

LOOKING FOR WORK.

SUCCESS IS WON ONLY BY HARD STRUGGLES AND PERSEVERANCE.

Poverty Brings Out What is Brightest in a Person—Your Work the Best Recommendation—Muscle and Brains Equally Desirable—Industry and Thrift are Certain of Success.

There is hardly any large establishments of any kind—whether it be a newspaper office, a manufactory or a trade establishment—that has not applications constantly from young men who want something to do. It is often painful to see the hopeless look upon the applicants' faces as they turn away disappointed; and the scene becomes more painful when it is reflected that many of them doubtless have capacity for remunerative work, and would faithfully attend to it if they had the chance.

The truth is that the world is slow to take any man entirely on trust. The greatest singers, the greatest painters, the greatest writers, have had to convince the world that it had need of them before it was willing to give them a subsistence. So true is this that it might almost be laid down as an axiom of success that it is only to be won by a hard struggle. It takes the attrition of poverty to bring out what is brightest in a man. It may be a hardship, but it seems to be a law of the social economy, and, being a law, it must have justice and compensation in it somewhere.

The question of "getting a position" resolves itself into two grand essentials—first, proficiency of some sort, which stands for dollars and cents in the world's market-place; and next to demonstrate this proficiency in a way to attract the world's attention.

It is a mistake to depend on "influence" to get work in a legitimate calling; influence belongs more properly to the domain of politics. As a rule, too, it is a mistake to ask or to expect employment on the ground of charity—not that charity and business are incompatible, but that each should stand on its own bottom. The best recommendation is a sample of your work; that, with a frank address and neatness of appearance—for "the apparel of the man"—may often prove the "open sesame" to success.

While it is good to have a due appreciation of one's abilities, it is not good to be too exacting as to the field for their display. The distance betwixt the foot of a ladder and the top is but a short span to him who has within himself the power of rising.

It is another requisite of the successful worker that he shall be in love with his work. If he is a mechanic, he will take pride in his tools; if he is a bookkeeper, he will plume himself on the merits of his pen, and on the neatness and forwardness of his accounts. Julian Hawthorne counts among the pleasures of authorship the satisfaction got from good writing materials. As the late Colonel Forney once said to a youthful member of his staff: "A man must work *con amore* to have his work worth anything."

A young lady who wished a place, as typewriter got it in a common-sense way. She wrote out half a dozen "replies," so to speak—brief, business-like, and respectful—setting forth her experience, qualifications, and ideas as to pay, putting her figures rather above the market rate. Next morning there were four advertisements for typewriters in the papers. She promptly mailed her four replies directly at the main post-office, enclosing a two-cent stamp in each. One of the four shots brought down her bird. That evening her position came to her by mail.

It is not true that the world is a better market for muscle than for brains. The difficulty is that brain matter, whatever its native brightness, is practically worthless without training and experience. For one play produced by a manager, a thousand are rejected. The accepted one may be inferior in many respects to many a rejected one; may have less talent in it; but it is from a trained head, and it suits the manager's want, and that is enough. It is so with story writing, with head-work of every kind. Suitability is the quality that gives it pecuniary value.

Men and women who with certain brilliant qualities fail to realize this truth, often fancy that the conditions of success are hard and limited. Yet theatrical managers, magazine publishers, and many others, are subject to the very same law themselves.

Finally, it is not necessary that a want should be proclaimed in order to exist. Sometimes it may be anticipated. Sometimes it may even be created. Whoever can create a want for his wares or his work is on the way to masterful success.

The philosophy of success in life is not a whit changed from what it was in "Poor Richard's" day. His homely old maxim on industry and thrift—which he quaintly admits that he himself found it difficult to practise—have not been outlawed by the lapse of years. There is an impression that opportunities for individual success are being restricted nowadays and overshadowed by corporations. To some extent, and temporarily, this may be true, but corporations in turn are dependent on the intellectual and moral qualities that insure individual success, and these can no more be dispensed with than manual labor can be superseded by the multiplication of machinery.

How It Got Its Name.

"What," asked Christopher Columbus of his good friend Martin Alonso Pinzon, "what shall we name the new world when we find it?" "Let's call it America," returned the ingenious sailor, "because that name doesn't rhyme with anything, and it will make the poets of all the centuries as mad as hatters." "That's a good idea," said the great discoverer, "and it goes."

SUBJECTS FOR THOUGHT.

To make history atheistic is to make humanity anarchistic.

To be misunderstood by those we love is bitterest of all.

A brute can face a sword. It takes courage to face a snorer.

Audacity against modesty will win the battle over most men.

Error of opinion may be tolerated where reason is left free to combat it.

Men's backs were made to bend, and the race of parasites is still in good repute.

Try not to magnify and prolong grief nor to minimize and abbreviate gladness.

I believe we ought to regard Christianity as a general letter of introduction.

If the earth were covered with flowers all the year round, the bees would get lazy.

The unwise complain that the good suffer. They are the only ones who can afford to suffer.

Mind your business with your absolute heart and soul; but first see that it is a good business.

Trust men and they will be true to you; treat them greatly and they will show themselves great.

It is not necessary for all men to be great in action. The greatest and sublimest power is simple patience.

The cheerful live longest in years, and afterward in our regards. Cheerfulness is the offshoot of goodness.

When weariness come, take a breathing spell. Of one thing be sure—today's work well done will prepare you for to-morrow.

A real duty is a necessity of the human nature, without seeing and doing which a man can never attain to the truth and blessedness of his own being.

The temper of disbelief or denial is perilous, because it closes the mind to the entrance of truth. It is not necessary to put out the sun; shut your eyes and you will be in darkness.

The sense of duty is the fountain of human rights. In other words, the same inward principle that teaches the former bears witness to the latter. Duties and rights must stand and fall together.

There is nothing so terrible as activity without insight, says Goethe. I would open every one of Argus' eyes before I used one of Briareus' hands, says Lord Bacon. Look before you leap, says John Smith, all over the world.

He who does the best he can is always improving. His best of yesterday is outdone to-day, and his best of to-day will be outdone to-morrow. It is this steady progress, no matter from what point it starts, that forms the chief element of all greatness and goodness.

It is because so few have definite goals before them that so many fail; it is because so many aim at impossibilities that so few succeed; it is because there is too much wishing for success, with so little unremitting striving after it that so many end with wishing; it is because there is too much eagerness for speedy triumph that so many end in defeat.

The worship of a beauty above earthly shows is the highest homage of a true religion. Eternal movement is the characteristic and destiny of the modern mind. All civilization is a conflict of opposite forces. To plant for the future is better than to war with the past. Life should be catholic as nature. Beauty is the great mediator between the flesh and the spirit. No use can exhaust the sunless income of the universe.

We may talk and reason, we may reprove and expostulate, we may praise and blame, but, after all, it is our own character, our own example, the moral atmosphere in which we dwell that will act upon others with tenfold force. We may accept it as an assured fact that those who come into intimate relations will to a greater or less degree resemble each other, for, without intending it, they communicate their emotions to each other, they inspire each other with their feelings, they transmit to each other their desires, and they can no more help absorbing them than the flower can help absorbing the dew which descends upon it.

HOUSEHOLD HINTS.

Almond meal is very softening and whitening to the skin.

To clean brass fixtures, rub them with slices of lemon, then wash in hot water.

Castor oil has not failed in any case to remove warts to which it was applied once a day for two to six weeks.

Wash white flannels in cold water with suds made of white soap, and they will not shrink much nor look yellow.

It is claimed that white spots on varnished furniture will disappear if a hot plate from the stove is held over them.

To keep flies away from gilt frames, boil four or five onions in a pint of water and put it on with a soft brush.

Cayenne pepper is highly recommended for driving away ants. It should be sprinkled around their haunts.

To prevent colored stockings from fading put a tablespoonful of black pepper into the water in which they are rinsed.

By rubbing with a flannel dipped in whitening the brown discolorations may be taken off cups which have been used in baking.

For chafing, try fuller's earth pulverized; moisten the surface first when applying it. Oxide of zinc ointment is also excellent.

Nineteen thousand cooks are turned out annually by the model kitchen schools of London.

The Princess of Wales wears gloves which are nearly three feet long.

Chickens on the Farm.

Jon. Giltner Speed, in Harper's Weekly.

A generation ago the chickens to be seen around the average farmhouse were of a mixed and haphazard breed. There are farmers still who keep such poultry; there are also farmers who do not believe that the world is round and revolves on its axis every twenty-four hours. But farmers so careless as to their poultry are almost as scarce as the latter ignorant class. You may meet a farmer whose ideas are a little mixed about the rotation of crops and the value of silage, but you have to go far indeed to find one who has not his preference as between Plymouth Rock, Leghorns, Langshans, Cochins, and Brahmans. Chickens on a farm are a kind of saving-bank, and those which lay the most eggs and fetch the highest prices as broilers are very naturally more esteemed. Now the fancy farmers were the first to attempt to breed better chickens in this country, and they continue to lead in the experiment looking towards the further betterment of domestic fowls. There is one thing that has been insisted on in vain, so far as ordinary farmers are concerned. That is the value of cleanliness—cleanliness in the chicken-house and cleanliness in the food and water given to the fowls. Unclean houses are productive of all kinds of disease, and unclean food and water also. There is an old-fashioned notion that chickens are good scavengers, and that if allowed the freedom of the barnyard they will forage for themselves. This is true, but it is very unlikely that any cock or hen from such a range would ever take a prize in a poultry show. The way to get prize chickens is to mate best with the best, and rear the broods with care. As the reward, both in profit and satisfaction, is well worth the trouble, it seems strange that any country people should be content with any but the best.

The elements of popularity are (1) Quality, (2) Cheapness. Bull's-Head Flavoring Extracts embrace both. The quality is guaranteed, and the price is only 10 cts.

The *Scientific American*, or *Town Topics* for the coming year can be obtained cheap at this office. If.

A Million Friends.

A friend in need is a friend indeed, and not less than one million people have found just such a friend in Dr. King's New Discovery for Consumption, Coughs, and Colds.—If you have never used this Great Cough Medicine, one trial will convince you that it has wonderful curative powers in all diseases of Throat, Chest and Lungs. Each bottle is guaranteed to do all that is claimed or money will be refunded. Trial bottles free at C. A. Klein's Drug store.



Is a positive cure for all those painful ailments of Women.

It will entirely cure the worst forms of Female Complaints, all Ovarian troubles, Inflammation and Ulceration, Falling and Displacements, of the Uterus, and consequent Spinal Weakness, and is peculiarly adapted to the Change of Life. Every time it will cure

Backache.

It has cured more cases of Leucorrhoea than any remedy the world has ever known. It is almost infallible in such cases. It dissolves and expels Tumors from the Uterus in an early stage of development, and checks any tendency to cancerous humors. That

Bearing-down Feeling causing pain, weight, and backache, is instantly relieved and permanently cured by its use. Under all circumstances it acts in harmony with the laws that govern the female system, and is as harmless as water. It removes

Irregularity,

Suppressed or Painful Menstruations, Weakness of the Stomach, Indigestion, Bloating, Flooding, Nervous Prostration, Headache, General Debility. Also

Dizziness, Faintness, Extreme Lassitude, "don't care" and "want to be left alone" feeling, excitability, irritability, nervousness, sleeplessness, flatulency, melancholy, or the "blues," and backache. These are sure indications of Female Weakness, some derangement of the Uterus, or

Womb Troubles.

The whole story, however, is told in an illustrated book entitled "Guide to Health," by Mrs. Pinkham. It contains over 60 pages of most important information, which every woman, married or single, should know about herself. Send 2 two-cent stamps for it. For

Kidney Complaints and Backache of either sex the Vegetable Compound is unequalled.

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