

WHAT EYES TELL.

Didn't you make up part of a chorus in this song when you were a young tease in school?

Black eyes—pick-a-ple,
Turn around and tell a lie,
Blue eye, beauty,
Do your mother's duty,
Green eye, greedy gut,
Eat all the world up.

I'll wager you are familiar with that verse, says Doris Blake, in the Chicago Tribune. This one you may not know so well:

Deep and sly,
Beware the eye
Of grayish dye.

Or this:

The brownness shocking
Merry and mocking
Also pass by.

And this:

Honest and true, seek out the blue.

Black eyes seem to have read different messages to the men who made it their business to collect data upon the subject.

But the gleam of black orb, I warn ye fly,
For dark, even like Allah's ways, is that eye.

That's what one says. Another says: "Black, sparkling eyes, with a grave mouth, show taste, elegance, sound judgment, but often an ungenerous disposition.

Again: "A black eye is usually lively, penetrating, brisk and proves a person to be of lively wit, sprightly conversation, not easily imposed upon, of a sound understanding, apt to be, often led away by the influence of others, selfish, desirous of absorbing the time and attention of a friend, and jealous of every one else.

Haughty black eyes are indicative of domination and personal power. A black-eyed man is almost always suspicious of his wife, and jealous by nature. A gray-eyed man is most faithful, the brown-eyed man is best to provide, and the blue-eyed man is always henpecked.

A true gray eye, it is said, denotes the person to be of weak intellect, devoid of wit, but a plain, plodding, downright drudge, who will act as ordered or suggested by others. Slow in learning anything that requires attention, he will be just to the amount of his understanding of the matter.

With the Arabs, gray eyes are synonymous with sin and enmity. In the Koran we read: "On that day the trumpet shall be sounded and we will gather the wicked together, even those having gray eyes."

Greenish gray eyes with light streaks coming and going, denote intellectuality, impulsiveness, impressionableness and love of poetry and art.

Gray blue, clear, steadfast eyes show that the person is serene and constant.

Very pale blue eyes, with a shifting motion, show dishonor and deceit. Dark blue eyes with a violet tint, show great power of affection and purity.

Blue eyes, with a green tint, show a choleric disposition; when angry they look red.

Blue eyes, streaked with unequal orange or yellow flakes, show the owner to be quite different from other people, odd and uncommon.

Blue eyes belong to enthusiasts. A blue eye shows the person to be of a meek and gentle temper, affable and good natured, credulous, though not capable of violent attachments, ever modest, cool and undisturbed by turbulent passions, endowed with a strong memory, in constitution neither robust nor delicate, subject to no violent impressions from the vicissitudes of life, whether good or bad. Equanimity is the ruling characteristic.

Blue-eyed people are supposed to be luckier than dark-eyed, and gray-eyed folks the best to trust secrets with. Brown eyes are said to do the most mischief.

Japanese Easy to Learn.

Sir Dennison Ross, director of the London school of oriental studies, in an exhortation to his countrymen to learn Japanese, says that this is one of the easiest languages of the world to pronounce. "Most of the words end in vowels and none of the consonants offer any difficulties." The structure of Japanese is very peculiar and very strange to the beginner. It is hard to realize a grammar which recognizes no persons and genders—but such is the case with the Japanese. The language also has no relative pronouns. However, there is no reason why people whose mother tongue is English should fight shy of the language. For practical, everyday purposes, six months' study of the spoken tongue will carry an intelligent man a long way provided he has competent teachers.

Those Funny Dyspeptics.

"Dyspeptics are funny people," said Dr. Ellery C. Chamberlain, Chicago dietitian. "Dyspeptics," he went on, "are all alike. I heard a typical dyspeptic giving an order in a Loop restaurant after the opera the other night. The man is a millionaire, and he said: "Oh, dear, dear, when I was young I could eat anything and pay for nothing, but now that I am able to pay for anything I can eat nothing. Bring me, waiter, a broiled lobster, a Welsh rarebit, a piece of cherry pie with Roquefort cheese and a plate of banana ice cream to top off with."—Miami Herald.

Self Esteem Immortalized.

"There," said an old crony to a friend to whom he was showing the sights of a Scottish town, "that is the statue of Baillie Blank." "Is it no' a guid bit bigger than life size, though?" queried the other. "Oh, ay, it's a' that, but it's no' a bit bigger than the Baillie thocht himself."—Tid Bits.

IN THOSE "GOOD OLD TIMES"

Fine to Read About, but Few of Us Would Care to Go Back to Their Conditions.

There is no question that breakfast is today a meal that has been developed out of the centuries, remarks J. H. S. in the Christian Science Monitor. In the days of the Wars of the Roses, breakfast was eaten when we of today are still asleep. Into the cold and stuffy hall, rush strewn, with a fire feverishly burning on the great hearth, came the men, yawning and pushing their tousled hair out of their eyes. They would not wear their swords, unless there was to be an immediate foray or battle or rouse of some kind or other, but all would have their knives and daggers, to eat with and to stab, if need be. There was no sunlight and the smoky mist of the fens came in at the doors and through the high, loose windows. The dogs yawned, too, and scratched themselves, too, and made themselves generally obnoxious as those noble animals will.

At the high table, on his dais, the lord's platter and cup awaited him; presently, he came. He was slightly cleaner than his rusty retainers; at all events he wore better clothes. As lord and as leading a life that he may have had on his back and breast pieces and his cuisses, or thigh pieces. He, too, wore his dagger, for the handy uses above set forth. And what did they eat and drink? Well, the mere description is enough to put one out of countenance for a full week with all forms of food and you can find out for yourself. There was no morning table, the chill was insufferable and the air was foul. They had "manchets" of bread, but buttered toast was a beautiful dream of the far distant future. It was fight and grab and wound and too often lie and blackly cheat with many of these stout lords and their faithful trains, and though we have not solved all the problems, I have a notion, reader, that we are better off than they were, even if we do not wear armor to breakfast. We may grumble as we hike at this thing and that, but there is more sunlight than there was then, or rather we see it more and we feel it more and we share it more, so that breakfasting in Boston or London at a seemly hour and having a proper modicum of decency and comfort, let us go through the healthful exercise of thanksgiving and look with humble steadfastness forward always, backward never.

Daring Equilibrists.

The Frenchman who recently waved the tri-color from the top of the Strasburg cathedral in celebration of the transfer of the custody of that famous pile from German to French authority, was not the first to perform this daring feat.

The spire is 466 feet from the ground, and is surmounted by a "baron" 18 inches in diameter, which formerly was a pedestal for a statue of the Virgin, but now serves merely as a support for a lightning rod. In the Eighteenth century, according to the chronicles of the cathedral, a German chimney sweep climbed up to the button and there stood upright on it. Moreover, at that time there was no lightning rod running up the side to aid in the ascent.

In April, 1860, again, a French soldier, to win a bet, climbed the spire and actually stood on his head on the button. A strong wind was blowing, and the man swayed this way and that with his legs in the air in a truly alarming manner. His form, it is related, seen from the ground, looked no bigger than a speck, and his gyrations could be noted only with the aid of field glasses.

Big Game Drive.

An extraordinary amount of game has been exterminated in Zululand as a result of the great drive carried out at the request of the government with the object of striking at the devastating disease known as ngana, which has played havoc with stock all over the country. Men from all parts of Natal took part in the expedition, the number of guns being estimated at 700. Men of the young farmer type predominated, but there was a rich sprinkling of the "old hands," and all were thoroughly equipped. The drive created a volume of protest, the S. P. C. A. and other bodies putting forward strong objections, all of which, however, were overruled.—Nairobi Farmers' Journal.

Live Stock Value Decreased.

Value of live stock on farms and ranges in the United States has decreased more than two and a quarter billion dollars during the last year, and the amount of live stock 10,000,000 head, according to estimates made by the Department of Agriculture. Cattle and sheep decreased in number more than four per cent. There was a decrease in value of more than half a billion dollars in milk cows and about the same for other cattle, while swine showed a decrease of almost half a billion dollars and sheep almost a quarter of a billion dollars.

Circumstances.

"Isn't that a pretty slow railroad?" "That depends on circumstances," replied the commuter. "The only times it seems in any great hurry is when you happen to be running to catch the train."

Canada's Wealth.

The wealth of the Dominion of Canada is now estimated at \$18,000,000,000, which, considering the sparse population, makes the Canadians one of the richest peoples in the world.

PEASANT WOMAN GETS FORTUNE.

An old peasant woman was made the richest woman in her village by a letter from the War Risk Insurance Bureau of the American government. The incident is told by a member of the Friends' Relief Mission in Poland who writes:

"We were just driving into the town of Hrubieszow, in the war-ravaged district of Poland, when a peasant

woman, clad in rags and barefooted, came up to the wagon and presented a letter which she could not read. It proved to be from the War Risk Insurance Bureau at Washington, stating that her son had died in the American army and that his insurance would come to her for twenty years, at the rate of \$25 a month. Already there was \$900 waiting for her, which would be sent shortly by check.

"The woman's face was shadowed as she heard of her son's death, but it

brightened with amazement when she heard of the money. The son had not been heard from for three years and his death had been taken for granted.

She had other children and they had all been living in a dugout, with no wood for building a house and no implements to farm with and only a diet of rye and potatoes.

"The \$900 in American marks makes, at the present rate of exchange, over 1,500,000 Polish marks and would make her the richest woman

in the village and probably in the country.

"I consulted the postmaster for her and he said that when she made her mark upon the check the local bank would pay her the money. Only, of course, no local bank would be able to cash so large a check without first getting the money from Warsaw.

"This is a fair example of the difference in exchange between America and Poland."

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"SIGHT UNSEEN" TRADE IS GAMBLE

Consumer Takes Long Chance When He Buys From the Mail Order House.

GENERALLY IS LOSING GAME

Method of Doing Business Is Very Different When You Purchase Goods From Your Home Merchant.

When you were a youngster, did you ever make a trade, "sight unseen"? Of course you did. What boy has not risked his jackknife or his choicest marble on such a proposition and how often has he repented of his rash deed when he discovered what he got in the trade? He generally found that the deal turned out to the advantage of the one who made the proposition.

These is a little of the gambling instinct in the blood of nearly every man, woman and child, but even the hardened gambler likes to get a "run for his money." The "sight unseen" proposition doesn't appeal to him in the least. There are thousands of people, however, who would be properly indignant if they were accused of being gamblers, who every day take a chance on the greatest gambling game in the world. And worse than that, they are risking their money on a "sight unseen" proposition.

When one of the thousands of persons who build up and keep up the great mail order houses of the country sends his money away to pay for some article that he has selected from the mail order catalogue, he is taking a chance on getting what he expects to get. The mail order house may be perfectly honest and still the purchaser stands a good chance of not getting what he expects to get. The mail order catalogues are filled with pictures that catch the eye. The descriptions are brief, as they must be when thousands of articles are to be described within the confines of one book. No matter how hard the mail order house might try to tell the truth, the whole truth and nothing but the truth, it would be an impossibility. The buyer is simply taking a chance.

Buying "Sight Unseen." How much more satisfactory it is to walk into a store in your home town and ask to see an article which you may have seen advertised in your home paper. What would anyone think of your business ability or your

common sense if you walked into a store at home and said: "I saw a picture in the paper today of a suit which I liked very much. Please wrap up one for me. Here's the money." The merchant would think that you were crazy, but that is exactly what you do every time you send an order to a mail order house. You buy "sight unseen" and you haven't a ghost of a chance of getting your money back if the article is unsatisfactory when it reaches you.

How different is the proceeding when you go into the store in your own home town to buy a suit of clothes, or a stove or a yard of ribbon. You may have seen a picture of it in the merchant's advertisement in the home paper and you know that, as the merchant is reliable, you can count on the goods being as he represents them in his advertisement. But does he ask you to take his word for everything? Does he hide the article behind the counter and tell you that you can't even see it until you buy it and pay over the money for it? Hardly. If the article is not already in plain sight on the counter, the merchant produces it for your inspection. If it does not exactly suit you, he has others that are a little different and that he is glad to have you inspect.

Get Merchant's Guarantee.

Then, if it is a suit of clothes you are buying, or a piece of dress goods or a pair of socks, you may ask if the merchant will guarantee that it will wear as long as an article of that kind could be expected to wear and he will tell you either that he will guarantee it or that he will not. If he tells you that he will guarantee it you will know that you will get your money back or another suit or another pair of socks in its place if it doesn't wear like it should, for the merchant, besides being an honest man in most cases, cannot afford not to make his word good. He is dependent upon your business and that of others in his own community and he cannot afford to misrepresent his goods.

After having all this opportunity to see what you are buying, you take your suit or your stove or whatever it is you buy home or it is sent home for you without any delivery charges, and after you get home and take another look at it and decide you don't want it after all, you send it back.

You are not buying something "sight unseen" when you buy from your home merchant. You don't look at a picture of an article in a newspaper, read a short description of it, go to the post office and buy a money order and send it to the merchant with the instructions, "Send me a suit of clothes"—or a stove or whatever it may be—and I'll pay your delivery man 50 cents for delivering it to me."

There's a world of difference in the two methods of doing business and it's not hard to figure out which is the best for the man who is doing the buying.

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