



As a full-time employee for an antiques dealer, Josh Reeder knew exactly what he was doing when he purchased this tray filled with odds and ends of glassware for \$200 at an auction recently. Included was a small early hand-blown glass inkwell. How much is it worth? Reeder refused to speculate in case it would limit its resale value. But he said he definitely purchased a bargain.

# Deal Of The Day

**LOU ANN GOOD**

*Food And Family  
Features Editor*

**EPHRATA (Lancaster Co.)** — Josh Reeder's job is to go from auction to auction seeking unique items to resell for his employer, an antiques dealer.

Reeder carries a legal pad filled with pages of items his employee wants him to buy — if the price is right.

Reeder carefully researches items before bidding. He normally arrives about three hours before bidding begins so that he can sort through boxlots of items looking for treasures.

When the auction begins, Reeder waits patiently and calmly while a myriad of items goes over the auction block. He doesn't want to be distracted and miss a great deal. One never knows exactly when the desired piece will come up for auction.

At the Horst Auction Center, Ephrata, last week, Reeder found a treasure hours before the auction began. Hidden among an assortment of odds and ends of glassware, Reeder spotted an early hand-blown glass inkwell.

It was the find he'd been waiting for. It also turned out to be the deal he'd hoped for. Reeder purchased the tray of glassware for \$200. He declined to speculate on the value of the inkwell.

"It's going to be resold, and I don't want to limit the amount my employee can get for it," Reeder said. But the smile on his face revealed that Reeder was clearly convinced he got the deal of the day.

## Bargains By The Boxful

**LOU ANN GOOD**

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**EPHRATA (Lancaster Co.)** — "People love a bargain," John Taylor said.

The Camp Hill resident finds plenty of bargains to share. Taylor frequents five to six auctions weekly seeking bargains.

Recently he bid \$140 at the Horst Auction Center, Ephrata, for a boxlot of Blue Ridge pottery dishes.

"I'll resell them individually priced at \$10 or \$15," Taylor said. "People will be delighted to find them, and I'll make a little profit."

Taylor makes a living at frequenting auctions and reselling pieces at booths in 12 antique malls located in several surrounding counties.

Taylor became interested in auctions about 25

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**John Taylor, Camp Hill,** considers he got a bargain when he bid on a box lot of Blue Ridge pottery. He will resell the 90 pieces individually at one of the 12 booths he rents inside antique shops. Taylor attends several auctions weekly to stock his booths.