

Virginia Grain Report Richmond, Va.

November 25, 2003
Report Supplied By USDA
Virginia Grain: Prices dollars per bushel unless otherwise stated. Closing prices for Tuesday, Nov. 25
Richmond area: Wheat: new crop 8 higher. Corn 5 higher. Soybeans 9 higher, new crop 1 higher. Barley new crop steady. No 2 red winter wheat — new crop 3.30; No 2 yellow corn 2.50; No 1 soybeans 7.11, new crop 5.49; No 2 barley — new crop 1.40.
Norfolk Terminal area: Wheat new crop 8 higher. Soybeans 9 higher, new crop 1 higher. Barley steady. No 2 red winter wheat — new crop 3.55; No 1 soybeans 7.36, new crop 5.74; No 2 barley — new crop 1.55.

New Holland Slaughter Pig Auction

NEW HOLLAND, PA
November 26, 2003
Report Supplied By USDA
Receipts: 229; Last Week: 435; Year Ago: 205. Compared to last week, the bulk of the Graded feeder pigs sold mixed. Light weight slaughter pigs traded steady on a few fancier packages, however the bulk of the run sold 20.00 to 50.00 lower. Heavier weight hogs over 40 lbs sold mostly steady to weak. The over all quality of the run was above average, although many weight groups were in short supply. Demand and bidding activity was moderate. All pigs continue to go to slaughter as mandated. Pigs consigned to the Wednesday sale are graded on arrival, and sold on their in-weights. Prices are quoted per hundred weight. The Graded run consisted of 59 percent Graded 1-2's and 22 percent Graded 2's.
U.S. 1-2: 12 head 20 lbs 210.00; 34 head 20-25 lbs 100.00-150.00; 13 head 30-32 lbs 135.00-140.00; 38 head 32-35 lbs 165.00-175.00; 31 head 37-52 lbs 82.00-85.00; 3 head 63 lbs 77.00; 5 head 76-87 lbs 52.00-57.00.
U.S. 2: 6 head 20 lbs 105.00; 34 head 29-33 lbs 80.00-85.00; 81 head 45 lbs 72.00; 3 head 50-70 lbs 40.00-52.00. U.S. 2-3: 4 head 23 lbs 65.00. As-Is: 2 head 15 lbs 10.00; 18 head 23-50 lbs 60.00-70.00; 5 head 65-80 lbs 40.00-50.00. No Grades: 6 head 59 lbs 55.00; 2 head 105 lbs 55.00.
ALL PIGS CONSIGNED TO THE WEDNESDAY FEEDER PIG SALE MUST ORIGINATE FROM A QUALIFIED NEGATIVE OR MONITORED HERD

New Holland Dairy Sale

New Holland Sales Stables
Report Supplied by Auction
Wednesday, November 26, 2003
122 DAIRY COWS, 227 HEIFERS, 12 BULLS. MARKET STRONG.
LOCAL FRESH COWS 900.00-1625.00.
LOCAL SPRINGERS 885.00-1585.00.
BETTER FRESH COWS 1800.00-2100.00.
LARGE HEIFERS 1485.00-1585.00.
SHORTBRED HEIFERS 700.00-1350.00, ONE 1450.00.
OPEN BREEDING AGE HEIFERS 935.00-1010.00.
UPSTATE LOADS, FRESH 1325.00-1850.00, 6 HEAD 2050.00-2100.00.
FRESH HEIFERS 850.00-1525.00, FEW 1950-2025.00.
REGISTERED HEIFERS 1125.00-1700.00.
SMALL HEIFERS 425.00-1385.00.
SMALL OPEN HEIFERS 585.00-885.00.
SMALLER OPEN HEIFERS 200.00-400.00.
BULLS 350.00-775.00, PUREBRED 825.00-985.00.

New Holland Horses

New Holland Sales Stables
Report Supplied by Auction
Monday, November 24, 2003
232 HEAD, MARKET STEADY.
WORK HORSES 510.00-1075.00.
DRIVING HORSES 385.00-735.00.
RIDING HORSES 310.00-1010.00.
REGISTERED RIDING 975.00-1675.00.
BETTER RIDING, NONE.
PONIES 175.00-435.00.
LARGE PONIES 510.00-700.00.
COLTS 135.00-210.00.
REGISTERED COLTS 650.00-1000.00.

Wolgemuth Hay

Leola, Pa.
Report Supplied By Auction
November 26, 2003
Hay—Straw—Grain
70 LOTS.
ALFALFA: HIGH 167.00, AVG. 106.00.
MIXED HAY: HIGH 210.00, AVG. 133.00.
TIMOTHY: HIGH 185.00, AVG. 133.00.
GRASS: HIGH 162.00, AVG. 110.00.
STRAW: HIGH 185.00, AVG. 148.00.
CORN FODDER: HIGH 110.00, AVG. 89.00.
OATS: HIGH 2.95, AVG. 2.93/BU.

Tree Planting On Poultry Farms

NEWARK, Del. — If a new grower initiative for planting tree windbreaks takes root over the next few years, the poultry houses that dot the Delmarva countryside could get a facelift, increase grower profit, and improve the quality of water, soil, and air.

To inform growers and poultry companies about this strategy, Bud Malone, University of Delaware Cooperative Extension specialist for poultry, and Dot Abbott-Donnelly, extension educator for renewable resources, have written a UD Extension bulletin (#158) that details the environmental and business advantages of planting vegetative screens around poultry houses.

Entitled "Environmental and Production Benefits of Trees for Poultry Farms," the publication includes design plants, a list of tree varieties that make good buffer strips, planting recommenda-

tions, maintenance requirements, and information to help growers decide if the effort is worth the investment for their operations.

"University research has found that planting trees around poultry houses offers production and environmental benefits. For example, trees create a natural filter, thus serving as a cost-effective way to help reduce odor, dust, feathers, noise, and ammonia-laden dust particles that are part of any poultry operation," Malone said. "In addition, in the eyes of the public, lines of tree help to promote a positive image of agriculture by screening a neighbor's view of everyday poultry activities such as live-haul crews and litter cleanout."

Tree windbreaks also save production costs. When strategically placed, Abbott-Donnelly says, trees aid in reducing heating and cooling costs by protecting houses from wind and snow in winter and from the sun in summer.

"Trees also filter nutrients in surface water and groundwater. Studies have shown that a growing tree windbreak can take up 200 to 300 pounds of excess nitrogen per acre per year," said Abbott-Donnelly, stressing the environmental advantages. "And because trees take carbon dioxide out of the atmosphere, store the carbon in their wood and release oxygen back into the air, it is estimated that a single-row, evergreen windbreak one mile long traps and stores carbon equivalent to 60 tons of carbon dioxide."

Poultry growers who would like a copy of "Environmental and Production Benefits of Trees for Poultry Farms" can call their poultry company. If the publication is not available, contact Malone at (302) 856-7303 or malone@udel.edu.

New Resource Helps Farmers Forge Success

BELTSVILLE, Md. — Responding to keen interest from farmers and ranchers in developing new production and marketing alternatives, the Sustainable Agriculture Network (SAN) recently released a user-friendly publication to help producers develop goal-oriented business plans for farms and rural businesses. Published in collaboration with the Minnesota Institute for Sustainable Agriculture, the publication, called Building a Sustainable Business, brings the business planning process alive and transforms farm-grown inspirations into profitable enterprises.

Building a Sustainable Business: A Guide to Developing a Business Plan for Farms and

Rural Businesses includes blank worksheets and step-by-step strategies for developing a detailed, ready-to-use business plan to take advantage of new opportunities, such as:

- Organic Farming
- On-farm Processing
- Direct Marketing
- Agri-tourism
- Alternative Crops
- Adding Value

"This guide is a terrific resource for producers seeking to develop a sound plan for a sustainable agricultural business," said Damona Doye, extension economist, Oklahoma State University. "It is reader-friendly and thought-provoking."

The 280-page publication fol-

lows farmers Dave and Florence Minar through a major transition on their Minnesota dairy farm. The experiences of the Minars and five other farm families lend a real-life perspective, illustrating how they research alternatives, determined potential markets, and evaluated financial options.

To order Building a Sustainable Business, send \$14 plus \$3.95 for shipping/handling to Sustainable Agriculture Publications, 210 Hills Building, University of Vermont, Burlington, VT 05405-0082. Credit card and discounted volume orders may be placed by calling (802) 656-0484. Preview the publication online at www.sare.org/publications.

FARM SHOW 2004

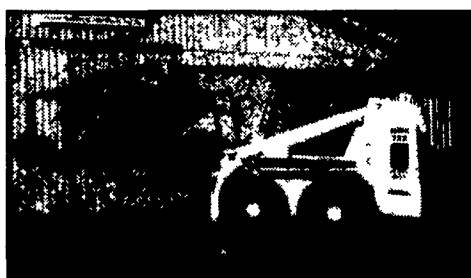
What a treat we have in store for the annual Lancaster Farming issue of Farm Show!

Scheduled for the Jan. 10 issue: features from farmers who are going to the winter agricultural showcase event at the Farm Show Complex and their experiences in attending the great event in Harrisburg. Also scheduled: the annual FFA Keystone Degree winners and a complete schedule of events, including the many demonstrations for farmers during Farmer Days.



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