



Farm Show 2003 Exhibitor Spotlight

Exclusive to
Lancaster Farming

Tam Systems Anticipates Meeting Farmers, Public At Pa. Farm Show

DILLSBURG (York Co.) — Tam Systems Inc. has been a steady presence at the Pennsylvania Farm Show for about three decades. The company specializes in innovative commercial

According to him, that's not all bad.

"We need to educate those consumers along with the farmers," Rife said.

At the same time, Rife is hope-

“The focus has to go back to the farmer. I certainly think the addition can only help.”

Howard Rife
Tam Systems

buildings, grain systems, and feed-processing facilities,

Howard Rife, Tam Systems sales manager, said he has seen the Farm Show's focus over the years shift away from agriculture toward consumer education.

ful the newly expanded Farm Show will attract more farmers than it has in recent years.

"The focus has to go back to the farmer," he said. "I certainly think the addition can only help."

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The Tam Systems, Inc. management team sees the Farm Show as an excellent opportunity to reach out to farmers and the public. Pictured here, from left, are Laurin Fleming, office coordinator; Tom Fleming, president; and Galen Julius, vice president.

Tam has 45 employees and serves customers in Delaware, Maryland, New Jersey, New York, Pennsylvania, Virginia, West Virginia, and the Carolinas. Rife said the Farm Show is an ideal gathering place for ag enthusiasts, not only from this region but also from the rest of the country and the world.

"You see people at the Farm Show from literally everywhere,"

he said.

Rife expects to be on hand at the company's 20 by 20-foot exhibition area at the Farm Show in January. A Tam dryer/aeration system and partial grain bin will be on display, along with plenty of information about the company's line of building services.

"We're glad to see the Farm Show is expanding," Rife said.

2003 Ag Directory Scheduled

EPHRATA (Lancaster Co.) — Lancaster Farming has scheduled the third-annual publication of an agricultural directory for the mid-Atlantic region.

This resources guide includes names, addresses, phone numbers, and websites of agencies, extension, agri-industry personnel, and producer organizations throughout the Mid-Atlantic region.

Directed to producers, the directory will be included in Lancaster Farming's total circulation and be distributed at the upcoming Farm Show.

To submit or update your organization's information, e-mail farming@lancasterfarming.com or leave a message at (717) 721-4426.

The issue is scheduled for Dec. 28.

Deadline for changes or additions is Friday, November 22.



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