

IS IT TIME TO TAKE A CLOSER LOOK AT YOUR CURRENT FEEDING PROGRAM?



**BROWN'S AREA DIRECTORS HAVE THE TOOLS AND KNOWLEDGE TO
HELP YOU LOOK CLOSER AT WHAT YOU ARE FEEDING YOUR COWS**



GERRY ROMAN
CHESTER, BERKS, S NEW JERSEY
& DELAWARE
1969 DVC GRAD IN DAIRY SCIENCE
AREA DIRECTOR SINCE 1988
MARRIED WITH 4 CHILDREN



RICH GRAFF
E BERKS, E SCHUYLKILL CARBON
COLUMBIA EXTENSIVE TRAINING IN
DAIRY, BEEF & CROP SEED
AREA DIRECTOR SINCE 1969
3 CHILDREN - 2 GRANDCHILDREN



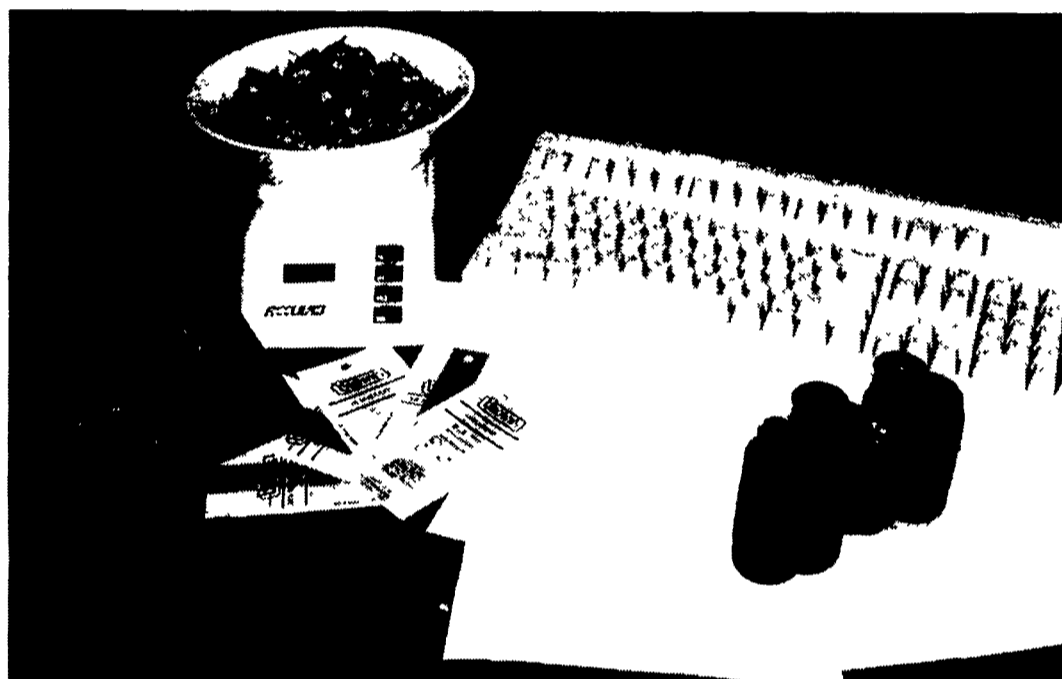
GARY BEHRENS
WESTERN BERKS AND SCHUYLKILL
1976 BS & 1978 MS UNIV WISCONSIN
AG EDUCATOR & DAIRY FARMER
AREA DIRECTOR SINCE 1996



JAMES BENNETCH
LEBANON N WEST LANCASTER
& S DAUPHIN
DAIRY FARMER FOR 18 YEARS
- 6 AS OWNER
AREA DIRECTOR SINCE 1999
MARRIED WITH 2 CHILDREN



STEVE SHETTERLY
N DAUPHIN PERRY, CUMBERLAND
& WESTERN SCHUYLKILL COUNTIES
1991 DVC GRAD IN DAIRY SCIENCE
AREA DIRECTOR SINCE 1999
MARRIED WITH 4 CHILDREN



ROBERT CHARLES
EASTERN & CENTRAL
LANCASTER COUNTY
OWNED HIS OWN DAIRY 20+ YEARS
AREA DIRECTOR SINCE 1994
MARRIED 2 CHILDREN
1 GRANDCHILD



ART YODER
BERKS, MONTGOMERY, BUCKS
& CENTRAL NJ
1987 DVC GRAD IN DAIRY SCIENCE
EXPERIENCE IN AI & HEIFER RAISING
AREA DIRECTOR SINCE 1997



STEVE HUGHES
NORTHAMPTON &
NORTHERN NEW JERSEY
1966 GRAD OHIO STATE IN DAIRY SCI
FARMED AND MANAGED TOP HERDS
MARRIED 3 CHILDREN
AREA DIR SINCE 1999



LARRY BEAT
EASTERN & CENTRAL
LANCASTER COUNTY
20+ YEARS EXPERIENCE
IN DAIRY FEED SALES
MARRIED - 3 CHILDREN



DEAN KESSLER
SOUTHERN & WESTERN LANCASTER
& YORK
14+ YEARS EXPERIENCE IN FEED
AND FERTILIZER SALES
MARRIED - 1 CHILD

**WHEN WE TAKE A CLOSER LOOK AT YOUR PROGRAM WE WILL EVALUATE ITS CURRENT
NUTRIENT PROFILE AND RECOMMEND AREA WHERE WE SEE OPPORTUNITIES FOR
IMPROVEMENT IN BOTH NUTRIENT CONTENT AND RATION ECONOMICS**

**BE ONE OF THE FIRST 30 PROSPECTS TO TAKE A CLOSER
LOOK AT A BROWN'S FEEDING PROGRAM AND RECEIVE A
GIFT OF A PAIR OF 7x35 mm BINOCULARS**



F.M. BROWN'S SONS, INC.

"MANUFACTURING LIVESTOCK FEEDS SINCE 1871"

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