

YOUR INVITATION TO ATTEND LANCASTER COUNTY DAIRY DAYS

At The Farm and Home Center - 1383 Arcadia Road
Lancaster, PA



TUESDAY, FEBRUARY 20, 2001
and
TUESDAY, MARCH 6, 2001

Conducted By

PENNSTATE



**COOPERATIVE EXTENSION
OF LANCASTER COUNTY**

LANCASTER COUNTY DAIRY DAYS AGENDA

Tuesday, February 20

Theme: **Get Fresh Cows off to a Good Start.** Identify and control the important factors that affect their lactation.

- 9:30 VISIT EXHIBITS
REFRESHMENTS
- 9:45 **MAKING IT WORK IN PA**
...Video
- 10:00 **GOT FRESH COW PROBLEMS?**
Think Dry Cow Nutrition
...Dr. Robert J. Van Saun

- 11:00 **FORAGE QUALITY IS KEY!**
Physical Factors Affecting Quality
... Dr. Arlyn (Jud) Heinrichs

- **QUESTION THE EXPERTS**
- 11:45 **LUNCH** (Beef Bar-B-Q and Beans)
Purchase tickets before 10:30

- VISIT EXHIBITS
- ANALYZE THE PARTICLE SIZE OF YOUR OWN TMR**
- Bring 1-2 gallons of your TMR to the meeting and analyze it for particle size.
- Discuss results with the experts

- 1:30 **FORAGE QUALITY IS KEY!**
Nutritional and Toxicity Factors
...Dr. Arlyn (Jud) Heinrichs
- 2:00 **GOT FRESH COW PROBLEMS?**
Think Comfort, Care and Health
... Dr. Robert J. Van Saun

- QUESTION THE EXPERTS**
- 2:30 VISIT EXHIBITS
SAFE JOURNEY HOME

Tuesday, March 6

Theme: **What Changes Do I Need To Make?**

Hear what other producers have done and learn from their experiences.

- 9:30 VISIT EXHIBITS
REFRESHMENTS
- 9:45 **MAKING IT WORK IN PA**
...Video
- 10:00 **IF I SELL MY COWS, THEN WHAT?**
- Rent the farm, cash crop, raise heifers or what?
...Tim Fritz
- 10:15 **SHOULD I SPECIALIZE IN...**
- Raising heifers on contract?
- Milking cows only, not cropping, and not raising my own heifers?
...Glenn Moyer, Jason Glick, Galen Kopp

- 11:00 **SHOULD I DO SOME GRAZING?**
- If so, what style might be most appropriate for me?
...Arden Landis, Paul Craig, David Williams

- 11:45 - **LUNCH** (Beef Bar-B-Q and Beans)
Purchase tickets before 10:30
VISIT EXHIBITS

- 1:15 **SHOULD I EXPAND?**
- What are some of the options?
...Stephen Hershey, Mark Brubaker, Glenn Shirk

- 2:00 **DEVELOP WORKING ALLIANCES**
- Farmers working together
...Tim Fritz, Raymond and Glenn Brubacher

- 2:30 - VISIT EXHIBITS
SAFE JOURNEY HOME



DAIRY DAY SUPPORTERS

Agri-Analysis Inc.
Agri-Nutrition Consulting Inc.
Agway Inc.
Albers Dairy Equipment
Chr Hansen BioSystems
Commodity Specialists Co.
Elanco Animal Health
FM Brown's Sons Inc.
Farmers First Bank
Farmshine
Fisher & Thompson, Inc.
Frey Brothers Mfg.
Fulton Bank
Homestead Nutrition
Inter Vet
J B Zimmeramn & Sons Inc./Alfa Laval
King's Agri Seeds / Fairview Fruit Farm
Kipe Steel Inc.
Lancaster Chamber of Commerce
Lancaster Dairy Farm Automation

Lancaster DHIA
Lancaster Farming
Land O'Lakes Inc.
Lapp's Barn Equipment
Merial Ltd
Morrissey Insurance Inc.
MSC Business Svc/PFB Farm Management
Pa. DHIA
Pennfield Corp
Pfizer, Inc.
Pharmacia & UpJohn
Purina Mills Inc.
Schnupp Grain Roasting Inc.
Select Sires
Show-Ease Stall Co.
Star Silo
West Central Soy
White Oak Mills Inc.
Zartman Farms

SPEAKERS

Dr. Arlyn (Jud) Heinrichs,
Penn State Department of
Dairy and Animal Science

Dr. Robert J. Van Saun, DVM,
Penn State Department of
Veterinary Science

DAIRY PRODUCERS

Raymond & Glenn
Brubacher, Morgantown
Mike Brubaker, Mount Joy
Jason Glick, Gap

Stephen Hershey, Elizabethtown
Arden Landis, Kirkwood
Glenn Moyer, Telford
David Williams, Lebanon

EXTENSION AGENTS - Panel Moderators

Paul Craig, Dauphin County
Tim Fritz, Chester and
Lancaster Counties

Galen Kopp, Lebanon County
Glenn Shirk, Lancaster County