

**HUSTLE AND GRIN.**

Smile and the world smiles with you;  
 "Knock" and you go it alone;  
 For the cheerful grin  
 Will let you in  
 Where the kicker is never known.  
 Growl and the way looks dreary;  
 Laugh and the path is bright;  
 For a welcome smile  
 Brings sunshine, while  
 A frown shuts out the light.  
 Sigh, and you "take in" nothing,  
 Work, and the prize is won;  
 For the very man  
 With backbone can  
 By nothing be outdone.  
 Hustle and fortune awaits you;  
 Shirk! and defeat is sure;  
 For there's no chance  
 Of deliverance  
 For the chap who can't endure.  
 Sing and the world's harmonious,  
 Grumble, and things go wrong,  
 And all the time  
 You are out of rhyme  
 With the busy, bustling throng.  
 Kick, and there's trouble brewing,  
 Whistle, and life is gay,  
 And the world's in tune  
 Like a day in June,  
 And the clouds all melt away.

**A FEW POINTERS ON MEN.**

By L. A. Miller.  
 A rather fascinating and intelligent young lady recently asked me for advice. She said, "I am about to marry a man who is deeply absorbed in business affairs, and he is one of those who carry their cares to their homes, sleeps with them and eats with them. He goes to his office and works at night, and never, or at least hardly ever, has time to go to the opera, and sometimes even neglects going to church. All with him is business. Would you advise me to marry him? Is there a way to break that 'business' spell that binds him so closely? Can I control him by love, or will I have to resort to diplomacy and strategy?"  
 Strategy is the proper caper. But to be a successful strategist you must be deeply interested in the cause for which you labor. To be deeply interested in a man is to love him. That your strategy may be successful it must be worked very quietly—so quietly, indeed, that he will never suspect it. If he does, your work will be worse than vain, for in his estimation your motives will all be sinister, your kiss the kiss of a Judas, and your caresses but the fawnings of a sycophant. If you attempt strategy, be most mighty careful not to let him find it out. If you are as deeply interested in the man as you say you are, the probabilities are you can so disguise your strategy with genuine affection as to hide it from him entirely. But don't let the cat out of the bag.  
 Husbands are not always what they seem, neither are wives, and each are very much what the other makes them. Most young women regard matrimony as the aim and end of life. So it is to many. They read of love, think of it, dream of it, talk of it and pray for it until they become so wrought up over it that they are liable to mistake a passing fancy for it. Then they are delighted, and chatter and sing and dream. They don't know what it is, but they have it. Too often 'tis but the shadow they have caught.  
 You may never have thought of it, but men more often marry for love than women. In this they act unwisely, for if there is not a large amount of respect and esteem on both sides love soon flies, leaving the unfortunate pair hopelessly stranded as far as happiness is concerned. Respect and esteem are sure to get love, but love is not apt to beget respect and esteem. It may in some instances, but it is not to be relied upon. The more enduring fire burns with less flame than that which lasts but for a moment, like the glare from the burning rushes that dazzles and blinds, then quickly fades, leaving behind a darkness more intense than that which it came to dispel.  
 If a woman would exercise as much care in selecting a husband as she does in choosing a domestic she would hit the nail on the head more often than she does. But, somehow or other, a woman is almost sure to make a fist of hitting a nail. It is as often her thumb nail as the one she is trying to hit. That is a bad fist to make, but not as bad as the one she may make in selecting which it came to dispel.  
 The man who goes out to buy a horse, or a hunting dog for his own use is often more careful and exercises better judgment in making his selection than when he is choosing a wife. This is a rather tough statement, but it is as true as it is tough. An extra fine coat of hair on a horse is sure to excite a suspicion that the animal has been gotten up to sell, and he makes careful inquiry as to its disposition and habits. Seven to ten he finds it to be a kicker, a biter or a balker. A dog that makes up with him on the instant, fondles over him, rubs against his legs, licks his hands and cries after him is almost sure to prove giddy and untrue in the field, thereby spoiling all the satisfaction and pleasure he might have derived from the hunt. In selecting a wife he allows the dress to count for all it appears to be worth and accepts the manifestations of affection as the evidence of true love.  
 It is the easiest thing in the world to work a husband, even if he is completely absorbed in business. He is never so far gone that he will not appreciate a good dinner cooked just to his taste. Study his peculiar tastes and cater to them. This is diplomacy. Do it so naturally and with such apparent indifference that he can never suspect that you have an object in it. This is strategy.  
 He likes a bright fire. Let there always be a bright fire burning in season. He prefers to sit in a certain corner, let him always find his chair in that corner—not in a way, however,

that would lead him to suspect that you put it there. He thinks you look better in a certain dress or with a certain ribbon on your hair. Let it so happen that you dress just in that way. There are a thousand and one things you can do that will combine to make his home more attractive and enjoyable than a club room or an alleged business office. But for goodness sake don't let him know you are doing this on purpose. If there is anything that will make home distasteful to a man it is to be met at the door with tales of trouble, complaints of pains and stories of distress. He has a surfeit of these in his own affairs, and he wants to be rid of them when he gets home. If you have troubles don't fire them at him as soon as he puts his head inside of the door. Wait until he is feeling comfortable and in proper mood to hear them patiently.

If you want a new carpet, a piece of furniture, or what not, bide your time, and when he is in the proper humor, incidentally remark that such and such things would improve the appearance of the room or add to your personal comfort. Drop it then. The first thing you know he will get it and ask you what you think of his taste in such matters. Then don't you tip the fat into the fire by telling him it was your suggestion, but rather kiss him and tell him he is a man of rare thoughtfulness and faultless taste.

You can't catch a man on a hook of flattery unless he is a gudgeon, but you can shut his eyes most effectually by catering to his tastes, providing you appear not to be doing it. Men are as contrary as the very—but comparisons are odious. He does not think he is, and will not calmly lie under a charge to that effect.

Be specially careful not to allow him even to suspect that you have ever noticed a sign of perversity in his nature. Can a woman do all this? Yes, if she respects, esteems and loves her husband. If she doesn't she can't, no matter how much she may try. She will then be prompted to please only through mercenary motives. These cannot be hidden. Unless she finds some pleasure in which she lacks it will not be well done; it will lack finish and grace, which are the principal qualities.

Married life, when it hits, is a great success, but there is a terrible mess when it misses. Better a thousand times live and die single than make a mistake.

Webster must have been pretty well booked up or he could never have been so explicit as this:

"What do you think of marriage?  
 I take it as those who deny purgatory;  
 It loses contains a heaven or hell;  
 There's no third place in it."

Remember one thing, never try to reform a man. The man who will not reform and show works meet for repentance before marriage will not do so afterwards, because there are very few men who will do more for a wife than they will for a sweetheart.

**Cut in Army May Drive Many Out of the Service.**

John Doughboy, the buck private of the army, has suffered a cut of pay from \$30 a month to \$21, according to an announcement received at Camp Dix.

He is not the only sufferer, however, for on July 1 the new schedule of pay provided in legislation by Congress went into effect and reductions have been made all down the line. Army men in opposing the cut urged that the reduction would force many men out of the service.

At Camp Dix it was stated that a lower morale has followed the cut immediately as men who are about to leave the service say they will not re-enlist at the reduced figure.  
 The officers proportionately have suffered a greater reduction than the men, the average ranging from 10 to 15 per cent. of their pay, already lower than that of firemen or policemen in Philadelphia so far as the officers below the grade of major are concerned. Army officers buy their uniforms and pay for their food and other expenses much like civilians, and it was said many of the junior officers are preparing to quit the service.

A distinct effort is being made to have Congress repeal this portion of the legislation together with the repeal of that provision of the same bill providing for the reduction in the number of regular army officers. As the regular army has no vote, the national guard, organized reserve and veterans are bringing political pressure to bear, it was said.

**MOVIES FOR THE BLIND.**

An inventor is now working at the Chicago Rotherbach film laboratories on a plan whereby the blind may at least approximate the sensation of "seeing" motion pictures. This inventor already had several important scientific discoveries to his credit and his new cause was such a worthy one that Watersan R. Rotherbach assigned him a corner of the laboratory as a workshop and instructed the technical staff to be of any assistance possible.  
 The fundamental principle of the invention is a new material which is super-sensitive to light. The inventor says he is making progress toward perfecting this new material. The blind person would sit in a darkened room with a strip of this material drawn tightly over the palm of his hand. By means of a miniature projection machine motion pictures would be projected on this material, just as one on a theatre screen at present. This material, being so ultra-sensitive to light, would have the effect of accentuating the light and shadows, as it were, to the point where the blind person could feel the movements, or play, of the lights and shadows.  
 The inventor, of course, does not claim that blind persons ever will be able to experience the full beauty of a motion picture, but that they will be able to follow the action of a photodrama. He says that the invention he is striving for should seem no more impossible than movies themselves or the phonograph would have been considered 100 years ago.

**REPORT OF FARM CROPS.**

Harrisburg, Pa.—Reports received from 712 correspondents show that there has been drought in some sections of the State and excess precipitation in other parts, yet conditions as a whole have been favorable and show very little change from July 1st forecast, according to the report issued by L. H. Wible, director Bureau of Statistics, Pennsylvania Department of Agriculture.

**Wheat**—The prospect for wheat on August 1 was 95 per cent. of normal and indicates an average yield of 19.2 bushels per acre and a production of 25,087,500 bushels, as compared with 23,271,500 bushels last year and 24,079,870 bushels, the average production for the past ten years.

**Oats**—There has been some complaint of the oats lodging and loss on this account, however, the prospect on August 1 was 94 per cent. of a normal full crop, which is indicative of an average yield of 34.7 bushels per acre and production of 39,773,000. The crop last year was estimated at 33,512,000 bushels and the average for the past ten years at 37,008,000 bushels.

**Corn**—The condition of the crop for grain on August 1 was estimated at 95 per cent. and is indicative of a yield of 45.6 bushels per acre and an aggregate production of 60,344,000 bushels, as compared with 59,637,400 bushels last year and 59,446,200 bushels, the average production for the past ten years. This report does not include the acreage cut for silage.

**Buckwheat**—It appears that 222,850 acres have been seeded to buckwheat which is about the same acreage as sown last year. The condition of this cereal was 93 per cent. and indicates an average yield of 19.9 bushels per acre and a total yield of 4,434,700 bushels against 5,247,600 bushels last year and 5,479,840 bushels, the average for the past ten years. Pennsylvania usually takes the first place in the production of this crop.

**Tobacco**—Weather conditions have been favorable and as a result the prospect for tobacco is estimated at 94 per cent. which points to an average yield of 1,452 pounds per acre and a total crop of 58,922,000 pounds. Last year's crop estimated at 53,809,300 pounds and the average for the past ten years at 52,889,000 pounds.

**Hay**—The area of tame hay cut this year is estimated at 2,906,265 acres, which is 105 per cent. of the area harvested last year. The average yield per acre is estimated at 1.57 tons and the total production at 4,585,000 tons, as compared with 3,110,000 tons last year and the ten-year average production of 4,099,400 tons.

**Potatoes**—Apparently there has not been much damage by insects and plant diseases, and with rather favorable weather, the outlook on August 1 was 92 per cent. of normal and forecasts an average yield of 104 bushels per acre and a total crop on the farms of 23,479,000 bushels. Last year's estimate was 18,763,500 bushels and 23,194,300 bushels, the average for the past ten years.

**Apples**—The late spring frosts did considerable damage to the fruit prospects and largely as a result of this the outlook on August 1 was estimated at 62 per cent. of normal which indicates a total or agricultural production of 11,486,700 bushels, as compared with 1,766,000 bushels last year and 7,911,000 bushels, the average production for the past three years.

**Peaches**—The outlook for a normal peach crop was 51 per cent. of normal which is an improvement of five points over July 1 forecast. On this basis the total crop this year will approximate 1,104,600 bushels, as compared with 264,500 bushels last year and 950,600 bushels, the average for the past three years.

—The "Watchman" gives all the news while it is news.

**VACCINATION REQUIREMENTS OF STATE DEPARTMENT OF HEALTH.**

It is up to the State Health Department to see that every school child in the Commonwealth gets the protection against smallpox, for which the law provides. A child must present for admittance to school a certificate of vaccination, which also certifies that a subsequent examination by the vaccinating physician revealed a characteristic postule of successful vaccination.

The medical school inspector must see that the scar of vaccination exists. If it does not, although a certificate of vaccination has been presented, the child must be excluded from school until protected against small-pox. Recent examinations showed that thousands of children who presented certificates, had never been vaccinated.  
 Under the Act of June 18, 1895, amended June 5, 1919 teachers may not accept certificates issued by local physicians or the school medical inspector, exempting pupils from vaccination because of alleged physical disability, nor is a statement certifying to three unsuccessful vaccinations a legal permit for school attendance unless issued by the county medical director, his deputy, or in communities having an organized health board by the board of health physician.

The State Health Commissioner has directed the county medical directors to appoint physicians in various sections of their counties as deputies to re-vaccinate, free of charge, school children who have had unsuccessful attempts at vaccination, and giving them a temporary certificate for admission to school.

That a strict compliance with the law requiring effective vaccination is timely may be proven by the following reports of the U. S. Public Health Service:

**SMALL-POX CASES.**

	1916	1919	1920	1921
California	234	2653	4486	5680
Indiana	1158	2833	5775	4800
Michigan	1365	2381	4818	4537
New Jersey	9	109	182	249
Pennsylvania	97	229	215	212

Organized anti-vaccination propaganda is probably responsible for the large number of cases in California, and their figures are interesting when compared with those for Pennsylvania where vaccination has been required by law since 1895.

Col. W. J. Crookston, chief of the division of school health, states that teachers and principals receive copies of the vaccination law, with revised rules and regulations, at the beginning of each school year and that there is no reason why these provisions should not be stringently enforced.

**Fishermen to Get License Buttons.**

Harrisburg, Pa.—A system of buttons to identify holders of resident fishermen's license has been devised by the State Department of Fisheries. The first will be issued in January. Licenses issued up to August 1st, numbered approximately 167,000 and it is believed the total will reach the 200,000 mark before the end of the month. Northwestern Pennsylvania leads, Luzerne having reported 13,504, and Lackawanna 10,989. Allegheny and Philadelphia have not put out many more than 5000.

**Plants Wheat Too Early.**

The average Pennsylvania farmer plants his wheat a week or ten days too early in order to gain the greatest protection from the injury of the Hessian fly. A schedule has been prepared showing the proper planting dates for the various sections of the State. For Centre county the most advantageous time to plant wheat in order to escape injury from the Hessian fly is from September 15th to September 25th.

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Swiss lisle ribbed Vests, small sizes only, values 35c. to 50c. now 20c.

**LADIES' GINGHAM DRESSES.**

In checks and stripes that sold at \$3.50 and \$3.75 now \$2.50.

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Slip over Sweaters, all colors, all wool, now \$2.50 to \$3.50.

**COTTON DRESS GOODS.**

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