

## Plans For Grant Money For Dairy Producers

MIDDLETOWN (Dauphin Co.) — Grants up to \$1,500 are available to eligible dairy producers through the Business Planning Assistance Program of the Pennsylvania Dairy Stakeholders. A special grant from the Pennsylvania Department of Agriculture is allowing the program to continue beyond its inaugural year.

The goal of the Business Planning Assistance Program (BPAP) is to encourage and stimulate the development of business and strategic plans for dairy produc-

ers. Planning for the future is vital to a successful dairy operation, and often requires the services of a professional.

Participants in the BPAP must be existing or start-up dairy farms within the Commonwealth of Pennsylvania, and must be accepted into the program. Proceeds from the grant may be used only to cover the cost of having the professional services necessary to assist the applicant in evaluating a Pennsylvania dairy farm business.

Approved services could in-

clude the preparation of a feasibility study or business plan, managerial services, or other services associated with planning and business management. Ineligible services include: routine accounting and tax preparation, feed ration development, crop services, or other production-related areas.

The initial funding for the Business Planning Assistance Program came from a grant from the Pennsylvania Department of Agriculture, matched by dairy industry contributions.

To date, 19 business plans

have been completed for a total grant support of over \$25,000 paid to producers in the state. Although the BPAP can provide 75 percent of eligible project costs up to a maximum of \$1,500, the actual amount of the funds awarded to any applicant is based on factors such as viability of the project, economic impact, and fund availability. Successful applicants will be required to contribute at least 25 percent of the total project costs from their farm business.

Any producer interested in applying for the Business Planning

Assistance Program should contact N. Alan Bair at 777 West Harrisburg Pike, Middletown, PA 17057, or by calling (717) 948-6328.

**See  
Lancaster  
Farming  
CowCam**  
Visit our Website  
at [www.lancasterfarming.com](http://www.lancasterfarming.com)

## Americans Celebrate Farm-City Week

(Continued from Page A20)

does not just come from the grocery store; that the cotton in our clothing was grown in a field," Hemphill noted.

"Urban folks need to have a better understanding of the challenges facing farmers and ranchers. At the same time, our agricultural producers need to recognize that our urban consumers are partners and that we all enjoy the safest and most abundant food supply in the world."

National Farm-City Week was established in 1955 through Kiwanis International as an effort to maintain farm-city relations as America became more urbanized and the farm population began shrinking. Today there are Farm-City organizations in 49 states, driven primarily through extension offices and local Farm Bureaus. The role of the Council is to coordinate national promotion of Farm-City Week.

"Despite the fact that we have only around 2 million active farmers, on a national scale more than 24 million people today work in the food and fiber system," Hemphill explained. "These include the producers, the transporters, the processors, wholesalers and retailers — literally from the farmer who grows it, to the waitress who serves it and the clerk who sells it."

Earlier this year country music entertainer Louise Mandrell put her support behind the Farm-City effort by becoming honorary chairman of the Council.

Although Mandrell and her famous sisters grew up in the Los Angeles area, she is quick to note that she now lives on a 500-acre beef farm near Pigeon Forge, Tenn.

# SALE



# HERSHEY

EQUIPMENT CO., INC.

Your Partner in Agri-Business

255 Plane Tree Drive, Lancaster, Pa 17602

Toll Free 800-HEC-0988 Fax (717) 291-1534

Email [address-partsservice@Hequip.com](mailto:address-partsservice@Hequip.com)

### SPECIAL SALE

We are currently overstocked on grain bin & feed hopper bins, bolts & nuts

Grade 8 Hex Bin Bolts	3/8x1"	<b>.06¢ ea.</b>
Grade 8 Hex Bin Bolts	5/16x3/4	<b>.04¢ ea.</b>
Grade 5 Hex Bin Bolts	3/8"	<b>1 1/2¢ ea.</b>
Grade 5 Hex Nuts	5/16"	<b>1 1/2¢ ea.</b>

Also available over 50 used motors in stock  
(Not for Fans)

### USED POULTRY EQUIPMENT FOR SALE — SPECIAL LOW PRICES

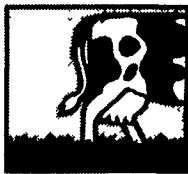
- 70 48" Acme Fans w/1 HP 3 phase motors.....**\$125 ea.**  
without Motor.....**\$75 ea.**
- 6 36" Acme Fans w/1/2 HP 3 phase motors.....**\$100 ea.**  
Without Motor.....**\$60 ea.**
- 1 36" SS Housing Fan.....**\$150 ea.**

- 7 12 Ft. Diameter 30 ton feed bins.**\$800 ea.**  
(8 leg w/22" Hopper openings)
- 2 Pit Scraper Power Units.....**\$300 ea.**

\*\*\* 48" Acme Fans and 12' Feed Bins  
F.O.B. Gettysburg, PA area

Call Wayne Hershey at 1-800-432-0988 ext. 3034

We are open Mon. - Fri. 6:30 a.m. to 5:00 p.m. • Our Service Department is Available 24 Hours/Day.



## HERE'S THE LATEST

Maturing Orchardgrass On The Market  
Was 2 Weeks Later Than Pennlate (yr 2000)



BARAULA orchardgrass from BARENBRUG is available in large quantity's for the first time. We had a little seed in 1998 and have been very impressed with its performance.

- VERY late Heading
- Not as clumpy as Pennlate and other varieties
- Does not head out much in second cutting, even if cut before heading in first cutting.
- Soft leaves
- Very leafy

**\$10 Per Bag  
Rebate on  
Alfalfa**

**BARENBRUG** Forages For Profit  
GREAT IN GRASS

### AARON KING SEEDS

Specializing in high quality forages and grazing since 1993  
Fairview Fruit Farm, 96 Paradise Lane, Ronks, PA

**717-687-6224**

Dealer Inquiries Welcome

Ask About Our High Sugar Corn Hybrids

Also Available:  
B G 34 Ryegrass  
Baralfa 54 & 32-IQ Alfalfa  
Red & Alice White Clover  
Chicory  
Bromes  
Timothy Reeds Canary  
Green Spirit Ryegrass  
Horsemaster  
Orchardgrass  
Kemal Festululolium  
Fescue  
Forage Soybeans  
Untreated Seed Also In Stock  
Forage Oats  
Triticale  
Cereal Rye

**Manheim**  
John Glick  
717-665-2010

**E. Drumore  
Seeds**  
Henry King  
717-548-3376

**Ephrata**  
Carl Martin  
717-733-7155

**Lancaster  
Ag Products**  
717-293-9701

**Little Britain**  
Landis Weaver  
717-529-2609

**Centre Co.**  
John Glick  
814-383-4529

— Also available from —

**Bio Farm  
Service**  
717-687-7420  
800-216-1271

**Dauphin Co.**  
Christ F Fisher  
717-362-9038

**Churchtown**  
Galen Martin  
717-445-5782

**Berks Co.**  
Paul Keller  
610-589-2614

**Perry Co.**  
Glenn Martin  
717-582-2730

**Atglen**  
Sylvan Smoker  
610-593-2831

**Cochranville  
Ag Service**  
610-869-9627

**York Co.**  
Hakes Farm &  
Seed Service  
717-244-2754

**Manheim**  
Lynn Fahnestock  
717-665-7655

**Lebanon Co.**  
Abner Stoltzfus  
717-949-2486

**White Deer**  
Isaac Beiler  
570-547-7118

Also Available:  
Blends for  
Intensive Grazing  
Mega Green  
Sudangrass  
Brown Mid-Rib  
Sorghum  
Hi Protein Corn  
Brassicas

**Early  
Order  
Discount**

### Gladiola Bulbs

Sikking Brothers, Inc  
• 20 different varieties  
available  
• Call for prices &  
information  
**856-691-9167 phone**  
**856-696-0077 fax**