

# LANCASTER COUNTY LIVESTOCK MARKET AUCTIONS

## New Holland Livestock Auction

New Holland, Pa.  
Thursday, Dec. 11, 2003  
Report Supplied By USDA  
Cattle Calves Sheep Goats

THURSDAY	1510	638	365	215
LAST WFEK	1542	786	210	132
LAST YEAR	1473	674	274	425

Compared to last Thursday, slaughter steers sold mostly 2.00-3.50 lower throughout all of the quality grades. It did not come as much of a surprise though, as the western trade set the tone mid-week when their live cattle were 3.00-5.00 lower from 96.00-98.00 Dressed sales in Nebraska were from 5.00-7.00 lower at 155.00. The Board has not been farmer-friendly as of late either, as the current spot December live cattle contract closed at 93.57 on Thursday (holding a 2.00-4.00 discount to the cash trade). Most local producers have become accustomed to receiving 100.00 or more for their fats, and even though sales have begun to move below that magic number both local and national finished prices are still very good at these levels. A lot of the cattle at the Thursday New Holland run are still carrying some fill, with buyers purchasing the bellied-up steers around 3.00-5.00 lower than the bulk. However, full weigh-ups can be expected now as temperatures are dropping, and snow and rain will become a permanent fixture in our forecasts as we move through the winter months. Prices were not the only thing that were lower late in the week, receipts were nearly 100 head lighter than last Thursday's, and the overall quality of the run was lower as well. Slaughter Holstein steers sold mostly 1.00-2.50 lower on an uneven test as there were not very many higher quality Holsteins available. Slaughter heifers sold 2.00-2.50 lower, although there was a fairly nice selection on offer. Lean slaughter cows sold 2.00-3.00 lower, with fatter cows trading steady to 1.00 lower. Cow receipts high for the second week in a row, with over 675 head on offer at this Thursday's run. Slaughter bulls sold mostly steady. The Thursday supply included 353 head of slaughter steers, 68 head of slaughter heifers, 678 head of slaughter cows, 152 head of slaughter bulls, with 259 head of feeder cattle.

**Slaughter Steers** High Choice and Prime 2-4 1305-1505 lbs 103.00-109.00, mostly 105.00-107.00, couple YG 4-5 1255 lbs 97.25 Choice 2-3 1195-1480 lbs 99.00-102.50, mostly 100.00-101.00, several full 95.25-97.75, YG 3-4 1130-1445 lbs 94.00-95.50, heavy 1505-1595 lbs 93.50-98.50 couple fancier 100.00-103.00. Higher yielding Choice 1-2 Charolais-crosses 1125-1480 lbs 99.50-104.00, majority 101.00-102.00 High Select and low Choice 2-3 1110-1490 lbs 95.50-98.50, bulk 96.00-97.50, full 91.00-95.00, few Charolais-crosses 98.00-101.00, few heavy 1535-1585 lbs 89.50-90.50 Select 1-2 1075-1460 lbs 89.50-94.25, mostly 91.00-93.00, few higher dressing 95.00-97.00 Standard 1-2 1125-1465 lbs 79.00-88.50, mostly 83.00-86.00, blacks returning to feed 1065-1225 lbs 84.50-90.50

**Holstein Steers** Few Choice 2-3 1250-1545 lbs 90.00-94.00 High Select and low Choice 2-3 1310-1505 lbs 84.00-89.00, mostly 84.50-86.00 Select 1-2 1295-1600 lbs 76.00-83.75, bulk 78.00-81.50 Standard 1-2 1190-1450 lbs 69.00-74.50

**Slaughter Heifers** High Choice and Prime 2-4 1310-1480 lbs 103.00-104.00 Choice 2-4 1200-1425 lbs 99.50-102.50, full 106.00-1445 lbs

(Turn to Page A42)

## Market At A Glance

Lancaster County Livestock Auction Averages  
(Price Per Hundredweight)  
Week Ending Friday, December 12, 2003  
Supplied By Market Staff

	This Wk	Wk Ago	Yr Ago
Steers, Choice 2-3	102.00	104.75	73.00
Heifers, Choice 2-3, few Prime	101.00	103.00	69.50
Cows, Breakers, 75-80% lean	53.25	54.00	40.00
Cows, Boners, 80-85% lean	45.50	47.50	36.50
Bulls, YG 1, ltd.	60.00	59.50	49.50
Hogs, 49-54% lean, Monday	39.50	No Test	34.50
Lambs, Choice/Prime 80-110 lb.	110.00	118.00	108.00

## Vintage Livestock Auction

Vintage, Pa.  
December 8-9, 2003  
Report Supplied By USDA

	Cattle	Calves	Sheep	Goats
THIS WEEK	601	864	3	4
LAST WEEK	872	947	1	3
LAST YEAR	674	973	1	1

Compared to Thursday, slaughter steers sold fully steady on Tuesday after prices were as much as 1.00 lower on Monday. The quality of the run was below average on Monday. However, the Tuesday supply included a couple groups of hard-fed steers which continue to bring over 100.00. Holstein slaughter steers sold mostly steady on a very light run. Slaughter heifers sold steady to weak. The western direct feedyards have started to move steers on Tuesday morning this week with live sales in the Southern Plains mostly 2.00 lower at 98.00 Dressed sales in Nebraska are from 3.00-5.00 lower at 157.00. It has been a while since this very good market has seen such weakness, and it's hard to remember the last time the western yards were reporting the bulk of their sales below 100.00. Nevertheless, prices are still good for the time being, and still much better than they were a year ago at this time. Boxed beef cutout values were not affected to heavily by the lower cash trade, with the Choice cutout still from around 155.00-156.00. The Merc, however, took notice. The spot December live cattle contract closed down-the-limit (1.50) on Tuesday at 95.52, with spot January also 150 points lower at 92.72. Slaughter cows sold weak to 2.00 lower, with not enough slaughter bulls on offer to test the market. The combined two-day run included 232 head of slaughter steers, 13 head of slaughter heifers, 340 head of slaughter cows, 8 head of slaughter bulls, and 8 head of feeder cattle.

Note: A special feeder sale is scheduled for December 15th at the Vintage Sales Stables set to begin right after the fat cattle sale.

**Slaughter Steers** High Choice and Prime 2-4 1165-1445 lbs 106.00-112.00 majority 107.00-110.00 Choice 2-3 1145-1475 lbs 102.00-106.50, mostly 103.00-105.00, full 98.25-102.00, couple heavy 1510-1525 lbs 100.00-102.50 High Select and low Choice 2-3 1145-1485 lbs 99.00-104.00, bulk 100.00-103.00, several full 95.75-99.25, one heavy 1575 lbs

SOWS 500-700 lbs 28.00-33.75  
BOARS 300-700 lbs 12.00

Sheep and Lambs Compared to last Monday, slaughter lambs sold mostly 10.00 to 20.00 lower. The bulk of the lamb supply consisted of heavier weight lambs over 80 lbs. A good supply of slaughter sheep sold steady to mostly weak. Buyer attendance was light with light to moderate demand on heavier offerings. All lambs are sold by the pound at time of sale, prices are reflected by the hundred weight.

**Slaughter Lambs** Choice and Prime 2-3 20-40 lbs 125.00-155.00, few fancy individuals 195.00-205.00, 40-50 lbs 120.00-145.00, few fancy 160.00-165.00, 50-60 lbs 120.00-135.00, fancy individual 150.00, 60-70 lbs 116.00-120.00, few fancy 160.00, 70-80 lbs 110.00-120.00, fancy individual 136.00, 80-90 lbs 110.00-120.00, 90-100 lbs 90.00-108.00, few fancy packages 112.00-117.00, 100-125 lbs 90.00-110.00, 125-150 lbs 82.00-98.00 Good 2-3 20-40 lbs 95.00-106.00, 40-50 lbs 100.00-114.00, 50-60 lbs 95.00-100.00, 60-70 lbs 108.00-112.00, 80-90 lbs few 104.00

**Slaughter Sheep** Utility and Good 1-3 Yearlings 70-100 lbs 80.00-86.00, 100-150 lbs 69.00-81.00, 150-200 lbs 58.00-60.00 Yearling Bucks 185-230 lbs 48.00-60.00 Sheep 75-100 lbs 58.00-66.00, 100-150 lbs 44.00-48.00, 150-200 lbs 40.00-48.00, 200-250 lbs 38.00-48.00 Bucks 150-200 lbs 44.00-54.00, 200-255 lbs 40.00-48.00

**Slaughter Goats** Compared to last Monday, Kid goats sold mostly steady to firm, while Yearlings sold 5.00 to 10.00 lower. Nannies sold steady on higher quality and heavier weight offerings, however the bulk sold mostly 5.00 to 10.00 lower. Billie numbers were light compared to last week, with the bulk selling 7.00 to 10.00 lower. Wethers also sold 7.00 to 10.00 lower with a good supply of lighter weight offerings to choose from. The overall quality of the run was average with a good supply of middle weight Kid goats, Nannies, and light weight Wethers. Demand was very cyclic during the course of the sale with both demand and buyer attendance lightening towards the end causing prices to shift downward between 5.00 and 10.00 on all classes. All goats are sold by the head with estimated weights. Kids, Selection 1 20-40 lbs 48.00-56.00, 40-60 lbs 64.00-76.00, 60-80 lbs 72.00-80.00 Selection 2 10-20 lbs 20.00-24.00, 20-40 lbs 38.00-48.00, few piggies 26.00-38.00, 40-60 lbs 50.00-64.00, few piggies 40.00-46.00, 60-80 lbs 60.00-70.00 Selection 3 20-40 lbs 22.00-35.00, few light and weaker 18.00-22.00; 40-60 lbs 31.00-48.00, 60-80 lbs few 60.00-70.00 Yearlings Selection 2 few 60-80 lbs 60.00-72.00, 80-100 lbs 78.00-86.00 Selection 3 few 60-80 lbs 48.00-58.00, few weaker 32.00-44.00 Nannies Selection 1 70-100 lbs 64.00-74.00, 100-150 lbs 86.00-94.00 Selection 2 50-70 lbs 40.00-50.00, few piggies 38.00-52.00, 70-100 lbs 50.00-64.00, bulk 54.00-60.00, 100-150 lbs 67.00-84.00 Selection 3 50-70 lbs 30.00-40.00, 70-100 lbs 40.00-52.00, 100-150 lbs 52.00-60.00 Billies Selection 1 100-150 lbs 114.00-130.00, 150-250 lbs 134.00-140.00, individual 165.00 Selection 2 70-80 lb 80.00-86.00, piggies 40.00-48.00, 100-150 lbs 92.00-108.00, 150-250 lbs 114.00-127.00 Selection 3 70-100 lbs 64.00-72.00, 100-150 lbs 80.00-86.00, 150-250 lbs 94.00-106.00 Wethers 50-70 lbs 56.00-70.00, 70-100 lbs 66.00-78.00, 100-150 lbs 82.00-98.00, few weaker 64.00-76.00 few fancier/heavier 104.00-110.00

**Barrows and gilts** were mostly 2.00 to 3.00 higher on light offerings with moderate to heavy demand. Sows were mostly steady to weak. Boars were mostly steady. BARROWS AND GILTS 49-54% lean 220-270 lbs 38.75-40.50, 270-300 lbs 37.00-39.00, 45-50% lean 220-270 lbs 36.00-38.00, 270-300 lbs 35.50-37.50 300-400 lbs 34.25-36.00, few 400-500 lbs 32.75-34.25, few 40-45% lean 270-300 lbs 34.50-34.75 few 300-400 lbs 31.00-34.25

## Market Notice

Because Christmas occurs on Thursday this year, auction reports from that sale date will not be available in Lancaster Farming for issue date December 27.

## New Holland Livestock Auction

New Holland, Pa.  
Report Supplied By USDA  
Monday, December 8, 2003  
Cattle Calves Hogs Sheep Goats

MONDAY	360	220	630	1348	1654
WEEK AGO	308	264	428	1145	1245
LAST YEAR	566	430	768	1230	1881

Compared to Thursday, fatter slaughter cows sold weak to 5.00 lower, with lean cows from 50-150 lower. Slaughter bulls sold mostly steady. The cattle supply included 168 slaughter cows, 25 slaughter bulls, 25 slaughter steers, 26 slaughter heifers and 116 head of feeder cattle.

**Slaughter Cows** Percent Lean Weight Bulk Low Dressing Premium White 65-70 over 1600 lbs few 58.00-62.25 54.25-57.75 Breakers 70-75 over 1400 lbs 50.50-55.75 45.00-50.00 Boners 75-80 over 1200 lbs 46.00-49.50 41.00-45.25 Lean (Hi-Yield) 80-85 over 1200 lbs few 43.00-45.75 41.00-43.00 Lean 85-90 over 1000 lbs 40.25-44.25 35.50-39.75 Lean (Light-Wt) 85-90 750-1000 lbs 37.00-40.50 30.00-34.50

**Slaughter Bulls** Yield Grade 1 1215-1905 lbs 56.00-63.25, couple high dressing 66.50 and 75.00, full 53.50-58.50 Calves Compared to Thursday, slaughter calves sold mostly steady to weak. Holstein bull calves returning to the farm sold 10.00 to 15.00 higher on weights over 90 lbs, while Holstein heifers sold mostly steady to weak.

**Slaughter Calves** Standard and Utility 55-110 lbs bulk 40.00-60.00, weaker 11.00-40.00 Calves Going Into Special-Fed Veal Barns Holstein Bulls 90-125 lbs 132.00-157.00, 80-90 lbs 115.00-130.00 Plainer-type Holstein Bulls 90-125 lbs 100.00-130.00, 80-90 lbs 60.00-80.00 Weaker Holstein Bulls 90-125 lbs 52.00-75.00

Holstein Heifers 85-110 lbs 330.00-450.00 Plainer-type Holstein Heifers 150.00-210.00

**BARROWS AND GILTS** 49-54% lean 220-270 lbs 38.75-40.50, 270-300 lbs 37.00-39.00, 45-50% lean 220-270 lbs 36.00-38.00, 270-300 lbs 35.50-37.50 300-400 lbs 34.25-36.00, few 400-500 lbs 32.75-34.25, few 40-45% lean 270-300 lbs 34.50-34.75 few 300-400 lbs 31.00-34.25

**KIRKWOOD HAY AUCTION**  
Hay, Straw and Grain Auction  
**EVERY TUESDAY 10:00**  
Located Rt. 472 5 miles south of Quarryville or 6 miles north of Oxford corner of Rt 472 and Noble Road  
**George Gibney, Auctioneer**  
AU-002534-E  
No out of state checks

**B & R CATTLE CO**  
RD 1, Marietta PA 17547  
Office Phone: 717-653-8164  
Specializing in Stockers & Feeders  
**JOHN BOWMAN 717-653-5728**  
**RON RANCK 717-656-9849**

**HAY, STRAW & CORN - SALE -**  
Sale Starts Every Friday At 10 AM  
**GREEN DRAGON MARKET & AUCTION**  
955 N. State St.  
Ephrata, Pa. (717) 738-1117  
1 mile North of Ephrata on N. State St.  
Out of State Buyers -Cash or Certified Checks Only

**QUALITY FEEDER CATTLE**  
Financing Available  
\* Fixed Interest Rates • Interest Due when Cattle Are Sold  
• No Monthly Payments  
**SCARFF BROS. INC.**  
Cattle Dealers • Licensed & Bonded  
2300 Fallston Road • Fallston MD 21047

<b>Lance N. Scarff</b> Farm (410) 877-0370 Fax (410) 877-7802 (410) 459-4865	<b>C. Howard Scarff, II</b> Home (717) 445-4355 Fax (717) 445-7237 Mobile (410) 459-4864	<b>W. Conly Scarff</b> Home (410) 838-5883 Mobile (410) 459-2159
---	---	--

Contract Feeding Programs • Marketing of Finished Cattle • Dairy Heifers

**Bins & Augers**  
**Top Reasons to Choose Chore-Time**

New Broiler Houses needed in the following counties Berks, Cumberland, Dauphin, Juniata, Lancaster, Lebanon, Mifflin, Northumberland, Perry, Schuylkill, Snyder, Union & York  
Other Contracts available call for information  
■ Organic/Natural Egg ■ Breeders ■ Hogs  
■ Layers ■ Pulletts ■ Turkeys  
\*New or Converted Houses

Visit our web site **neagri.com**  
Weather, Info, Links, Specials

Replacement Fluorescent U Tubes, 5, 7, 9, 13 Watts \$2.50 ea, case of 50 \$1.98 ea Complete Units, Call for Prices  
Light Bulbs 25 to 100 Watt Brass Base, 5000 Hrs 35¢ ea. (32.5¢ Case of 120)

**Overstock/Clearance\***  
NEW White Hercules Curtain 25¢/lineal foot  
Shenandoah GBUV Brooders with 34" canopy \$95  
Various Shutters CALL  
Thermostats electric and mechanical CALL  
\*While Supplies Last

**POULTRY LITTER TREATMENT**  
50 LB. Bag \$13.00  
Poultry Litter Treatment Covers 1,000 Sq Ft  
35¢ ea. (32.5¢ Case of 120)

Authorized **CHORE-TIME** Master Distributor Since 1982  
Northeast Agri Systems Inc  
Flyway Business Park  
139A West Airport Road  
Litz PA 17543  
Ph: (717) 569-2702  
1-800-673-2580  
Email: neagri.com  
www.neagri.com

Delmarva store  
305 University Ave.  
Ft. de rosburg MD  
1-800-735-6361

**CHORE-TIME**  
Dedicated to PRODUCT LEADERSHIP™

**Competitive Prices Paid For**

- MARKET HOGS
- BOARS
- SOWS
- CULL PIGS

**GOOD'S LIVESTOCK, INC.**

Monday: 6:30 - 10:30 A.M.  
Wednesday: 6:30 - 10:30 A.M.  
Friday: 6:30 - 10:30 A.M.

Route 897 • 1 Mile North of Fivepointville, Denver, Pa  
**(717) 445-5776 • Fax (717) 445-6963**