



## Booklet Features Bonus Dairy Coverage

For Producers  
Issue Date: Saturday,  
September 22  
Deadline: August 31

**Lancaster Farming's Dairy Plus to reach out to more than 100,000 readers in Northeast and Mid-Atlantic**  
**Booklet will feature bonus dairy news, information**

As milk production reaches new heights, dairy producers are not only looking for the latest news on expansion of herd or facilities, but for ways to get the most out of their equipment dollar.

Lancaster Farming's Dairy Plus Booklet will focus on large-scale producers who either are looking toward herd expansion, constructing new facilities or farm renovation, or looking for other ways to market their milk.

Dairy Plus will feature news about dairying never before published in the Northeast's largest weekly farm newspaper. That includes the latest information on business partnering, nontraditional dairy marketing (including goat and sheep milk production, cheesemaking, and ice cream), and news from milk cooperatives and processors.

The booklet will include dairy farm features, additional DHIA information new to Lancaster Farming, business hirings and expansion, and regulatory news information.

A big part of the booklet will be news and information about nutrient management, a key issue with dairies.

Included in Dairy Plus will be columns about the latest in dairy management written by Penn State experts and a farm calendar of events.

### **Includes:**

- Dairy Herd and Facility Expansion
- Dairy Farm Feature
- Penn State Dairy Management Team Report
- Nutrient Management Update
- Dairy Business News
- Dairy Calendar of Events
- Extensive DHIA Reports

Call your Advertising Sales Representative or 717-626-1164

### **Pennsylvania Livestock Auction**

Waynesburg, Pa.  
Thursday, July 19, 2001  
Report Supplied By Auction  
Cattle: STOCK COWS: 45.00-58.00.  
SLAUGHTER COWS: Utility & Commercial 40.00-48.75; Canner & Boning Utility 39.00-44.50; Canner & Low Cutter 36.50-39.00; Shells 35.00 & down.  
BULLS: YIELD GRADE 1 1500#-2000# 54.00-61.00; YIELD GRADE 2 1000#-1400# Fat 47.00-70.00.  
FEEDER STEERS: M & L 1 300-500# 75.00-106.00; 250-280# 80.00-120.00; M 600-900# 60.00-85.00.  
HEIFERS M 1 & L 1 300-500# 84.00-105.00; L 1 400-650# 75.00-90.00.  
BULLS M & L 1 300-620# 85.00-100.00.

CALVES: Veal Prime 85.00-103.00; Choice 55.00-97.00; Good 35.00-70.00; Farm Calves #1 Holstein Bulls 90-120# Few 35.00-120.00; #2 Holstein Bulls 80-100# Few 12.50-50.00; Beef — Bull&Hfrs./HD. 50.00-185.00.  
HOGS: Barrows & Gilts #1-2 210-255# 41.00-50.50; #2-3 255-280# 40.00-50.00; Sows #1-3 300-500# 31.00-40.00; Feeder Pigs; 1-3 15-20# 5.00-17.00/HD. 1-3 25-35# 10.00-41.00/HD.  
LAMBS: High Choice 80-100# 60.00-81.00; Choice 40-75# 85.00-86.00; Feeder Lambs Good 60.00-85.00; Sheep 20.00-40.00; Fat Sheep 39.00 and down.  
GOATS: Large 45.00-110.00/HD.; Medium 30.00-57.00/HD.; Small 10.00-37.00/HD.  
HORSES: Horses 25.00-54.50; Ponies 20.00-50.00.

## **Pennsylvania Holstein Association Seeks Intern**

STATE COLLEGE (Centre Co.) — The Pennsylvania Holstein Association is seeking an intern to work with Pennsylvania Holstein programs and activities.

The position will run four months from January through April of 2002. The individual should be someone who is a sophomore or junior in college and working toward a bachelor's degree in an agriculturally related field, as well as someone who is familiar with Pennsylvania Holstein Association programs and activities.

The individual will work with all phases of the Pennsylvania

Holstein Association program, including membership recruitment, county club activities, working with junior programs, export and domestic sales, and all other activities.

The association is looking for an enthusiastic, hard working individual, willing to work 60-70 hours per week. The individual will be paid a monthly salary. All work-related travel expenses would be reimbursed.

A resume with three references must be submitted by Sept. 15, 2001 to Pennsylvania Holstein Association, 839 Benner Pike, State College, PA 16801, Attn: Kenneth I. Raney



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