

A COMMITMENT TO AGRICULTURE



THE FIRST UNION AGRI-FINANCE TEAM: Front Row (L to R): Reading Office - Bill Hughes, Berks Team Leader; Scott Hauseman; Chris Aukamp; Linda Hildebrand; Blaine Fessler; Melissa Shoumlisky; Hanover Office - Sandra Fellers. Second Row (L to R): Charley Connolly, President, First Union Pennsylvania/Delaware; Jan Armfield, First Union Regional President, Central Pennsylvania; Lancaster Office - Roger Rohrer; Donna Schreiner; Pat Coomes; Ann Marie Barr; and John Mattilio, representing Lancaster and Hanover Offices. Third Row (L to R): Lancaster Office - Darvin Boyd, SVP and Manager of the Agri-Finance Team, Pennsylvania/Delaware Region; Clay Thomson; Ted Bowers; Gene Martin, Underwriter; Joseph Del Tito, EVP, Lancaster Area Executive Officer and Site Underwriting Manager, Central Pennsylvania; Suzanne Oatman; and Jill Bronder.

AN EXPERIENCED TEAM WITH AN AGRICULTURAL BACKGROUND

First Union Bank believes that agriculture is the backbone of America. In Pennsylvania, agriculture is our number one industry.

We recognize the significant role farm and agribusiness plays in contributing to a viable economy. That is why First Union is so interested in supporting agriculture.

Your friends at First Union know that with the value of agricultural production rising every year, the need for sound financial planning rises, too. We will work with you on the full range of financing, credit, trust

and estate services designed to help your business. First Union is committed to tailoring a program to fit your needs...comfortably.

Talk to your friends at First Union, where we believe that agriculture is the backbone of America.

To learn more about our Agri-Finance services, call:

Hanover	(717) 633-4003
Lancaster	(717) 291-3519
Reading	(610) 655-2882
OR	1-800-342-6926