

# Operating Committee Reviews Priorities For Checkoff Funding

OKLAHOMA CITY, Okla. — The Beef Promotion Operating Committee recently heard a report about how cattle producers throughout the country want their beef checkoff dollars invested during the coming year.

The report is part of an inclusive process than began in December 2002, when the Beef Checkoff Program engaged an

independent market-research firm to survey more than 1,200 producers nationwide about several topics, including how they believe checkoff dollars should be spent.

Volunteer members of joint industry advisory committees then met at the annual cattle industry convention in January to

identify their program priorities, which were, in fact, extremely similar to those voiced by their fellow producers via the survey.

The report of those priorities to the Operating Committee served as the first step in its development of a budget recommendation for checkoff programs to be conducted in

fiscal 2004.

"Producers repeatedly told us that they want us spending their checkoff dollars on programs that relate to information and research about nutrition and beef safety issues," said Cattleman's Beef Board Chairman Andy Tucker, who also chairs the Operating Committee.

"They also want to make sure that we continue our efforts in the area of new-product development and other promotional efforts that aim to continue the upward trend in beef demand that began in 1998.

"It's very important that we have this grassroots input to kick off our annual budget process," Tucker continued. "And as committees and prospective contractors of checkoff dollars prepare proposals for next year's programs during the next several months, it will be important that they keep these producer priorities in mind."

The Operating Committee will meet again in June 2003 to

develop a budget recommendation to the Beef Board for fiscal 2004, subject to USDA approval.

Advisory committees and sub-committees then meet again in July to prepare recommendations for specific program proposals, which then are considered by the Operating Committee and USDA in September, before the Oct. 1 beginning of the fiscal year.

In other action this week, the Operating Committee rejected a proposal from the U.S. Meat Export Federation (USMEF) to redirect beef checkoff funds previously approved for implementation expenses associated with beef promotion efforts in South Korea and Japan to pay instead for expansion of those same programs.

The committee voted 11-6 in favor of the proposal, with three members absent, thus falling one vote short of the required two-thirds majority for a vote by the committee to pass.

## American Gelbvieh Association Seeks SmartCross Calves For Tag Program

WESTMINSTER, Colo. — The American Gelbvieh Association is aggressively seeking calves that qualify for its new tagging program. The AGA's SmartBuy program works to identify and promote calves with the profitable blend of Gelbvieh and Angus genetics (SmartCross calves).

SmartCross calves must be sired by a registered Gelbvieh, Balancer or Gelbvieh-Angus hybrid bull and out of an Angus-based cow (red or black).

The calves must be vaccinated using either the VAC 34 or VAC 45 program and producers must follow Beef Quality Assurance (BQA) guidelines.

If a producer has calves that qualify for the SmartCross tag program, he or she should call Dennis Fennwald at the AGA office, (303) 465-2333, to order SmartCross tags and learn more about the program.

SmartBuy provides a cash incentive to the buyers of SmartCross-tagged calves. For a limited time, the American Gelbvieh Association will directly pay buyers \$2 per head for every SmartCross-tagged calf purchased.

Buyers simply need to fax or mail the AGA the bill of sale including the seller's name, the weight, sex and number of head of cattle, price, deliver date, and contact information of the feeder (if different from the buyer), along with the

SmartCross tag numbers.

SmartBuy and the SmartCross tag program provide buyers with source-verified, pre-conditioned calves, while adding value to SmartCross calves with Gelbvieh and Angus genetics.

For more information on the SmartBuy program, visit the AGA WebSite at [www.gelbvieh.org](http://www.gelbvieh.org) or call Dennis Fennwald at the AGA office, (303) 465-2333.

### MAILBOX MARKETS WANTED

Depth gauge wheel for an Oliver walking plow. Bedford Co. 814-652-6577.

Formall Cubs, Lo-Boy cubs, As and Bs in any condition. Dau. Co. 717-533-7345.

Inexpensive camper. Pop up or what have you? Fixer upper ok. Cargo trailer maybe. York Co. 717-266-5448.

Bushel boxes for packing vegetable also IH refrig, freezers, air cond., cub cadets, collectables, nos parts and manuals. Chester Co. 610-593-6337.

Christian family of hunters wants to lease land for deer and small game hunting prefer 75 to 1000 miles. Lanc. Co. 717-587-3000.

Complete fast hitch assembly for Farmall 350. Must be in gd. shape. No broken parts or welding. Perry Co. 717-438-3552.

Old pictorial cigar box labels & bands. Write Cigar Labels, Box 264, Forge Hill Rd., Wrightsville, PA 17368 York Co. 717-252-3591.

Railroad Ray seeks railroad locks by Fralm, Soaymaker, UL&K, FS Hdwe. Also toy trains made in 1930's, 1940's. Thanx. Lanc. Co. 717-653-8529.

Pine antique flooring - 1 1/2" T & G 14', 16'; Oak antique flooring - 3/4" T & G; Coll evenings. Lanc Co. 717-786-1466.

I collect business cards I am eleven years old please send Jordan Weaver 55 Bellas Hollow Rd. Danville PA 17821. Thanks.

Oak or Y.P. wide plank flooring. Hand hewn beams. Wrought iron fencing, gates, brick, strap rat tail hinges hardware. Chester Co. 610-656-2784.

50's Chevy pickup for father-son project. 8N front wheel weights. For sale: grinder for sickle bars. Chester Co. 610-495-6170.

Fordson tractor must be complete running or not call after 6PM. Bucks Co. 215-598-1532.

Wanted full grown female dwarf and Dutch rabbits and female guinea pigs. Will pay \$6. Lancaster Co. 717-389-9772.

Hunting ground for 4 hunters for deer & turkey, will be willing to pay hunting fee. Lanc. Co. 717-442-0411 evenings.

8 spd. trans. for 5000 Ford tractor w/live PTO. Jef. Co. 814-653-2147.

Calf kennel for 4 calves. New or used send literature or see us at Dan Stoltzfus 800 Mt. Pleasant Rd. Honeybrook Chester Co. 19344.

### MAILBOX MARKETS NOTICE

Farm house for rent, out in country living. Leb. Co. 717-949-3611.

Antique tractor show, July 25 & 26. Rough and Tumble Museum grounds, Rt. 30, Kinzers, P.A. - Lanc. Co. 717-533-9670.

For rent small apt. on farm in Mount Joy no smoker. Lanc. Co. 717-653-9715.

Items from Demo bought sold weights entrance doors Indian doors attic wndos w/frames lng. balls fancy wndos w/frames. Chester Co. 610-932-9312.

Pasture available for horse boarding. Newly seeded in Spring 2003 and very well established. Located in Holtwood area. Lanc. Co. 717-442-2381.

Free: Coal, approx. 3/4 ton, buckwheat, must be removed. If interested, call 717-813-3740. Berks Co.

Summer clean up manure, brush, trash. Container \$150 you fill. We fill with skidsteer \$40 hour. Chstr Co. 610-656-3394.

CAT D8 engine for sale at Diffenbach auction 7-23-03 for sale. Turbo for 3004 CAT engine rebuilt. \$500. Lanc. Co. 717-529-4066. 8-8:30AM.

Reg. Border Collie stud service, 5 yr. old Percheron mare for sale 24 x 34 barn to be removed. Lanc. Co. 717-768-7496.

Farm pasture for rent 30 acres with stream & water trough also 2 covered sheds fenced in area. Chester Co. 610-827-7687.

Will board your helpers, have pasture w/stream; also consider feeding over winter in barn. Stanley M. Martin, RR 2, Box 91, Watsonstown, PA 17777 Northumberland Co.

Lancaster Farming  
*Antiques Center*  
See pages B21-B29

**Perkins Power**  
FROM LK DIESEL

*Diesel Power Units  
PTO Clutches  
Air Systems Installed  
Castrol Oils  
Air Compressor Units  
Radiators or Hot Water  
Installations for Shops*

*Sales & Service  
New & Used Diesels  
Diesel Rebuilding  
Replacement Engines*  
3 152, 4 108, 4 203 and 4 236

*LK Diesel  
125 Leacock Rd.  
Gordonville, PA 17529*

*owner  
Leroy Smucker  
717-355-2606*

**4.9¢ Long Distance Service**  
4.9¢ per minute, first minute, every minute, in your state, and in all 48 states. 6 second billing  
Call JDS Telecom 1-888-315-1179

**See Duncan Sales & Service**  
Representative for Mahoning Outdoor Furnaces

**90 DAY FREE FINANCING\***

Call or See  
George Duncan 1-800-332-6293  
Millville, PA 1-570-458-6293  
90 Days Free Interest with Approval Financing  
\*with approved credit

**Antique Tractor Pulls**  
@ Schuylkill County Fair Grounds  
Aug. 2, 2003 - Sat. @ 9:30 AM  
Info. Call 570-739-4263

**FARMWAY MFG.**

Farm, Lawn & Garden Carts Wholesale & Retail  
Pressure Treated Plywood Sides & Floor  
2 Sizes 8 Bu. \*\$98.00 & 13 Bu. \*\$132.00  
493 Linden Road • East Earl, PA 17519  
Elam S. Nolt • 717-445-7101

**DEUTZ**  
6-700 hp air & liquid cooled diesels

**MITSUBISHI**  
12-2800 hp water cooled diesels

**Diesels for:** Power Units, Shops, Irrigation, Gen. Sets, Mobile Equipment, Dairy and Agricultural Applications

Large inventory of engines and parts  
Extended warranty on Deutz engines (up to 3 years)  
24 Hour Emergency Service with Factory Trained Technicians

**WE ARE HERE TO SERVE YOUR NEEDS  
CUSTOMER SATISFACTION GUARANTEED**

If you didn't call us - you may have paid too much!

**Rufus Brubaker Refrigeration & Power**  
76 Pumping Station Rd., Quarryville, PA 17566  
Engine Sales 717-468-4271 Service 717-786-1617

**WANT ADS**  
The Inexpensive Way to Shop