truth. 'All depends on the matching. If your girl's hair does not match my sample absolutely, natural waviness will add—yes, say \$20, to fine ash-blond hair—say three-quarters of a kilo; why, \$20 is a ridiculously high valuation, but I will write down on stamped paper that I will pay \$100 in case the sample matches."

Georges shook his head. "One hundred and ten dollars—I can not do better."

Negation. The young man did love her hair.

"One hundred and twenty dollars in case the sample matches."

And love conquered—love of donkeys, heifers, goats, lambs, turkeys, chickens.

"Write it down plain," said the young man, who also loved his girl's tresses. Then, when he had the paper safely in his pocket, he added:

"Now write what you will give in case the sample does not match."

Next market day at Saint Martin d'Uriage four girls stood with their splendid hair down around the stone bench opposite the mill.

"Be seated." The radiant buyer motioned to two of them.

He put their arms through the sleeves of a barber's apron, over which, around his shoulders, he tied a black muslin cape. Ostensibly it was to help him cut. In truth it was to help him judge the hair's consistency of tint before he actually sheared it. But it looked uncanny, like the preparation of an execution.

The first girl went under comb and shears. Straight down the two sides of her head—so that each half fell over a shoulder—the man combed all her tresses, parted at the crown.

S-z-z-z-z! The shears made a long, continuous sound, no snipping—and in his left hand he held half the girl's hair.

S-z-z-z-z! The girl was sheared.

Next girl! The next girl was Helene Gast. You would not have dreamt that she went all night. In lazy pride she took out four pins, threw her head back, gave a shake, and down came the rippling, wavy, billowing cascade. The sun struck fire and gave gold reflects from its ash-blond glory.

"Hair is such a bother," she laughed, bluffing bravely; "and the money is important. I hope Georges won't mind much when he learns what I am doing. He so loves my hair."

A Subtle Deduction. "Ha!" exclaimed Sherlock Holmes, Jr. "That man is married. He has been married for more than two years."

"Do you know him?" asked Dr. Wharton. "No, I never before saw him; but I heard him say a moment ago that he had forgotten all about St. Valentine's day until it was past."

Futile Aspirations. Manager—I wish we could apply to deadheads the principle of trolley cars. Friend—What is that? Manager—Pay as you enter.

Rheumatism Advice Gives Prominent Doctor's Best Prescription—Is Easily Mixed.

"Get one ounce of syrup of Sarsaparilla compound and one ounce of Toris compound. Then get half a pint of good whiskey and put the other two ingredients into it. Take a tablespoonful of this mixture before each meal and at bed time. Shake the bottle before using." This is not new in this city as many of the worse cases of rheumatism and back-ache have been cured by it. Good results come the first day. Any druggist has these ingredients on hand or will quickly get them from his wholesale house. Any one can mix them.

PROOF POSITIVE.



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She—Ah! I knew you were clever.

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I applied Resinol to an ulcerated leg of six months' standing. Almost everything had been tried to heal it. Made two applications a day for four weeks and leg was permanently healed. I have used Resinol on children's faces to heal eruptions and for everything that seemed to need an ointment with satisfactory results in every case. Mrs. Isadore E. Cameron, Augusta, Me. (Graduated Nurse.)

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A Way to Keep Love In. Mrs. Honeybird—But, Dickey, dear, the flat is so tiny. Why, the windows are so small a mouse couldn't crawl through.

Mr. Honeybird—That is all the better, dear. When poverty comes in love can't fly through the window.

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Too many girls who work find it easier to get than to keep.

MILD, GENTLE LAXATIVE FOR WOMEN GIVEN FREE. So many of the ills of women are due to habitual constipation, probably because of their false modesty on the subject, that their attention cannot be too strongly called to the importance of keeping the bowels open. It is always important to do that, regardless of the sex, but it is especially important in women. From the time the girl begins to menstruate until menstruation ceases she has always vastly better prospects of coming through healthy if she watches her bowel movements. If you find yourself constipated, with bad breath, pimply complexion, headaches, belching gas and other symptoms of indigestion and constipation, take a small dose of Dr. Caldwell's Syrup

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Richmond, Mo.—"When my second daughter was eighteen months old I was pronounced a hopeless invalid by specialists. I had a consultation of doctors and they said I had a severe case of ulceration. I was in bed for ten weeks, had sinking spells, and was pronounced to be in a dangerous condition. My father insisted that we try Lydia E. Pinkham's Vegetable Compound, and brought me six bottles. I soon began to improve, and before it had all been taken I was as well and strong as ever—my friends hardly recognized me so great was the change."—Mrs. Woodson Branstetter, Richmond, Mo.

There are literally hundreds of thousands of women in the United States who have been benefited by this famous old remedy, which was produced from roots and herbs over thirty years ago by a woman to relieve woman's suffering.

Read what another woman says:— Jonesboro, Texas.—"I have used Lydia E. Pinkham's Vegetable Compound for myself and daughter, and consider it unequalled for all female diseases. I would not be without it for anything. I wish every mother in America could be persuaded to use it as there would be less suffering among our sex then. I am always glad to speak a word of praise for Lydia E. Pinkham's Vegetable Compound, and you are at liberty to use this testimonial."—Mrs. James T. Lawrence, Jonesboro, Texas.

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