Processors: Work Together

(Continued from Page A22)

prices have not dropped at all in the past two years, Barr noted.

The annual conference at Penn State changed its name, previously from the Ag Bankers Conference to the Ag Credit Conference, noted Richard Crouse, farm loan manager, Farm Service Agency. Many of the farm service credit agencies play a larger role in traditional ag lending.

Keith Masser, president of

Sterman Masser, Inc., Masser Potato Farms, Sacramento, Pa., also spoke at the conference.

Recently, Masser was awarded a \$450,000 USDA grant to develop a processing plant for offgrade and rehydrated potato products.

Masser noted the plant, which makes use of innovative alternative energy strategies (using landfill gas as an energy source), will provide value for potatoes where there wasn't any before. The

new facility to provide product to Mrs. T's Pierogies plant in Shen-andoah, Schuylkill County. The Massers have commitments from Georgia Foods and are working on several other long-term contracts with other food manufacturers.

ber 2004.

Afternoon tours included a visit to the Lynn Neer Farm near Belleville. The home farm includes 78 acres and the Neers rent three other farms, for 200 acres total.

The Neers have a custom heifer raising operation for five dairies in Blair County and other locations.

(More information on the Neer farm is scheduled in the June Dairy Issue of Lancaster Farming June 7.)

Also, the tour group visited Plum Bottom Farm operated by John Rodgers family in Belleville. Plum Bottom, an eighthgeneration Ayrshire Farm, is home to the "Raised to Graze" Sale on Saturday, Aug. 16. More information is scheduled in the July 12 Foraging Around section in Lancaster Farming.

Also, the tour group visited Peachey's Wood Products, a sawmill in Reedsville. According to John Peachey, the company employs 14 full-time, supplying general contractors with a host of wood materials, including hardwood floors, moldings, and other products.

Peachey noted that in 2002, the company sold 3.4 million feet of kiln-dried hardwood. Products are made from red oak, cherry, and white maple.

Peachey projects the company will sell four million feet of wood



This giant Ayrshire cow was an attraction during a stop for ice cream for the conference members at Dairyland At Home ice cream parlor Tuesday.

The tour group also stopped in Dairyland At Home, Reedsville, to see the big Ayrshire cow at and picked up an ice cream treat.

Here's something Lancaster Farming subscribers have been waiting for: the 2003 Lancaster Farming Fair Guide booklet, scheduled to premier May 24. Thousands of our readers count on Lancaster Farming to provide them with the latest fair news during the summer and fall season. You can look toward the fairs with this extensive directory, covering an eight-state region. Planned is a list of fairs and fair association news. Will photos of your family turn up in the book from fairs around the region? Check it out!

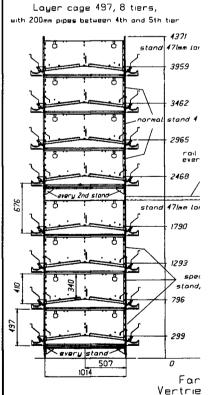


Workers assemble milled handrails made of red oak during the tour.

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Directions

This farm is located north of Harrisburg, PA. From Route 81 take Route 22/322 west for 6 miles, turn north on Route 225 and continue for 8 miles to Halifax, at the first street after the traffic light, turn right on Powells Valley Road and go 6 miles to the farm which will be located on the left. Cell phone during open house 207/215-9780