



**DewEze flatbed models offer side tool box accessory. This bolt-on side mounted, lockable toolbox comes standard with stainless steel latch; includes hardware, step, and rubber mat. 30 inches long by 13 inches wide by 13 inches high; and can be easily adapted to fit any flatbed model. Call today for more information (800) 835-1042.**

### Worksaver Announces New Stump Grinders

LITCHFIELD, Ill. — New for 2004, Worksaver introduces SmoothCut™ PTO powered stump grinders. The Model SG-26 and Model SG-36 will be available in limited numbers late 2003 and in full production in 2004. These grinders cut from 18-inch above ground to 10-inch below with a swing arc of 45 degrees and a maximum horizontal cut of 28 or 33 inches.

Both models feature; durable, replaceable carbide-tipped bolt-in cutting teeth, harden bushings in major pivot points provided increased reliability, grease zerks at major pivot points are standard.

SureFoot™ stabilizer bar provides solid footing during operation. Standard rubber deflector helps control chips and debris

during grinding. The Smooth-Cut welded two-piece cutting wheel, delivers higher productivity with its unique tooth pattern design that produces a smoother cutting action, a parking stand for easy storage is provided.

SHIPPENSBURG (Cumberland Co.) — Local horse clubs and organizations are always looking for ways to raise money for equipment and supplies. For the past two years, Agway Bagged Feeds has helped these

clubs with fundraising through its Equine Rewards program. The clubs earn money for every proof-of-purchase redeemed from Agway and Triple Crown equine bagged feeds. More than 80 horse clubs in the Northeast are participating in Equine Rewards. They enlist the help of club and family members, the community, and their local Agway dealers in collecting proofs-of-purchase from the Agway and Triple Crown bags. Here's how the program works: a club or organization signs up with Agway Bagged Feeds and sets up an Equine Rewards account. The club then sends in its proofs-of-purchase to Agway Bagged Feeds, which are recorded in its Equine Rewards account. There's no limit to the number of proofs-of-

purchase that can be redeemed. When the organization wants to use its funds, it sends its request to Agway, which promptly forwards a check. Each proof-of-purchase, found on the backs of bags, is worth 25 or 35 cents. For pelleted feed purchased in bulk tons, the credits range from \$7 to \$10. Agway Bagged Feeds started this program because so many of its Agway dealers are actively involved in local horse clubs and organizations. "These local clubs instill in kids a love of horses and an appreciation for the work that is involved in caring for them," said Paul S. Mikosky, Agway Bagged Feeds manager of sales and dealer relations. "Agway's Equine Rewards program is a way to help these clubs flourish."

## Yetter Offers New Coulter and Residue Manager Combination

COLCHESTER, Ill. — The all-new 2967 Series Cut-n-Move™ Coulter and Residue Manager combination is designed for applications where a leading coultter is needed. Unlike conventional Coulter and Residue Manager Combinations, the Cut-n-Move™ combination sandwiches the coultter between the Residue Manager wheels.

Residue is first cut by the leading coultter and then moved out from in front of the planter row unit by the Residue Manager. The workload of the Residue Manager wheels is greatly

### Cattleman's Calculator Offers Hand-Held Computer Software

DENVER, Colo. — Cattleman's Calculator, Inc., announced the introduction of a new version of its successful and industry accepted Bison Producer's Calculator® livestock cost projection software in use for 3 years that can now be used on hand-held computing devices (PDA's).

In effect, this new software program creates a new cost

management tool for the bison industry: a pocket computer that enables bison ranchers and bankers to make off-site cost calculations (at a feedlot, auction, bank, etc.) about livestock operations and integrate these cost projections with their ranch- and bank-based computer and financial records for improved cost control and management.

# Howard County Economic Development Authority Selects Agricultural Marketing Specialist For Mission

COLUMBIA, Md — Ginger Myers, agricultural marketing specialist with the Howard County Economic Development Authority (EDA), is participating in a three-week-long mission to Moldova as part of Citizens Network for Foreign Affairs (CNFA) Agribusiness Volunteer Program.

Funded by the Office of Private and Voluntary Cooperation of the U.S. Agency for the International Development, CNFA is a nonprofit, nonpartisan organization dedicated to stimulating international economic growth in developing and emerging world markets.

Through partnerships between the public and private sector, CNFA works to foster sustainable development and create market-oriented, economically viable enterprises where none or few existed before. The long-term goal of its Agribusiness Volunteer Program is to develop private farmer associations, cooperatives, private agribusinesses, women and young farmer groups, and other organizations that can help people increase their incomes and well-being. The program also provides U.S.

farmers, agribusiness professionals, and other agriculturists the opportunity to help build democracy and market economies by sharing their expertise with aspiring entrepreneurs across the globe. Since 1993 more than 600 volunteers have participated in the program.

"We are very proud that Ginger Myers has been chosen to play an important role in such a mission," said Howard County Executive Jim Robey. "The agricultural sector in Howard County adds greatly to our business diversity and is an important aspect of the local economy. Ginger Myers' commitment to agricultural marketing efforts locally as well as on an international level is commendable."

"I chose to accept this assignment with CNFA because it deals with helping a newly formed vegetable growers cooperative develop a marketing plan," said Myers. "The plan will serve as a road map for business development."

During the week, Myers will be staying in the village with a board member of the cooperative she will be working with. The bathing facilities in the village are very modest (no hot

water). However, the hosts will provide all cooking and cleaning services. On her weekends, which will be her "time off," Myers will be staying at the SED Volunteer apartment in the Capital City Chisinau. While there, Myers will have full access to bathing and cooking facilities and laundry and cleaning services.

"I'm sure I'll come home with a deepened appreciation for hot water, refrigeration, and a daily shower. But I'm going to live with the people of Moldova on their terms, not mine," Myers said.

With a population of about 4.4 million, Moldova's main industrial activity is agricultural processing, which is comprised of wine production and the processing of fruits and vegetables. Chimsem, which is a cooperative established in Moldova in 2001, began active operations in January of this year. Because the cooperative did not have enough working capital, its activity is based on orders of various vegetables, sunflower, and cereal seeds collected from the individual farmers, most of which prepay in advance. Today, Chimsem has orders for vegetables and cereal seeds from more than 150 clients. Chimsem spreads the word about its services by posting advertisements around the village, which had resulted in 30 new customers during the month of March. Word-of-mouth communication however, continues to produce the most results.

During 2003, Chimsem intends to expand its product offerings to include sale of fertilizers and chemicals. Because of a lack of competition, Chimsem has the potential to reach a membership base that includes up to 800 farmers working individually in the neighboring villages. Chimsem management understands that in order to accomplish these goals, a local market study needs to be conducted that will help to further define the direction for continuing development of the cooperative. Since the management of Chimsem has no experience in the field of market research, volunteer assistance from the CNFA is crucial in helping management ensure the steady growth of the organization.

"Agricultural Business Development is very difficult in Moldova. Since 2001, more than one million Moldovan peasants have become landowners. The euphoria of becoming masters of their own destiny has quickly worn thin in the face of operating with a formally state-controlled supply system that is in shambles, a cash-poor rural economy, and a lack of agronomic training," said Myers.

Having an extensive background in agricultural marketing and a strong understanding vegetable production and cooperative management, Myers has been assigned various responsibilities which include conducting a local market study, preparing a marketing strategy and plan for Chimsem, identify potential to increase area of operations, and identify new services that the cooperative can offer to new members.

## Horse Clubs Earn 'Equine Rewards' From Agway

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## Winkel Mfg. Offers Big Square Bale Feeders

GLEN ELDER, Kan. — Winkel Mfg. offers big square bale feeders in 5-foot, 6-foot, and 10-foot lengths. The features include heavy-duty steel metal 26-inch high base; 1 1/4-inch square tube base frame with 14-gauge steel; 1 1/4-inch round tube arches with 14-gauge steel; and a 26-inch high, 16-gauge sheet metal base.

Drop in pin connectors allow easy moving or open wide for wrapping around the bale, while securing the sides. Corner chains keep the feeder from being pushed out of square.



Winkel Bale Feeder

Feed openings are optional 12-inch or 17-inch. On 10-foot lengths, an inner strap for side strength has been added. This is the big square bale feeder for cattle, horses, buffalo or exotic livestock.