(Continued from Page A2)

72.00-75.00. Standard and Good few 75-95 lbs 50.00-65.00. Utility 60-95 lbs 15.00-35.00.

SLAUGHTER CALVES: Not well tested.

RETURNED TO FARM: Holstein bulls 90-125 lbs 135.00-157.00, mostly 155.00- 157.00; 87 lbs 135.00; 83 lbs 110.00. Plainer-type bulls 95-125 lbs 110.00- 157.00, mostly 135.00-147.00; 90 lbs 95.00; 84 lbs 97.00; 78 lbs 59.00, weaker calves 80-110 lbs 49.00-67.00. Holstein heifers 95-110 lbs 500.00-695.00. Plainer-type heifers 80-120 lbs 200.00-490.00. SHEEP: Compared to Monday, Slaughter lambs and slaughter ewes sold fully steady.

SLAUGHTER LAMBS: Choice and Prime 2-3 40-80 lbs 80.00-90.00; 80-110 lbs 70.00-90.00; 110-130 lbs 70.00-90.00. SLAUGHTER EWES: Good and Choice yearlings and 2 year-olds 40.00-60.00. Utility and Good 1-3 25.00-40.00. Rams: 20.00-40.00.

GOATS: All sold by the head with weights estimated.

Kids: Selection 1 20-40 lbs 20.00-45.00; 40-60 lbs 45.00-65.00; 60-80 lbs 65.00-90.00. Selection 2 20-40 lbs 15.00-40.00; 40-60 lbs 40.00-55.00; 60-80 lbs 55 00-70.00.

Yearlings: Selection 1 60-80 lbs 55.00-75.00; 80-100 lbs 75.00-90.00.

Selection 2 60-80 lbs 45.00-65.00; 80-100 lbs 65.00-75.00.

Does/Nannies: 50-70 lbs 35.00-50.00; 70-100 lbs 50.00-65.00; 100-140 lbs 55.00-75.00.

55.00-75.00.
Wethers: 50-70 lbs 45.00-65.00; 70-100 lbs 65.00-90.00; 100-125 lbs 90.00-115.00.
Bucke/Billies: 70-100 lbs 50.00.80.00.

Bucks/Billies 70-100 lbs 50.00-80.00; 100-150 lbs 80.00-120.00; 150-250 lbs 120.00-150.00.

Lancaster County Weekly CattleNew Holland, Pa.

Report Supplied By USDA Friday, June 14, 2002 CATTLE CALVES

1636

THIS WEEK 2129 LAST WEEK 2417 LAST YEAR 2012

1349

CATTLE: Compared to last weeks closing prices slaughter steers sold mostly 2.00 lower. The week opened on a steady start, however late in the week trading was slow to moderate, with light to moderate demand. Holstein steers also traded 2.00 lower on a moderate supply. Slaughter heifers not well tested. Feedlots in the Plains and Midwest reported not enough live cattle to establish a trend but a few sales traded 63.00-65.00 avg 64.00 and dressed sales were steady to firm 99.00-102.60 avg 101.60 as of Thursday afternoon. Slaughter cows sold mostly steady to 1.00 higher. Slaughter bulls closed mostly steady for the week. Supply included 46 percent slaughter steers, 7 percent slaughter heifers, 34 percent cows, 3 percent bulls, with the balance feeders.

SLAUGHTER STEERS: High Choice and Prime 2-4 1210-1460 lbs 69.00-71.75, late 66.50-69.75; 1485-1530 lbs 66.25-69.00. Choice 2-3 1105-1475 lbs 65.00-69.00, mostly 65.00-67.75, high dressing 1-2 up to 71.75; 1490-1570 lbs 62.00-66.25; few 1603 lbs 61.85. Select and low Choice 2-3 1030-1470 lbs 61.75-68.25; 1485-1545 lbs 60.00-63.00.

HOLSTEIN STEERS: High Choice and Prime 2-3 few 1400-1550 lbs 58.00-59.85. Choice 2-3 few 1330-1585 lbs 54.75-58.25, late 54.75-56.50; 1642 lbs 54.50. Select and low Choice 2-3 1305-1580 lbs 53 00-56.25. Select 1-2 1200-1565 lbs 50.00-52.50.

SLAUGHTER HEIFERS: Choice 2-4 few 1190-1385 lbs 65.75-67.75, individual high dressing 1380 lbs 68.00, few Yield Grade 4 1195-1295 lbs 63.25-64.00. Select and low Choice 2-3 few 1000-1185 lbs 62.00-64.35.

SLAUGHTER COWS: PERCENT LEAN WEIGHT BULK LOW DRESS-ING Breakers 75-80 over-1400 lbs 45.00-50.50 41.00-46.75 Boners 80-85 over-1200 lbs 44.00-48.00 40.00-44.50 Lean (Hi-Yield) 85-88 over-1200 lbs 41.00-45.00 38.00-42.25 Lean 88-90 over-1000 lbs 39.75-44.50 36.00-40.75 Lean (Light-Wt) 85-90 750 -1000 lbs 39.00-42.50 34.50-39.25 SLAUGHTER BULLS: Yield Grade 1 1530-2115 lbs

57.75-64.00, high dressing 1530 lbs 66.25. Yield grade 2 1055-2090 lbs 51.00-58.50, low dressing 1005-1190 lbs 44.00-51.00.

CALVES: Compared to last week, vealers closed mostly steady. Large slaughter calves not tested. Holstein bulls suitable for special-fed veal barns mostly steady to firm for the week. Holstein heifers sold 25.00 lower, with discounts coming early in the week as hot temperatures plagued the Northeast.

VEALERS: Choice few 215-335 lbs 72.00-75.00. Standard and Good 75-110 lbs 40.00-65.00. Utility 55-100 lbs 12.00-40.00.

12.00-40.00.
SLAUGHTER CALVES: Not tested.

RETURNED TO FARM: Holstein bulls 90-120 lbs 130.00-172.00; 85-87 lbs 122.00- 135.00; 80-83 lbs 105.00-110.00. Plainer-type bulls 85-125 lbs 97.00-155.00; 83- 84 lbs 80.00-92.00; 78 lbs 59.00, weaker calves 80-110 lbs 30.00-65.00. Holstein heifers 92-110 lbs 500.00-695.00; 81 lbs 500.00. Plainer type 80-120 lbs 200.00-490.00; 83-84 lbs 300.00; 72 lbs 310.00. Beef-type bulls and heifers 75-110 lbs 140.00-225.00.

Oklahoma Feeder Cattle Weekly Oklahoma City, OK

June 12, 2002 Report Supplied By USDA

OKLAHOMA NATIONAL STOCK-YARDS, Weekly Cattle Summary -Compared to last week: Feeder steers steady to 1.00 higher. Feeder heifers steady. Demand good for feeders. Stocker cattle and calves 1.00-3.00 lower Demand moderate for weaned calves, light for fleshy short-term weaned calves. Harvest has begun in the central part of the state and farmers, as usual, not interested in receiving calves until field work is completed. Stocker demand has slowed as grass is well into the season with feedlots now the major buyers of this class. Quality of supply plain to mostly average with continued large run of Brahma crosses and quality of these generally below last week's top quality kind.

Receipts this week 14,385; last week 16,648; last year 14,364. Supply consisted of 89 percent over 600 lbs; 8 percent

calves under 600 lbs; 3 percent cows and bulls. Heifers comprised 45 percent of feeder and calf supply.

Prices follow with weighted average weight and prices in parenthesis.

FEEDER STEERS: Medium and Large 1: Calves: 500-550 lbs (535 lbs) 85.00-92.00 (87.74); 550-600 lbs (574 lbs) 81.00-88.75 (85.99); 600-650 lbs (615 lbs) 78.50-84.50 (82.36); 650-700 lbs (676 lbs) 74.50-79.50 (77.65); Yearlings; 600-650 lbs (622 lbs) 81.00-86.00 (84.33); 650- 700 lbs (666 lbs) 80.50-81.25 (81.03); 700-750 lbs (719 lbs) 77.25-81.75 (79.12); 750-800 lbs (779 lbs) 74.00-78.50 (76.56); 800-850 lbs (820 lbs) 71.50-76.50 (74.56); 850-900 lbs (874 lbs) 69.25-73.75 (71.66); 900- 950 lbs (925 lbs) 67.75-70.50 (69.32); 950-1000 lbs (964 lbs) 64.00-68.50 (67.92); 1000-1050 lbs (1012 lbs) 63.50-67.75 (66.10). Holsteins: Large 3 275-425 lbs 74.25-75.00; 600 lbs 65.00; 800-900 lbs 50.75-51.00.

FEEDER HEIFERS: Medium and Large 1: Calves: few 450-500 lbs (458 lbs) 78.00-82.50 (79.56); 500-600 lbs (550 lbs) 75.00-78.50 (77.33); Yearlings: 500-550 lbs (534 lbs) 79.00-82.50 (81.03); 550-600 lbs (577 lbs) 78.00-78.50 (78.09); 600-650 lbs (621 lbs) 76.50-82.25 (78.58); 650-700 lbs (684 lbs) 73.25-78.25 (75.47); 700-750 lbs (727 lbs) 71.75-74.00 (73.00), few fleshy 70.25-71.50; 750-800 lbs (777 lbs) 68.25-71.50 (69.99); 800-850 lbs (819 lbs) 67.75-69.75 (69.13); 850-900 lbs (876 lbs) 65.00-67.25 (65.82).

Indiana Livestock Auction

Homer City, Pa.
Thursday, June 13, 2002
Report Supplied By Auction
CATTLE: 94. COWS: STEAD

CATTLE: 94. COWS: STEADY TO 2.50 LOWER. STEERS: SELECT 1-3 61.50, 64.00. STANDARD 1-2 57.00, 61.00. HOLSTEIN, STEERS: SELECT 1-2 COUPLE 52.50 & 54.00. HEIFERS: COUPLE AT 66.00. SELECT 1-3 59.00, 60.50.

COWS: BREAKERS 75-80% LEAN 40.25, 44.75. BONERS 80-85% LEAN 38.50, 43.50. LEAN 85-90% LEAN 36.00, 40.00. SHELLS DOWN TO 35.00 & DOWN. BULLS: YIELD GRADE 2 950/1700 LBS. 53.00, 56.50.

BULLS: M & L-2 490/760, 52.00, 60.00. CALVES: CH 135/298 LBS. 92.00, 112.50. STANDARD & GOOD 95/115 LBS. 47.50, 72.50. STANDARD & GOOD 75/85 LBS. 45.00, 72.50. UTILITY 70/85 LBS. 25.00, 42.50. FARM CALVES: HOLSTEIN BULLS STEADY. NO. 1 90/115 LBS. 125.00, 152.50. NO. 2 80/125 LBS. 80.00, 122.50. HOLSTEIN HEIFERS: NO. 1 85/115 LBS. 450.00, 605.00. NO. 2 68/105 LBS. 160.00, 410.00. BEEF TYPE BULLS & HEIFERS 80/130 LBS. 140.00. 170.00.

HOGS: 52. BARROW & GILTS STEADY. 45-50% 255/310 LB. 33.25, 35.00. 40-45% 205/350 LB. 29.00, 33.50. SOWS: COUPLE 1-3 600 & 614 LBS. 24.00 & 25.50.

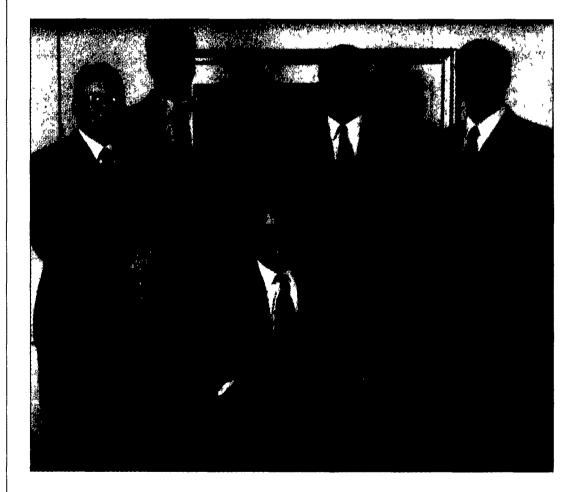
SHEEP: 19. CH 50/55 LBS. 62.50-72.50 70/75 LBS. 72.50, 80.00 90/95 LBS. 75.00, 80.00. SLAUGHTER SHEEP 17.50, 33.00

GOATS: 9. BILLIES: LARGE ONE AT 145.00. LARGE WETHER 132.50. MEDIUM NANNIES 32.50, 42.50. KIDS: LARGE 27.50, 42.50.

Jersey Shore Livestock Market, Inc.

Jersey Shore, Pa.
Report Supplied By Auction
Thursday, June 13, 2002
RETURN TO FARM CALF:
100.00-635.00.

GOOD VEAL: 70.00-69.00. COMMON VEAL: 15.00-69.00. CHOICE STEERS: 64.00-66.50. SELECT STEERS: 62.00-64.00. COMMON STEERS: 55.00-61.00. COMMERCIAL COWS: 38.00-45.00. CANNERS/CUTTERS: 35.00-44.00. SHELLS: 20.00 TO 34.00. CHOICE HEIFERS: 63.00-65.00. SELECT HEIFERS: 60.00-61.00. **COMMON HEIFERS: 44.00-59.00.** GOOD FEEDERS: 70.00-73.50. **COMMON FEEDERS: 50.00-69.00.** BULLS: 51.00-56.00. SOWS: 20.00-21.75. LAMBS: 64.00-70.00.



First Union Pennsylvania/Delaware Agri-Finance Relationship Management Team

(Seated) Darvin Boyd - SVP, Director of Agn-Finance
(Standing left to right) Blaine Fessler - VP, Business Banking Relationship Mgr,
Clay Thomson VP, Commercial Banking Senior Relationship Mgr,
Roger Rohrer - VP, Business Banking Senior Relationship Mgr,
Ted Bowers - VP, Business Banking Relationship Mgr

Agri-Finance Support Team (not pictured):

Business Banking Senior Sales Associates
Ann Marie Barr, Lancaster, Jill Bronder, Lancaster, Sandra Fellers, Hanover,
Linda Hildebrand, Reading, and Donna Schreiner, Lancaster
Commercial Senior Sales Associate Patricia Coomes, Lancaster

Only one thing could be more important to your success than a financial team committed to agriculture.

We can't make it rain, but at First Union we can provide you with financial services designed to help you face the challenges and opportunities your business presents, whether it's a family farm or an agribusiness.

Rain.

With a dedicated team experienced in agriculture, we can help you meet your business and personal goals with financing, cash management, employee benefits, trust and estate planning* solutions and more, tailored to your specific needs. Rain or shine, we'll be there to support you with personal attention and sound financial ideas — just what you'd expect from a financial team that understands the importance of agriculture to Pennsylvania and our nation.

To speak with one of our Agri-Finance team members, just call:

- ◆ Hanover 717-633-4003
- ◆ Reading 610-655-2882
- ◆ Lancaster 717-291-3519
- ◆ Toll free 1-800-342-6926



'Any estate plan should be reviewed by an attorney licensed to practice law in your state First Union is a registered trademark of Wachovia Corporation ©2002 Wachovia Corporation Wachovia Bank N.A. Member FDIC (only deposit products are FDIC insured) and Foual Opportunity Lender 021860