

Several industry segments are becoming involved in dairy development in the Northeast. The Dairy Stakeholders organization is bringing those segments together in an industrywide effort to grow the Northeast dairy industry.

Production trends and industry demo graphics have made it clear that the local dairy industry must grow to ensure our future as a major dairy production region.

Simply stated, if Pennsylvania and the Northeast do not become more aggressive in ensuring a constant and growing milk supply, then processors and marketers will make investments and future commitments in other parts of the country that can supply their need.

We've already seen dairies and processing plants leaving other parts of the country that do not have a strong dairy infrastructure," said Alan Bair, Dairy Stakeholders facilitator. "We want to make sure that doesn't happen here.'

Pennsylvania produces about 11 billion pounds of milk annually. With the existing processing and marketing infrastructure in the Northeast, we could use an additional two billion pounds of milk to satisfy the growing market.

'The market opportunity is here now," Bair said. "But the question is, where will the milk be produced?"

Both the Pennsylvania Dairy Stakeholders' mission and vision statement reflect viability and expansion of the dairy industry as the cornerstones of the organization. So what better organization to bring "Pennsylvania Dairy Development" from discussion to action?

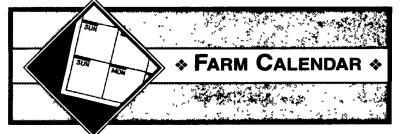
Organizations such as Dairylea, Dairy Farmers of America, Land O'Lakes, Dairy Alliance, Pennsylvania Department of Ag, and cooperative extension have programs in place that support production growth. An economic development group in Blair County has also started its own local activity. There is also interest in the northwest area of Pennsylvania.

To create an industrywide effort, the Pennsylvania Dairy Stakeholders and the Professional Dairy Managers of Pennsylvania are working with the Pennsylvania Department of Agriculture and the Department of Community and Economic Development to explore potential resources to help agriculture. All of the organizations named above are willing to work individually and in support of our industry. It will take both to be effec-tive in creating ongoing dairy economic development efforts.

If you or a company you represent wants to become more involved or is involved in some aspect of dairy development but not mentioned above, contact Alan Bair to make your interests known at (717) 948-6328.

Every one of us - from current and potential producers to companies and individuals who depend on milk production to educators and public officials and finally to consumers — have a huge stake in the dairy indus-try. The Pennsylvania Dairy Stakeholders invites you to make a commitment to yourself and to the industry by becoming actively involved in developing the Pennsylvania dairy industry.

**News From The Pennsylvania Dairy Stakeholders** 



# Saturday, December 1

- Topping the Holidays," ' Dauphin County Agricultural and Natural Resource Center, 8:45 a.m.-noon, (717) 921-8803.
- Milking Center Seminar, Chambersburg, 9:45 a.m.-2 p.m., (717) 263-9226

Sunday, December 2 Maryland Farm Bureau Annual Meeting, Clarion Resort Fountainebleau Hotel, Ocean City, Md., thru Dec. 5. Monday. December 3

Turfgrass Conterence, Columbus, Ohio, 9 a.m. daily, Dec. 3-6, (614) 501-1100.

American Egg Board Retail Egg Education Workshop, Em-bassy Suites, O'Hare-**Rosemont Hotel. Ohio Family and Children First** 

Regional Forum, Champaign Community Center, Urbana, Ohio, 9:30 a.m.-12:30 p.m.

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**To Prepare Your** Strawberry Crop For Winter As we head into winter, there are

a few things that should be taken care of in your strawberry fields.

First you need to clean up any winter annual weeds that have germinated this fall and will make major trouble in the spring. This can be done by applying nonselective herbicides with directed spray equipment. The herbicides that can be used include Gramoxone Extra or Scythe. These products will burn the foliage but are not translocated. Make sure the spray does not con-tact the strawberry plants.

The next step in weed control is to apply Sinbar before the ground freezes for preemergent control of weeds in the spring. The label no longer allows for early spring application so this must be applied now. Dacthal or Devrinol can be applied in early spring to give you additional herbicide protection.

After your herbicide application is complete, the next step is to apply mulch to protect the crowns from temperature fluctuations and winter winds. It is important to

protect the crowns since next spring's flower buds have already been formed. Winter damage to the crowns will mean lower yields. Apply only very clean wheat, barley, oat, or rye straw. Using only clean straw is critical since achieving good weed control in strawberries is a difficult challenge even without seeding new weeds by ap-plying weed-infested straw. A fourinch mulch will require 2 to 3 tons of straw per acre. Apply the straw uniformly and avoid clumps that can smother plants.

If you are growing strawberries using the plasticulture system, your winter preparations are similar to those for a conventionally grown crop. Clean up any winter annuals growing between the rows of plastic with contact herbicides as listed above. A backpack sprayer cali-brated to your walking speed works well for herbicide applications between the rows. Apply Sinbar between the rows for residual preemergent control of summer annual weeds that will germinate in the spring. As with a conventional crop, Dacthal or Devrinol can be applied in early spring to give you additional herbicide protection. In most situations, straw mulch

will not be applied in a plasticul-ture system. Floating row covers weighing 1-1.4 ounce per yard have been effective for winter protection. In the colder areas, one can apply straw for extra protection. The straw layer can be applied over the row covers and removed in early spring by pulling back the row covers. Another option would be to directly apply the straw on the rows. However, this will need to be manually removed in the spring and can be time-consuming.

# To Do Your

# Year-End Tax Planning With one month remaining in

the calendar year, you should have a pretty good idea what kind of year you will have financially. It is important to discuss this with your accountant now so you can make your year-end plans.

If you are expecting to have a high tax liability, a number of steps can be taken to reduce this liability.

the great cathedrals are virtually empty and fewer and fewer people identify themselves as disciples of Jesus Christ.

So, perhaps we can truly appreciate the lament of the prophet Isaiah when he proclaims to the peoples of the world that, despite the fact that God had called and equipped Israel to be the servant through whom God would be glorified among the nations, still "I have labored in vain, I have spent my strength for nothing and vanity . . . "

### Faith, Not Success

Are there not many among us today who feel pretty much the same way? Even if we didn't succeed in taking Christ to all the nations, couldn't we at least be gaining instead of losing?

Israel is honest to admit its frustration. Take a look at the statistics. Lord, things are not going well with this mission. You called us, yes, but nothing is going the way it should.

Notice the dialogue here. God says, "You are my servant . . ." and Israel replies, "But...I have la-bored in vain..." Then, instead of replying to Israel's complaint, God calls his servant to an even greater mission: "... is it too light a thing that you should be my servant to raise up the tribes of Jacob and to restore the preserved of Israel; I will give you as a light to the nations, that my salvation may reach the ends of the earth" (49:5,6). Forget the statistics. This is not about whether you are winning or losing, but whether you are doing what I have called you to do and be. Leave the winning or losing to me. You are called not to be sucIf you are using a cash accounting system, early purchase of next year's supplies would be a good decision. Purchase of needed equipment before the end of the year can provide a tax deduction as well.

The important word in the previous sentence is "needed." Buying equipment that only marginally contributes to the productivity of the operation simply to reduce tax payments is a bad idea. In that case you would be better off simply paying the taxes and keeping the balance of the money that would have been spent on equipment.

#### **To Comment On EPA's CAFO Rules**

The US Environmental Protection Agency received public comment on proposed Concentrated Animal Feeding Operations (CAFOs) regulations in July.

Based on comments received, the agency has released a "Notice of Data Availability." This notice summarizes the comments received and how the EPA may use this data in developing its final CAFO rules.

The agency is seeking comments to improve its final rulemaking. Comments will be accepted until Jan. 15, 2002. This may be the last time the rules are changed for quite a while, so take this opportunity to have input on development of this important nublic policy. important public policy.

Penn State has produced a fact sheet entitled "Shaping New EPA CAFO Rules: A Guide to the EPA's November 2001 Notice of Data Availability." This publica-tion is available colling at http:// tion is available online at http:// agenvpolicy.aers.psu.edu/CAFO/ NODA.htm. This publication covers how to obtain a copy of the notice, key areas for comment, tips for preparing comments, and how to submit comments. If you do not have Internet access, you can re-quest a printed copy by calling Extension Associate Alyssa Dodd at (814) 863-5884.

Quote of The Week: "Darkness cannot drive out darkness; only light can do that. Hate cannot drive out hate; only love can do that."

- Martin Luther King Jr.

# cessful, but faithful.

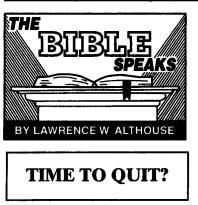
# A Light To The Nations

Christians today are not called to compete with or to be successful over Moslems, Hindus, Confucians, or Jews. God has called us instead to be "a light to the nations." If we concentrate on that mission, we can leave to God the end result: ... that my salvation may reach to the end of the earth."

Bigger churches, more members, more prosperous denominations, larger head counts - none of these are important unless they make brighter our "light to the nations."

So the big questions today are not, Why is Islam growing so strong? Why are church rolls grow-ing smaller? Why does it seem that we "have labored in vain" and spent our strength "for nothing and vanity?" No, the question is, Are we faithful to the mission God Are we faithful to the mission God has given us? Are we living as God's servants and is our witness to the world God's "light to the nations?

The late Henry Sloane Coffin has written: "God is self-sufficient, but he must have a people through whom his glory car sight of men. Israel's message and life, conspicuously her sufferings, are the mediums through which God has revealed himself. God needs us not for our success, but for our servanthood through which he works the success of his will and purpose in the world.



**Background Scripture:** Isaiah 49:1-7. **Devotional Reading:** Isaiah 49:8-13.

The crisis which faces us and of which we have become painfully aware since September 11, 2001, has forced many Christians to realize that the religious statistics are not very comforting.

Islam is growing by leaps and bounds at a time when Christianity is struggling for its life in America and Europe. It would seem that both our democracy and our faith are under attack. The 20th century began with many Christians taking up the call win the whole world for to Christ." The 20th century was to become the Christian Century and a prominent interdenominational magazine took that as its name. But as the century came to a close, Christianity seemed to be losing ground. Practically every religious denomination in the U.S. has experienced steady declines in membership for the last four or five decades. In England and Europe

Annual Meeting, Union Station, Washington, D. C., Co-

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## Editor:

I just wanted to say I agree with the woman who said she believed the Dairy Council was wasting dairymen's money with the type of advertising they are doing. Frankly, seeing some celebrity with a milk mustache does not entice me to drink milk. While the whole "Milk Mus-

tache" ad campaign is putting a lot of money in celebrities' pockets, I wonder if anyone has ever been induced to drink milk from these ads!

I hope she "sharpens some pencils" for the milk producers' dollars.

A.J. Francis Westminster, Md.

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- Keystone Awards 1993, 1995 PennAg Industries 1992
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