

# 2003 Lancaster County Family Dairy Day

PENNSSTATE



College of Agricultural Sciences  
Cooperative Extension in Lancaster County

**Tuesday, February 18th, 2003**  
**Lancaster Farm and Home Center**  
**9:00 am – 3:00 pm**



Your entire family is invited to the NEW 2003 Lancaster County Dairy Day. This year's family dairy day will focus on farm strategies for surviving and prospering during times of low milk prices on the farm. We will have dynamic speakers on the program, exhibitor displays and demonstrations, door prizes, and a farmer luncheon.

There will be several producer sessions on various topics in the morning for you to choose from, with the afternoon program featuring Dr. Lou Moore of Penn State speaking on "Strategies for Success on Lancaster Farms." Also in the afternoon there will be an industry forum on "Emerging Technologies for the Dairy Herd," showcasing exciting new dairy products.

New this year, the Penn State Family Living program will offer pressure canner gauge testing at no charge to attendees, and an optional afternoon program for spouses on "What's New in Home Canning" and "Who Gets Grandma's Yellow Pie Plate? Considerations for the Transfer of Personal Property", by the Lancaster County Cooperative Extension Family Living staff.

**"Strategies For Success"**

**Family Farms- Don't Miss It!**

*Walk-ins are welcome, but please call the Lancaster Extension Office at (717) 394-6851 or mail in the form below to help us with an accurate lunch count.*

## THANKS TO OUR 2003 Exhibitors and Sponsors!!

- ADM Alliance Nutrition
- AgrAbility
- Agri Equipment
- Agri-King
- Arm and Hammer Animal Nutrition
- Bank of Lancaster County
- Bare Financial Services
- Commodity Specialists
- DMS/Dairylea
- DTN Network
- Elanco Animal Health
- Ephrata National Bank
- Fisher and Thompson
- F. M. Brown and Sons, Inc.
- Fort Dodge Animal Health
- Fulton Bank
- Genex Cooperative
- Intervet
- Jones Dairy Service
- King's Agriseeds
- Lancaster DHIA
- Lancaster Farming
- Land O Lakes, Inc.
- Merial
- Mid-Atlantic Farm Credit
- Pharmacia Animal Health
- Pioneer
- Ruhl Insurance
- Schering-Plough
- Select Sire Power
- Sollenberger Silos
- Triple M Farms
- White Oak Mills, Inc.

## Lancaster Family Dairy Day Schedule

### Morning Program

- 9:00 am: Displays and exhibits open  
Pressure Canner Testing (Bring your dial gauge pressure canner lid for testing)
- 9:30 am: CONCURRENT SESSIONS (Choose one for a given time period)

**9:30-10:15:**  
"Strategies in Nutrition to Increase Profit\$" - Dr. Bob Munson, New Bolton Center, and Mr. Bruce Kreider, White Oak Mills  
or  
"How is Your Dairy Business Performing?" - Mr. Vinton Smith, PSU Extension Dairy Farm Management

**10:25-11:10:**  
"Biosecurity on Dairy Farms" - Dr. Charles Gardner, DVM, MBA  
or  
"Crop Insurance - Strategies for Survival" - Mr. Nevin Dourte, Ruhl Insurance

**11:20-12:05:**  
"Strategies for Best Using Your Farm Resources" - Mr. Glenn Shirk, Shirk's DairySense  
or  
"Building Your Plan for the Transfer of the Farm Business" - James R. Clark, Esq., James Clark & Associates, Willow Street, PA

### Afternoon Program

- 12:00 noon: LUNCH and VISIT EXHIBITORS
- 1:15 pm: "Strategies for Success in Your Dairy Farm Business" - Dr. Louis Moore, PSU Agricultural Economics
- 2:00 pm: "Emerging Technologies for Dairy Farms" - Dr. Arlen Mills, Extension Veterinarian with Selected Industry Exhibitors
- 3:00 - 3:30 pm: Exhibits close

**YOU ARE WELCOME TO ATTEND ALL OR PART OF THE DAY'S EVENTS!**

### Optional Afternoon Program for Spouses:

- 1:15 pm: "What's New in Home Canning" - Ms. Nancy Wiker, Extension Agent, Family and Consumer Sciences
- 2:00 pm: "Who Gets Grandma's Yellow Pie Plate? Considerations for Transferring Personal Possessions" - Robert Thee, PhD, Extension Agent, Financial Management

The cost of lunch is only \$5.00, payable at the door, with the remainder sponsored by the exhibitors to the left! Please register by February 10th. Walk-ins are welcome but pre-registrations will allow us to plan for meal numbers. Please send the following to: Lancaster County Cooperative Extension, Attn: Dairy Day Registration, 1383 Arcadia Road - Room 1, Lancaster, PA 17601, or by calling (717) 394-6851. We look forward to seeing everyone on the 18th.

Name(s): \_\_\_\_\_ Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Number for lunch: \_\_\_\_\_

Do any of your group plan to attend the alternate program for spouses in the afternoon? \_\_\_\_\_

Penn State encourages persons with disabilities to participate in its programs and activities. If you anticipate needing any type of accommodation or have questions about the physical access provided, please contact Beth Grove at (717) 394-6851 in advance of your participation or visit.