

Feeding Program Employee Training Jan. 4

GETTYSBURG (Adams Co.) — Mason Dixon Farms will host a session on training dairy feeding employees Thursday, Jan. 4.

Area dairy managers are encouraged to enroll their employees responsible for feeding management. The session is coordinated by the Capitol Region Dairy Extension Team.

The morning session begins with registration at 9:30 a.m. The program will begin at 10 a.m.

During the morning session, Dr. Jud Heinrichs, Penn State Dairy and Animal Science; Virginia Ishler, Penn State program assistant, and Tim Beck, Capitol Region Dairy Program coordinator will discuss using dry matter, visual appraisal, and pH to evaluate silage samples.

Lab activities will include procedures to test dry matter and what to look for when visually appraising a sample. Calculations to adjust rations using these measurements will be reviewed.

The afternoon program will look at particle size and the effects of mixing time on particle

size of finished TMRs. Participants will tour the bunkers and feeding system at Mason Dixon Farms. Doyle Waybright will discuss the farm's management system and answer questions about the farm operation.

The session will conclude with a demonstration of Excel spreadsheets to record dry matter history, milk production, and feed costs, and a spreadsheet to recalculate TMR mix sheets. An optional tour of Mason Dixon Farms will be conducted at the conclusion of the session.

Directions to Mason Dixon Farms: Take Rt. 15 south of Gettysburg to the last exit before the Maryland line. Exit at Steinwehr Avenue and cross the bridge heading east on Steinwehr Avenue. Take an im-

mediate left onto Bullfrog Road. Follow Bullfrog Road 1¼ miles to Mason Dixon Road. Take a left on Mason Dixon Road and go a few hundred yards to the Visitor's Center located on the south side of Mason Dixon Road.

Cost for the training, including the lunch fee, is \$35 per participant. The session is limited to the first 25 people who apply. To register for the training, call the Penn State Cooperative Extension customer service desk at the York County office, (717) 840-7408. You may also fax your registration to (717) 755-5968 or e-mail to Tim Beck at (tbeck@psu.edu). Register by Dec. 29 so adequate materials may be prepared for the sessions.

Computer Workshop Jan. 3-4

CARLISLE (Cumberland Co.) — A computer workshop is being offered to teach farmers important financial concepts that will help them make better farm management decisions.

This two-day, hands-on computer workshop should be of particular interest to farmers, spouses, bookkeepers and any business associates who are involved in keeping farm production and financial records.

This workshop, offered by Penn State Cooperative Extension, is Jan. 3-4 at the Cumberland County Extension Office in Carlisle from 9:30 a.m. to 3 p.m.

Cost is \$40 (lunch not included). Advanced registration is required and can be made by calling York Extension Cus-

tomers Service at (717) 840-7408, by e-mailing to tbeck@psu.edu. Reservations will be accepted on a first-come basis for the first 10 participants.

The workshop will focus on computer tools for integrating field, livestock, and financial records; enterprise budgeting; financial statements, balance sheets, and cash flow records; capital expenses and operating expenses; accrual accounting, tax accounting; cost of production; year-end analyses; profitability measures; solvency measures; and farm business efficiency measures.

Instructors include farm management agents Roland Freund and Tim Fritz and Extension agent Laura Watts.

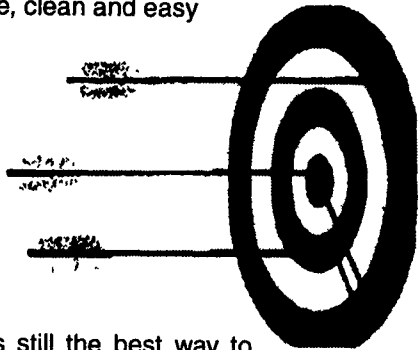


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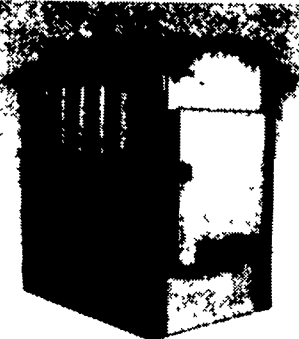
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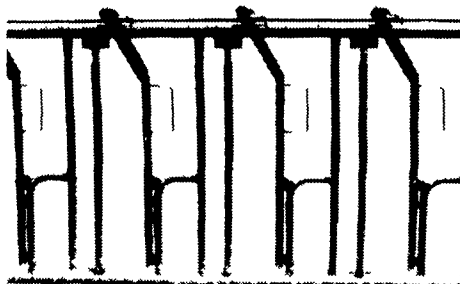
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