

Virginia Livestock Auction Summary
Richmond, Va.
December 9, 2002

Report Supplied By USDA
NORTHERN VIRGINIA LIVESTOCK — Marshall, Shenandoah, Staunton Union and Winchester for Dec 2-7 All prices per hundred pounds liveweight (CWT), except where noted

HEIFER CATTLE 1265 head
FEEDER STEERS Med/l ge 1 200-300 lb 82-92 00, 300-400 lb 82-98 00, 400-500 lb 80-96 00, 500-600 lb 70-89 00, 600-700 lb 70 75-84 00, 700-800 lb 68 50-80 00, 800-900 lb 74-82 75 900-1000 lb 67 75 50 1000-1100 lb 64 50-74 35
Med/l ge 300 400 lb 80 95 00, 400-500 lb 80-90 00 few 70-80 00, 500-600 lb 67 85 00 600-700 lb 72-79 00, 700-800 lb 66-67 50, 800-900 lb 64 50-69 00, 900-1000 lb 62-66 50

HOISFIN STEERS Med/l ge 2 300-500 lb 42-55 00 500-700 lb 42 75-59 00 700-900 lb 44 75-47 25

HEIFERS Med/l ge 1 200-300 lb 80 00, 300-400 lb 65-79 00, 400-500 lb 68 50-75 00, 500-600 lb 66 50-72 00, 600-700 lb 63 50-72 00, 700-800 lb 65-74 00, 800-900 lb 71 00 Med/l ge 2 300-400 lb 63-70 50, 400-500 lb 66-69 00, 500-600 lb 56-66 00, 600-700 lb 60-64 00, 700-800 lb 59-66 50

BULLS Med/l ge 1 200-300 lb 88 50-108 00 few 82-97 00, 300-400 lb 80-93 00 few 66 00, 400-500 lb 76-89 75, 500-600 lb 65-75 00, 600-700 lb 64-73 00, 700-900 lb 56 50-66 00 Med/l ge 2 200-300 lb 71-81 00, 300-400 lb 69-79 50, 400-500 lb 63-72 00, 500-600 lb 67-69 00, 600-700 lb 60-64 50

SLAUGHTER CATTLE 249 head

SLAUGHTER STEER AND HEIFERS Choice 2-3, 1000-1150 lb 64 50-70 00, 1150-1300 lb 67-72 25, 1300-1450 lb 67 25- 71 75, 1492-1715 lb 62 75-68 75, Select 2-3, 1000-1200 lb 66-66 75, 1200-1305 lb 62 75-66 75
HEIFERS Choice 2-3, 950-1100 lb 64-65 75, 1100-1300 lb 63 50-70 00, 1341-1430 lb 62 50-68 50, Select 1-2, 1100-1470 lb 60 25-61 50

SLAUGHTER COWS 276 head Breaking Utility and Commercial 2-4, 27 75-36 75, Cutter and Boning Utility 1-3, 30-36 25, Canner and Low Cutter 1-2, 19-33 00

SLAUGHTER BULLS 34 head Yield Grade 1-2, 900-1300 lb 36 50-45 00 1300-1600 lb 35 50-41 50, 1600 lb and over 39 25-47 00

COWS RETURNED TO FARM 139 head Med/l ge 1 few 2 2 yrs to aged, 865-1304 lbs bred 2-8 months 300-630 00 per head Med/l ge 1, 6 yrs to aged, bred 2-4 months 30 00-37 00 per cwt

COWS WITH CALVES AT SIDE 5 pairs Med/l ge 1, 6 yrs to aged 980-1400 lbs with 125-319 lb calves 390-660 00 per pair

BABY CALVES RETURNED TO FARMS 40 head Newborn to 4 weeks 2 00-50 00 per head, over 100 lbs 2-76 00 cwt

SHFPP 233 head **SLAUGHTER LAMBS** 105 head Woolled Choice and few Prime 1-2 few 3, 100-115 lbs 91 75-95 00, Good and few Choice 1-2, 87-98 lbs 93 50-95 00
FEEDER LAMBS 90 head Med/l ge 1-2 70-85 lbs 98-105 00, 60-70 lbs 90 50, 50-60 lbs 100 00
SLAUGHTER EWES 38 head **FWES** Choice 2-4, 33-39 50, Utility and Good 1-3, 42 50-43 50

Roanoke-Hollins Weekly Feeder Cattle Sale

Richmond, Va.
December 10, 2002

Report Supplied By USDA

WEEKLY AUCTION for Dec 9
FEEDER CATTLE 242 head Prices based on in weights

FEEDER STEERS 90 head Med/l ge 1 300-400 lb 86-94 50, 400-500 lb 82-92 50, 500-600 lb 70 50-77 00, 600-700 lb 72 50-77 00, 700-800 lb 72-75 00

HOISFIN STEERS 10 head Med/l ge 2 200-300 lb 52 50, 300-500 lb 54 00, 500-700 lb 46 00

FEEDER HEIFERS 86 head 300-400 lb 70-76 00, 400-500 lb 72 50-79 00 500-600 lb 72 50-75 50, 600-700 lb 66-71 00, 700-800 lb 69 50-72 50

FEEDER BULLS 66 head Med/l ge 1 300-400 lb 88-98 00 400-500 lb 78-85 00, 500-600 lb 70-74 00, 600 700 lb 65-72 00, 700-900 lb 66 00

Winchester Weekly Feeder Cattle

Richmond, Va.
December 10, 2002

Report Supplied by USDA

WEEKLY AUCTION at Winchester, Dec 9 — **FEEDER CATTLE** 542 head Prices per cwt, based on in weights.

FEEDER STEERS 166 head Med/l ge 1 400-500 lb 86 50-92 00, 500-600 lb 76-83 00, 600-700 lb 74 50-78 00, 700-800 lb 74 50-77 50, 800-900 lb 75 50, 900-1000 lb 73 25 Med/l ge 2 300-400 lb 72 00, 400-500 lb 71-75 00, 500-600 lb

75-78 00, 600-700 lb 70 50-74 50, 700-800 lb 71-71 50.

FEEDER HEIFERS 260 head Med/l ge 1 200-300 lb 72-76 00, 300-400 lb 74 75-82 00, 400-500 lb 67-76 00, 500-600 lb 65-75 00, 600-700 lb 67-73 25, 700-800 lb 66 50-73 50, 800-900 lb 71 50 Med/l ge 2 400-500 lb 74 00, 500-600 lb 64-73 00 500-600 lb 60-68 50, 600-700 lb 58-68 00, 700-800 lb 65 50-68 50

BULLS 116 head Med/l ge 1 200-300 lb 94 00 300-400 lb 82-97 00 400-500 lb 82 50-93 00 500-600 lb 67-77 00, 600-700 lb 65-70 00

National Feeder Cattle Weekly Review

St. Joseph, Mo.
December 6, 2002

Report Supplied By USDA

NATIONAL FEEDER & STOCKER Summary for week ending Dec 6 2002
Total Receipts 403 300 last week 184 900 Direct 57,000, last week 40 500 Video/Internet 27 600 head, last week 26,000 Auction Receipts 318,700, last week 118 400 This week's reported auction volume included 31 percent over 600 lbs and 43 percent heifers

Compared to last week, feeder cattle and calves sold 1 00-3 00 higher in active trading Yearlings continue to be scarce and buyers are turning to heavy calves as a substitute These 600-750 lb calves tend to be flushy and hard to sell, but with outstanding feedlot performance they might just finish in time to be based off the April CMT Board Lighter calves, weighing from 400-600 lbs were also in good demand this week and routinely sold near

1 00 per pound in most areas west of the Mississippi River This prompted western buyers to go ahead and order some more of the less expensive Southeastern cattle, despite harsh weather conditions, resulting in higher trends from Louisiana to Florida

The first big snowstorm of the season to hit the Southern Plains came through on Tuesday dumping as much as 10 inches of snow and making highways hazardous Over 125 tender binders were reported in Amarillo Texas on Tuesday night and the slick conditions followed I-40 east through Oklahoma City and Joplin Missouri This did not slow the marketing of cattle in the 'Show-Me' state where nearly 55,000 head were reported in the auctions covered by the USDA and the Missouri Department of Agriculture Livestock Market News Service

Direct feeder cattle sales across the country were slow for current delivery but are starting to pick up for future delivery and contracts based off the CME Feeder Futures Most backgrounders can lock-in a handsome profit on their feeder cattle for spring delivery Many are opting to do this and not have to sweat the market through the holidays There are still plenty of variables to worry about, like a rough winter and poor weight-gains or perhaps missing out on a continued market rally and a big home run But forward contracting does help limit the downside risk and gives producers some peace of mind They might just sign their name and then take the down payment to Las Vegas for the National Finals Rodeo

SEEDWAY IS YOUR SOURCE FOR

ALFALFA SEED

HIGH PERFORMANCE ALFALFA

SEEDWAY 9558

ROOT REGENERATION

Ideal for WET SOIL
Excellent yield potential
Outstanding disease resistance
Regenerates roots after damage

SEEDWAY 512

LONG SEASON

Fall dormancy 5
High yield potential
Outstanding disease resistance
Uses the entire growing season

300LH - LEAFHOPPER

High leafhopper resistance
High yield potential
Good winterhardiness
Excellent disease resistance

PREFERRED

YIELD & QUALITY
Preferred forage quality
Excellent yield potential
Good disease resistance
A leading Eastern variety

SEEDWAY

EARLY PAY DISCOUNTS IN EFFECT NOW!

MIFFLINBURG, PA800-338-2137
MECHANICSBURG, PA . .877-788-8982

EMMAUS, PA . .800-225-4131
YORK, PA800-836-3720

AGRICULTURE
THE GRAIN OF OUR ECONOMY

Metal Roofing & Siding
Since 1948



A.B. Martin Roofing Supply
Why Pay More - For Less

BUY DIRECT • WE MANUFACTURE

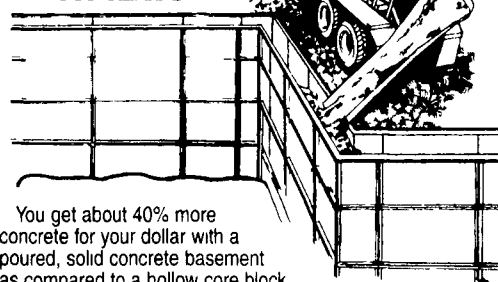
Roofing & siding in the following
Aluminum • Galvanized • Galvalume
18+ Color Painted, #1 & #2 Material
Low Prices - Fast Delivery, Free Literature
Ephrata, PA 1-800-373-3703
Newville, PA 1-800-782-2712
(formerly Zimmerman Roofing)

Since 1972...The Original & The Largest

POURED SOLID CONCRETE

STORAGE SYSTEM SPECIALISTS

START WITH THE BEST!
POURED CONCRETE WALLS



You get about 40% more concrete for your dollar with a poured, solid concrete basement as compared to a hollow core block basement

A poured solid concrete basement weighs about 50 lbs more per cubic foot! Far denser! What's more poured solid concrete walls are monolithic there are no joints!

This is why laboratory tests show poured, solid concrete basements have many times the flexural and compressive strength to withstand the side and down pressures caused by earth wind water and building loads and the material density to resist water penetration

Best of all, thanks to modern and efficient construction techniques poured solid concrete basements are competitively priced

Solid Concrete For:

- Manure Pit Walls
- Hog House Walls
- Barnyard Walls
- Chicken House Walls
- Retaining Walls
- House Foundation Walls
- Silage Pit Walls
- Cistern Walls
- Concrete Decks
- Concrete Pit Tops

Balmer Bros.

CONCRETE WORKS, INC.
Invest in Quality It will last a lifetime

243 Miller Road
Akron, PA 17501
(717) 733-0353
6:30 AM - 3:30 PM
(717) 859-2074
After 6:00 PM