

**Cumberland Valley Produce Auction**

Shippensburg, Pa.  
Report Supplied by Auction  
July 29, 30; Aug. 1, 2, 3

APPLES: 2.00-7.00 1/2 BU.  
BEANS: GREEN 8.00-20.00, YELLOW 8.00-17.00, LIMA 18.00-30.00, ROMA 8.00, ALL 1/2 BU.  
BLUEBERRIES: 11.00-19.00 FLAT.  
CABBAGE: .10-.70 HEAD.  
CANTALOPES: LGE. .05-1.80 EACH.  
CUCUMBERS: 2.00-6.00 1/2 BU.  
EGGPLANT: 1.00-8.00 1/2 BU.  
PEACHES: 4.00-12.00 1/2 BU.  
PEARS 8.00.  
PEPPERS: GREEN SM. TO LRGE. 3.00-8.00 1/2 BU.; HOT 10.00.  
PICKLES: 3.00 1/2 BU.  
PLUMS: 8.00-12.00 1/2 BU.  
POTATOES: RED 2.25-8.00, WHITE 2.25-7.50, BOTH 1/2 BU.  
RED BEETS: 4.00-10.00 1/2 BU.  
SQUASH: YELLOW 2.00-8.00, PATTY PAN 2.00-8.00, BOTH 1/2 BU.  
SWEET CORN: 1.60-3.10 DOZ.  
TOMATOES: RED SM. TO LGE. 11.00-22.00 1/2 BU., YELLOW 18.00-19.00 1/2 BU., CHERRY 5.50-12.00 FLAT.  
WATERMELON: SUGAR BABIES .80-2.10, SEEDLESS 1.10-3.60, SANGRIA .80-2.90 EACH.  
ZUCCHINI: GREEN 2.00-7.00, YELLOW 3.00, BOTH 1/2 BU.  
SALE DAYS MON., TUES., THURS., FRI., SAT., 9 A.M.

**Shippensburg Produce Auction**

Shippensburg, Pa.  
Report Supplied by Auction  
August 2, 3, 5, 6, 2002  
APPLES: 3.00-5.00 1/2 BU.  
BEANS: 10.00-15.00 1/2 BU.  
BLACKBERRIES: 20.00 FLAT.  
CABBAGE: 4.00-6.00 50 LBS.  
CANTALOPES: .08-1.20 EACH.  
CUCUMBERS: 1.50-7.50 1/2 BU.  
NECTARINES: 5.00-13.50 1/2 BU.  
ONIONS: 4.50-8.50 1/2 BU.  
PEACHES: 5.00-12.00 1/2 BU.  
PEPPERS: 3.00-8.50 1/2 BU.  
PICKLES: 3.50-9.00 1/2 BU.  
PLUMS: 8.00-12.50 8 QT. FLAT.  
POTATOES: 4.00-6.00 1/2 BU.  
SQUASH: 2.00-6.50 1/2 BU.  
SWEET CORN: 1.00-2.65 DOZ.  
TOMATOES: 8.00-22.00 25 LBS.  
WATERMELONS: .60-3.00, SUGAR BABIES AND YELLOW DOLLS 1.00-3.00.  
ZUCCHINI: 1.00-6.50 1/2 BU.  
SALE DAYS NEXT WEEK ARE MON., TUES., THURS., FRI., 9 A.M.

**Pa. Produce Summary**

Report Supplied by PDA  
August 2, 2002  
Wholesale Prices Only  
APPLES: GREEN 2.25-8.50 1/2 BU.  
BEANS: GREEN 7.00-19.00, YELLOW 8.00-20.00, LIMA 29.00, ALL 1/2 BU.  
BLACKBERRIES: 1.50-2.60 PINT.  
BLUEBERRIES: 1.00-2.50 PINT.  
CABBAGE: GREEN .55-1.10 HEAD.  
CANTALOPES: .40-1.65 EACH.  
CUCUMBERS: 4.00-7.00 1/2 BU.  
EGGPLANT: 2.00-8.50 1/2 BU.  
HONEYLOPES, HONEYDEWS: .50-1.80 EACH.  
NECTARINES: 6.00-18.00 1/2 BU.  
PEACHES: YELLOW AND WHITE 7.00-14.50 1/2 BU.  
PEPPERS: GREEN 8.00-14.50 BU.; COLORED 12.00-20.00 BU.; HOT 4.00-8.00 1/2 BU.  
PICKLES: 2.00-8.50 1/2 BU.  
PLUMS: 8.00-24.00 1/2 BU.  
POTATOES: RED 7.00-15.00, WHITE 8.50-22.00, BOTH 50 LBS.  
RED BEETS: 4.50-9.00 1/2 BU.  
SQUASH: PATTYPANS 2.00-6.00, SUMMER 3.00-5.00, YELLOW 3.00-7.50, ACORN 5.00-6.50, ALL 1/2 BU.  
SWEET CORN: 1.50-4.50 DOZ.  
TOMATOES: RED AND YELLOW 10.00-32.00 25 LBS., GRAPES 9.00-11.00, CHERRY 3.00-13.00, BOTH 12 PINT FLAT.  
WATERMELONS: SEEDLESS 1.50-4.25, SANGRIAS 2.00-4.50, CRIMSON 2.00-3.00, SUGAR BABY 1.50-3.00.  
ZUCCHINI: GREEN AND YELLOW 2.00-8.00 1/2 BU.

**Snyder County Produce Auction**

Port Trevorton, Pa.  
Report Supplied by Auction  
August 8, 2002  
APPLES: 4.00-12.00 1/2 BU.  
BEANS: GREEN 8.00-14.00, YELLOW 12.00-18.00, LIMAS 15.00-20.00, ALL 1/2 BU.  
BLACKBERRIES: 1.00-1.80 PINT.  
BLUEBERRIES: 1.10-1.70 PINT.  
CABBAGE: GREEN 8.00-10.00.  
CANTALOPES: .05-1.30.  
CUCUMBERS: 2.00-5.00 BU.  
EGGPLANT: 6.00-9.00 BU.  
HONEYDEW: .50-1.30.  
NECTARINES: 9.00-12.00 1/2 BU.  
ORNAMENTALS: JBL 3.00 1/2 BU.  
PEACHES: 4.00-10.50 1/2 BU.  
PEPPERS: GREEN SM. TO LRGE. 8.00-10.50 BU.; HOT 6.00-8.00 1/2 BU.  
PICKLES: 4.00-16.50 1/2 BU.  
POTATOES: RED 8.00-9.75, WHITE 10.00-12.00 BOTH 50 LBS.

PUMPKINS: NECK .50-1.00.  
RED BEETS: 7.00-9.00 1/2 BU.  
SQUASH: WINTER 6.00, ACORN 8.25, BUTTERNUT 7.00, PATTYPANS 2.00-4.00, ALL 1/2 BU., SPAGHETTI 8.50 BU.  
SWEET CORN: 1.00-2.90 DOZ.  
TOMATOES: RED SM. TO LRGE. 12.00-26.00, YELLOW 6.00-22.00, BOTH 25 LBS.  
WATERMELON: SEEDLESS .60-3.30, SANGRIAS .80-1.80, CRIMSON 1.00-1.50, SEEDLESS YELLOW 1.00-3.00.  
ZUCCHINI: GREEN 3.00-6.00, YELLOW 4.00-7.00, BOTH 1/2 BU.  
FLOWERS: MUMS 2.25-2.50, GLADS 1.00-3.00 BUNCH.  
SALE DAYS MON., WED., FRI., 10:30 A.M.

**East Fluid Milk And Cream Review**

Madison, Wis.  
August 7, 2002  
Report Supplied by USDA  
Spot prices of class II cream, dollars per lb. butterfat: F.O.B. producing plants: Northeast: 1.4260-1.5112. Delivered Equivalent: Atlanta: 1.4260-1.5431 mostly 1.4473-1.4899.  
PRICES OF CONDENSED SKIM, dollars per lb. wet solids, F.O.B. producing plants: Northeast: Class II, includes monthly formula prices: .9200-1.0300; Class III - spot prices - .8000-.9300.  
SPOT SHIPMENTS OF GRADE A MILK: FLORIDA: This week - In 52, Out 0; last week - In 49, Out 0; last year - In 4, Out 0. SOUTHEAST STATES: This week - In 0, Out 0; last week - In 0, Out 0; last year - In 140, Out 0.

The following are the July 2002 Class and component prices under the Federal Milk Order pricing system: Class II \$11.14 (down \$0.05 from June), Class III \$9.33 (down \$0.76); and Class IV \$10.45 (down \$0.07). The following are product price averages used in computing Class prices: butter \$1.0112, NDM \$0.9033, cheese \$1.1004, and dry whey \$0.1545. The Class II butterfat price is \$1.0999 and the Class III/IV butterfat price is \$1.0909.

Cooler temperatures have returned to much of the region, but milk output has not shown too many signs of rebounding. Milk output in New England is steady at low, seasonal levels. Combine low milk output with the low prices producers are receiving and contacts wonder if the number of farmers leaving the business will start to increase as we move into fall. As one contact stated tongue-in-cheek, the "bigger truck" theory of doing business can last only so long. There is growing concern about what impact the supply of good quality hay in the Northeast and a poor corn crop will have on

milk output during the winter. Yields on the incoming milk are low.

Fluid milk supplies are reported as tight from New England to Florida. This week, Florida's milk imports came from Pennsylvania and Michigan. With schools starting to open in Florida and other Southern states, school lunch pipelines are beginning to be filled. This impact on Class I demand will be greater next week when more schools are on a full-week schedule.

In the Northeast, milk is tight and a combination of early-month sales and the need for milk in other areas is keeping surplus milk volumes quite light. Manufacturing plants are shipping milk to meet Class I needs which means less milk to process. Some operations have cut back to only a few days a week.

In the Southeast, some seasonal manufacturing plants have been idled and others are just running on weekends. However, reports indicate that some Southwest milk is being shipped intra-company for processing in the Southeast.

The condensed skim market is about steady. Some price changes were noted, but most producers are holding at last month's prices and Class II formula prices are little changed.

The fluid cream market is strong and supplies are tight. Some producers report no spot sales this week and many were barely able to meet their contract sales. In some instances, supplemental loads had to be purchased to cover commitments. Spot prices are often higher as both the CME average and multiples increased this week. Multiples in the low 140's f.o.b. are more common.

Ice cream production is seasonally heavy. Soft serve and frozen novelty sales have been particularly good during the recent heat wave. Cream cheese output is about steady and some suppliers have been getting more calls from buyers looking for cream. Churning activity is light and generally limited to a few Eastern operations that have contracts to fill.

**Lancaster Farming** has scheduled a special promotional issue, Aug. 17, of Penn State's Ag Progress Days 2002. The event is scheduled Aug. 20-22 in Rockspring. The special issue is set to include a map of the exhibition area, exhibitor list, a detailed schedule of events, news items, and other material.



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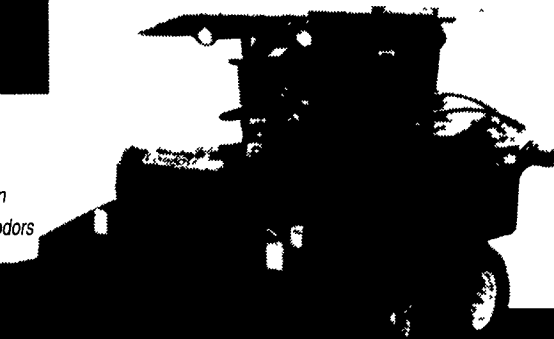


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