



New Farmers, New Generation

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Pennsylvania
Farm Link

CREATING OPPORTUNITIES FOR THE NEXT GENERATION

Noted farm adviser Don Jovovic, Ph.D., talked about balancing the conflicting needs of on- and off-farm heirs in a recent column. In his discussion, a 57-year old farmer was considering how to be fair to his two children when one or both may want to take over the operation.

What hit home for me was his answer, that this farmer's "true legacy was not a farm but an opportunity, a platform from which succeeding generation can build

their future." Pennsylvania Farm Link was founded on just that idea or mission, "creating farming opportunities for the next generation."

To me, and I hope other farmers, creating opportunities means many things. It can mean the opportunity for beginners to:

- Gain on-farm experience in a way that will be productive and profitable.
- Gradually take over the business one step at a time, without biting off more than you can chew.
- Grow in their career by ad-

vancing from working on the farm to leasing equipment, buildings, and land.

- Stretch out equipment and land purchases so that the next generation is not overburdened with debt.

For farmers considering retirement it can mean the opportunity to:

- Slow down and gradually phase out of one's life work.
- Retire and enjoy life's pleasures.
- Pass on a legacy and to create wealth and success for the next generation.

For both generations it can mean the opportunity to work together to build harmony on the farm and in the family.

I believe opportunities are missed when:

- The chance to gain hands-on experience is undervalued or overlooked.
- The older generation abruptly turns over the farm with little guidance or direction.
- The new owners are in a position where it's all or nothing — that is, they have to buy everything at once.
- Only some members of the

family are included in the decision-making process.

- The beginner is strapped with very high debt and insufficient family time.

- The beginner doesn't recognize the value of the older generation's contributions.

- The beginner doesn't appreciate the issues involved in planning for a secure retirement.

Perhaps the most common and damaging missed opportunity is when no one talks about what will happen to the farm.

If we think of our farms as business opportunities and not just real estate, we may be ready to sit down with our families and start the planning process. Every business person needs the chance

to grow and learn about their line of work and their particular niche.

Career advancement occurs gradually from worker to supervisor to chief executive officer. It should happen

that way in farming, too. Building futures together will expand real opportunities and maintain family harmony. We need our brightest and best in farming, armed with good opportunities, to become the next generation of farmers.

To learn more about farm entry or farm transfer, contact Pennsylvania Farm Link at (717) 664-7077 or e-mail us at pafarm-link.net. Or, consider our upcoming workshops: Selling Produce through a CSA, June 25, 2003; Value-Added Marketing on Sept 13, 2003; or Passing on the Farm Workshops this year on November 18, November 20, or December 16, or January 20, 2004.

Lancaster No-Till Field Days Set

PEACH BOTTOM (Lancaster Co.) — No-Till Farmer Field Days are scheduled June 27 at the John B. and A.K. Stoltzfus Farm, 216 Peach Bottom Road, Peach Bottom, and on July 8 at the David F. and Gideon Stoltzfus Farm, 461 Whitehorse Road, Gap.

Activities will start at 9 a.m. and continue through lunch. A simple lunch will be provided.

These field days, sponsored by local agricultural industries and organized by Penn State Cooperative Extension, are for farmers using 3-row and 6-row corn planters.

This is the third year for the 3-row to 6-row no-till corn and crop field days on the Gap and Peach Bottom farms. Greg Roth, associate professor of agronomy and extension grain crops specialist, and Sjoerd Duiker, assistant professor of soil management and applied soil physics, will bring their experience and expertise from Penn State. Grant Troop, certified professional agronomist and staff agronomist of Little Britain Agri-Supply, Inc. in Quarryville, will provide local perspectives from his work as an active crop adviser in the county.

"Successful no-till depends on understanding your soil conditions, then not doing the things that will set you up for failure," said Troop. "In Gap we have a deep limestone soil. In Peach Bottom it's a well-drained cherty type soil. We need to match our practices to soil conditions."

Troop will discuss how coulter selection and planter setup affects successful crop establishment. During the field day, farmers will have a chance to see the results of various planter set-ups on the corn in the field.

"Setting up good conditions for no-till requires planning," said Roth. "Create the best window for starting into no-till, such as following soybean or small grain with no-till corn. Avoid difficult

practices, such as trying to kill an orchardgrass stand in the spring. It can be done but it's a lot easier to no-till into an old sod that was killed in the fall. You've got to understand your soil con-


ditions and be ready to go when conditions are right."

"Mulch on the surface of the soil is a key to successful no-till," said Duiker. "Cover crops may be needed to obtain a good mulch cover. Not only does no-till dramatically reduce soil erosion but it increases the buildup of organic matter as well as earthworm and nightcrawler activity. That increases infiltration and water holding capacity during drought."

Farmers attending the field day will earn pesticide education credits toward the applicator licenses with the state. Bob Anderson, Lancaster County extension agent, will be on hand to answer questions about personal protective equipment and other core-related topics.

Penn State encourages persons with disabilities to partici-

pate in its programs and activities. If you anticipate needing any type of accommodation or have questions about the physical access provided, please contact Mark Goodson, (717) 840-7408, in advance of your participation or visit.



PUBLIC AUCTION

SPORTSCARDS & MEMORABILIA

WED., JUNE 18, 2003

At 5:00 P.M.

Preview at 3:00 P.M.

Located at

The Farm & Home Center
1383 Arcadia Rd., Lancaster, Pa
(Behind Wee-Bee Audio on Rte. 72)

Featuring 300+ LOTS!!!

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Boltz Auction Company (717) 392-4257
www.boltzauctions.com AY000270

PUBLIC ESTATE AUCTION

SAT., JULY 12, 2003

TIME - 9AM

Located in Huntington Co., Mt. Foot Spur Rd, Blairs Mills. From Franklin or Juniata Co. take Rt. 75 east or west to turn off to Blairs Mills. Go 6/10 mi on Blairs Mills Rd to Mt. Foot Rd. Turn left & go 2/10 mi to Mt. Foot Spur Rd & proceed 2/10 mi to auction on left. On day of auction, directional signs will be posted from Rt. 75 to auction site.

REAL ESTATE (12 noon)

Located on a small lot is a 2 1/2 story 3 BR framed house w/full bath, lg liv rm, tv rm, eat-in kitchen, pantry, partial cemented basement, open stairway leading to a lg frt porch, oil/hotwater heat. Out buildings incl an early framed 2-story barn (18' x 30") & smoke house. This property offers rural living in a very quiet area. Good fishing & hunting nearby! Would make a wonderful summer get-a-way. **Open house dates** - Sun., June 22 & 29, 1-4pm. Other times by appointment. Call 349-2482 or 734-3048. **Terms** - 10% down the day of the auction, the balance due at settlement. See www.fahnestocksauktion.com for photos.

Special note - Truck & car, guns & personal property sold same day beginning at 9am.

The Oschell J. Scott Estate
Leona Coons & Ginger Best, Executors
Fahnestock's Auction Svc. AU-2553-L 582-8565

FAHNESOCK'S



PUBLIC AUCTION

ANTIQUES, GUNS, SWORDS PRIMITIVES, TEXTILES FLUE COVERS, RUGS (List to Follow)

THURS., JUNE 26, 2003

1:00 P.M.

Located at Shaffner Auction Gallery, 977 West Main Street, (Route #230) Mount Joy, PA 3 miles from either Rheems or Manheim/Mount Joy exits of Route #283 midway between Lancaster & Harrisburg PA

Preview 11:00 AM, 10% Buyers Premium,
Visa/MC. Good Food

Can we work for you? At our location or yours? Receiving hours at the Gallery are Wed 2 PM-7 PM & Sat 9 AM-Noon or call for a free confidential appointment to discuss how to get the most for your collection.

Upcoming - See www.shaffnerauction.com for auction calendar & details.

Shaffner Auction Co. 717-492-0004
Mark Diffenderfer AU-2897-L
Marty Fleck 717-413-6238

"We treat your property as if it were our own"
www.shaffnerauction.com



PUBLIC AUCTION

ANTIQUES & COLLECTIBLES FURNITURE & HOUSEHOLD GOODS

SAT., JUNE 21, 2003

AT 9:00 AM

Located at 119 Cindalyn Dr., New Holland (Dir. Rte 23 in New Holland, turn on Brimmer, approx 3 mi. turn R on Cindalyn)

Furniture: Entertainment center; End tables; Contemporary folk art painted blanket chests; Brass king bed; Bookcases; Desk & chairs; Plant stands; Victorian style side chairs; Leather top drum table; Mahogany occasional tables; Curio cabinet; 4 pc. Broyhill set; Uphl. sectional sofa; Oak dresser; Antique oak sideboard; Oak circular table & chairs; Oak side by side; File cab.; Patio furniture; Maple dresser.

Electronics & Appliances: Mitsubishi & Toshiba televisions; Sony stereo; Dehumidifier; Hotpoint refrigerator; **Pinball machine.**


Glass & China: Good collection of pink, blue, and green Depression glass; Misc. blown; Ruby & Ruby Flashed; Diamond Quilted; Depression canister set; Milk glass; Bowl; Ironstone; H.P. Nippon hatpin holder; Copper luster teapot & creamer; Lefton rose; German decorated china; Parksburg glass lamps.

Antique & Collectible: 1800's ink well set; Old pay phone; Streetlight; Barware; Early eye glasses; C/I mechanical bank (repro); Marvel comics; Sports cards; Longaberger basket; Sterling shakers; Wallace sterling porringer; Cat's Meow decorative; Mr. Peanuts jar (no lid); Lead glass window; Washbowl set; Stoneware jugs; Ant. photo album; Hamilton case clock.

Misc.: Treadmill; Ping-pong table; Kitchenware; Bikes; Tools; Pictures & frames; Joann Hensel - Star Barn print; Myrtle Tremblay print; Books; Silver plate serving pieces.

Sale for Dr. & Mrs. Ira Wolfe

Please see our web site for more details!
Boltz Auction Company (717) 392-4257
www.boltzauctions.com AY000270



Lancaster Farming

4th of July

DEADLINES

Deadline Auction Section

Friday, June 27th

4 pm

