



## Penn State Cooperative Extension Capitol Region Dairy Team

**NEW AND TIMELY PENN STATE PUBLICATIONS**  
Vinton E. Smith  
Capitol Region  
Dairy Management  
Agent

The College of Agricultural Sciences and Cooperative Extension at Penn State have taken pride in providing access to many publications, both online and through their local extension offices. Here is a summary of new and timely information that is available, including milk marketing and

feeding management information.

**New Milk Marketing Information**  
Dr. Ken Bailey has recently added two new features to the Penn State Dairy Outlook Website (<http://dairy-outlook.aers.psu.edu>). This is a great addition to his continued effort to provide the dairy producers of Pennsylvania with the latest information on the dairy markets.

Are you tired of reading his weekly report? The first new feature

that he recently added won't add anything to your list of things to read. You can play a weekly radio report directly from his Website. Just go to the Dairy Outlook Website and look for "Ken Bailey's Weekly Commentary" and go down to Audio Recording. You will have two options for the download, depending on your Internet connection speed. Click on either one and Window's Media Player should kick in.

Secondly, he will be

posting a brand new quarterly dairy outlook report. This report will be available from his Website in PDF format. The first report will provide a detailed forecast of milk, cheese, and butter supply, demand, and prices for 2003. Bailey commented, "Even if you don't agree with my weekly report, you may find this newsletter useful!"

### Timely Feeding Management Information

Many dairy producers across Pennsylvania are likely dealing with shortages of home-grown forages because of dry weather conditions throughout this year's growing season. Questions that they often ask include: "What should be done now?" "Should forage intakes be kept at a minimum?" "Should hay or other forage be purchased?" and "Should roughage or high-fiber feedstuffs be used?"

An excellent publication called "Feeding During Shortages of Home-Grown Feeds" from Penn State can help you and your nutritionist answer these questions. It reviews a list of 10 approaches to dealing with the economic and nutritional challenges of feeding during years of short feed supply.

This publication also has several tables of information that will help you consider the economic implications of feeding different feed ingredients. It includes simple formulas for determining whether a particular ingredient makes economic sense to feed based on the current price of shelled corn and soybean meal. These tables and formulas are also available in

an Excel® spreadsheet format. It can very quickly evaluate the feeding value of many different feed ingredients.

Additional tables that list the nutritive value of alternative feedstuffs are also provided. They include DM, CP, NDF, NSC, and NEL. These tables include practical implications and recommendations that should be considered before adding these ingredients in your rations.

These publications are available through your local extension office or they can be downloaded from the Penn State Dairy Nutrition Website at <http://www.das.cas.psu/dcn>.



### 2002-2003 PENNSYLVANIA HOLSTEIN ASSOCIATION CALENDAR OF EVENTS

NOVEMBER 15	7:00 P.M. JEFFERSON COUNTY ANNUAL MEETING HORMTOWN COMMUNITY CENTER HORMTOWN PA
NOVEMBER 16	11:00 A.M. NITTANY LION FALL CLASSIC SALE AG ARENA STATE COLLEGE PA
NOVEMBER 16	7:15 P.M. MERCER COUNTY ANNUAL MEETING HFMFFLD FIREHALL GREENVILLE PA
NOVEMBER 19	7:00 P.M. CLYMER COUNTY ANNUAL MEETING PENN TOWNSHIP FIRE HALL HUNTSDALE PA
NOVEMBER 22	10:30 A.M. SOUTHWEST PA SHOW SALE AND MEMBERSHIP MEETING RYMADA INN NEW STANTON PA
NOVEMBER 22	7:00 P.M. YORK COUNTY ANNUAL MEETING YORK 4 H CENTER YORK PA
NOVEMBER 22	7:30 P.M. POTTER COUNTY ANNUAL MEETING ULYSSES COMMUNITY BUILDING ULYSSES PA
DECEMBER 10	10:30 A.M. PA HOLSTEIN BOARD OF DIRECTORS MEETING PA HOLSTEIN OFFICE STATE COLLEGE PA
DECEMBER 17	10:00 A.M. HOLSTEIN ASSOCIATION USA REGION 2 MEETING HOLIDAY INN NEW CUMBERLAND PA
DECEMBER 19	10:30 A.M. SOUTH-CENTRAL SHOW & MEMBERSHIP MTG OLD COUNTRY BUFFET HARRISBURG PA
JANUARY 25	7:30 P.M. CLARION/WENANGO ANNUAL MEETING WOLF'S DEN RESTAURANT KNOX PA
FEBRUARY 7	PENNSYLVANIA JUNIOR HOLSTEIN CONVENTION HOLIDAY INN BETHLEHEM PA
FEBRUARY 19-21	PENNSYLVANIA HOLSTEIN CONVENTION HOLIDAY INN BETHLEHEM PA
FEBRUARY 20	90 <sup>th</sup> ANNUAL MEETING PA HOLSTEIN ASSOCIATION HOLIDAY INN BETHLEHEM PA
FEBRUARY 20	7:00 P.M. PA HOLSTEIN CONVENTION SALE HOLIDAY INN BETHLEHEM PA
MARCH 17	7:15 P.M. BLAIR COUNTY ANNUAL MEETING WILLIAMSBURG FARM SHOW GROUNDS WILLIAMSBURG PA
MARCH 28	9:30 A.M. PA HOLSTEIN SPRING SHOW FARM SHOW BUILDING HARRISBURG PA

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