

TRADE AT HOME

Why Farmer Should Give His Support to the Local Merchant.

PRESERVES HIS OWN MARKET

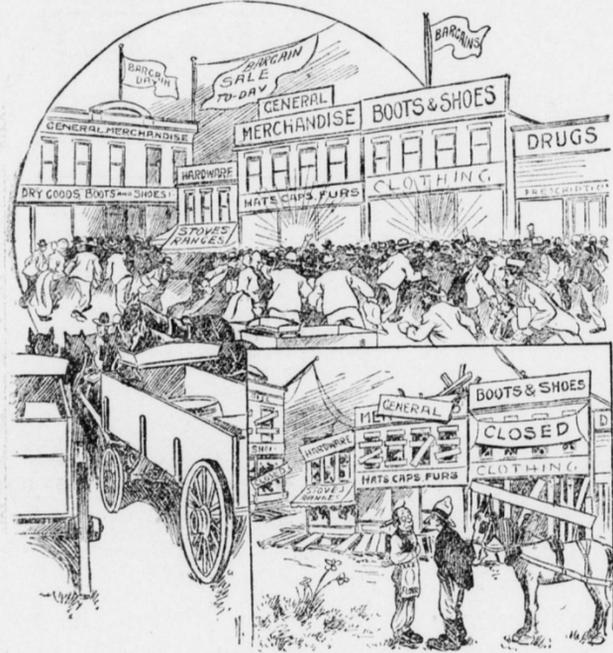
Depreciation of Village Property Must Inevitably Mean Depreciation of Agricultural Property and Encouragement of Monopoly.

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The most serious problem that confronts the rural towns and villages of this country is the competition of local enterprises by the catalogue houses of the large cities. It is a problem for which a solution must be found if the prosperity and stability of the nation is to stand.

And the solution of this great problem lies in the hands of the people of the towns and villages and the farms, especially the farms.

The people of the rural communities have everything to lose and nothing to gain by sending their money to the catalogue houses, by passing by their local merchants and sending their dollars to the concerns who have absolutely no interest in their communities.

These catalogue houses do not pay taxes in your town; the local merchant does. They do not build sidewalks in your town; the local merchant does. They do not contribute to the building of roads over which the crops of the farms are hauled to market; the local merchant does.



Give your town a chance by patronizing your local merchants and you may confidently expect its growth in business and population and a raise in real estate valuation. Send your money to the catalogue houses and you may look for the reverse. The picture tells the story of the possibilities.

They do not help to build school houses for your children; the local merchant does. They do not assist in the support of your churches; the local merchant does.

But there are some things the catalogue houses do for you and the first and greatest of these is to assist materially in bankrupting your community. The dollars they take away never come back to you. They will never help to make a city of your village. They will never increase the value of your real-estate holdings by making local improvements.

Let us look at the subject from the standpoint of the farmer, for it is the farmer who is the greatest patron of the catalogue houses.

The town or village one, two or three miles from his home is his market for the butter and eggs and other produce of his farm. The half dozen or more merchants of the town, each anxious to obtain his full share of the business of the community, maintain a competition that affords to the farmer at all times top prices for the products of his farm. It is these half dozen merchants that make farm profits possible; the profits are in no way due to the catalogue houses of the cities.

But the farmer persists in sending his dollars to the city. He wants a buggy, or a set of harness, or a pair of stockings, or any of the necessities or luxuries of life, and to get them he takes out his mail order catalogue and looks at the finely printed cuts, reads the well written description, and passing the local merchant by, the merchant who has purchased his produce at the best market prices, the merchant who has helped to build the community, he sends his dollars to the catalogue house in the city and takes what they choose to send him. What is the result?

One after another the doors of the local stores are closed, and where at one time there were half a dozen merchants, each bidding for his share of patronage by offering fair prices for that which the farmer had to sell, there is now but one merchant who has a monopoly, not only of the selling, but of the buying as well, and he pays what he pleases for the farmer's produce.

The farmer can continue to send his money to the catalogue house in the city for his supplies, but he cannot send his produce to the same place.

In disposing of that he is absolutely dependent upon his local merchant, and by his patronage of the catalogue houses he has killed competition, and must now take whatever is offered for what he has to sell.

Mr. Farmer, are you helping to kill the goose that is laying your golden eggs?

Are you sending your dollars to the catalogue houses and by so doing killing the local industries of your town?

Are you putting your merchants out of business, and creating a monopoly that will pay you what it pleases for the products of your farm?

If you are doing these things it is time for you to stop and consider the future. You will have to look but a little way ahead to see the result, and it will not be an attractive picture that greets you. The prosperous community of which you are now a part will fade like the summer flowers before the winter winds, and almost as quickly.

It is the fact that there is a market within close proximity to your farm that makes your acres valuable. The men who maintain this local market for you are the men who cause the railroad trains to stop at your town. Take them away and soon the town will be wiped off the map. The churches will close for lack of support. The schools will cease to be a pride, and your sons and daughters will lack the opportunity that is theirs by right of birth, and your acres, that are now valuable because they lie in close proximity to a market, will show a depreciation that will astonish you.

Your interests are identical with those of the merchants of your town. By sending your dollars to the city you may cause the merchants to close their establishments, but when they are forced to this they can pack their

stock of goods and go elsewhere, but you cannot pack up your farm and move it; your acres must lie in the bed you have builded for them whether it be fair or foul, and it is "up to you."

Mr. Farmer, to spend your money at home, and in this way you can solve the greatest problem that now confronts this country.

Will you do it?

YANKEE IN DIAMOND FIELDS.

Commissions to Study a Country Which Produces Such Men.

Mr. Alfred Mosely is an Englishman who admires American ways so much that he sends commissions here to study us.

Mr. Mosely does not admire us without a reason. It is not a very specific reason. Its name is Mr. Gardner F. Williams, and it is by way of being an American mining engineer.

Mr. Williams directs the diamond output of the world.

Mr. Mosely made his fortune in South Africa. He watched Cecil Rhodes' dream of empire develop and knew the men who made it real. The one who took his imagination was Gardner Williams.

Here was a man who had left Michigan at the age of 15 to go with a pioneering father to California in the flush days of the early mining camps, had had a taste of California mining, had gone when still a young man to explore in South Africa and had become a general manager of the great monopoly of the diamond mines.

A fighter of financial battles and a manager of men, a writer, a scientist and one of the world's greatest engineers, he so stamped his personality on the people among whom he lived that he was feted and cheered by all South Africa when he retired last spring and came back to the United States to build a home for his leisure years in the land of his birth.—World's Work.

Keep Your Money at Home. Don't send money to mail order houses to deposit. Your home bank is the only safe place to keep it and will pay you as good interest as can be had, and then you run no risk as in such cases as the "Cash Buyer's Union" failure. The home bank will grant you favors and mail order houses never do.

MANY KILLED

By an Explosion of Gas Under a Furnace.

IN A BIG STEEL MILL

The Jones & Laughlin Plant at Pittsburgh Is the Scene of a Most Appalling Disaster.

Pittsburg, Pa.—One of the worst explosions in the history of the Jones & Laughlin steel works occurred last night at the Eliza furnace, when a large quantity of gas which had accumulated at the base of the furnace became ignited and exploded. Tons of molten metal were showered around the furnace for a radius of 40 feet. Out of a force of 35 men employed at the furnace when the explosion occurred three, John Cramer, Andrew Featherka and Gustave Kessler, were taken to the morgue, their bodies horribly mutilated by the fire.

Seven men are in hospitals and 24 others have not been accounted for. While the mill men are inclined to believe that all the missing men were not cremated in the molten metal, nothing definite is known as to their present whereabouts. Only one man, George Knox, has turned up since the explosion and he says everything happened so quick that he doubts whether the men escaped.

Chief Peter Snyder, of the Fourth fire district, was seriously injured while directing the firemen to extinguish the fire which followed the explosion.

While responding to the alarm a hose cart was struck by a street car, injuring two firemen and killing a horse. The windows of the street car were shattered and a panic followed among the passengers. Two women were injured by being trampled on.

The scenes about the entrance to the mill were pathetic when the families of the workmen learned of the disaster. Women, men and children gathered about the gate and made frantic efforts to gain admission. Several of the women rushed upon the officers and fought them, crying to be allowed to enter the mill and see their loved ones. Young children ran up and down the streets crying that their father was dead. Later it became necessary to call additional police to forcibly escort the women and children to their homes.

FIXED THE BLAME.

Train Crews and Dispatchers Are Held Responsible for the Wreck at Terra Cotta, D. C.

Washington, D. C.—The coroner's inquest over the Terra Cotta wreck of December 30 last night held for the action of the grand jury Harry H. Hilbrand, engineer of "dead" train No. 2120; Frank F. Hoffmeyer, conductor of that train; P. F. Dent, train dispatcher at Baltimore; William D. McCauley, division operator of the Baltimore & Ohio railroad; B. L. Vermillion, engineer of local train 66, into which 2120 crashed; George W. Nagle, conductor of train 66; J. W. Kelly, trainmaster of the Baltimore & Ohio, and William M. Dutrow, the telegraph operator at Silver Spring.

All the men held except Dent, McCauley and Kelly were in the building where the inquest was held and were arrested.

The verdict of the jury was that the deaths were caused "by impact, due to the act of Operator William Dutrow in displaying an improper signal to the crew of train 2120," and directs that Dutrow be held for the action of the grand jury. The jury also held the others already mentioned as responsible in a lesser degree for the deaths. The jury arraigned the block system on the Baltimore & Ohio as not affording satisfactory protection to the lives and property of its patrons, arraigned the system of wages paid the operators and signal men on the road and recommended that all block signal stations be kept open 24 hours a day and no additional duties given the operators aside from working the signals and attending to their telegraphic duties.

Pavloff Is Assassinated.

St. Petersburg, Russia.—Lieut. Gen. Vladimir Pavloff, the military procurator, generally known since the days of the late parliament as "Hangman Pavloff," from the epithet constantly applied to him by the radical deputies, was shot and killed Wednesday while walking in the garden of the military court building. The assassin, who was disguised as a workman, was captured after a long chase through the streets.

Congress.

Washington.—On the 9th the senate devoted most of the session to debate of the bill limiting the hours of labor of railroad employes. The house continued consideration of the army appropriation bill.

A Wife Murderer Is Lynched.

Waterloo, Ia.—A crowd of more than 1,000 men Wednesday night battered through the walls of the county jail at Charles City, Ia., with railroad iron, tore hinges from the doors and took James Cullen out and lynched him for wife murder.

A Strike for Higher Wages.

New York.—One hundred and fifty freight handlers employed by the Baltimore & Ohio railroad at its freight yards at St. George, Staten Island, went on strike last night for an increase in wages.

VERDICT IS GUILTY.

TRIAL OF SUBSIDIARY COMPANIES OF TOBACCO TRUST ENDS.

THEY ARE CONVICTED OF FORMING AN ILLEGAL COMBINE AND MONOPOLY.

New York.—A jury in the United States circuit court returned a verdict in the so-called "tobacco trust" trial which had been on hearing before Judge Hough for the past three weeks. The jury acquitted Carl Jungbluth and Howard E. Young on all counts charging conspiracy in restraint of trade and combining to control the licorice paste industry, but finds the MacAndrews & Forbes Co. and the J. S. Young Co. guilty on two counts, one of forming an illegal combination and the other of being a monopoly. The corporations named, which were joint defendants with Jungbluth and Young, were acquitted of the charge of conspiracy. Counsel for the defendant companies at once moved for an arrest of judgment and Judge Hough will hear arguments on the motion next Monday.

The cases were prosecuted for the government by Special Assistant Attorney General Henry W. Taft. The evidence was largely documentary, the government having in the presentation of its evidence introduced over 275 exhibits, consisting of private letters passing between the various defendants relative to the licorice paste business. These letters the government forced the defense to give up.

A fine of not more than \$5,000 or less than \$1,000 can be imposed for each violation of which the corporations have been found guilty.

WERE MELTED IN LIQUID STEEL.

No Trace of 15 Victims of Explosion in Steel Plant Is Found.

Pittsburg, Pa.—Partial investigation to ascertain the number of fatalities that occurred at the Eliza furnace of the Jones & Laughlin Steel Co. Wednesday night, when an accumulation of gas exploded, bursting the base of the furnace and showering tons of molten metal over about 40 men, was completed last night and shows that the bodies of 12 men, horribly mutilated, have been recovered. From 15 to 20 men are missing, it being generally believed their bodies were consumed by the hot metal, and ten men are in hospitals terribly burned, four of them expected to die.

It is doubtful whether the number of men killed will ever be known. From present indications over 15 men were caught like rats in a trap by the fiery metal, which flowed over their bodies to a depth of six feet. No trace of them, it is said, will ever be found. Of the dead bodies now in the morgue, several are minus arms, legs and head.

The condition of the injured is pitiful. A number of the men have their eyes burned out and others were so badly injured that amputations of arms and limbs were necessary.

A gruesome story is told by Deputy Coroner Laddley, who says that one foreigner, apparently a youth, became crazed by his injuries and before he could be prevented leaped into a pot of molten metal and was incinerated.

SMITH WILL SUCCEED ALGER.

Congressman from Grand Rapids, Mich., Secures Republican Caucus Nomination for Senator.

Lansing, Mich.—Congressman William Alden Smith, of Grand Rapids, was last night nominated to succeed United States Senator R. A. Alger. As there are only a half dozen democrats in the legislature this nomination by the republican caucus is equivalent to an election.

When the caucus adjourned Wednesday night after the fifth ballot, Congressman Smith was the leading candidate, having 43 votes, but 64 were necessary for a choice. Last night before the first ballot was concluded it was evident that the Grand Rapids congressman had won. Mr. Smith received 98 votes.

Congressman Townsend had 26, a loss of one since Wednesday night.

Arthur Hill, of Saginaw, whom Gov. Warner had charged with using improper campaign methods, had one vote, Charles Smith of Hubbell, had two and William C. McMillan, of Detroit, son of the late Senator James McMillan, who had 24 votes Wednesday night, withdrew. Congressman Smith's nomination was made unanimous amid great cheering.

Two Men are Found Dead.

New York.—Two men were found dead in bed in a lodging house at 222 East One Hundred and Tenth street last night. One of the men was a printer, Sam McManus, aged 25, but the identity of the second man is unknown. A bottle that had contained whisky or wood alcohol was found on a table in the room.

Congress.

Washington.—The senate on the 10th passed the bill limiting to 16 the number of hours in which train employes may be consecutively employed. The house passed the army appropriation bill.

Gives \$200,000 to a Hospital.

Pittsburg, Pa.—Mrs. James Oliver, widow of James Oliver, of the Oliver Iron and Steel Co., who died about a year ago, last night announced that she had given \$200,000 to the South Side hospital for the erection of an addition in memory of her late husband.

Miners Resume Work.

Goldfield, Nev.—Work was resumed Thursday in the mines of the Goldfield region, the 2,000 striking miners voting to accept the operators' schedule of wages and hours.

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\$28 Bedroom Suits, solid oak at..... \$21
\$25 Bed room Suits, solid oak at..... \$20
A large line of Dressers from \$8 up.

\$40 Sideboard, quartered oak..... \$30
\$32 Sideboard, quartered oak..... \$25
\$22 Sideboard, quartered oak..... \$16
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