Polaris Introduces Two New Rangers

MINNEAPOLIS, Minn. — More is better. There is power in numbers. Two heads are better than one. All of these old cliches still ring true today, and Polaris has captured the understanding that with more choices comes more opportunities. That is the case with this year's new Polaris Ranger line-up.

With two new models, the Polaris Ranger 2x4 and the Polaris Ranger 4x4, the question isn't what can one do with a Polaris Ranger, but what can't one do with a Polaris Ranger?

Polaris Rangers have been used for every job imaginable, from safely carrying hunting equipment deep into the woods, to helping farmers and ranchers haul weed killer, insecticides and feed for the herd. With the invention of the Polaris Ranger

2x4 and 4x4, many impossibilities are now possible. Some might use a Polaris Ranger to shuttle clients to a remote lake that has a difficult portage to trek through, while others might use it to carry out a trophy buck from deep within the woods. The possibilities are endless.

"There are just some things in life not meant for man to do," said Mitchell Johnson, Polaris ATV General Manager. "That's why we've introduced the Polaris Ranger family. With a go anywhere, do anything attitude, there's not much you can't do with this machine."

In addition to the Polaris Ranger 6x6 and the new models of the Polaris Ranger family, a number of accessories have been made which are designed for the Polaris Rangers.

With such accessories as a 72-

inch plow blade and power lift suspension, a power cargo box lift and a front mount winch, the heaviest of equipment can be moved with ease. Front brush guards, radiator rock guards, an assortment of all-terrain tires and true four- and six-wheel-drive make it easier for the Polaris Ranger to haul over the toughest of landscapes.

Whether one is a business person, sportsman, cattle rancher or a weekend outdoor enthusiast, one owes it to themselves to discover what a useful and practical tool a Polaris Ranger can be for them.

Information about the complete line of Polaris products is available from authorized Polaris dealers or from the Polaris Industries Inc. home page on the Internet at: www.polarisindustries.com

Grain Sorghum Producers Take Concerns To Congress

LUBBOCK, Texas — State grain sorghum association presidents took their concerns and recommendations to Washington, D.C., during a State Presidents' Washington Fly-In on April 3-5, coordinated by the National Grain Sorghum Producers (NGSP).

Meetings with members of Congress, agency officials and key staff centered on sorghum producers' views regarding such issues as the need for equalization of the sorghum and corn loan rate, farm bill changes, research funding, emergency assistance and regulations. The delegation also was present during a House Committee on Agriculture hearing devoted to NGSP recommendations for the 2002 Farm Bill.

Producers making the trip were Leo Bindel, NGSP president; Greg Shelor, Kansas Grain Sorghum Producers Association president; Kenny Tevis, Missouri Grain Sorghum Producers national representative; Doug Nagel, Nebraska Grain Sorghum Producers Association (NeGSPA) vice president; James Vorderstrasse, NeGSPA president; Stan Fury, New Mexico Grain Sorghum Association president; Dick Fischer, Oklahoma Grain Sorghum Association president; and, Bill Kubecka, Texas Grain Sorghum Association president.

Association president.
State and national staff as well as the 2000 National Sorghum Foundation scholarship winner, Kansas State University student Jill Casten of Quenemo, Kansas, accompanied the delegation.

Polaris Announces 'Pure Polaris' Brand Name

MINNEAPOLIS, Minn. — Polaris Industries (NYSE: PII) has announced a new sub-brand

— Pure Polaris — for the division formerly known as parts, garments and accessories (PG&A). The new name will help Polaris build a stronger retail presence with new packaging and merchandising to create an identifiable brand of parts, apparel and accessories for its riders.

"The Pure Polaris brand gives our products an identity that riders will associate with 'The Way Out' through memorable riding experiences on Polaris vehicles," said Bennett Morgan, Pure Polaris general manager. "The Pure Polaris team that designs and develops these products are all riders. This first-hand experience ensures that we develop products that provide riders with quality, comfort, and reliability."

Rebuilt from the ground up, the Pure Polaris division has developed a new team and a new sales force. With the introduction of more than 1,100 new products in the year 2000. Pure Polaris is poised to offer Polaris riders a complete riding experience with new parts, apparel and accessories offerings.

"Because Pure Polaris parts and accessories are developed specifically for Polaris vehicles, they fit correctly and install properly to deliver reliable and outstanding performance," said Morgan. "To use anything but genuine Pure Polaris products on a Polaris vehicle would leave the riding experience incomplete."

Pure Polaris apparel — everything from camo jackets and waterproof bibs to stylish swimwear and sharp leather jackets — provides riders with comfort, protection and style. The gear fits and performs so well that riders are free to focus on enjoying the riding experience.

While Victory Motorcycles riding gear and motorcycle parts and accessories are developed and marketed under the management of the Pure Polaris team, these products will continue to be sold under the Victory Motorcycles brand name.

When Thomas Tiller took over as CEO of Polaris in 1999, he set aggressive growth goals for the company. As part of his growth strategy, Tiller plans to double Polaris' parts, apparel and accessories business to \$250 million. Sales in the Pure Polaris division grew 16 percent during 2000, with increases across all product lines. Tiller credits the growth to the introduction of more than 1,700 new products since 1999, a dedicated sales force and aggressive marketing and advertising.

Polaris launched its first ecommerce venture last November, www.purepolaris.com, where customers can begin their riding experience online by purchasing items from Polaris' entire line of apparel and vehicle accessories. Riders can conveniently purchase Polaris clothing, footwear, outerwear, gifts and collectibles, machine accessories and performance-enhancing products around the clock online. For consumers who prefer to touch and feel the merchandise, purepolaris.com serves as a valuable source of information for those wanting to research the items before walking into their dealership.

Weilbach Chosen Renaissance Specialist For Franklin Co.

ROARING SPRING (Blair Co.) — Renaissance Nutrition, Inc. has appointed Jacques Weilbach of Waynesboro, as a nutritional consultant and dairy specialist for Franklin County. He brings to Renaissance a variety of agricultural qualifications, including extensive work on both large and small dairy farms in South Africa, and degree work in the field of dairy management and nutrition. Weilbach has worked on several farms in the U.S., helping to advance their programs toward increased productivity and improved profitability. Raised on a dairy farm in South Africa, he has a broad perspective of dairy farming and agriculture, which compliments his work on farms. He understands the need for utilizing available and up-todate technology in rationing and farm management skills. Weilbach and his wife have two sons and reside in Waynesboro. His most recent employment was with Mason Dixon Farms in

Lancaster Farring

Pennsylvania.

In addition to extensive work in nutritional and farm management consulting, Weilbach will be overseeing the sales and distribution of Renaissance products into his area. This includes products that are manufactured by Renaissance, such as custom and standard mineral/vitamin premixes, calf milk replacers, and products distributed by the company that have been approved for sale into the market after extensive research and testing.

Weilbach will also continue ongoing training offered through Renaissance in a variety of up-to-date methods and technical topics, which are designed to assist farmers in optimizing ration programs and magement skills. Weilhis wife have two sons le in Waynesboro. His ent employment was son Dixon Farms in Weilbach will also continue ongoing training offered through Renaissance in a variety of up-to-date methods and technical topics, which are designed to assist farmers in optimizing ration programs and making the most of homegrown forages. Additionally, he will be working extensively with computer-based ration programs, forage and water analysis, recommendation and sale of corn, grass, and alfalfa seeds, forage preservatives, and much more.

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Barber Green paving machine model SA41, not running, best offer. 302/ 328-4354, 610/459-1878

Komatsu D31P-18 LGP dozer, straight blade w/ tilt, 90% UC, \$13,000. 717-445-6156

Komatsu D65E-8, SS#45495, enclosed ROPS, tilt blade, 8000 hrs, vg U/C, vg cond, 1-owner. 609-298-2243 JD 555A track loader, 4070 orig hrs, GP bkt, ripper, ex cond, best offer. 610-488-1476

Terramite 20 h/p mini backhoe for rent. \$165 @ day or buy brand new for \$14,900. Weaver's Rentals, Berks County. Toll free 888-682-2215.

NH skid loader, L325, 20hp, Kohler, 5' bucket, quick disconnect, \$2,900. 717-367-0778.

1981 555 Ford backhoe, 2WD, canopy, \$10,000; 1981 555 Ford backhoe, 2WD, cab, 4-in-1 bucket, \$12,000. 610-767-8750

NH LX465 skid loader w/ dirt bkt, tooth bar, remote hyd, explosion door, 1-owner, 800 hrs, \$12,500 obo. 410-442-1854

Topsoil screen, Barber green double deck screen portable. \$13,500 973-729-2112.

Topsoil screen, power screen Mark II with shredder, portable w/40' stacking conveyer. 973-579-5353.

Symons concrete forms 973-579-5353.

JD 350 trak loader, hoe, brkts. PS, new pins & bush \$5,900. 717-445-5969.

72 Chev. dump truck, 10 ton rebuilt dsl, \$4500; 1989 const. trailer, \$1200; Sullivan air compressor, \$1000; Jackhammer w/ hoses, \$550. 215/257-1918 Scraper John Deere JD5010, dsl, self loading, pan, runs great, \$4,500. 717-469-0039.

Yale forklift, good condition, new tires, side shift, 11' lift, forks 57", 12,000lb, \$9500. 717/432-8403

95 Gehl skid loader, 47hp dsl, 500 hrs, \$8500. 570-752-7131

Bison portable topsoil screen, 3 yrs old, 300 + hrs, Amer. made; 81 Chevy dump truck, 33,000 gvw, coal box w/chutes, asphalt auto. tarp, \$10,000; 2000 590 Super L, 1100 hrs, warranty left on machine, 4WD, ext. hoe. 570-433-4518

Alum. body 250 watt street lights, 4' arm, \$20/ each. Lanc. 717-336-3496

Dynapak vib roller, 1986, CA25D, 84" smooth, \$18,500. 1985 GMC diesel, Asp Dist, \$1500 Rosco. 301-463-6794 Ford backhoe super major diesel, new injector pump, rings, bearings, runs and works, \$4,200. 717-880-6242.

Deutz-Allis 5230, 4x4, SN1739, w/5' pto Harley Power Rake, \$7,000. 717-632-7722.

420 JD track loader, runs good, must sell, \$4000 OBO. 814-942-7471

Used electrical poles 35'-50' \$25/ea. Fused cutouts \$15/ea, insulators, \$3/ea. Pole mount transformers various sizes. Lancaster, 717-336-3496.

Woodchipper almost new, disk style, power feed, tow behind, \$4,500. 609-965-3766.

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