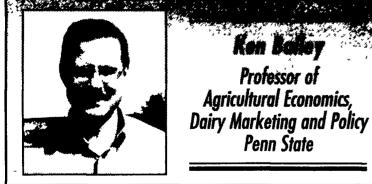
				BFP	me			Lean H Date	<u> </u>	Open High L	Low Last	l hge	evious Pr olume Op	
				ARKE				09/04/02	*Сагн*	0 34063	4063406		0 0	0
				d and Mercant September 5, 2		;		09/04/02		3175 32903		+88	5938	16836
			,	······································				09/05/02		3542 36723			3729	13778
Corn														
			Open	High	Low	Last	Chge	09/05/02		4235 4297 4		+33	812	3284
09/05/02	*CASH	*		2794	2794	2794	+20	09/05/02	•	4900 49204		+5	247	997
09/05/02	SEP 0	2	2696	2724	2680	2720	+14	09/05/02	May 03	5770 5800 5	7505780	-10	94	388
09/05/02	DEC 0	2	2780	2810	2762	2804	+20	09/05/02	Jun 03	5982 5995 5	960 5980	+3	134	592
09/05/02	MAR 0	3	2842	2866	2822	2864	+22	09/05/02	Jul 03	5890 5940 5	880 5882	-3	21	160
09/05/02	MAY 0	3	2864	2884	2842	2882	+16	09/05/02		5640 5650 5		+10	6	52
09/05/02	JUL 0	3	2836	2862	2826	2856	+12	09/05/02	Ų	5200 5250 5		-13	2	9
09/05/02	SEP 0	3	2676	2690	2664	2684	+12	09/05/02	00105	5200 5250 5	2003207	-15	2	9
09/05/02	DEC 0	3	2544	2560	2540	2554	+2							
09/05/02	MAR 0	4	2590	2604	2590	2604	unch	Composit	te Volum	e Open_Int				
09/05/02	JUL 0	4	2620	2620	2620	2620	unch	09/04/02	1098	3 36098				
09/05/02	DEC 0	4	2400	2400	2400	2400	+4		- 4 4 9 -					
								Live C		~	-	~. Pr	evious Pr	revious
Total				Open_Int				Date		Open High L	Low Last	hao	olume Op	
09/04/02		66	5113	492484				09/04/02	*Сасн*	0.6300.6	3006300	-78	0	0
												• -		
C								09/05/02		6717 68156			6031	40471
Soybea	ns		Open	High	Low	Last	Chge	09/05/02	Dec 02			+105	3791	28806
09/05/02	*CASH	*	open	5680	5680	5680	+30	09/05/02	Feb 03	7122 71807	0777177	+55	669	16550
	SEP 0		5630	5684	5600	5654	+22	09/05/02	Apr 03	7195 72657	1557257	+62	391	8087
09/05/02			5524	5580	5492	5572	+44	09/05/02	Jun 03	6715 67806	7006777	+50	489	3991
09/05/02			5544	5600	5512	5594	+52	09/05/02		6767 68456		+75	101	214
09/05/02			5552	5610	5524	5604	+52		0					
09/05/02			5530	5590	5510	5586	+54	09/05/02	Oct 03	6950 69506	9200920	-22	0	0
09/05/02			5526	5584	5510	5582	+54							
09/05/02			5490	5520	5460	5520	+44	Composit	te Volum	e Open_Int				
09/05/02			5340	5410	5340	5400	+34	09/04/02	1147	3 98135				
09/05/02	NOV 0	3	5270	5320	5250	5302	+22	Pork B	allias					
09/05/02	JAN 0	4	5290	5330	5290	5330	+40				_	Pr	evious Pr	revious
09/05/02	NOV 0	4	5070	5070	5070	5070	unch	Date		Open High L	Low Last	- hao	olume Op	
								09/04/02	*СУСЛ*	0 5200 5	300 5 300		0	0
Total		Vo1	ume	Open_Int										
09/04/02		35	5208	197069				09/05/02		6420 65026			602	980
								09/05/02		6435 64706			13	38
Southan	-	0.01						09/05/02	May 03	6620 6630 6	5306600	+50	1	19
Soybea		Car	O	17 b	Ton	Test	Chao	09/05/02	Jul 03	6620 6620 6	4106600	+180	1	14
00/05/00	*~~~	*	Open	High	Low	Last	Chge +50	09/05/02		6510 65106			1	6
09/05/02 09/05/02			1820	18850 1836	$18850 \\ 1812$	$18850 \\ 1829$	+50						-	
09/05/02			1748	1774	1748	1773		Composit	o Volum	o Onon Int				
					1732	1763	+22			e Open_Int				
09/05/02 09/05/02			1738 1733	1764 1760	1732	1760	+28 +30	09/04/02	61	8 1057				
09/05/02			1721	1751	1721	1751	+30	Oats						
09/05/02			1711	1739	1710	1737	+30			Open	High	Low		Chge
09/05/02			1710	1740	1710	1740	+31	09/05/02			2126	2126		+50
09/05/02			1700	1728	1700	1721	+34	09/05/02			1970	1910		+64
09/05/02			1680	1728	1680	1706	+35	09/05/02			1980	1904		+50
09/05/02			1645	1664	1645	1657	+25	09/05/02		1852	1910	1852		+36
09/05/02			1645	1665	1645	1665	+23	09/05/02			1834	1820		+4
09/05/02			1711	1711	1711	1711	120	09/05/02	JUL 03	1790	1790	1790	1790	unch
52105102	0 100	-		* * * *		- / - -								
Total		Vol	lume	Open_Int				Total 09/04/02		Volume Op 1482	en_Int 9850			

that they are already built into relative to a year ago, are butter, existing milk price numbers. Translation: the new report on milk consumption should neither cheese (mainly mozzarella), up 0.3 percent; nonfat dry milk, down 33.6 percent; and fluid milk products, up 0.3 percent. The U.S. Bureau of Labor Statistics also released estimates of U.S. city average retail prices for dairy products. The results are mixed. Some dairy products, such as butter and fluid milk, adjusted lower in relation to a sharp reduction in the cost of most dairy ingredients (mainly butterfat and protein). Whole milk in July fell 6.3 percent relative to a year ago. Butter retail prices in July fell 12.8 percent. Butter appears to be the most responsive in terms of the farmto-retail price spread. On the other hand, cheese and ice cream retail prices actually rose relative to a year ago. Natural cheese in July rose 5.6 percent, and ice cream rose 4.4 percent. You will recall that the main ingredient in

the production of ice cream, milkfat (cream), at the wholesale levels is about half what it was a



August 30, 2002 **DEMAND FOR DAIRY PRODUCTS WAY OFF**

- Cheese consumption weak.
- Nonfat dry milk way down.
- Butter down, too.

USDA's recent report on U.S. demand for milk and dairy products was fairly anemic. It suggests demand for cheese, particularly pizza cheese, is off relative to the strong growth experienced over the last decade. Demand for nonfat dry milk is off by a third. Butter consumption is down 4 percent, and fluid milk consumption is neutral.

These numbers, however, are no surprise to most market watchers. In fact, I would argue

raise nor lower futures or cash prices for dairy commodities in Chicago.

The demand numbers, called commercial disappearance, reflect the most recent three-month time period of April through June 2002. During this period, milk production in the U.S. grew 3 percent relative to the same period a year ago. Stocks of all dairy products on a milk fat basis grew 14.3 percent, and imports on a milk fat basis fell 23.3 percent.

Thus, the supply of dairy products on a milkfat basis grew 4.1 percent. That compares to commercial disappearance of all dairy products on a milkfat basis, which fell 0.6 percent. No wonder milk prices are declining!

More specifically, demand for dairy products during the period April-June 2002, with changes

year ago.

Average Farm Feed Costs for Handy Reference

To help farmers across the state to have handy reference of commodity input costs in their feeding operations for DHIA record sheets or to develop livestock feed cost data, here's last week's average costs of various ingredients as compiled from regional reports across the state of Pennsvlvania.

Remember, these are averages, so you will need to adjust your figures up or down according to your location and the quality of your crop.

Corn, No.2y — 2.95 bu., 5.28 cwt. Wheat, No.2 — 3.25 bu., 5.42 cwt. Barley, No.3 - 1.71 bu., 3.66 cwt. Oats, No.2 - 1.7 bu., 5.30 cwt. Soybeans, No.1 — 5.49 bu., 9.16 cwt. Ear Corn - 80.05 ton, 4.00 cwt. Alfalfa Hay - 144.25 ton, 7.21 cwt. Mixed Hay --- 128.75 ton, 6.44 cwt. Timothy Hay -- 133.00 ton, 6.65 cwt.