

**Livestock Cooperative Auction Market Of North Jersey**  
 Hackettstown, N.J.  
 Report Supplied by Auction  
 Tuesday, June 25, 2002

CALVES .02-5.40.  
 COWS .25-47¼.  
 EASY COWS .05-.41½.  
 FEEDERS 300-600 LBS. .32-.98.  
 HEIFERS .30½-.58.  
 BULLS .46-.63.  
 STEERS 40-67.  
 HOGS 22-.68.  
 ROASTING PIGS EACH 38.00-56.00 EA.  
 BOARS .17.  
 SOWS .11-.20½.  
 SHEEP .15-.58.  
 LAMBS EA. 34.00-59.00.  
 LAMBS PER LB. .47-.95.  
 GOATS EA. 55.00-107.50.  
 KIDS EA. 24.00-80.00.  
 467 HEAD.

**New Holland Dairy Sale**

New Holland Sales Stables  
 Report Supplied by Auction  
 Wednesday, June 26, 2002  
 138 DAIRY COWS, 177 HEIFERS, 17 BULLS. MARKET STEADY.  
 LOCAL FRESH COWS 525.00-1525.00, 1 AT 2075.00 AND 1 AT 1675.00.  
 LOCAL SPRINGER 550.00-1525.00.  
 BETTER FRESH COWS 1675.00-2075.00.  
 LARGE HEIFERS 1525.00-1700.00.  
 SHORT BRED HEIFERS 860.00-1450.00.  
 OPEN BREEDING AGE HEIFERS 985.00-1150.00.  
 BULLS: 485.00-675.00, PUREBREDS 810.00-925.00.  
 UPSTATE LOADS FRESH 975.00-1660.00.  
 CANDADIAN LOADS FRESH 1025.00-1585.00.  
 FRESH HEIFERS 700.00-1510.00, 1 AT 1725.00.  
 REGISTERED HEIFERS 1285.00-1975.00.  
 SMALL HEIFERS 550.00-1450.00.  
 SMALL OPEN HEIFERS 585.00-875.00.  
 SMALLER OPEN HEIFERS 285.00-410.00.

**Marshall Weekly Feeder Cattle Sale**

Richmond, Va.  
 June 26, 2002  
 Report Supplied By USDA  
 Weekly Auction at Marshall, June 25 — FEEDER CATTLE: Too few to quote.

**Wytheville Weekly Feeder Cattle**

Richmond, Va.  
 June 26, 2002  
 Report Supplied by USDA  
 Weekly Auction at Wytheville, June 25 — FEEDER CATTLE: Receipts: 128 head. Prices per CWT, Based on In Weights.

STEERS: 43 head. Med. and Lge. 1: 300-400 lb 84-94.00; 400-500 lb 75-78.00; 500-600 lb 71-78.00; 600-700 lb 72.00; 700-800 lb 61-69.00. Med. and Lge. 2: 300-400 lb 79.00; 400-500 lb 72-78.00; 500-600 lb 78.00.  
 HOLSTEIN STEERS: 13 head. Med. and Lge. 2: 300-400 lb 65.00; 400-500 lb 60-67.00; 500-600 lb 54-58.00; 600-700 lb 50-56.00; 700-800 lb 45-50.00.  
 HEIFERS: 46 head. Med. and Lge. 1: 300-400 lb 76-79.00; 400-500 lb 74-74.00; 500-600 lb 72-74.00; 600-700 lb 65.00. Med. and Lge. 2: 300-400 lb 75.00; 400-500 lb 70-74.00; 500-600 lb 65-70.00; 600-700 lb 65-70.00.  
 BULLS: 26 head. Med. and Lge. 1: 300-400 lb 78-79.00; 400-500 lb 65-68.00; 500-600 lb 63-68.00; 600-700 lb 60-65.00.

**West Virginia Feeder Cattle**

Charleston, W. Va.  
 June 25, 2002  
 Report Supplied By USDA  
 Regular Sales from Greenbrier Valley, Weston, Parkersburg, and Marlinton, W.Va. from June 21 and 22.

STEERS: 41 head. Med. and Lge. 1: 200-300 lb 55.00; 300-400 lb 85-90.00; 400-500 lb 78-86.00; 500-600 lb 78-84.00; 600-700 lb 82.00. Med. and Lge. 2: 300-400 lb 79.00; 400-500 lb 73.00; 500-600 lb 74.00; 700-800 lb 65.00. Small 1 & 2: 400-500 lb 68.00; 500-600 lb 64.00.  
 HEIFERS: 79 head. Med. and Lge. 1: 300-400 lb 88-89.00; 400-500 lb 74-77.00; 500-600 lb 62-75.50; 600-700 lb 63-72.00; 700-800 lb 57-59.00. Med. and Lge. 2: 300-400 lb 79.00; 400-500 lb 68-72.00; 500-600 lb 63-72.00; 600-700 60.50-68.00; 700-800 lb 58.50. Small 1 & 2: 300-400 lb 69.00; 400-500 lb 66.00; 500-600 lb 47.75-53.00; 600-700 lb 62.00; 700-800 lb 49-57.00.  
 BULLS: 37 head. Med. and Lge. 1: 300-400 lb 78.00; 400-500 lb 83.00; 500-600 lb 66-74.00; 600-700 lb 58-69.00; 700-800 lb 46-49.00. Med. and Lge. 2: 300-400 lb 68.00; 400-500 lb 60-61.00; 700-800 lb 62.50; 800-1000 lb 53-55.00.

**Southside (Blackstone) Graded Feeder Cattle**

Richmond, Va.  
 June 27, 2002  
 Report Supplied by USDA  
 Southside (Blackstone) Weekly State Graded Feeder Cattle Sale, June 26 — 193 head. Feeder steers and heifers mostly steady to 1.00 lower. Prices per cwt. Weighted averages. Average weights and average prices where applicable in parentheses.

FEEDER STEERS: Medium and Large 1: 13 head 500-600 lb (553 lb) 73.00-78.00 (77.59); 12 head, 600-700 lb (634 lb) 71.50-76.75 (76.28); 6 head, 700-800 lb (733 lb) 65.00-70.00 (69.12). Med. and Lge. 2: 7 head, 400-500 lb (454 lb) 86.00; 11 head, 500-600 lb (555 lb) 75.50-79.00 (78.40); 8 head, 600-700 lb (633 lb) 75.25.  
 FEEDER HEIFERS: Med. and Lge. 1: 22 head, 500-600 lb (550 lb) 72.00; 8 head, 600-700 lb (622 lb) 68.00. Med. and Lge. 2: 9 head, 400-500 lb (461 lb) 72-74.50 (72.56); 25 head, 500-600 lb (545 lb) 69.00-71.00 (70.60). Med. and Lge. 3: 6 head, 400-500 lb (444 lb) 66.00-69.00 (67.98).  
 Regular Weekly Auction at Southside, June 26 — FEEDER CATTLE: 762 head. Feeder bulls mostly steady to 1.00 lower. Prices per CWT., based on in weights.  
 BULLS: 127 head. Med. and Lge. 1: 400-500 lb 75-79.00; 500-600 lb 72.50. Small 1: 200-300 lb 78-8; 300-400 lb 75-80.00; 400-500 lb 67-72.00; 500-600 lb 55-65.00. Med. and Lge. 2: 200-300 lb 89-91.00; 300-400 lb 86-92.00; 400-500 lb 75-79.00; 500-600 lb 69.50-70.00.

**Roanoke-Hollins Weekly Feeder Cattle Sale**

Richmond, Va.  
 June 25, 2002  
 Report Supplied By USDA  
 WEEKLY AUCTION at Hollins, June 24: FEEDER CATTLE: 400 head.  
 STEERS: 149 head. Med. and Lge. 1: 300-400 lb 80.00- 85.00; 400-500 lb 79.00-81.00; 500-600 lb 72.00-79.00; 600-700 lb 70.50-76.00; 700-800 lb 70.00-70.25; 800-900 lb 65.50-69.00. Med. and Lge. 2: 400-500 lb 70.50-75.00; 500-600 lb 68.50-71.50; 600-700 lb 70.00-73.00; 700-800 lb 66.00-69.00.  
 HOLSTEIN STEERS: 15 head. Med. and Lge. 1: 300-400 lb 71.00-74.00;

400-500 lb 67.50-77.00; 500-600 lb 71.50-78.00; 600-700 lb 65.00-72.00. Med. and Lge. 2: 400-500 lb 63.00-69.00; 500-600 lb 64.50-69.00.  
 HEIFERS: 86 head. Med. and Lge. 1: 300-400 lb 71.00-74.00; 400-500 lb 67.50-77.00; 500-600 lb 71.50-78.00; 600-700 lb 65.00-72.00. Med. and Lge. 2: 400-500 lb 63.00-69.00; 500-600 lb 64.50-69.00.  
 BULLS: 62 head. 400-500 lb 73.50-76.00; 500-600 lb 62.50-69.00; 600-700 lb 66.00-73.50. Small 1: 400-500 lb 60.00-68.50; 500-600 lb 60.00. Med. and Lge. 2: 500-600 lb 68.50.

**Staunton Weekly Feeder Cattle Sale**

Richmond, Va.  
 June 24, 2002  
 Report Supplied By USDA  
 WEEKLY AUCTION at Staunton, June 21 — FEEDER CATTLE: 625 head. Prices per cwt. based on in weights.  
 STEERS: 310 head. Med. and Lge. 1: 200-300 lb 82-92.00; 300-400 lb 82-93.00; 400-500 lb 78-86.00; 500-600 lb 76-86.00; 600-700 lb 74-84.00; 700-800 lb 72-76.00.  
 HOLSTEIN STEERS: 12 head. Med./Lge. 2: 100-300 lb 68.00; 300-400 lb 64.00; 400-500 lb 64.00; 800-900 lb 53.50; 900-1000 lb 53.50.  
 HEIFERS: 135 head. Med. and Lge. 1: 200-300 lb 78-81.00; 300-400 lb 70-82.00; 400-500 lb 69-81.50; 500-600 lb 68-78.50; 600-700 lb 67-73.00.  
 BULLS: 55 head. Med. and Lge. 1: 300-400 lb 77-87.00; 400-500 lb 75-81.00; 500-600 lb 69-78.00; 600-700 lb 63-67.00.

**National Feeder Cattle Weekly Review**

St. Joseph, Mo.  
 June 21, 2002  
 Report Supplied By USDA  
 NATIONAL FEEDER & STOCKER REVIEW - week ending June 21. TOTAL RECEIPTS: 274,800, last week 305,200. Auctions: 195,600, last week 213,200. Direct: 70,900, last week 53,000. Video/Internet: 8,300, last week 39,000. This week's reported auction volume included 47% over 600 lbs and 44% heifers.  
 Compared to last week, feeder and stocker cattle prices were steady to 2.00 higher across most all of the major trading areas. Trends were very similar for

both heavyweight yearling feeders and lightweight stocker cattle and calves. The improved demand for heavier cattle was spurred by a strong CME feeder cattle futures market early in the week. Lightweight cattle prices found support as farmers in many areas finally got caught up on fieldwork, whether it was planting corn and beans in the Midwest or harvesting wheat on the Plains.

As temperatures heat up, livestock marketing usually slows down and leaves commission men, order buyers, and cattle truckers with the summertime blues. This is already the case in many areas, but certain regions are seeing active movement. Producers in the fescue country of lower Missouri are busy moving cattle off grass before the hot and humid "summer slump" sets in, resulting in almost 13,000 head marketed through the Joplin Regional Stockyards this week.

Drought conditions continue to flood Colorado salebarns with cow-calf pairs in the fire-ridden Rocky Mountains. Dry conditions are also forcing cattle off dry pastures in the Black Hills of South Dakota. Livestock auctions in places like Ft.

Pierre, SD, are seeing receipts of several thousand head, when they would normally be closed for the summer. Fortunately the market has been strong for both feeders and replacements, which kept from adding insult to those injured by the record drought.

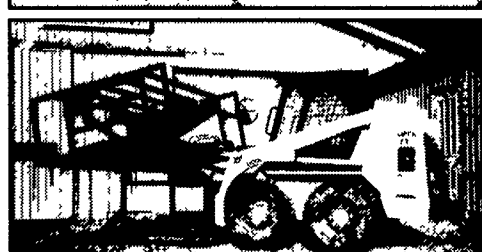
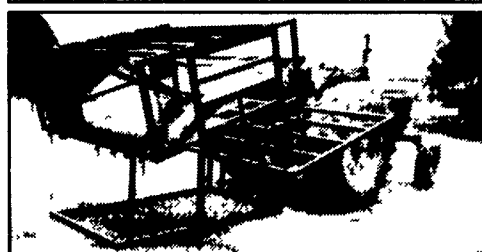
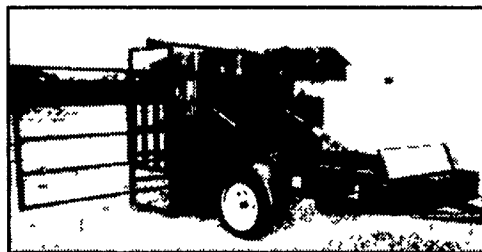
It seems like the cattle industry can't keep all of its members happy at the same time. Cow-calf producers have enjoyed high calf prices for the last several years, but many of them are currently experiencing desperate times. Cattle feeders have been bogged down in red ink for what seems like forever and are now starting to see a promising situation this fall. For the background the drill is always the same.

**New Wilmington Livestock**

New Wilmington, Pa.  
 Report Supplied By PDA  
 Monday, June 24, 2002  
 SALE NOT REPORTED JUNE 24, 2002!

**HEAVY DUTY HOOF TRIMMING TABLES**

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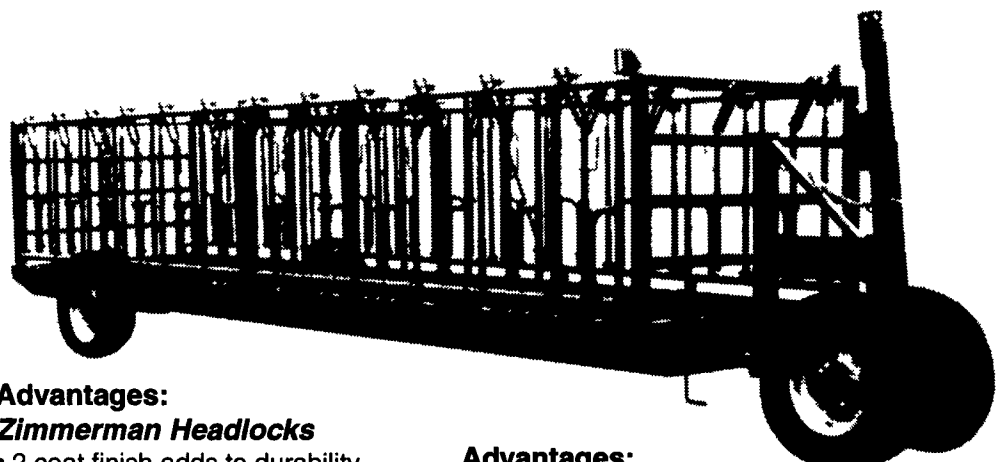
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Zimmerman adjustable headlocks for animals 10 months or older. Mounted on a 5' x 20' or 24' trough with an adjustable tongue. All headlocks finished with a zinc rich undercoat & TGIC polyester powder topcoat.



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**Advantages:**

**Farmco Feeder Wagon**

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