Young Farmers Set Winter Conference In Lebanon

PYFA WINTER CONFERENCE PROGRAM

Quality Inn - Lebanon Pa

Tuesday, February 5, 2002

9 00 am – 6 00 pm	Registration	
9 00 am – 11 00 pm	Executive Board Meeting	
11 15 am – 1 00 pm	Lunch – Lebanon Valley Expo Center	
1 00 pm – 5 00 pm	Tours	*Elk Corp *AES Ironwood *Wengers of Myerstown
6 30 pm	Opening Banquet and Entertainment	

Wednesday, February 6, 2002

6 30 am – 9 00 am	Breakfast - On your own	
7 00 am	Executive Breakfast	
8 00 am – 6 00 pm	Registration	
8 00 am – 9 00 am	PYFA Advisors Meeting	
9 00 am – 11 30 am	PYFA Business Meeting	
9 00 am – 4 30 pm	Ladies Program	*Cake Decorating Demo & Craft Project *Lunch at Country Fare Restaurant *Tours and Shopping
12 00 noon	Luncheon	
2 00 pm – 4 00 pm	Educational Workshops	*AgroTerrorism *PA Ag Laws *Biotech in your diet
5 30 pm	PYFA Awards Banquet and Auction	

Thursday, February 7, 2002

7 00 am – 8 00 am	Breakfast - On your own	
8 00 am – 11 30 am	Tours	*Wengerts Dairy *Weaber Inc *Promise Lane Farm - Eugene & Kathy Martin Family
12 00 noon	Closing Luncheon	

LEBANON (Lebanon Co.) — Pennsylvania Young Farmers can make plans for the 2002 winter conference, scheduled Feb. 5-7 here at the Quality Inn.

The Cedar Crest Young Farmers, host group, have planned exciting tours, interesting workshops, and a wonderful ladies program, according to conference chairpersons Glen and Linda Krall.

Tours for Feb. 5 include the AES Corp. power plant, a generating plant powered by natural gas. The plant produces 705 megawatts of power — 80 percent of the electricity produced at the Three Mile Island nuclear plan. Also included on the tour are Elk Corp., which produces fiberglass-laminated asphalt shingles, and Wengers of Myerstown, a supplier of used farm tractor and machinery parts. Glenn Wenger, company CEO, will show his herd of British White Park beef cattle.

Educational workshops for Feb. 6 include "How Genetic Engineering Has Changed the Human Diet," by Rick Krajl, Penn State University food scientist; "Review of Agriculture Laws," by Christine Kellete, Dickinson Law School of Penn State University (to include a panel of farmers who have used law school services); and "Agro-terrorism," by Kim Zimmerman, FBI/USDA Office of Inspectors.

Tours for Feb. 7 include:

• Weaber, Inc. This plant is the largest hardwood manufacturing plant on the East Coast, according to a young farmers' release. Each week, more than 200 loads of logs are brought on site for processing. About one million board feet of lumber are processed weekly. Weaber produces rough and finished lumber in the milling and molding plant.

• Wengert's Dairy. This dairy plant processes 250,000 gallons of milk and 200,000 gallons of drinks daily under the Swiss Premium Label. In 2001, it underwent a $7 million expansion. The new cooler house can store 76,000 cases of milk with nine loadout doors. Wengert's has maintained an AA-milk quality rating for the past 35 years and markets their milk in opaque plastic containers.

• Eugene and Kathy Martin dairy farm. This family-operated dairy farm includes 165 acres of cropland and a 95-cow Holstein herd with replacements. They also finish 319,000 broilers per year. The farm is preserved and has received Dairy of Distinction honors. There are new 35 x 220-foot stall barn with mattresses, gravity manure system, tunnel ventilation, a 400,000-gallon concrete fenced manure pit, and many other dairy innovations.

Use the sign-up form included here.

****Directions To Quality Inn Lebanon****

1. ***PA Turnpike** – Take Exit #20 (Route 72) – Turn Left Onto Route 72 North (Quality Inn is approximately 7 miles on the left)
2. ***Route 81** – Take Exit #30 (Route 72) – Take Route 72 South (thru Lebanon) (Quality Inn is approximately 13 miles on the right)
3. ***Route 78 to Route 72 South** (thru Lebanon) approximately 13 miles
4. ***Route 422 to Route 72 South** (approximately 1 mile)
5. ***Route 322 to Route 72 North** (approximately 5 miles)
6. ***Route 83 to PA Turnpike** (Exit #20) Route 72 North (approximately 7 miles)

PENNSYLVANIA YOUNG FARMERS WINTER CONFERENCE
FEBRUARY 5-7, 2002
QUALITY INN – LEBANON
625 QUENTIN ROAD
LEBANON PA 17042

	No. of Tickets	$ Amount
Early Bird Special – Paid by January 11, 2002----$75	_____	_____
(includes 5 meals, 2 tours and men's or ladies program)		
Ladies Luncheon and Choice of Craft A____ or B____		
Please Make Reservations Early!!	Total _____	
Full package after January 11 $85	_____	_____
(includes 5 meals, 2 tours and men's or ladies program)		
Ladies Luncheon and Choice of Craft A____ or B____		
	Total	_____

Registration By Event

Tuesday, February 5, 2002

		No. of Tickets	$ Amount
Lunch and Tours	$15.00	_____	_____
Dinner	$20.00	_____	_____

Wednesday, February 6, 2002

Lunch	$15.00	_____	_____
Ladies Luncheon and Workshop	$15.00	_____	_____
Ladies Craft Choice A: Welcome Lamp Shade _____ or B: Dried Flower Card _____			
Awards Banquet	$25.00	_____	_____

Thursday, February 7, 2002

Lunch and Tours	$15.00	_____	_____
	TOTAL	_____	_____

NAME _____ **SPOUSE** _____

ADDRESS _____

CHAPTER _____ **DELEGATE** _____ **ADVISOR**_____ **GUEST** _____

PYFA MEMBER _____ **NYEFA MEMBER** _____

Please make checks payable to Cedar Crest Young Farmer Chapter and mail to:
Carol Kreider
1603 Prescott Road
Lebanon PA 17042
Telephone: 717-949-3278

Make Room Reservations directly with Quality Inn – Lebanon: 625 Quentin Road
Phone: 1-800-626-8242 Fax: 717-273-4882 Lebanon PA 17042
Single-Double - $70.00 + tax

What's In A Market Report?

MILLIE BUNTING
Market Staff

EPHRATA (Lancaster Co.) — The USDA's Agricultural Marketing Service (AMS) collects and distributes price and sales reports on farm products to provide equal access to both buyers and sellers on current marketing information.

Uniform standards (such as quality grade and yield grade) on which to quote prices have been established for each commodity. The commodity's price basis — per-hundred weight, per-head, per-ton, per-bushel, etc. — should be noted in the report. Most livestock prices are reported on a per-hundred pound weight basis (CWT) with those on a per-head basis adequately noted. The weighted average is computed by dividing the total value of the sales by the total number of units sold.

For example: "Choice 2-3 steers, 1100-1400 lbs, sold 65-68.00" means the market reporter considered those steers of Choice quality, ranging from 1,100 to 1,400 pounds, with the estimated yield of closely trimmed retail cuts graded at 2-3 (on a scale of 1-5 yield grades) and at prices ranging 65 to 68 cents per-pound live weight.

The word "market" can refer to the geographic location where the commodity is traded or the price at which it is traded. Market reports may denote market activity, price trend, supply, demand and undertone. An explanation of these terms follows:

• MARKET ACTIVITY: The pace at which sales are made.
Active - Supplies readily clearing the market.
Moderate - Supplies clearing at a reasonable rate.
Slow - Supplies are not clearing the market.
Inactive - Sales are intermittent with few buyers or sellers.

• TREND: The direction in which prices are moving in relation to trading in the previous reporting period.
Higher - Majority of sales are at prices measurably higher.
Firm - Prices are higher, but not measurably so.
Steady - Prices are unchanged.
Weak - Prices are lower, but not measurably so.
Lower - Prices for most sales are lower.

• SUPPLY: The quantity of the commodity currently available.
Heavy - Volume of supply is above average.
Moderate - Volume is average.
Light - Volume is below average.

• DEMAND: The desire to possess a commodity coupled with the willingness and ability to pay.
Very Good - Offerings or supplies are rapidly absorbed.
Good - Firm confidence on the part of buyers that general market conditions are good. Trading is more active than normal.
Moderate - Average buyer interest and trading.
Light - Demand is below average.
Very Light - Few buyers are interested in trading.

• UNDERTONE: Sense of direction in a given market situation.