

Westminster Livestock

Hagerstown, Md.

Report Supplied By Auction
February 19, 2002

SLAUGHTER COWS: 94 HEAD, STEADY TO 1.50 HIGHER BREAKERS 40.00-44.00, BONERS 39.00-44.00, LEAN 36.00-40.00, THIN AND SLOW 36.00 DOWN.

BULLS: 8 HEAD. YG#1 1200-2150 LBS 56.00-57.25, YG#2 48.00-53.00.

FED STEERS: 40 HEAD, STRONG DEMAND HIGH CHOICE 2-4 1200-1500 LBS 74.00-75.75, CHOICE 2-3 70.00-74.00, HIGH CHOICE TO PRIME HOLSTEINS 1500-1650 LBS 60.75-65.25, LOW CHOICE 1100-1300 LBS 57.00-59.75

FED HEIFERS 6 HEAD HIGH CHOICE TO PRIME 1100-1400 LBS. 74.00-75.00, YG#4 1000-1200 LBS. 66.00-72.00.

CALVES. 120 HEAD, NONE SOLD FOR SLAUGHTER HOLSTEIN BULLS RETURNING TO FARM 5.00-10.00 LOWER #1 90-120 LBS. 135.00-155.00, 80-90 LBS 90.00-110.00; HOLSTEIN HEIFERS 15 HEAD #2 85-120 LBS 400.00-490.00, 70-85 LBS 170.00-390.00. BEEF X BULLS AND HEIFERS 70-110 LBS 110.00-137.00.

BUTCHER HOGS: 75 HEAD, STEADY #1 AND 2 225-265 LBS 36.00-37.00, #1 AND 3 270-325 LBS 32.00-35.00, 170-210 LBS. 32.00-35.25.

SOWS: 7 HEAD. 400-500 LBS 24.00-27.00, 500-650 LBS. TO 28.75

BOARS. 500 LBS TO 12.00
STOCK CATTLE 169 HEAD, ACTIVE BIDDING

STEERS MED AND LARGE FRAME 300-400 LBS 98.00-109.00, 400-500 LBS 85.00-91.00, 500-700 LBS 75.00-85.00, 700-900 LBS 64.00-74.00, 900-1050 LBS 59.00-68.00

HEIFERS MED AND LARGE FRAME 200-400 LBS 87.00-94.00, 400-500 LBS 76.00-89.00, 500-600 LBS 71.00-84.00, 600-800 LBS 65.00-74.00

BULLS MED AND LARGE FRAME 200-400 LBS 88.00-110.00, 400-500 LBS 90.00-103.00, 500-650 LBS 70.00-87.00, 650-800 LBS 58.00-62.00

SHEEP 26 HEAD 38.00-58.00

LAMBS 108 HEAD. CHOICE TO PRIME 100-120 LBS 77.00-85.00, FEW 90.00-93.00, GOOD TO CHOICE 60-90 LBS 89.00-110.00, MEDIUM TO GOOD 40-60 LBS 92.00-112.00

GOATS 46 HEAD LARGE BILLIES 89.00-116.00, MEDIUM 50.00-80.00, LARGE NANNIES 70.00-97.00, MEDIUM 60.00-85.00, FLESHY KIDS 45.00-75.00

PIGS AND SHOATS 42 HEAD BY THE HEAD. 30-45 LBS 27.00-34.00, 60-90 LBS 38.00-44.00, BY THE LB 40-60 LBS 70.00-81.00, STOCK BOARS 326 LBS AT 15.00

NEXT TUES, FEB 26, SPECIAL FEEDER CATTLE SALE, APPROX 7 30 P M

Belknap Livestock

Belknap, Pa.

Report Supplied By USDA
February 20, 2002

CATTLE 90 (PDA)
STEERS Select 1-3 64.00-67.00, Standard 1-2 56.75-61.00

HOLSTEIN STEERS Choice 2-3 1065-1585 lbs 57.25-63.75, Select 1-2 51.25-57.00

COWS Breakers 75-80% lean 38.00-43.50, Boners 80-85% lean 35.00-41.50, Lean 85-90% lean 35.00-41.50 Shells down to 34.00

BULLS Yield Grade 1 1565-1855 lbs 48.00-52.25

CALVES 99 VEALERS Standard and Good 60-90 lbs 40.00-65.00, Utility 55-90 lbs 14.00-40.00

FARM CALVES: No 1 Holstein bulls 90-120 lbs 122.50-160.00, one 165.00, No 2 70-125 lbs 72.50-125.00; No 1 Holstein heifers 80-115 lbs 400.00-620.00, one No 2 78 lbs 270.00

Beef type bulls and heifers 85-105 lbs 132.50-215.00.

HOGS 59...BARROWS AND GILTS: 49-54% lean 250-285 lbs 43.00-46.50, 45-50% lean 220-285 lbs 37.25-41.25, li-teweights 40-45% lean 135-145 lbs 37.50-38.50.

SOWS: 1-3 355-490 lbs 29.50-38.00, 515-760 lbs 25.00-31.00, Medium 285-700 lbs 22.00-26.00.

BOARS. 540 & 740 lbs 11.50 & 13.00.

FEEDER PIGS 29...1-3 30-35 lbs 45.00-49.00, 45-50 lbs 46.00-47.50, 75-80 lbs 56.00-59.00 — per head.

SHEEP 10...SLAUGHTER LAMBS: High Choice and Prime 140-145 lbs 78.00-80.00, Choice 88-96 lbs 83.50-94.50

SLAUGHTER SHEEP. 31.00-40.00.

GOATS 16..(All sold by the head) Couple Large Billies 73.00 & 92.00, one Medium 47.00, Large Nannies and Wethers 53.00-89.00, Medium Nannies 34.00-48.00, Large Kids 30.00-40.00

East Fluid Milk And Cream Review

Madison, Wis.

February 20, 2002

Report Supplied by USDA

Spot prices of class II cream, dollars per lb butterfat FOB producing plants Northeast 1 4634-1 5885 Delivered Equivalent: Atlanta 1 4759-1 6135 mostly 1 4759-1 5010

PRICES OF CONDENSED SKIM, dollars per lb wet solids, F.O.B. producing plants Northeast: Class II, includes monthly formula prices: 9700-1 0500, Class III - spot prices - .9200-9900

SPOT SHIPMENTS OF GRADE A MILK FLORIDA This week - In 0, Out 47, last week - In 0, Out 0; last year - In 0, Out 120 SOUTHEAST STATES This week - In 0, Out 0; last week - In 0, Out 0; last year - In 0, Out 0.

During January, milk production in the 20 major states totaled 12.27 billion pounds, up 1.8% from January 2001. The following are the January-to-January changes for selected states: Vermont 5%, New York 2%, Virginia .6%, Kentucky no change, Pennsylvania 0.1%, Texas 1%, and Florida 4.0% For the above-mentioned states, the combined milk cow numbers are down 55,000 head from last January. Milk cows in the twenty major states total 7,740,000 head, down 44,000 from a year earlier

Milk production is steady to slightly heavier in the Northeast and Middle Atlantic areas. Output is steadily growing in the Southeast. Fat and protein tests on the incoming milk are quite high for this time of year. Fluid milk supplies are reported as heavy in all areas of the region. Bottled milk sales are sluggish in most sections of the East. Milk suppliers report that many retailers are calling to see if the slow demand is localized or wide spread with the answer being wide spread. This slow Class I demand results in more surplus milk to process and contacts report growing volumes of surplus milk moving greater distances. This is a little unusual for February. Florida shipped nearly fifty loads out of state for processing and nearly all the balancing plants in the Southeast are operating at or near capacity. In the Northeast, milk supplies are equally long and manufacturing plants are full

The condensed skim market is mixed. Contract sales are clearing decent vol-

umes, but spot interest is seldom better than fair.

The fluid cream market remains weak and supplies continue to be excessive of the slow Class II spot demand. Prices did move a little higher as the CME butter average moved about 3.4 cents higher last week. However, multiples are often lower to help offset the butter price increase. Some cream contacts think that "things" are starting to turn around in the cream market, but most see increasing supplies and sluggish demand for some time to come. Ice cream production is steady to slightly higher as some producers take advantage of the abundant cream supply and relatively low prices to put up some inventory. Cream cheese producers are taking a few spot loads, but their contracts are supplying about all the cream they need at this time. Cottage cheese sales are improving, which does clear a little more cream. This is typical for Lent. Churning activity is heavy. Excess cream volumes are burdensome and clearances to Mid-western butter makers continue.

Mercer Livestock Auction

Mercer, Pa.

February 19, 2002

Report Supplied By Auction

CATTLE 320 (SUPPLIED BY THE AUCTION)...Compared with last week's sale, steers strong demand, cows stronger, heifers and bulls steady

STEERS. High Choice and Prime 2-4 1200-1470 lbs 70.00-74.25, Choice 2-3 1000-1300 lbs 65.00-70.00, Select 1-3 50.00-66.00

HOLSTEIN STEERS: few Choice 2-3 1000-1400 lbs 58.00-95.00.

HEIFERS: Choice 2-4 1000-1300 lbs 65.00-71.00, Select 1-3 50.00-60.00.

COWS: Breakers 75-80% lean 35.00-40.00, Boners 80-85% lean 39.00-38.00, Lean 85-90% lean 40.00-46.25. Shells down to 20.00.

BULLS: Yield Grade 1 1300-2180 lbs 53.00-61.00, Yield Grade 2 1000-1470 lbs 50.00-57.00.

FEEDER CATTLE: STEERS: Medium and Large 1 350-400 lbs 80.00-93.00, 500-750 Lbs 60.00-82.00, Large 3 800-1000 lbs Holsteins 40.00-45.00; HEIFERS: Medium and Large 1 300-500 lbs 70.00-75.00, 600-850 lbs 50.00-65.00; BULLS: Medium and Large 1 400-700 lbs 50.00-70.00, 300-700 lbs 40.00-55.00.

CALVES 63...VEALERS: Standard and Good 80-110 lbs 40.00-60.00, Utility 60-100 lbs 20.00-40.00. FARM CALVES: No 1 Holstein bulls 90-110 lbs 130.00-170.00, No 2 80-120 lbs 100.00-135.00; No 1 Holstein heifers 80-120 lbs 500.00-570.00, No 2 80-100 lbs 100.00-300.00.

Beef type bulls and heifers 80-130 lbs 100.00-200.00

HOGS 69...BARROWS AND GILTS. 49-54% lean 220-260 lbs 40.00-42.00, 45-50% lean 200-280 lbs 35.00-39.00.

SOWS: 1-3 350-500 lbs 25.00-28.00. BOARS: 300-500 lbs 10.00-13.00.

FEEDER PIGS 0...NO MARKET TEST!

SHEEP 0...NO MARKET TEST!

GOATS 0...NO MARKET TEST!

Weekly Meat Production Under Federal Inspection

WASHINGTON, D C , Feb 15 - (USDA-NASS) - Total red meat production under federal inspection for the week ending Sat., Feb 16, was estimated at 877.4 million lb, according to the USDA's Agricultural Marketing Service. This was 2.2% higher than a week ago and 2.5% higher than a year ago. Cumulative meat production for the year to date was 0.5% higher compared to the previous year.

MEAT PRODUCTION (million pounds)

Week Ending (1)	Beef	Calf/Veal	Pork (2)	Lamb/Mutton	Totals (3)
16-Feb-02	500.1	3.9	369.6	3.8	877.4
09-Feb-02	484.4	3.7	366.6	4.1	858.8
Change	up 3.2%	up 5.4%	up 0.8%	dn 7.3%	up 2.2%
17-Feb-01	469.2	3.8	378.6	4.2	855.8
Change	up 6.6%	2.6%	dn 2.4%	dn 9.5%	up 2.5%
2002 YTD	3380.7	24.3	2507.9	25.8	5938.7
2001 YTD	3296.3	26.1	2559.2	28.7	5910.3
Change	up 2.6%	dn 6.9%	dn 2.0%	dn 10.1%	up 0.5%

1- Previous week estimates may be revised. Year ago data are actuals.

2- Excludes lard.

3- Totals may not add due to rounding. 2002 totals are subject to revision.

LIVESTOCK SLAUGHTER (head)

Week Ending	Cattle	Calves/Vealers	Hogs	Sheep/Lambs
16-Feb-02	652,000	20,000	1,867,000	55,000
09-Feb-02	633,000	19,000	1,843,000	58,000
Change	up 3.0%	up 5.3%	up 1.3%	dn 5.2%
17-Feb-01	640,000	20,000	1,935,000	58,000
Change	up 1.9%	0%	dn 3.5%	dn 5.2%
2002 YTD	4,414,000	127,000	12,688,000	383,000
2001 YTD	4,483,000	134,000	13,042,000	395,000
Change	dn 1.5%	dn 5.4%	dn 2.7%	dn 3.0%

AVERAGE WEIGHTS (lbs.)

Week Ending: LIVE	Cattle	Calves/Vealers	Hogs	Sheep/Lamb
16-Feb-02 Estimate	1263	322	268	141
09-Feb-02 Estimate	1264	320	268	141
17-Feb-01 Actual	1220	326	264	144
DRESSED				
16-Feb-02 Estimate	771	197	199	70
09-Feb-02 Estimate	769	196	200	70
17-Feb-01 Actual	737	201	197	72

PERCENTAGE OF TOTAL SLAUGHTERED BY CLASS

Wk Ending	CATTLE				HOGS		
	Steers	Heifers	Cows	Bulls/Stags	Barrows/Gilts	Sows	Boars/Stags
02-Feb-02	47.7%	34.7%	16.0%	1.6%	96.7%	3.0%	0.3%
03-Feb-01	47.0%	33.4%	17.8%	1.7%	96.9%	2.9%	0.3%

Four States Livestock Wednesday Sale

Hagerstown, Md.

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February 20, 2002

SLAUGHTER COWS: 81 HEAD, 1.00-3.00 LOWER. BREAKERS 39.00-44.75, BONERS 37.00-43.00, LEAN 34.00-38.00, THIN 34.00 DOWN.

BULLS: 3 HEAD. YG#1 1516 LBS. AT 58.00, YG#2 1500-1800 LBS. 49.00-54.00.

FED STEERS: 53 HEAD, STEADY. HIGH CHOICE 2-4 1200-1500 LBS. 72.00-73.75, CHOICE 2-3 1100-1500 LBS. 68.00-72.50, OVER 1500 LBS. 67.00-70.00, SELECT TO LOW CHOICE 1000-1200 LBS. 64.00-69.00.

FED HEIFERS: 17 HEAD HIGH CHOICE 1200-1400 LBS. 68.00-72.50, LOW CHOICE HOLSTEINS 1300-1400 LBS. 47.00-51.75.

CALVES: 121 HEAD, GOOD SLAUGHTER 90-115 LBS. 55.00-65.00; HOLSTEIN BULLS RETURNING TO FARM 10.00-20.00 HIGHER. #1 90-120 LBS. 145.00-167.00, MAINLY 145.00-157.00, 80-88 LBS. 110.00-132.00; #2 90-120 LBS 110.00-142.00; HOLSTEIN HEIFERS 23 HEAD #1 85-110 LBS. 450.00-550.00, #2 70-85 LBS. 200.00-400.00; BEEF X BULLS AND HEIFERS 70-100 LBS 115.00-150.00

BUTCHER HOGS: 9 HEAD. #1 AND 2 250-300 LBS 36.00-38.75. #1 AND 3 300-450 LBS 36.00-37.25, 1 462 LBS AT 33.00, 1 LOT 190 LBS. AT 35.50

SOWS: 28 HEAD. 300-500 LBS. 26.00-32.00, 500-700 LBS. 27.00-29.50.

BOARS: 3 HEAD 225 LBS. 26.00-28.50.

STOCK CATTLE: 108 HEAD, INCLUDES 41 HOLSTEIN HEIFERS STEERS 400-600 LBS. 84.00-93.00.

HEIFERS: 300-500 LBS. 80.00-92.00, 500-700 LBS. 71.00-82.00

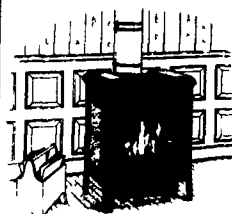
BULLS: NO GOOD LIGHTWEIGHTS. 300-500 LBS. 72.00-77.00, 500-700 LBS. 69.00-77.00.

DAIRY REPLACEMENTS: 53 HEAD. LARGE SPRINGERS 1300.00-1685.00, MEDIUM SPRINGERS 900.00-1275.00, SMALL 375.00-750.00, LARGE COWS MILKING 1000.00-1450.00, MEDIUM 500.00-700.00, SHORTBRED DRY COWS 800.00-1000.00, LARGE OPEN 800.00-985.00, JERSEYS TO 760.00, MEDIUM OPEN HEIFERS 425.00-910.00, SMALL HEIFERS 250.00-450.00, 6 HEAD FANCY AT 585.00.

GOATS: MEDIUM TO 62.00

LAMBS: HIGH CHOICE 100 LBS. TO 91.00, LOW CHOICE 76.00-80.00.

Fire Sale!



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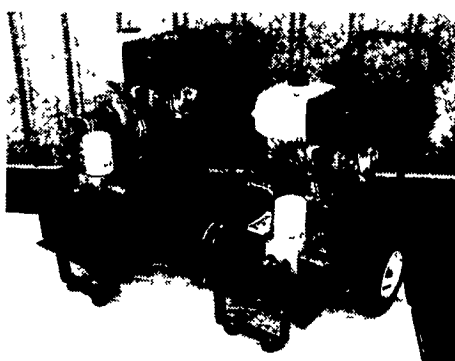
HAY & GRAIN SALE EVERY MONDAY - 10:00 A.M.

WED	MAR 6	WINROSS, HESS, FARM TRAC & TOYS	6 30 PM
FRI	MAR 8	TRACTORS, FARM EQ & SUPPLIES	9 00 AM
TUES	MAR 19	QUILT, CRAFT & BUGGY	9 00 AM
WED	MAR 20 (?)	QUILT & CRAFT	9 00 AM

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