



# OPEN HOUSE SCHEDULE OF EVENTS

## ABBOTTSTOWN

JANUARY 20 - 25

WEDNESDAY 22ND

11:00 AM

Roy Basset from Miller Pro will discuss sprayer calibration & safety as well as weed and insect identification

Bring your license - worth 1 core & 1 category

1:00 PM

Round baler service maintenance clinic - Paul Smith from NH service will talk about the new round baler product line, and service tips to keep your machine running

THURSDAY 23RD

11:00 AM

New Holland Skidloader service and maintenance clinic - John Rutt from NH construction will show you tips on how to keep your loader free of trouble and prevent down time

Also, Mike Conner from Galaxy tire will talk about performance solutions and skid steer tire maintenance

1:00 PM

Discbine service and maintenance clinic - Paul Smith from New Holland service will give tips to keep your machines running at top efficiency

FRIDAY 24TH

1:00 PM

Roy Basset from Miller Pro will discuss sprayer calibration & safety as well as weed and insect identification.

Bring your license - worth 1 core & 1 category

## ELIZABETHTOWN

JANUARY 27 - FEBRUARY 1

MONDAY 27TH

10:30 AM

A state trooper will talk about farm equipment on the highway, laws and safety tips

10:00 AM - 2:00 PM

Visit our bulk lubricant equipment display and talk to a Balcrank lube equipment representative on how to improve your maintenance program and save \$

TUESDAY 28TH

10:30 AM

New Holland Skidloader service and maintenance clinic - John Rutt from NH construction will show you tips on how to keep your loader free of trouble and prevent down time. Also Mike Conner from Galaxy tire will talk about performance solutions and skid steer tire maintenance

1:00 PM

Paul Morgan from Firestone Tire Co will talk on optimizing farm tire performance in the field

7:00 PM

Jeff Roberts from Harvest Tec will discuss advantages of using Crop Preservative and proper moisture sensing techniques (Messicks parts counter will be closed for this valuable training session, so please call Matt Pflieger asap if planning to attend)

WEDNESDAY 29TH

10:30 AM

You don't want to miss this seminar if you use stretch plastic to wrap baled hay Agronomist Jacques Jalbert brings 25 years of experience with degrees in both agronomics and animal science. He will wrap up the advantages in terms of nutritional value, cost effectiveness, returns on investment and the difference in plastics and wrapping methods

1:00 PM

Round baler service maintenance clinic - Paul Smith from NH service will talk about the new round baler product line, and service tips to keep your machine running

7:00 PM

Ralph Stang from North East Stihl will talk about two cycle power equipment safety and maintenance. Stop by to see the Stihl traveling display trailer.

THURSDAY 30TH

10:30 AM

Representatives from the Balcrank lube equipment company will discuss how to improve your equipment maintenance program and save you \$\$\$

1:00 PM

Discbine service and maintenance clinic - Paul Smith from New Holland service will give tips to keep your machines running at top efficiency

7:00 PM

Roy Basset from Miller Pro will discuss sprayer calibration & safety as well as weed and insect identification

Bring your license - worth 1 core & 1 category

FRIDAY 31ST

10:30 AM

Roy Basset from Miller Pro will discuss sprayer calibration & safety as well as weed and insect identification

Bring your license - worth 1 core & 1 category

1:00 PM

Keith Hoover from Team Ag Consulting Services will discuss the advantages of deep tilling with a DMI machine (DMI sales presentation)



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NEW HOLLAND

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Abbotstown, PA 17301  
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### East Coast and North Central Veal Report

Des Moines, Iowa

January 14, 2003

Supplied By USDA

CARLOT VEAL CARCASS REPORT: Northeast and North Central Basis: Compared to trading last week: Northeast special fed veal mostly steady to weak on light test. Demand and offering mostly light to moderate. North Central light test mostly .50 to 2.00 lower for comparable trades on light demand and light to moderate offerings.

VEAL CARCASS, SPECIAL FED, HOT BASIS, FOB PRODUCTION POINTS: Northeast 400 head; Hide-Off, 215-275 lb: 195-200.00. North Central 450 head; Hide-On, 240-300 lbs 170-173.00 few 176.00.

CONTRACT INFORMATION: Hot Basis, Hide-Off (As of January 15, 2003): Contract calves slaughtered this week: 195.00-215.00, mostly 205.00-208.00. Packers base market 185.00-195.00. Future contracts offered: Firm Bottom 175.00 and 183.00, Firm Top 195.00 and 203.00. Firm Bottom, Open Top 180.00. Firm Bottom, 182.00, Split Half Top 202.00. Fixed 180.00 and 185.00.

•North Central - OH, IN, IL, MI & WI.

•Northeast - MA, MD, PA, NY, NJ, DE, CT & VT.

WEEKLY DISTRIBUTIVE, LESS THAN CARLOT, EAST COAST AREA VEAL CUTS TRADE, SPECIAL FED: Market for Tuesday, Jan. 14 - Compared to last week: Distributive special fed veal cuts are trading mostly steady on slow to moderate market activity.

Prices per CWT: Carcass, hide off 200-250 lb 205-245.00; Foresaddles 85-110 lb 170-180.00; Koshier Foresaddles 90-110 lb 195-205.00; Hindsaddles 85-115 lb 285-300.00; Loins, regular 17-25 lb 250-295.00; Loins, 4x4 trmd 12-18 lb 400-450.00; Hotel Racks, 8 rib 15-21 lb 415-450.00, 7 rib 14-20 lb 455-480.00, 6 rib 13-17 lb 495-525.00; Chuck, square cut 36-47 lb 85-110.00; Shoulder, full 14-20 lb 125-160.00; Legs, double 70-90 lb 275-310.00, TBS 3-piece 24-32 lb 575-650.00, BHS heel-out 27-35 lb 350-450.00; Top Round, trmd, cap-off 8-10 lb 700-825.00; Breast 10-12 lb 65-80.00; Necks, bone-in 24-28 lb 110-130.00; Stew Meat, regular 200-225.00; Boneless Trimmings 75-80% lean 51-58.00; Heavy Nature Green Hides, per piece 37-41.00.

### National Weekly Lamb Report

Des Moines, Iowa

January 14, 2003

Report Supplied By USDA

NATIONAL WEEKLY LAMB REPORT for week ending Monday, Jan. 13: SLAUGHTERED LAMB PRIOR WEEK: From Forward Contracts: Domestic 0; Imported 0. From Formula Arrangements: Domestic 17,452 head; Imported: 1,845.

SLAUGHTERED PACKER OWNED SHEEP: DOMESTIC: 1,677 head, 69-80 lbs (avg. 75 lbs); dressing 50.0-50.0%, avg. 50.0%; Choice or better 99.3%. IMPORTED: None.

FORWARD CONTRACT PURCHASES: No trade reported.

FORMULA PURCHASES: DOMESTIC: 12,820 head, 63-75 lbs (avg. 71.9 lbs) 159.39-178.70, wtd. avg. price 163.79; 4,968 head, 75-84 lbs (avg. 78.8 lbs) 160.36-178.00, wtd. avg. price 165.35.

IMPORTED: 1,551 head, 68-77 lbs (avg. 72.0 lbs) 148.08-168.44, wtd. avg. price 155.86.

### Oklahoma Feeder Cattle Weekly

Oklahoma City, OK

January 15, 2003

Report Supplied By USDA

OKLAHOMA NATIONAL STOCKYARDS, Weekly Cattle Summary - Compared to last week: Feeder steers 1.00-3.00 lower. Feeder heifers steady to 2.00 lower. Steer and heifer calves steady. Demand good for all classes. Packers reduced kill Monday in a continuing effort to bring beef in line with live slaughter cattle figures. Monday's kill was 95,000 head, 25 percent less than a year ago. Feeder market struggling some as the June fat board is holding prices in check. Quality average. Feeder cattle in medium to fleshy conditions.

Receipts this week 10,345; last week 13,872; last year 17,615. Supply consisted of 76% yearlings and calves over 600 lbs; 21% calves; 3% cows and bulls. Heifers comprised 44% of feeder & calf supply. Prices follow with weighted average weight and price in parenthesis.

FEEDER STEERS: Medium and Large 1: CALVES: 300-400 lbs (350 lbs) 114.00-120.50 (117.89); 400-450 lbs (424 lbs) 106.50-116.00 (112.06); 450-500 lbs (475 lbs) 98.00-104.00 (102.07); 500-550 lbs (526 lbs) 90.00-106.00 (99.01); 550-600 lbs (574 lbs) 84.00-96.00 (91.18); 600-700 lbs (650 lbs) 79.00-85.00 (82.61); 700-750 lb calves (721 lbs) 81.25-84.50 (82.18). YEARLINGS: 555 lbs thin 99.00; 600-650 lbs (634 lbs) 83.75- 87.75 (85.32); 650-700 lbs (679 lbs) 82.00-85.00 (83.43); 700-750 lbs (721 lbs) 82.25-85.00 (83.30); 750-800 lbs (775 lbs) 80.00-84.50 (82.19); 800-850 lbs (817 lbs) 78.50-82.75 (81.08); 850-900 lbs (871 lbs) 77.25-80.75 (78.61); 915 lbs 80.75; 1005 lbs 79.00. HOLSTEINS: few odd packages Large 3, 625 lbs 66.00; 700 lbs 63.00; 800-825 lbs 60.75-63.00; 885 lbs 58.50.

FEEDER HEIFERS: Medium and Large 1: CALVES: 300-350 lbs (323 lbs) 101.50-107.00 (104.50); 350-400 lbs (372 lbs) 97.00-99.00 (98.34); 400-450 lbs (412 lbs) 84.50-98.00 (93.30); 450-500 lbs (471 lbs) 82.25- 88.50 (86.05); 500-600 lbs (550 lbs) 78.00-86.00 (81.93); 600-650 lbs (628 lbs) 78.00-81.00 (78.77); few 650-700 lbs (674 lbs) 76.25-76.75 (76.52). YEARLINGS: 500-550 lbs (520 lbs) 84.00-87.50 (85.33); 550-600 lbs (576 lbs) 80.50-83.00 (81.90); 600-650 lbs (616 lbs) 80.75-83.50 (81.54); 650-700 lbs (677 lbs) 78.50-80.75 (79.80); 700-750 lbs (720 lbs) 77.00-81.00 (78.81); 750-800 lbs (783 lbs) 76.00-79.50 (77.58); 800- 900 lbs (850 lbs) 74.50-78.75 (77.74); 900 lbs 75.00; 965 lbs 75.50.

### Kentucky Feeder Cattle Sales

Lexington, Ky.

January 14, 2003

Report Supplied By USDA

BLUE GRASS STOCKYARDS Daily Auction Report: Actual Receipts: 3,542. Compared to Monday: Steer and heifer calves mostly steady. Yearling steers steady to 1.00 lower, yearling heifers steady. Holsteins steady.

FEEDER STEERS: Medium and Large 1: 300-350 lbs 102.00-110.00, 350-400 lbs 98.00-106.00; 400-450 lbs 92.00-103.00 few 106.00, 450-500 lbs 87.00-95.00; 500-550 lbs 84.00-90.00, 550-600 lbs 80.00-85.25; 600-700 lbs

calves 75.00-81.75, 600-700 lbs yearlings 76.50-83.50; 700-800 lbs 74.50-83.00; 800-900 lbs 75.00-82.60; 900-1000 lbs 76.00-78.40; 24 head (Charx-blk) 1016 lbs partly fattened 76.90. Medium and Large 1-2: 63 head (mixed) 875 lbs 78.30. HOLSTEINS: Large 3: few 600-700 lbs 58.00-61.75; 700-800 lbs 60.75-62.30, including 50 head 715 lbs 62.30; 6 head 818 lbs 57.50.

BULL CALVES: Medium and Large 1: 300-400 lbs 90.00-102.00; 400-500 lbs 80.00-92.00 few 94.00-97.50; 500-600 lbs 75.00-85.00; 600-700 lbs 70.00-79.00. Medium and Large 2 400-500 lbs 77.00-81.00.

FEEDER HEIFERS: Medium and Large 1: 300-400 lbs 81.00-87.00; 400-500 lbs 74.00-85.00; 500-600 lbs 73.00-80.00, including 43 head (mixed) 592 lbs 75.20; 600-700 lbs 72.00-79.80, including 25 head (bbwf) 603 lbs 76.60, 22 head (blk-Charx) 609 lbs 75.30, 81 head (blk) 643 lbs 79.80 & 66 head (mixed) 694 lbs 78.80; 700-800 lbs 72.00-77.50, including 39 head (blk-Charx) 743 lbs 77.50 & 21 head (Charx) 773 lbs 75.40.

### Tennessee Feeder Cattle Sales

Nashville, Tenn.

January 15, 2003

Report Supplied By USDA

FEEDER CATTLE: Tennessee Weighted Average Report for Tuesday, Jan. 14, at Dickson, Huntingdon and Cookeville. Receipts 2,153 calves and feeders (24% over 600 lbs). Trend: Feeder steers 1.00 to 3.00 lower; feeder heifers steady to 3.00 lower. Average weight and average price in parentheses. Price per cwt.

FEEDER STEERS: Med./Lge. 1-2: 29 head, 300-400 lb (344) 90-114.00 (102.88 61 head, 400-500 lb (446) 77-96.50 (87.84); 76 head, 500-600 lb (556) 72-85.00 (78.23); 43 head, 600-700 lb (648) 69.50-78.50 (74.31); 35 head, 700-800 lb (736) 68-76.00 (72.10); 15 head, 800-900 lb (830) 66.50-73.50 (69.21). Med./Lge. 3: 32 head, 300-400 lb (355) 82-104.00 (91.61); 33 head, 400-500 lb (450) 72-94.00 (78.83); 17 head, 500-600 lb (531) 70-79.00 (73.58); 16 head, 600-700 lb (662) 65-71.00 (68.99).

FEEDER HEIFERS: Med./Lge. 1-2: 68 head, 300-400 lb (356) 75-90.00 (81.40); 109 head, 400-500 lb (456) 70-81.50 (75.45); 111 head, 500-600 lb (549) 67-76.50 (71.34); 53 head, 600-700 lb (650) 65-77.00 (71.47). Med./Lge. 3: 23 head, 300-400 lb (355) 66-80.00 (73.62); 55 head, 400-500 lb (453) 65-75.00 (70.08); 500-600 lb (547) 60-71.00 (66.62); 14 head, 600-700 lb (627) 61-70.50 (66.45).

FEEDER BULLS: Med./Lge. 1-2: 33 head, 300-400 lb (366) 90-110.00 (98.03); 50 head, 400-500 lb (460) 73-87.00 (80.88); 63 head, 500-600 lb (553) 67-84.00 (74.41); 62 head, 600-700 lb (643) 65-75.00 (69.82); 23 head, 700-800 lb (738) 60-76.00 (66.85).

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