



Mattilio Joins Family Business

WILLOW STREET (Lancaster Co.) — John Mattilio has joined his father-in-law Kenneth H. Greider, in his farm real estate sales business, as a real estate sales professional.

This Lancaster-based real estate sales business will be working with farm and commercial real estate customers in southeastern, central, and southcentral Pennsylvania.

"Our combined knowledge and experience makes the firm ideally suited to serve the needs of farm real estate buyers and sellers," said Mattilio, who worked for 14 years as an agricultural lender in Maryland and Pennsylvania.

Greider has been a realtor for 26 years and a broker since 1985.

Mattilio is a native of Arm-



John Mattilio

strong County and a 1987 Penn State graduate with a degree in dairy science and agricultural education.

Land Pride Introduces Core Aerators

SALINA, Kan. — Land Pride Core Aerators, CA25 Series, help reduce compaction in heavy soil conditions. Available in 4-foot, 5-foot and 6-foot units, these aerators feature case hardened 3/4-inch spoons to penetrate the ground to a depth of 4 1/2-inches, depending on soil conditions and additional weight needed.

A core is pulled every seven-

inches of forward travel from each of the spoon gangs. Each gang is mounted independently, which minimizes torque on the spoons during slight turns.

Storage stands are located on all four corners for added stability and ease of hook up to the tractor. Water tanks are optional on five-foot and six-foot models to safely and easily add weight to aid in spoon penetration.

A.I. Firm Honors Achievers

PLAIN CITY, Ohio — Fourteen members of the Select Sires staff from across the U.S. have been named "Super Achievers."

This national Select Sires achievement award is given to employees who annually increase market penetration in their assigned sales areas and expand the services that they offer to their existing customers.

The managers of the 10 Select Sires member cooperatives choose both the sales representatives and technicians from their organizations who will be recognized at the national level.

Those selected for achievement vary from a tenured, direct-herd sales representative who already has sold more than two million units of semen in his A.I. career, to a direct-herd sales representative who increased sales in his service area by nearly 20 percent during his first year of employment. Some winners manage small sales areas with high cow concentrations, while others travel across several counties each week to service their accounts. In all sales situations, the Super Achievers have shown untiring energy, product knowledge and, most importantly, a devotion to helping their customers succeed.

The Select Sires Super Achiever Sales Representatives, listed in member cooperative order are All West/Select Sires — Marvin Correia, Tulare, Calif.; Cache Valley/Select Sires — Jay Nansel, Billings, Mont.; COBA/Select Sires, Inc. — Kevin Hinds, Newcomerstown, Ohio; East Central/Select Sires — Glen Stewart, Lomira, Wis.; Minnesota/Select Sires Co-op Inc. — Steve Dockendorf, Cold Spring, Minn.; NorthStar Cooperative — Jim Armstrong, Stanton, Mich.; Prairie State/Select Sires — Tom Johnson, Lynn Center, Ill.; and David Ripp, Little Rock, Iowa; Select Sire Power Inc. — Gene DeWitt, Belleview, Fla.; and Southeast Select Sires Inc. — Chris Riedel, Hays, Kan.

Select Sires Super Achiever Technicians are COBA/Select Sires Inc. — Scott Braden, Beach City, Ohio; East Central/Select Sires — Howard Minnema, Fond du Lac, Wis.; Minnesota/Select Sires Co-op Inc. — Bryan Wolf, Sauk Centre, Minn.; NorthStar Cooperative — Pete Lauscher, Marathon, Wis.; and Prairie State/Select Sires — Monty Kuhm, West Union, Iowa, and Joe Demmer, Peosta, Iowa.

Fecon's Rainbow Mulch System Processes Wood Waste Into Colored Mulch

CINCINNATI, Ohio — All the components of Fecon's Rainbow Mulch® Coloring Systems, which economically process ground wood waste into profitable, premium landscape mulch, are described in detail in a new four-color flyer.

Utilizing either the Rainbow Mulch Batch Mixer or Continuous Mixer, Fecon can adapt all elements of its coloring systems to meet any company's specific requirements. The coloring systems are ideal for landscape wholesalers, pallet recyclers, compost facilities, lumber mills, wood waste processors or any company considering colored mulch as a profit center.

The Rainbow Mulch Continuous Mixer, the toughest, most versatile and highest capacity mixer in the industry, processes more than 200 cubic yards an hour through its 12 cubic yard hopper.

Whether operated mobile or stationary, the Continuous

Mixer processes and colors mulch through 29 forward and 14 reversing mixing paddles, completely mixing it with maximum exposure to 21 individually adjusted spray nozzles.

Wireless remote control, the new "Extra Dry" system for minimizing water use, and attached stacking conveyors in three different models ranging in size from 40' x 30" to 50' x 36" are available as options with the Continuous Mixer. Other options include a second pigment pump, auxiliary hydraulics for a separate stacker, electric power, drum scale, a hydraulic feed water pump, and a gooseneck or pintle hitch highway trailer.

Operating Fecon's Batch Mixer BM1000 or BM1600 is a simple one-person operation: simply fill the six or 12 cubic yard hopper and push a button. The Batch Mixer automatically adds the correct amount of pigment and water, mixes, empties

and prepares itself for the next batch. Every cycle is initiated by wireless remote control or manually at the control panel.

Optional Batch Mixer features include wireless remote control, auxiliary hydraulics, PTO or electric power, secondary pigment pump, drum scales, three-auger discharge, and a gooseneck or pintle hitch highway trailer.

Fecon also supplies a complete line of long lasting, environmentally safe Rainbow Mulch Colorant in a wide range of colors, from gold to red or dark brown to grass green, and free samples are available on request.

To order the flyer or obtain more information about how the Rainbow Mulch Coloring Systems can improve your bottom line, contact Fecon Inc., 10350 Evendale Dr., Cincinnati OH 45241, call toll free (800) 528-3113, fax us at (513) 956-5701, or e-mail fecon@fuse.net. Visit our Website at www.fecon.com.

New Bobcat® 883 Boosts Lifting Power Without Size Increase

WEST FARGO, N.D. — Bobcat Company, a business unit of Ingersoll-Rand Company and the leading designer and manufacturer of compact equipment, announced the new Bobcat® 883 G-Series skid-steer loader, which provides more lifting power than the Bobcat 873 model without an increase in overall machine size.

The Bobcat 883 features 2,750 pounds rated operating capacity (ROC), making it ideal for landscaping applications that require carrying and lifting heavy loads such as pallets of sod, or brick and block. It complements the Bobcat skid-steer loader lineup by giving users another size option between its 873 and 963 models.

Standard features include auxiliary hydraulics, a preventative shutdown system, an adjustable suspension seat, and Power Bob-Tach, which allows quick changing of more than 50 different Bobcat attachments. Performance-enhancing options also are available, including two-speed travel (speeds up to 12.5 mph), a counterweight package (boosting ROC to 2,900 pounds), and high-flow auxiliary hydraulics to run attachments such as planers.

G-Series cab enhancements make 883 as comfortable as it is powerful. G-Series cab innovations include a new rear-pivot



New Bobcat Skid-Steer Loader.

seat bar that provides more armrest support and additional room for larger operators; an optional contoured cab door that increases visibility and maximizes cab space; a larger cab opening for easy entry and exit; and an optional high-efficiency heating and air conditioning system with four rotating directional-

flow vents that direct heat and cool air where it's needed most.

The optional Bobcat Deluxe Instrument Panel features a keyless start security system, several monitoring and diagnostic capabilities, system shutdown protection and help menus that provide user support in multiple languages.

EMI Releases Disc Mower Safety Manual

CHICAGO, Ill. — A new safety manual for operators of agricultural disc mowers has been released by the Equipment Manufacturers Institute (EMI). The 44-page booklet communicates important safety information to owners, operators, service personnel and others who may be involved with the operation and maintenance of agricultural disc mowers including disc mower conditioners and self-propelled windrowers. The key objective of the manual is to help users develop good safety habits and to make them better agricultural disc mower operators.

The safety manual is intended to point out some of the basic safety situations that may be encountered during the normal operation and maintenance of an agricultural disc mower and to

suggest possible ways of dealing with these conditions. The manual is not a substitute for the manufacturer's operators manual(s). Some of the topics covered in the manual include: being a responsible operator, safety management of hazards, following a safety program, safety before operating, safety during operation, safety during shutdown and safety during maintenance.

Information in the manual was developed through a combined industry effort of disc mower manufacturers — specifically members of EMI's Industrial/Agricultural Mower Manufacturers Council. The safety manual augments specific safety information and instructions that manufacturers provide with their products. The convenient 5 1/2-inch by 8 1/2-inch

(140 by 216 mm) size make the manual easy to use on the job. In addition, it can be used as a supplemental safety aid in the educational activities of employers, vocational schools, trade unions, trade organizations, insurance companies and government agencies.

To order copies of EMI's Agricultural Disc Mower Safety Manual, contact Hubbard Publishing, Inc., P.O. Box 525, Windsor, WI 53598; (608) 846-9293; e-mail: hubbardpublishing@home.com. EMI now has a total of 16 safety manuals for operators and mechanics which can be purchased electronically from EMI's Website (http://www.emi.org/secure/product_safety_order_form.htm).