

**Lynchburg Weekly State Graded Feeder Cattle**

Richmond, Va.  
June 18, 2002

Report Supplied By USDA

STATE GRADED FEEDER CATTLE SALE at Lynchburg, Mon., June 17: 904 head; 446 steers, 458 heifers. Prices follow with average weights and average prices in parentheses where applicable.

FEEDER STEERS: Med. and Lge. 1: 53 head, 400-500 lb (467 lb) 89.00-90.00 (89.71 lb); 127 head, 48 head, 500-600 lb (548 lb) 80-90.50 (82.76); 48 head, 600-700 lb (636 lb) 76-76.50 (76.35). Med. and Lge. 2: 10 head, 300-400 lb (345 lb) 85.50-92.00 (90.54); 50 head, 400-500 lb (453 lb) 80-89.50 (86.49); 52 head, 500-600 lb (542 lb) 79.75-81.00 (80.13); 19 head, 600-700 lb (645 lb) 73-78.00 (77.22). Med. and Lge. 3: 12 head, 400-500 lb (447 lb) 73.50-79.50 (78.04); 15 head, 500-600 lb (549 lb) 65-70.00 (69.31). Small 1: 22 head, 400-500 lb (441 lb) 78.00; 12 head, 500-600 lb (541 lb) 66-74.50 (72.80).

FEEDER HEIFERS: Med. and Lge. 1: 35 head, 400-500 lb (467 lb) 80.00; 65 head, 500-600 lb (546 lb) 75.25-75.50 (75.30); 12 head, 600-700 lb (630 lb) 70.50-74.50 (72.80). Med. and Lge. 2: 25 head, 300-400 lb (358 lb) 70-81.00 (79.59); 73 head, 400-500 lb (457 lb) 77.50-79.75 (79.32); 66 head, 500-600 lb (537 lb) 75.00; 13 head, 600-700 lb (628 lb) 68-72.00 (70.80). Med. and Lge. 3: 22 head, 300-400 lb (362 lb) 68-75.50 (74.11); 34 head, 400-500 lb (446 lb) 69-73.50 (72.71); 21 head 500-600 lb (542 lb) 60-65.50 (60.26). Small 1: 17 head, 300-400 lb (358 lb) 74.00; 32 head, 400-500 lb (453 lb) 73.75; 13 head, 500-600 lb (523 lb) 71.50.

REGULAR WEEKLY AUCTION, Lynchburg, June 17: FEEDER CATTLE: 622 head. Feeder bulls 3-4.00 higher. Prices based on in weights.

HOLSTEIN STEERS: 17 head. Med. and Lge. 2: 200-300 lb 80.00; 800-900 lb 54.75.

BULLS: 238 head. Med and Lge 1: 200-300 lb 94-98.00; 300-400 lb 89-90.50; 400-500 lb 85-88.25; 500-600 lb 65-83.50. Med. and Lge. 2: 200-300 lb 92-99.00; 300-400 lb 82-89.00; 400-500 lb 80-8; 500-600 lb 73-74.00.

**Wytheville Weekly Feeder Cattle**

Richmond, Va.  
June 19, 2002

Report Supplied by USDA

Weekly Auction at Wytheville, June 18 — FEEDER CATTLE: Receipts: 95 head. Prices per CWT, Based on In Weights.

STEERS: 23 head. Med. and Lge. 1: 200-300 lb 96.00; 300-400 lb 89-97.00; 400-500 lb 77-78.00; 500-600 lb 76-77.00; 600-700 lb 71.00; 800-900 lb 66.00. Med. and Lge. 2: 400-500 lb 79.00; 500-600 lb 76.00.

HOLSTEIN STEERS: 17 head. Med. and Lge. 2: 200-300 lb 84.00; 300-400 lb 62.00; 500-600 lb 50-52.00; 700-800 lb 45-50.00.

HEIFERS: 26 head. Med. and Lge. 1: 300-400 lb 71.00; 400-500 lb 70.00; 500-600 lb 72.00; 600-700 lb 73.50. Med. and Lge. 2: 300-400 lb 73.00; 400-500 lb 70-73.00; 500-600 lb 70-73.00.

BULLS: 29 head. Med. and Lge. 1: 200-300 lb 83-90.00; 300-400 lb 75-80.00; 400-500 lb 65-71.00; 500-600 lb 59-66.00; 600-700 lb 57-61.00.

**Staunton Weekly Feeder Cattle Sale**

Richmond, Va.  
June 17, 2002

Report Supplied By USDA

WEEKLY AUCTION at Staunton, June 14 — FEEDER CATTLE: 625 head. Prices per cwt. based on in weights.

STEERS: 325 head. Med. and Lge. 1: 200-300 lb 80-90.00; 300-400 lb 75-86.00; 400-500 lb 73-83.00; 500-600 lb 73-83.00; 600-700 lb 73-86.00; 700-800 lb 68-75.00; 800-900 lb few 69.75.

HEIFERS: 240 head. Med. and Lge. 1: 300-400 lb 70-80.00; 400-500 lb 70-83.00; 500-600 lb 70-78.00; 600-700 lb 65-69.00.

BULLS: 60 head. Med. and Lge. 1: 300-400 lb 75-85.00; 400-500 lb 72-81.00; 500-600 lb 70-78.00; 600-700 lb 68-73.00.

**Roanoke-Hollins Weekly Feeder Cattle Sale**

Richmond, Va.  
June 18, 2002

Report Supplied By USDA

WEEKLY AUCTION at Hollins, June 17: FEEDER CATTLE: 222 head.

STEERS: 79 head. Med. and Lge. 1: 400-500 lb 79-83.50; 500-600 lb 78.50-82.25; 600-700 lb 74-80.50; 700-800 lb 74.50. Med. and Lge. 2: 400-500 lb 79.50-83.25; 500-600 lb 73.50-79.00; 600-700 lb 68-75.00.

HEIFERS: 86 head. Med. and Lge. 1: 200-300 lb 92-101.00; 400-500 lb 72-77.00; 500-600 lb 75.50-77.00; 600-700 lb 75.00. Med. and Lge. 2: 400-500 lb 74.50-75.50; 500-600 lb 68.00; 600-700 lb 62-69.00.

BULLS: 57 head. 400-500 lb 78.50-85.00; 500-600 lb 68-75.00; 600-700 lb 72-75.50. Med. and Lge. 2: 500-600 lb 69-72.50; 600-700 lb 62-64.00.

**Winchester Weekly Feeder Cattle**

Richmond, Va.  
June 18, 2002

Report Supplied by USDA

WEEKLY AUCTION at Winchester, June 17 — FEEDER CATTLE: 389 head. Prices based on in weights.

FEEDER STEERS: 93 head Med. and Lge. 1: 400-500 lb 81-89.00; 500-600 lb 75-84.00; 600-700 lb 73.50-75.00; 800-900 lb 66-68.00. Small 1: 400-500 lb 67.00. Med. and Lge. 2: 400-500 lb 79-75.00; 500-600 lb 70-75.00.

HOLSTEIN STEERS: Med. and Lge. 2: 300-500 lb 61-64.00.

HEIFERS: 134 head. Med. and Lge. 1: 300-400 lb 81.75-84.00; 400-500 lb 76.25-79.00; 500-600 lb 72.50-79.00; 600-700 lb 67-73.50. Small 1: 300-400 lb 66-69.50; 400-500 lb 70.00. Med. and Lge. 2: 300-400 lb 77-79.50; 400-500 lb 71-76.00; 500-600 lb 65-72.00; 600-700 lb 65.50-68.00; 700-800 lb 59-61.00; 800-900 lb 54.50-62.00.

FEEDER BULLS: 162 head. Med. and Lge. 1: 200-300 lb 85-114.00; 300-400 lb 80-89.00; 400-500 lb 83.50-96.00; 500-600 lb 74-80.00; 600-700 lb 62.00. Small 1: 300-400 lb 68.00; 400-500 lb 62-64.00. Med. and Lge. 2: 200-300 lb 88-94.00; 300-400 lb 74.50-80.00; 400-500 lb 69-79.50; 500-600 lb 63-70.00; 600-700 lb 57.50-60.00; 700-900 lb 47-51.00.

**Virginia Electronic Feeder Cattle Sale**

Richmond, Va.  
June 18, 2002

Report Supplied By USDA

Southwest Virginia Electronic Feeder Cattle Sale — Special State Graded Sale at Daleville, June 17: Total receipts 219 head sold; cattle located on farms. Prices per cwt.

STEERS: Burkes Garden - 56 head, Med. and Lge.1 few 2, 840-950 lbs, avg. 890 lbs 70.50. Glade Spring — 56 head, Med. and Lge. 1 few 2, 850-1000 lbs, avg. 900 lbs 70.00. Draper — 54 head, Med. and Lge. 1 few 2, 875-975 lbs, avg. wt. 925 lbs, 70.30. Burkes Garden — 53 head, Med. and Lge. 1 few 2, 900-1025 lbs, avg. wt. 960 lbs 67.30.

**Tri-State Weekly Feeder Cattle Sale**

Richmond, Va.  
June 17, 2002

Report Supplied by USDA

WEEKLY AUCTION at Tri-State, June 14 — FEEDER CATTLE: 166 head. Prices per hundredweight, based on in weights.

STEERS: 53 head. Med. and Lge. 1: 300-400 lb 80-86.00; 400-500 lb 80-83.50; 500-600 lb 75-80.00; 600-700 lb 72-73.00. Med. and Lge. 2: 300-400 lb 77-81.00; 400-500 lb 75-82.00; 500-600 lb 71.50-73.00; 600-700 lb 64-69.00.

HEIFERS: 78 head. Med. and Lge. 1: 300-400 lb 73-81.00; 400-500 lb 73-77.00; 500-600 lb 72-72.50. Small 1: 300-400 lb 66-67.00. Med. and Lge. 2: 300-400 lb 74-80.00; 400-500 lb 67-73.00; 500-600 lb 66-68.00.

BULLS: 40 head. Med. and Lge. 1: 400-500 lb 72-79.00; 500-600 lb 68.50-74.00; 600-700 lb 62-64.00; 700-800 lb 63-64.00. Small 1: 300-400 lb 64-65.00; 400-500 lb 70-73.00. Med. and Lge. 2: 300-400 lb 72-75.00; 400-500 lb 70-74.00; 500-600 lb 60-65.00; 700-800 lb 57.50-60.50.

**Marshall Weekly Feeder Cattle Sale**

Richmond, Va.  
June 19, 2002

Report Supplied By USDA

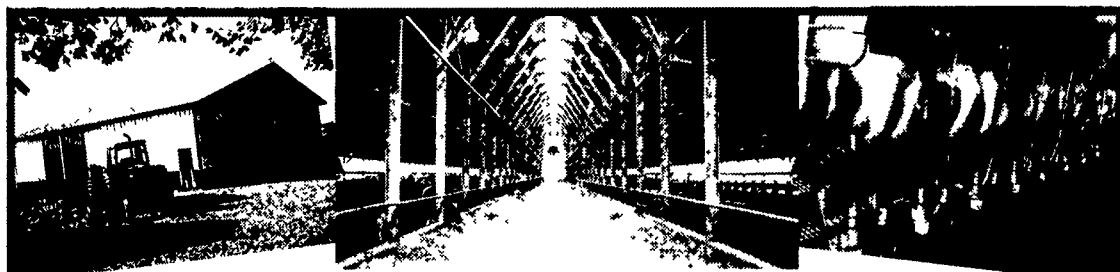
Weekly Auction at Marshall, June 18 — FEEDER CATTLE: 49 head. Prices per cwt. based on in weights.

STEERS: 14 head. Med. and Lge. 1: 300-400 lb 86.50; 400-500 lb 79-80.50; 500-600 lb 72.00; 800-900 lb 63.50. Med. and Lge. 2: 600-700 lb 63.50-64.50.

HOLSTEIN STEERS: 10 head. Med. and Lge. 2: 200-300 lb 85.00; 500-600 lb 53.50.

HEIFERS: 18 head. Med. and Lge. 1: 500-600 lb 66-69.50. Med. and Lge. 2: 300-400 lb 73.50; 400-500 lb 65.50; 700-800 lb 56.00.

BULLS: 17 head. Med. and Lge. 1: 300-400 lb 85.50; 400-500 lb 70-71.50; 500-600 lb 73.00. Med. and Lge. 2: 400-500 lb 63.50; 500-600 lb 63.00.



The **Building** you want.  
The **Lease** you need.



Telmark has been leasing equipment for over 30 years. Did you know that we've been leasing new buildings for that long too? Consider:

- **Tax deductibility and accelerated write-offs:** Lease payments are income tax deductible over the term of the lease compared to 20-year depreciation of farm buildings and 39-year depreciation of commercial buildings. **Could reduce tax liability this year.**
- **Low upfront costs:** As little as one monthly lease payment.
- **Flexible lease term:** Building lease terms from five to fifteen years.
- **Customized payment schedules:** Lease payment schedules are specially designed to match your cash flow.

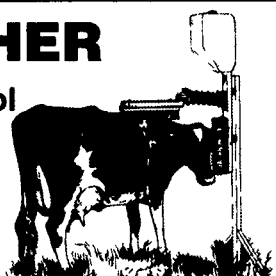
**First:** Talk with a qualified builder to determine your needs and building cost.  
**Then:** Call your Telmark representative for your financing.

<b>Ken Darlington</b> PA,NJ,MD,VA,WV 610-793-0150	<b>Sue Beshore</b> PA, NJ, MD, VA, WV 717-932-1715	<b>Doug Snee</b> Southwest PA,WV 724-627-5941	<b>Andrew McLean</b> Delmarva 410-827-5052	<b>Elizabeth Anderson</b> Delmarva 410-651-4128
<b>Mike Dixon</b> Central PA, West MD 814-684-5707	<b>Mike Fullam</b> Central PA 570-966-9202	<b>Brenda Pflieger</b> Central PA 570-568-8440	<b>Joe Polite</b> Northwest PA 724-981-1324	<b>Lisa Francisco Sonnen</b> Northeast PA, North NJ 717-866-9217

**TELMARK**  
www.telmark.com  
800-451-3322

**CATTLE SCRATCHER**

Apply oil-based fly and pest control  
And provide comfortable  
brushing action to the animal.  
Remove lice, flies, winter hair



We Ship Parts Daily UPS • 24 Hour Service • On The Farm Route Service

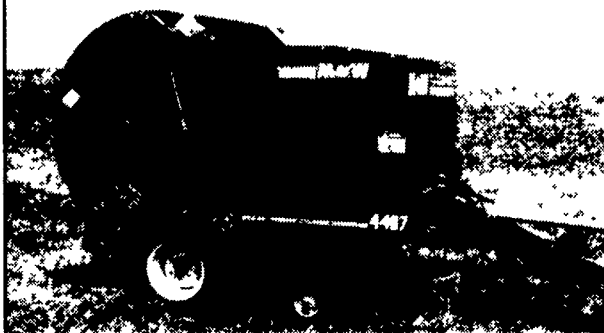


**FISHER & THOMPSON**  
INCORPORATED

DAIRY & MILKING  
EQUIPMENT  
SALES & SERVICE

MAIN OFFICE  
15 Newport Rd., Leola, PA 17540 • 717-656-3307

**M&W 4407 ROUND BALERS**



Manufacturers  
Suggested List  
Price Starting  
At  
**\$16,749\***

- Simple to operate
- Enclosed bale chamber
- Dual twine tie system
- 4' wide x 4' diameter bale

**M&W is offering their dealers special pricing incentives now through July 31, 2002. Contact your local dealer for more details today!**

B EQ Inc Waynesboro, PA	Keefers Service Center Leon WV	Dayton Equipment Inc Harrisonburg, VA	Rexroad Equipment Bruceston Mills WV	Morris International Inc Everett PA
Bull International Washington, PA	Greenbrier Tractor Inc Lewisburg, WV	Northeast Dist /Equip Clifford PA	J E Andrews & Sons Espyville PA	C H Waltz Sons Cogan Station PA
Eckroth Equipment Orefield, PA New Ringold PA	Hines Equipment Altoona, PA Cresson PA	Hertzler Farm & Feed Inc Powhatan VA	<b>M&amp;W</b> An Alamo Group Company 1020 South Sangamon Avenue Gibson City, Illinois 60936 1-877 408 3297 FAX 1 877 408 3298 www.mw-gear.com	

M&W is a registered trademark of Alamo Group Inc  
© 2002 Alamo Group Inc