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Longhorns: Symbol Of West In Demand In East

**MICHELLE
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Lancaster Farming Staff

GLENMOORE (Chester Co.) — The only elements missing from the pastoral scene are tumbleweed, cactus, a rangy pony, and a 10-gallon hat.

A herd of 25 Longhorn cattle in Chester County are not only attracting attention from passersby but are illustrative of a changing paradigm in finding profit in agriculture, according to new Longhorn breeders Paul Corlett and Ann Perry.

They have partnered with the Ray Nestorick, Jr., family to own, breed, and raise a growing herd of Longhorns.

"They're a great tourist attraction. People come by and just watch them for a while," said Paul Corlett, Glenmoore.

A beef animal may not have value only in the meat, said Ann. Breeding and raising Longhorns, they say, is a switch from a more traditional cattle operation but is showing promising results.

Longhorn cattle, for example, are worth more as breeding, showing, or performing animals than as finished beef. The price range of a single animal, for example, can range from \$600 up to \$50,000, the price of a young promising bull. Calves sell for \$800-\$1,500.

Beginnings

A friend from a Longhorn operation in Virginia persuaded Corlett to take an orphan heifer calf in the spring of 2000.

Corlett, who owns a small horse farm, "never had any cattle in my life" but ended up raising the heifer and taking her back to the ranch's futurity. She brought home a fourth place finish and Corlett was hooked.

(Turn to Page A22)



New to the Longhorn business are, from left, Cory, Jenny, and Mary Nestorick, along with Ann Perry and, standing at left, Ray Nestorick Jr. and Paul Corlett.

Manufacturers To 'Pull Out All The Stops' At Empire Farm Days Demos

SENECA FALLS, N.Y. — Knowing what technological options await farmers certainly goes a long way in keeping competitive.

That's one of the reasons to attend this year's Empire Farm Days (EFD), Aug. 7-9 at the Rodman Lott and Son Farm,

Seneca Falls, N.Y.

Empire Farm Days gives farmers the unique opportunity to experience the latest in agricultural technology — all in one place — and all at one time. With more than 600 exhibitors, Empire Farm Days offers today's Northeast farmer more

than 3,000 brand names to look over.

Field demonstrations are a major drawing card, according to event organizers, providing Northeast farmers the opportunity to see the latest in tillage, forage, and hay equipment operating right in the field during the

show.

Included on the daily field demonstration schedule are corn/hay chopping at 10 a.m., hay mowing at 11 a.m., tillage at 1 p.m., and hay (raking, baling, handling, and processing) at 2 p.m. Demonstrations take place in the Field Demo Area between

the north and south parking areas next to the Exhibit Area.

Farmers can talk with manufacturers and representatives. They can touch, see, and examine the actual products and equipment.

Action is the name of the show. (Turn to Page A26)

Ag Horizon Conference Educates The Educator

LOU ANN GOOD
*Food And Family
Features Editor*

GRANTVILLE (Dauphin Co.) — Farmers and ag-related businesses rely upon extension, ag teachers, and economists for

advice in running a successful operation. But how do educators become knowledgeable about the many facets of farming?

To keep up with trends, educators attend the annual Ag Horizons Conference. The

educational conference was formed 13 years ago "to educate the educators," especially about the inner workings and benefits of ag cooperatives.

The Ag Horizons Conference (Turn to Page A21)



Colored breed shows continue at many fairs. Open show champion Jerseys at the Goshen Fair Tuesday evening were, from left, Pat Jenkins, reserve junior champion; Patty Huff, junior champion; Melissa Huff, reserve grand champion; Beth Jenkins, grand champion; and Rebecca Nolan, Chester County dairy ambassador. Read more about the fair on page A40. Photo by Andy Andrews, editor



Alex Werner, 15, son of Jeff and Sue Werner, Jones-town, won grand champion meat goat Wednesday at the Lebanon Fair. The sale brought \$600 for the 83-pound 3/4 Boer wether. Lebanon Fair coverage is included throughout this issue. Read more about the goat show page A42. Photo by Andy Andrews, editor