Accounting Workshop Set For Dairy Producers

UNIVERSITY PARK (Centre Co.) — Penn State Dairy Alliance asks: "Are you getting the most out of your information sys-

To help producers make more effective and profitable decisions for their operations, Dairy Alliance is offering the program "Accounting Methods for Progressive Dairies" Nov. 4-5 at the Penn State Harrisburg campus. The

workshop is sponsored in partnership with Miller and Miller Certified Public Accountants, LLP and Red Wing Software Company.

"Having accurate and timely data to base decisions on is critical to operating a profitable business," noted Bradley Hilty, information specialist with Dairy Alliance.

The two-day program is an in-

teractive hands-on workshop to help dairy producers and accountants implement standardized procedures in their accounting programs to improve the quality of information provided for decision making.

The program is designed for producers, accountants, and financial officers of progressive dairy businesses. However, any producer of any agricultural commodity will benefit from attending this workshop. Participants may attend one or both days, depending on their needs.

Instructors include Bradley Hilty, Michael Peachey, Matthew M. Hilton, Julie Strain of Red Wing Software, and Judy Kemeny, a private consultant in accounting and business manage-

The registration fee is \$150 for mcm14@psu.edu.

one day and \$275 for both days. The cost includes lunch. A reduced rate is available for farms sending more than one person. The one-day rate is \$50 per each additional participant. The twoday rate is \$85. Pre-registration is required by Oct. 24.

For more information or to register, contact Michele Moyer at (888) 373-7232 or e-mail

N.J. Ag Secretary Urges Vote For More Preservation

TRENTON, N.J. - Agriculture Secretary Charles M. Kuperus recently anounced the preservation of the prime 162-acre Evans Farm in Locktown, Hunterdon County, and highlighted the importance of Public Question #1 on the Nov. 4 ballot, which would boost the availability of preservation

Co.) — A program for training

professionals in the alfalfa in-

dustry about alfalfa growth and management will be presented, Oct. 21 thru 23, at the

Sheraton Four Points Hotel, Harrisburg.

tensive Training Seminar will feature Dr. Garry Lacefield, Ken-

tucky; Dr. Dan Undersander, Wisconsin; Dr.

Neal Martin, U.S. Forage Research Center;

Dr. Glenn Shewmaker, Idaho; and Dr. Marvin

A partial list of topics to be covered in-

cludes genetics, variet-

ies and variety

development, seed production, growth and

development, soils, fer-

tility, stress manage-

ment, pests, harvest management, forage

quality, marketing,

economics, dairy, beef and horse nutrition

and much more. Those

involved in the industry as agronomists,

sales managers, crop

advisers, nutritionists,

extension agents, seed growers, alfalfa grow-

ers, or any other relat-

ed field will benefit by attending the seminar.

The seminar is sponsored by the National

Alfalfa Alliance. For

more information and

seminar, go to the

Website www.alfal-

Lancaster

register for this

Hall, Penn State.

The 23rd Alfalfa In-

"The preservation of the Evans farm builds on the local, county and state partnership effort to protect this critical farmland area," said Secretary Kuperus. "To date, we've preserved more than 112,000 acres of farmland statewide. In November, voters have an important opportunity to build on that success to save even more farms, as well as protect addi-

Alfalfa Intensive Training

Seminar Set

HARRISBURG (Dauphin fa.org, phone (509) 585-5460,

tional open space and upgrade

Approval of Public Question #1 on Nov. 4 would make an additional \$150 million available to preserve open space and farmland, and to improve community parks throughout New Jersey. The referendum proposes to increase the total amount of bonds issued by the Garden State Preservation Trust from \$1 billion to \$1.15 billion. The increased bonding would place no additional costs on New Jersey taxpayers. Approval of this question could provide up to \$30 million to save farmland in the Highlands region, which covers part of Hunterdon County.

We will be selling from the former home of the late James & Mildred Cohick, Main Street, Salladasburg, Pa. Watch for auction signs at the intersection of Rts. 220 and 287 on auction day

SATURDAY, OCTOBER 25, 2003 AT 9:30 A.M. **APPLIANCES - QUALITY FURNISHINGS** ANTIQUES - COLLECTIBLES

PUBLIC AUCTION

Hotpoint 17 7 cu it ref /frzr, Whirlpool 30" gas stove, Hitachi 19" color TV, Hotpoint H D Ig cap 2-sp washer, **GE 3-cyc. H.D. Ig. cap. elec. dryer (like new)**; Sm house appli., Wall pics & frames, Pyrex, Corningware, Foley foodmill, Sew & nested hens, Dry measure, Pr & patt glass, Tins, Pots/pans, Vases/planters. Towels, aprons, bedd, etc, Loaf, cake, muffin pans, Cookie sheets, Flatware, Coll of cups/sauc in bone china, etc, Uten, Dvild 1-dwr stand, 33-1/3 albums, Cookbooks, Sheet music, John Bros. "Snowhite Regency" china set; Cast animal doorshop, 3"x4" plate gl. mirr, Corner shelf Romanian vase, Imp. gl. swan Standloott, china doorshop, 3'x4' plate gl mirr, Corner shelf, Romanian vase, Imp gl swan, Stangl pott. china set, A/H (serv/12) "Goldern Blossom" patt.; Petalware dep plates. Roasters, Platter, Navy uniforms. Ruby, amberina gl, Bey ware. Sconces, 50th Ann items, Pour spout pan, Bennington spittoon; Fire baster, Cutlery set, Enterprise cherry seeder, Enamelware, Cast cookware incl. griddle, Griswold, Wagner frypans, Griswold plett cake pan, Touch, table, tole, boudoir, floor, pole lamps, Meakin, Staffordshire, Salem China Co. plates in Hbg. souvenir. boudoir, floor, pole lamps, Meakin, Staffordshire, Salem China Co plates in Hbg souvenir, English Village, "The Courtship", Unusual lamps incl.: h p 19" elec oil, 21" cast base, 26" G/W. grn dep oil (elec), Hoover, B&D dustbuster vacs, Rock/recl, Art pott like Weller, 22" Am Rev motif umbrella stand (chip). PH glass celery, Pitch, coll. incl.: cobalt, amber, opal, ameth, aqua, grn, in hobnail, crackle, etc., Barstool, Milkgl. bowl w/3 trumpet founts; Heavy woven rugs, Celluloid dr set, (2) 2-pc rock maple twin BRS, Lugg, Buttons, Doilies, Costume jewelry, Lg qt Xmas dec like tree, cer tree, cottage, etc., Child's cedar chest, Wood bucket, Oval cocktail table, Diamond pt candy, Puzzles, Old hats, Halls casserole, bowl, 20" Fans, Twin floral qu /spread, Wicker back, Puritan slipware pitch, Shenandoah ware relish, 4-pc. Rock maple dbl. BRS; Good's City Mills brush, Remington, Comm tie tacks, Union Nat'l Bank of J Shore barrel bank, Fiesta pcs, Boston style rocker, Organ stools, Oak & fern stands, Rock maple dbl. BRS; Good's City Mills brush, Remington, Comm tie tacks, Union Nat'l Bank of J Shore barrel bank, Fiesta pcs., Boston style rocker, Organ stools, Oak & fern stands, Dep veneer chifferobe, Royal Copley wall pock. Lefton Mother's cup, Water bottle, Teapots & kettle, Rushseat stool; Wood tables, Books incl.: Wm Taber Eric Sloane, Gleason's Pictorial Drawing Room Companion, historical, Crom's Unrivaled Family Atlas of the World (dated 1887); Igloo cooler; Halloween masks, Birdbath, Wall mirr. Adv items in calendars, bottle openers, etc., Clocks, The New Yorker, Sat Eve Post mags, Wall lights, Cuckoo clock, Coors Light Ltd ed beer bat bottle, Crocks like salt, 30-gal. Sipe Nichols & Co., Coffee & lamp tables, Bull horns, Nail keg, Lightning rods, 6' Fldg table, Washbench, Veneer locker, Cast butchering kettles, Drop hdl. toolchest, "H. N. Ulmar, Salladasburg, Pa."; Wood boxes in cheese, ammo, adv., etc., Oak gl dr 4-dwr cupbd top, Tool trays, Benches, 1-dr cab, Oak table top, Stroehmann bread baskets, counters, 4-dwr chest; Wood soda cases, Corbel brackets, Picket fence, Lg qty apple crates, Carcass rack, Yard windmill, Wood spoke wheel, Horsédrawn plow corner desk, Maple bunkbeds, Wood stoves, Mahog bed, Caneseat, plkbtm chairs, 38"x6' oak framed mirr.; Outdr glider, 2-dr louvered wall cab, Cedar chest, Rd. top trunk, Lawn chairs, Oak pr spdbk. rocker, 1-pc. bl. dr. wall cupbd.; Cntrtop disp cat, Ped porc water fntn, Sinks, Wood potty, Dropleaf tables, Oak washstand, Uph rocker, Fruit baskets, Cultivator; Whlbarr, Old car taillights, Jim's Inn bench; Dep veneer buffet, server, Quantum bike, Lawn spread.; Strawberry crates. Drying rack, (2) Greeting card display racks; Qu Anne style footstool, library table, Fenceposts; Box fencing, Cohick's Trading Post, Philoo signs; Scrap copper, Reel mower, Pipe threader, Capco Nuts cab.; Oak ped table (parts), Alum patio chair, Metal lockers, Cast bathtub. radiator, Bottles like Flock's Beer, Schwarzenback, Galeton, Pae, etc. Andirons, log basket, Phonogoranh & chair, Metal lockers, Cast bathtub, radiator, Bottles like Flock's Beer, Schwarzenback, Galeton, Pa, etc., Andirons, log basket, Phonograph & cab, Slawbd, Clamp-on ice skates, Huskin peg, Reading apple peeler; Barrel bung, Carr lamp, Lawn & gard tools, Washboiler, Campstove, 2-dr. Pine cab, 48" wood flat pulley. Jelly, cann jars, Canvas water hose w/brass nozzle, Ext pruner, Handtools, Brush hook, Insul ice cream canisters (up to 5 gal), Peters lard can, Cedar blank chest, Wood gun cl rod, Bevel mirr dr med cab. Tin phonograph horn, Wood wine blank chest, Wood gun cl rod, Bevel mirr dr med cab. Tin phonograph horn, Wood wine press, c. 1883; 4-dwr file cab. Enterprise lard press, Oak off ch. Landers #344 meat grinder; Milkbottles like East End Dairy 1/2 pt., R. Nevel, Jones pts., J J Cohick, Salladasburg qt (damaged), Early shaving horse; B&S #WM wash mach eng., Triner pan scale, Hay fork, Int'l Time Recording Co. wall fin. time clock (10"x12"x31").

STORE - ADV. ITEMS

Clocks include Weaver Scope, 7-Up, Winchester, Remington, S&W, New Eng., Remington, Winchester gun boxes, Neon signs, Rem #1100 display, Coats & Clark thread cab, 10¢ gum mach, Queen cutlery case w/knives, Timex, Colonial cases, Trout flies, Rem signs, Sun Kist juicer. Soda fountain founts. Rayban sunglass display. Restaurant chung. Store paper hldr

CONSIGNMENT AUCTION

fax (509) 585-5460, or e-mail:

rodc@agmgt.com.

SATURDAY, NOVEMBER 8, 2003 at 9:00 A.M.

FARM EQUIPMENT, HARDWARE, LAWN & GARDEN, TOOLS, HOUSEHOLD GOODS & MISC. ITEMS

RECEIVING DAYS: Tuesday, November 4 thru Friday, November 7 8:00 AM to 5:00 PM. Loader tractor will be on site all day Friday or call 610-683-7161 for appointment.

TO HAVE ITEMS INCLUDED IN ADVERTISEMENT: Please call auction at 610-683-7161, or fax to 610-683-5429 before November 5, 2003

> **BRING YOUR YARD SALE ITEMS** IN TO THE AUCTION

FALL NURSERY AUCTIONS

Starting At 9:00, Selling With Two Auctioneers

THURSDAY, OCT. 23

Nursery Suppliers and Buyers
Great line-up of plant products expected are Mums, Roses, Assorted Perennials. Azaleas, Hollies, Juniper Arborvitae, Rhododendron, Assorted trees, Etc. Pumpkins by the bin, Gourds, Crafts & produce also being sold

Numerous truck loads of stock will be here for Oct. 18 and 23rd Consignor set-up day before auction 7AM to 6PM

FALL PLANT AND PRODUCE AUCTIONS

Every Tuesday, Thursday, & Saturday (Saturday - Small Lots Sold Following Hay And Straw Auctions)

Cucumbers, Garlic, Local Tomatoes, Onions; Red Beets, New Potatoes; Lettuce, Endive, Spinach; Sweet Corn; Beans, Peppers, Quantities of Fresh Picked Produce Now Available. Low Prices Good for Resale, Canning, Or Freezing Large Or Small

HAY - STRAW - FIREWOOD WILL BE SOLD EVERY SATURDAY ALL YEAR **CHRISTMAS TREES** & ALL RELATED ITEMS

CHRISTMAS TREE AUCTIONS EVERY TUESDAY & THURSDAY FROM NOV 11 TILL DEC. 18 CHRISTMAS CRAFT AUCTION - THURSDAY, NOV 20

> FALL CONSIGNMENT AUCTION SATURDAY NOVEMBER 8TH

Clarence Shirk AU-003757 Ralph Zettlemoyer AU-001058-L George Frev AU-302-L

Mining drill, Bark spuds, Block planes, Gamble sticks, Blacksmith tongs, Log dogs & grabs, Roller, Wood slicks, Log scorer, Pike poles, Car & pipe wrenches, Valve reseater, Squares Barn augers, Horse & mule shoes, Chain pipe wrench, Compass, Breast, hand drills, Saw set, Wood chisels, Log stamps, Mallets, Brass spigot, Handmade trap drag, Horse bit, Slate working tool King Geo Navy tobacco cutter, Hammers, Brace & bits

juicer, Soda fountain founts, Rayban sunglass display, Restaurant china, Store paper hldr Simplex time clock, Gl straw hldr, Rustic pine display, (2) Slid dr. coolers, Delfield deli prep

1973 Cadillac sedan Deville, A/C, A.T., pwr. locks, windows, antenna, cruise, 15" tires, v-8 eng., (1) owner, 60,201 orig. miles, AM/FM clock. James Cohick bought this car for his wife, Mildred, on their 50th wedding anniv. in 1973. (To be sold to the highest bidder with-

Large commercial cider press housed under roof, electrical with accessories. Remington

Wildlife Prints, o/c incl. mule deer, black bear, mountain goat, turkeys, ducks (framed);

Wildlife Frints, o'c life. Indic deet, black beat, inbulifiant goat, turing a david (framer), Ball #KE101 chainsaw sharpener, saw chain, chain break, ref. material, pts. inventory incl. McCulloch chain bars; Koken barber chair; 30"x57" nat. fin. built-in corner cupboard; Everest Jennings elec. wheelchair; Western Flyer adult 3-wheel tricycle.

EARLY TOOLS

PLANNING MILL - ICE CREAM EQUIPMENT

Gustatson & Scott, Chicago, IL 8' jointer w/7' work table, Howley & Hermance 18" planer; Comm 8" table saw, Creasey #Y-8 ice breaker mach, Perfection Std Brine #50 ice cream frzr, Overhead power shaft w/4 pulleys w/7-1/2hp motor, Essex flat head 6-cyl. power unit w. trans., radiator Steel spoke wheels on axle Homelite 2500k 5hp generator; 3hp water pump, 2"x2-1/2". Elec fencers

NEW STORE ITEMS/OLD STOCK

Southland 3-1/2hp 20" mower; 4 cu ft wheelbarrow, Indian, wildlife wall hangings, Gas cans, Ball caps, Sneakers, Ladies, men's w-watches, Ninja turtle bank, Saw boots, Fldg stools, Life, safety vests, Heat tapes; Die cast coll like '51 GMC panel, White/GMC Bass Pro big rig, Topps "2002" comp ball card set incl series 1 & 2, Traditions Yorktown 50 cal. smooth bore cannon; Felt paper, Remington Magnum tree stand; Wood chunk stove

AUCTION NOTE: We are privileged to be chosen to liquidate items and equipment that is surplus to the needs of the Cohick family and Cohick's Trading Post. This auction doesn't affect the successful everyday operations of Cohick's Trading Post. Plan to attend an important dispersal or a prominent local family with something for everyone.

TERMS & CONDITIONS: Cash, approved or traveler's checks only Out-of-state buyers must

have a current bank notarized letter of credit warranting funds. Everything sells to the highest

Lunch & parking available. Tents, if needed. OWNER: THE COHICK FAMILY



Conducted by Scott Younkin & Associates RY-0001669L (570) 323-9011

Visit our web site: www.younkinauction.com

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Results!