

PAA President

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kept in perspective. He said, "People make more money, and they spend more."

Auctions, he believes, appeal to competitive crowds. He said, "It's supply and demand. If someone else wants it, others have a tendency to want it, too."

For his own collecting, Clayton said, "I lean toward furniture, but my house is full."

Clayton operates an auction house where he conducts sales once or twice a month. His auction specialties include household furnishings, antiques, collectibles, tools, and miscellaneous auctions.

"If I don't have an auction, I'm at one. You learn by what you see, and I do a lot of reading to learn to recognize value," he said.

He also obtained a West Virginia license. He said, "You need a license for every state where you serve as an auctioneer."

Clayton is an active member of Jefferson Baptist Church, has served six years with the National Guard, and is a licensed realtor. He works as a histology technician for Greene County Memorial Hospital, Waynesburg.

He has a son who is a state trooper, and who also

helps at auctions. A daughter who has a nursing degree used to help him with the auctions, but is too busy. He has three grandchildren.

Clayton believes people considering an auctioneering career should have an outgoing personality, pleasant demeanor, high, honest integrity, good ethics, and good common sense.

"I love it. It's in my blood," Clayton said of auctioneering.



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