

THE RICHEST MAN.

UNCLE RUSSEL SAGE GIVES ADVICE TO A BOY.

The Sage of Wall Street Thinks There Are As Many Opportunities Today as Ever—Believes Absolute Honesty to Be Necessary to the Accumulation of Wealth.

If there is a man in New York who is competent to give advice on the science of making money it is Russell Sage. He started without worldly advantages and he has piled up a fortune of forty or fifty million dollars.

He made every penny of it himself, and he is making more right along. Russell Sage has devoted his whole life to making money. He has practically no other pleasure. He does not even care for power, as do most men who have accumulated large fortunes. He looks upon display as a waste.

A boy went to Mr. Sage to get his advice. He was very bright, self-reliant, youth, and he honestly wished for Mr. Sage's opinion. The rich man talked to him more openly than it is likely that he would have talked to a man.

The youth first met Mr. Sage coming out of his office, and requested an interview. The financier said that he was very busy that day, and he wasn't sure that he could spare time any day.

The boy went back to the office again and persuaded the cashier to admit him to Mr. Sage's room. The millionaire was tipped back in a chair, his feet resting against a radiator. He was examining the tape of a stock ticker.

"I have come," said the caller, "to ask you about things that are of deep interest to me and to all young men just starting out on their careers. Will you try to answer them as if you were advising your own sons?"

"Why, yes; I'll answer them to the best of my ability," he replied.

"What are the opportunities for boys to get rich nowadays? Are there as many opportunities as there were fifteen or twenty years ago?"

"Of course there are," responded Mr. Sage with energy. "There are chances now to make money in something besides real estate. There are more men in the field now, but the field is wider. I think that there is as great a chance for boys to get rich now as there was fifteen or even twenty-five years ago. At any rate, there is always room for bright young men. Conditions never change in that respect."



RUSSELL SAGE.

"Do you think that there is any one business or profession that offers more opportunities than the others? There is a complaint met with everywhere about overcropping."

"I do not think there is any one special avenue which offers chances better than others. It depends largely upon the man."

"What about your business, Mr. Sage? Is there an opening in it for a bright young man?"

The financier chuckled in his peculiar way and took his feet down from the radiator. He was becoming interested. He looked at the quotations, which may or may not have meant much to him, before he answered.

"Yes," he said, "I believe that my line still offers opportunities for young men to get wealth. But I won't say that it offers better chances than any other business. You must know that it is not every young man who can make it a success."

Again Mr. Sage looked at the ticker and his thoughts flew away. His questioner asked him how he had started in life, particularly about his boyhood, of which almost nothing has ever been printed.

"Well, I started out very young," replied the man who is worth more than \$40,000,000. "I was only fifteen years old when I began as a clerk in a store. I slaved in that store for four years. When I was nineteen I started in business for myself."

"And you have never worked for any one but yourself since?"

"No; I have been my own employer ever since."

There was a suggestion of triumph in Mr. Sage's tone. It was plain that the thought gave him great satisfaction.

"Did you have many hard struggles before you reached the top of the ladder?"

He said something about Mr. Sage giving up public speaking.

"No," returned Mr. Sage. "I kept up public speaking for many years, until I became so old that my voice weakened."

"Do you think a boy should have any special training for a business career?"

"No. All knowledge comes in handy when you are in an office. I did a lot of general reading when I was a boy and I have never regretted it."

"Would you advise a young man to go to college if he can?"

"A college education comes in handy in the way that I have mentioned. It adds to the young man's fund of general knowledge. Most young men could spend four years to better advantage, though."

"What would you suggest as a good investment for a young man's savings?" he was asked. "You know that there are thousands of young men who have saved from \$50 to \$100 who are at a loss to know what to do with it. Is there any way in which so small a sum can be invested?"

"Certainly. There are a number of ways in which a young man can place his money so that it will yield him a good return. He could buy one share in a good railroad stock or the shares of some solid bank would be a good thing. If he hasn't money enough to buy a whole share he can find some companies which sell half and even quarter shares. But he must be very careful. Let him be sure that it is perfectly good stock and that he is in no danger of losing his capital. When he makes a profit on the principal he may be a little more reckless, perhaps. But no young man should ever lose his principal, for if he does, he must start all over again."

"Then you don't believe in the axiom, 'Nothing risk, nothing gain'?"

"That's all very well, but you must never risk your principal."

The caller said that he had been sometimes asked to invest a few dollars in speculating in corn and wheat and stock.

"Don't ever do it," said Mr. Sage vigorously. "You would lose everything."

"If a young man saves his money and invests in one or two good shares at a time, there is no reason why he should not be rich, is there?"

"None in the world, but few youths realize that," declared the financier.

There was a point which troubled the young man seeking advice. He asked Mr. Sage if he thought honesty was necessary in order to succeed in business and if most millionaires were honest.

"Why, of course a man must be honest in his dealings, or he would soon cease to be trusted by those with whom he does business," declared Mr. Sage. "The millionaires of to-day must have been honest or they would not be rich. It is impossible for a dishonest man to stay rich any length of time."

Another thing that bothered the young man was put in the form of a question:

"Do millionaires sometimes feel that their wealth is a burden and that they would rather not have so much money?"

"Do I look as if my money was a burden?" asked Mr. Sage. "Wealth cannot become a burden unless it is foolishly invested. When you have your money in safe hands it cannot help being a comfort. To me, of course, it is a pleasure. I might have been as happy without it, but I would not care to make the experiment."

He laughed heartily at the suggestion and then his face sobered. "I know once what it was to be without it," he said, "and that is why I am not making a show with it now."

When Mr. Sage dismissed his caller he invited the young man to come again, saying: "I will be glad to talk with you. I take a great interest in boys."

It is interesting to know how this man, about whom so many hard things are said in Wall street, impressed the youth who had gone to him for advice.

"I shall always remember him as a kind and fatherly old gentleman," says the boy, "who took a deep and genuine interest in me, and in all boys. He gave me the idea that I am sure was worth a lot of money and out of pure good will and generosity."

There are no boys in Russell Sage's home, no children at all. The lonely old man has long passed the three score and ten allotted to man. Standing in the shadow of declining years, perhaps the sorrow of his childless life makes him feel a tender interest in other people's boys.

How the Brabbin Cleans His Teeth.

When the Brabbin cleans his teeth he must use a small twig cut from one of a number of certain trees, and before he cuts it he must make his act known to the gods of the woods. He must not indulge in this cleanly habit every day. He must abstain on the sixth, the eighth, the ninth, the fourteenth, the fifteenth, and the last day of the moon, on the days of new and full moon, on the Tuesday in every week, on the day of the constellation under which he was born, on the day of the week and on the day of the month which correspond with those of his birth, at an eclipse, at the conjunction of the planets, at the equinoxes and other unlucky epochs, and also on the anniversary of the death of his father or mother.

Anyone who cleans his teeth with his bit of stick on any of the above mentioned days will have hell as his portion.

A STARTLED MOTHER

Strange Happening to Her Four-year Old Daughter—Did not Realize the Danger Until too Late.

While busy at work in her home, Mrs. William Shay, corner of Taylor and Hancock Avenues, Freeport, Ill., was startled by hearing a noise just behind her.

Turning quickly she saw creeping toward her, her four-year-old daughter, Beatrice. The child moved over the floor with an effort, but seemed filled with joy at finding her mother.



Beatrice Shay.

The rest of the happening is best told in the mother's own words. She said:

"On the 28th of Sept. 1896, while in the bloom of health Beatrice was suddenly and severely afflicted with spinal meningitis. Strong and vigorous before, in five weeks she became feeble and suffered from a paralytic stroke which twisted her head back to the side and made it impossible for her to move a limb. Her speech however was not affected. We called in our family doctor, one of the most experienced and successful practitioners in the city. He considered the case a very grave one."

"The child's body was bandaged to keep her in position. Soon it was seen that other means must be adopted. Little Beatrice, much against her will, was housed up in a plaster paris jacket which she wore for several months."

"In hope of receiving some help for the child we consulted in turn nine of the

most prominent physicians of Freeport. Two of them applied electric batteries, but none of the doctors' treatment gave any lasting benefit. It was then that my husband's opportunity visit to a drug store brought us the means which led to the cure of our child. While there he learned of the wonderful power of Dr. Williams' Pink Pills for Pale People, and decided to buy some for our daughter's benefit."

"We tried them and the hopes which we had fixed regarding their merits were much more than realized before one box of the pills had been used."

"Busy in my kitchen one afternoon I was startled by the cry of 'Mamma!' from little Beatrice who was creeping toward me. I had placed her on an improvised bed in the parlor comfortably close to the fireside and given her some books and playthings. She became tired of waiting for me to come back and made up her mind to go to me, so her story 'My Pink Pills made me walk,' which she tells everyone who comes to our house, was then for the first time verified. She has walked ever since. She has now taken about nine boxes of the pills and her pale and pinched face has been growing rosy, and her limbs gained strength day by day. She sleeps all night long now, while before taking the pills she could rest but a few hours at a time."

"I shall be glad if anything that I can say for Dr. Williams' Pink Pills for Pale People, may be of benefit to those in pain. There must be many children who suffer as Beatrice did and I hope that my story will be noticed by their parents."

A specific for all forms of weakness is obtained in Dr. Williams' Pink Pills for Pale People. The blood is vitalized and becomes pregnant with the elements of life. The nervous system is reorganized, all irregularities are corrected, strength returns and disease disappears. So remarkable have been the cures performed by these pills that their fame has spread to the far ends of civilization. Wherever you go you will find the most important article in every drug store to be Dr. Williams' Pink Pills for Pale People.

When you want to look on the bright side of things, use

SAPOLIO

ALCOHOLIC DISEASE A Climatic Affection. Ely's Cream Balm. CATARRH OF THE NOSE. COLD IN HEAD.

The Zaner farm, and land of James and Warren Coleman, thence north sixty-three and three-quarters degrees east sixty-three perches to a stone corner; thence along same land north twenty-seven and one-half degrees west one hundred and seven and five-tenths perches to corner of Golden's land; thence along Golden's land south sixty-three and three-quarters degrees west twenty-one perches; thence along land of Daniel Mollery south sixteen and three-quarters degrees west fourteen and five-tenths perches to a stone corner; thence along land of said Zaner estate south seventeen and one-half degrees west forty perches to stone corner; thence along the same south twenty-three and one-half degrees east sixty-nine and two-tenths perches to the place of beginning, containing

EXECUTORS' SALE OF VALUABLE REAL ESTATE

The undersigned, executors of the estate of John Zaner, late of Fishingcreek township, deceased, will expose to sale, on the premises, on

TUESDAY, DEC. 27, 1893, At ten o'clock a. m.

Late the homestead property of the late John Zaner, deceased, located at Zaner's station, on the B. & S. R. R., bounded and described as follows, viz:

LOT No. 1.—Beginning at a stake, corner in line of land of Daniel Whitteight, and in east line of B. & S. R. R.; thence north seventy and one-half degrees east ninety-one and eight-tenths perches along land of said Whitteight to a corner, in line of land of James and Warren Coleman; thence along said Coleman land north forty-seven degrees west fifty-three and six-tenths perches to a white oak; thence along same land and other land of the John Zaner estate, north twenty-three and one-half degrees west one hundred and seventy-nine perches to a stone corner; thence along same Zaner estate seventeen and one-half degrees east forty perches to a stone corner, on east side of B. & S. R. R.; thence along land of Daniel Mollery north seventy-two and three-quarters degrees west seven perches to a stake; thence along land of said Mollery south thirty-nine degrees west forty perches to a stake; thence along land of T. H. Edgar south thirty-four degrees west seventy-one and seven-tenths perches to a stake in the creek; thence south thirteen degrees west twenty-two and six-tenths perches to a corner stake; thence south one-half degree east fifty-nine perches to an original maple corner, common corner, of land of T. H. Edgar, Ellis Stoker, and said Zaner estate; thence along land of Ellis Stoker south forty degrees east eighty perches to a corner; thence south twenty-five degrees east three perches to a corner in public road, near the west end of bridge across the main branch of Fishingcreek; thence west fifty and three-quarters degrees east twenty-nine and five-tenths perches to spike in public road, on east side of B. & S. R. R.; thence north eighty-three and one-half degrees east four perches across said railroad to a stake; thence along the said railroad south six and a quarter degrees east fifty-six and four-tenths perches to the place of beginning, containing

137 ACRES and one hundred and thirty-four perches, strict measure, also belonging to same tract.

LOT No. 2.—Beginning at an original and common corner of land of Whitteight, Wm. Stoker, Ellis Stoker, and said Zaner estate, large butternut witness; thence north twenty-five degrees west along land of Ellis Stoker, forty-six perches to a corner in public road, near west side of bridge, above mentioned in lot No. 1; thence north fifty and three-quarters degrees east twenty-nine and five-tenths perches to a spike in said road; thence along B. & S. R. R. south six and a quarter degrees east twenty-nine and eight-tenths perches to a corner; thence along lot of said Railroad Company south fifty-five and three-quarters degrees west seven and five-tenths perches to a corner; thence south twenty degrees east twenty-four and nine-tenths perches to a stake, in line of land of Daniel Whitteight; thence south seventy and one-half degrees west nine and five-tenths perches across Fishingcreek, to the place of beginning, containing

5 ACRES and forty-three perches, strict measure, also belonging to same tract.

LOT No. 3.—Beginning at a stone corner of

and twenty perches, altogether containing 178 ACRES and 37 PERCHES, upon which are erected

TWO SETS FRAME BUILDINGS. The same will also be offered in two tracts, if purchasers desire. The land is well watered, mostly level, in a high state of cultivation, and lies along the bank of Fishingcreek.

ALSO, The following tract of land, bounded and described as follows, to wit: Beginning at a stone, formerly black oak, corner of land of Jacob Karns; thence by land of said Jacob Karns north seventeen and one-half degrees east one hundred and sixty-three and five-tenths perches to a stone; thence by land of William Ikeler south seventy-six and one-half degrees east seventy-four and five-tenths perches to a post; thence by land of Ellis S. Stoker south eighty degrees west one hundred and thirty-eight perches to a post; thence by land of John and Sylvester Pealer south eighty-three and a quarter degrees west one hundred and seven perches to the place of beginning, containing

79 ACRES and one hundred and six perches, strict measure, and also adjoining thereto and part thereof, a tract of land, bounded and described as follows, to wit: On the north and east by land of John Zaner, south and southwest by lands of Geo. Pealer, and public road, leading from Fishingcreek to Kohrsburg, containing

40 PERCHES, more or less. Altogether containing 79 ACRES and 146 perches, the same being vacant.

TERMS OF SALE.—Twenty per cent of the purchase money to be paid at the striking down of the property; twenty per cent, April 1, 1894, at which time possession will be given, and the balance January 1st following, with interest from April 1, 1894.

WM. CHRISMAN, LLOYD ZANER, EXECUTORS.

DISSOLUTION OF PARTNERSHIP. Notice is hereby given that the partnership lately subsisting between J. S. Blue and P. B. Heddens, of Bloomsburg, under the firm name of Blue & Heddens, was dissolved this day by mutual consent. All debts owing to the said partnership are to be received by said P. B. Heddens, and all demands on the said partnership are to be paid to the said P. B. Heddens for payment.

J. S. BLUE, P. B. HEDDENS.

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