

That is just what a salesman, representing one of the Largest Shoe Manufacturers in the U. S., said to me when I told him I would take all of the 1100 pair of Shoes he was trying to sell in small lots. He said :-"You cannot sell them, you do not have enough people in your community to sell them to." Well, I said, I am crazy enough if you give me my price on the whole 1100 pair to try it. I got them at my price, for less than the cost to manufacture. This is a lot of

## 등 1100 PAIRS OF MEN'S TAN WORKING SHOES

that was made up for a Jobbing House and on account of the condition of business in their locality, they had to cancel the order. This is the reason for the remarkable LOW PRICE. It was an awful undertaking on my part to buy such a large quantity of one lot of Shoes. But when the men of Centre county see the value in this lot of Shoes for only $\$ 1.98$ a pair the shoes will not last long. Below is the list and description of the shoes that will be on sale at my store

## Fair Week, Beginning Oct. 5th, 1908



I am going to make Fair Week the Greatest Money Saving Event in the shoe business, for the people of Centre county, that they have ever heard of. So if you are in need of shoes or anything in the shoe line come.


